

Meetings with UN Agency procurement officers

3rd Thematic Session

**UN Procurement for Emergency, Refugee
Operations, Aviation, Construction and
Peacekeeping**

17.05.2019





UNRWA

United Nations Relief and Works Agency for Palestine Refugees in the Near East (UNRWA)



- Established through UN General Assembly in 1949
- Operations began in 1950
- Over 5 Million registered refugees
- 5 Field Operations: *Gaza, West Bank, Lebanon, Syria and Jordan*
- 58 recognized refugee camps



United Nations Relief and Works Agency for Palestine Refugees in the Near East (UNRWA)



EDUCATION

711 schools, 526,646 students, more than 7,000 trainees in 8 vocational training centers.



HEALTH

144 primary health facilities
8.5M annual primary health care consultations



MICROFINANCE

More than 30,000 loans awarded in 2018



RELIEF & SOCIAL SERVICES

More than 255,000 end-beneficiaries supported by Social Safety Net



INFRASTRURE & CAMP IMPROVEMENT

5,549 families benefitted from improved shelter conditions; maintenance of schools & health centers

Provide assistance and protection to more than 5 Million Palestine Refugees



PROCUREMENT



- 2018 total procurement value: **USD 225 Million**
- **Construction and services** make up to **60%** of procurement
- **Goods** make up to **40%** of procurement
- Geographical distribution:
 - 38% of procurement is done at the HQ (Jordan)
 - 23% in Gaza
 - 20% in Lebanon
 - 14 % in West Bank
 - 5% in Syria



PROCUREMENT



Top 3 procurement categories (**88% of spent**) are Food products, fuel and derivatives, and medicine and equipment.

Main food products include:

- Wheat flour
- Milk powder
- Sunflower oil
- Chickpeas
- Rice
- Canned sardine
- Sugar
- Split red lentils

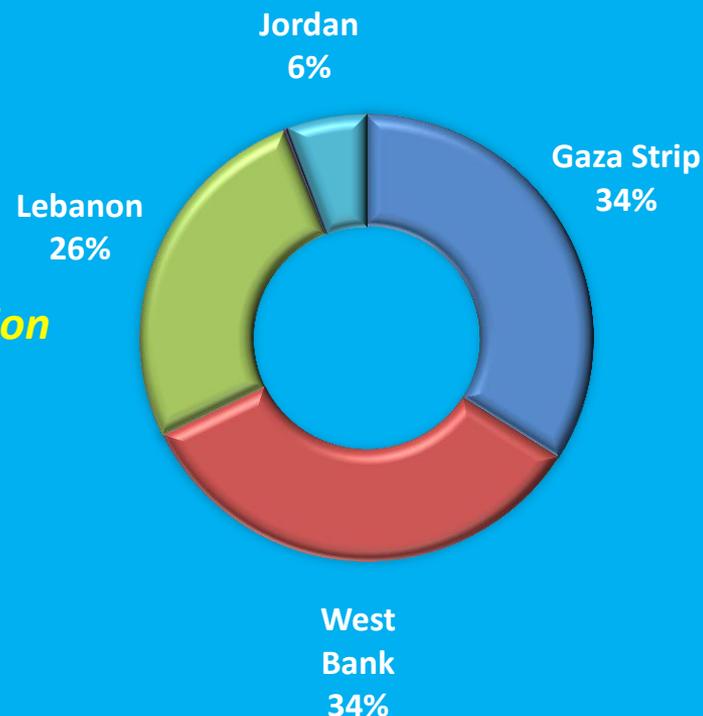
Main Pharmaceutical products include:

- Diabetes medicines
- Cardiovascular medicines
- Palliative care medicines
- Chronic respiratory diseases

Commodity	Annual Quantity	Unit
Wheat flour	74,126	tons
Milk powder	2,808	tons
Sunflower oil	6,394,970	liters
Chickpeas	4,059	tons
Rice	5,520	tons
Canned sardine	7,422,175	cans
Sugar	2,676	tons
Split red lentils	1,557	tons



PROCUREMENT



2018 procurement value for construction: **USD 68 Million**

2019 Large Scale Maintenance Project

- 268 schools and health centres
- USD 23M donation
- Ensure proper functioning of premises
- Accessibility & Safety of premises





U	N
D	P

UNITED NATIONS DEVELOPMENT PROGRAMME (UNDP)



- **Established in 1965**
- **Headquarters in New York City**
- **Executive Board within the United Nations General Assembly**



MANDATE



- Operates in 177 countries
- Works with local governments to meet development challenges and develop local capacity.
- It works internationally to help countries achieve the Sustainable Development Goals (SDGs).
- UNDP focuses on poverty reduction, HIV/AIDS, democratic governance, energy and environment, social development, and crisis prevention and recovery



PROCUREMENT

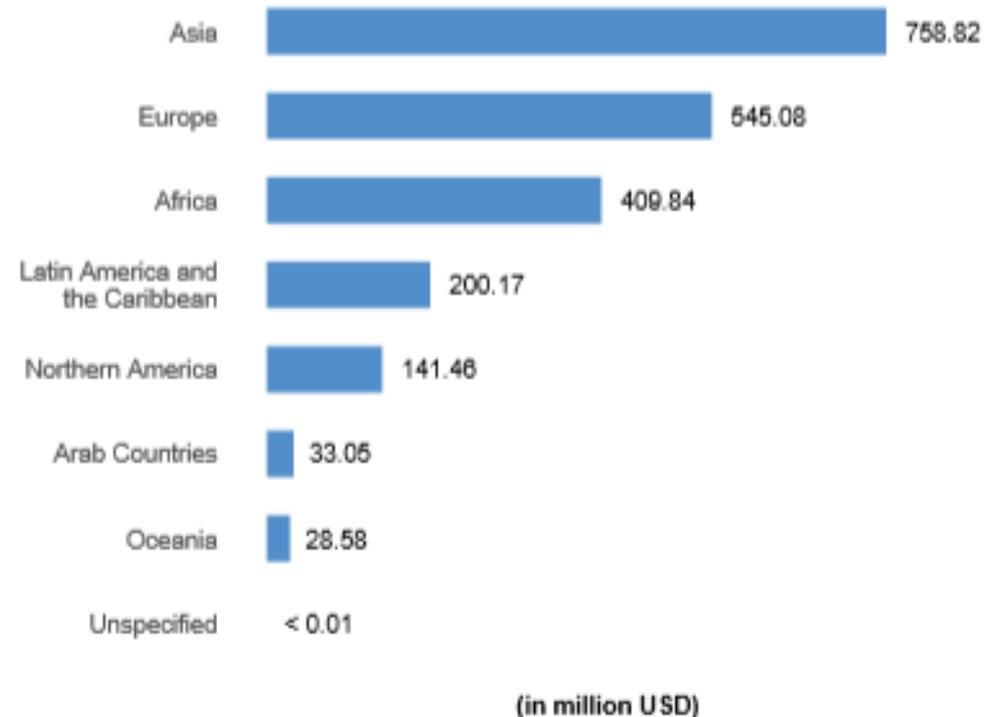
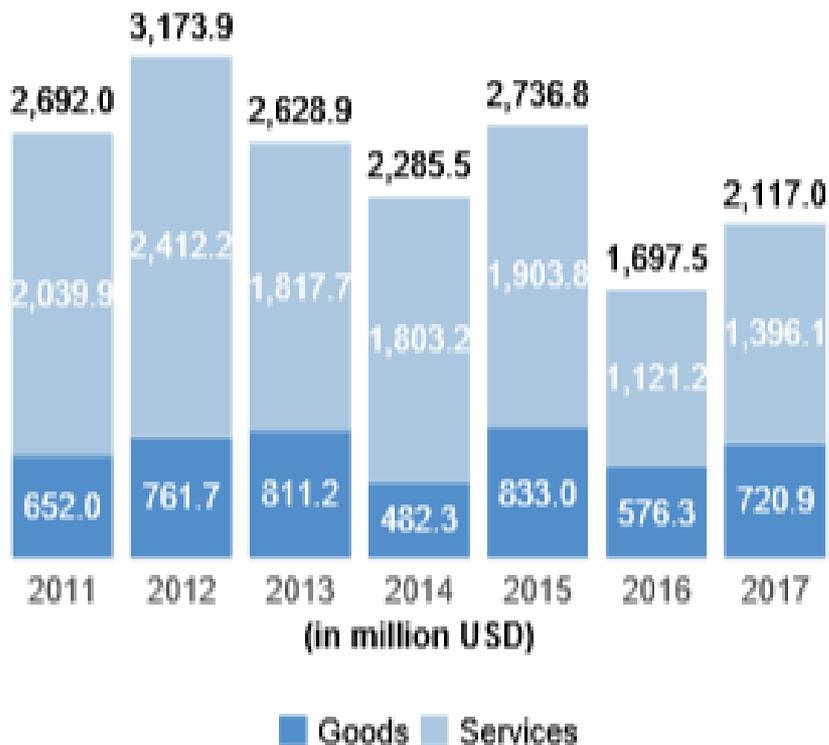
IN 2017, UNDP'S PROCUREMENT VOLUME WAS

\$2.1 billion USD

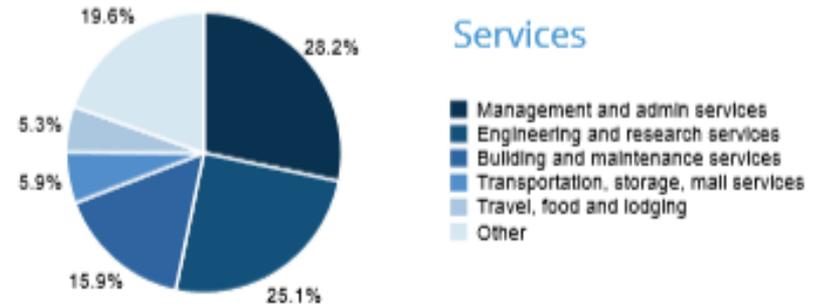
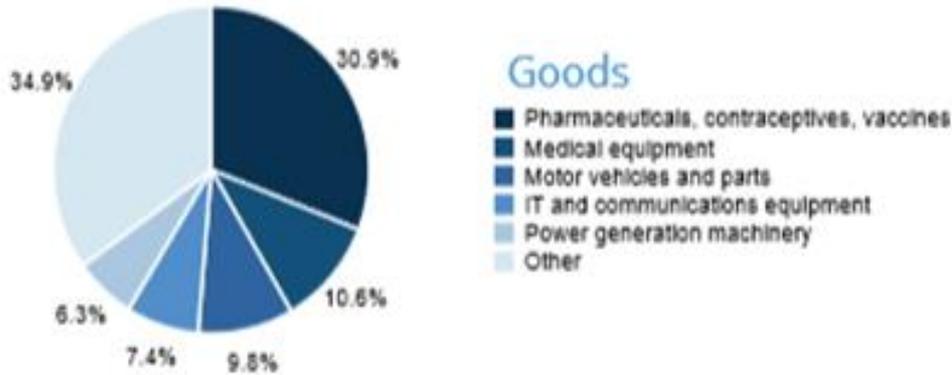
GOODS AND SERVICES DISTRIBUTION

11.4% of total
UN Procurement

PROCUREMENT BY REGION



PROCUREMENT



- Procures the greatest variety of goods and services (>3,500) and in more than 170 countries within the UN system
- Vendors range from international corporations to microenterprises, with more than half coming from transition and least developed countries



PROCUREMENT



- Highly decentralized model
- Specialized procurement actions are taken on by Hub Offices in Kuala Lumpur and Copenhagen, including:
 - Global Health Procurement
 - Elections
 - Crisis recovery, energy and environment
 - Global LTA's
 - High volume/risk and complex procurement actions





For Procurement Notices with UNDP, please go to: <http://procurement-notices.undp.org/>

* Most relevant tender notices can be also found on UNGM

Home About UNDP The Sustainable Development Goals News Centre

United Nations Development Programme

Procurement Notices

Current Procurement Notices Search Notices Awards

Current Procurement Notices

Development Area	Ref No	Title	UNDP Office	UNDP Country	Deadline	Posted
CONSULTANTS	55659	Recrutement d'un/ une expert ingénieur (e) informatique et système de communication pour la conception d'un site Web responsive design	UNDP COUNTRY OFFICE	BURKINA FASO	24-May-19	14-May-19
FORESTRY	55658	Development of climate impact monitoring methodic on forest conditions at pilot protected areas	UNDP Country Office	KAZAKHSTAN	27-May-19	14-May-19
OTHER	55657	the Collection and Removing of debris and Solid Waste in Hama and Al Raqqa Cities	UNDP Syria Office	SYRIAN ARAB REPUBLIC	29-May-19	14-May-19
CONSTRUCTION	55656	Executing maintenance works at the National Museum-Aleppo (Roof Insulating)	UNDP Syria Office	SYRIAN ARAB REPUBLIC	28-May-19	14-May-19
OTHER	55655	UNDP-SYR-RFO-042-19 Hiring Vehicles for Solid Waste & Debris Removal Management in two LOTS	UNDP Syria Office	SYRIAN ARAB REPUBLIC	30-May-19	14-May-19
CONSTRUCTION	55654	Firm to train fifteen (15) trainers of trainees (TOT), and construct eighty (80) Household Rainwater Harvesting storage facilities in selected communities in Kambija, Kono and Pulehun districts	UNDP COUNTRY OFFICE SIERRA LEONE	SIERRA LEONE	28-May-19	14-May-19
CONSULTANTS	55653	International Consultant for an integrated dengue early warning system driven by climate change Earth observations in Viet Nam (A-190504)	UNDP Vietnam	VIET NAM	28-May-19	14-May-19
CONSULTANTS	55652	01 National National Technical Advisor on POP and Sound Harmful Chemicals Management in Vietnam (Ref. 3-190501)	UNDP Country Office	VIET NAM	28-May-19	14-May-19
OTHER	55651	RFO-UNICEF BOTSWANA TO DEVELOP THEMATIC BUDGET BRIEFS ON PUBLIC INVESTMENT IN CHILDREN IN BOTSWANA	BOTSWANA	BOTSWANA	26-May-19	14-May-19
SERVICES	55650	Provision of services to develop a study on landscape of Ulogara and Dalti National Park in Albania	Country office	ALBANIA	23-May-19	14-May-19
SERVICES	55645	RFI-2019-02 Business and Human Rights in Asia-Pacific	UNDP BRH	THAILAND	16-Jun-19	14-May-19
OTHER	55649	UNDP-ITB-2019-203 - Supply of Crime Scene Investigation Kits	Pakistan	PAKISTAN	27-May-19	14-May-19
SERVICES	55648	RFP to develop web-based tracking tools app for financial sustainability analyses of the PA in Albania	Country office	ALBANIA	24-May-19	14-May-19
OTHER	55647	Procurement of one speed boat for MCPA project	Country office	ALBANIA	24-May-19	14-May-19
OTHER	55646	Procurement of cameras (local)/Mua máy ảnh ((K-190511)	UNDP Country Office	VIET NAM	19-May-19	14-May-19
SERVICES	55614	Supply and Installation of Office Partition and Furniture at BHR Office	UNDP Country Office	PHILIPPINES	10-Jun-19	13-May-19

<http://procurement-notices.undp.org/>

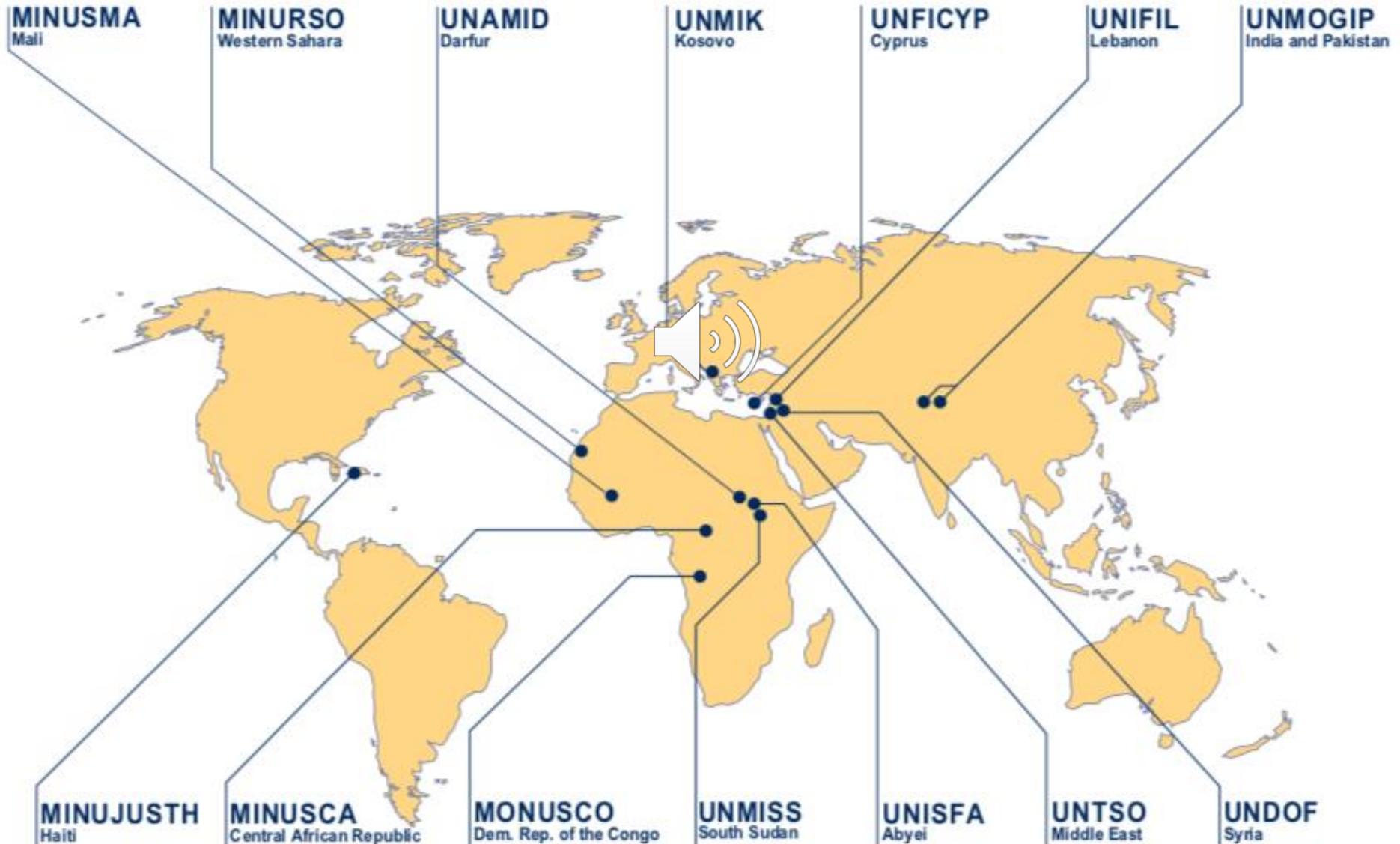




UNITED NATIONS PROCUREMENT DIVISION



United Nations Peacekeeping Operations *(Apr 2018)*



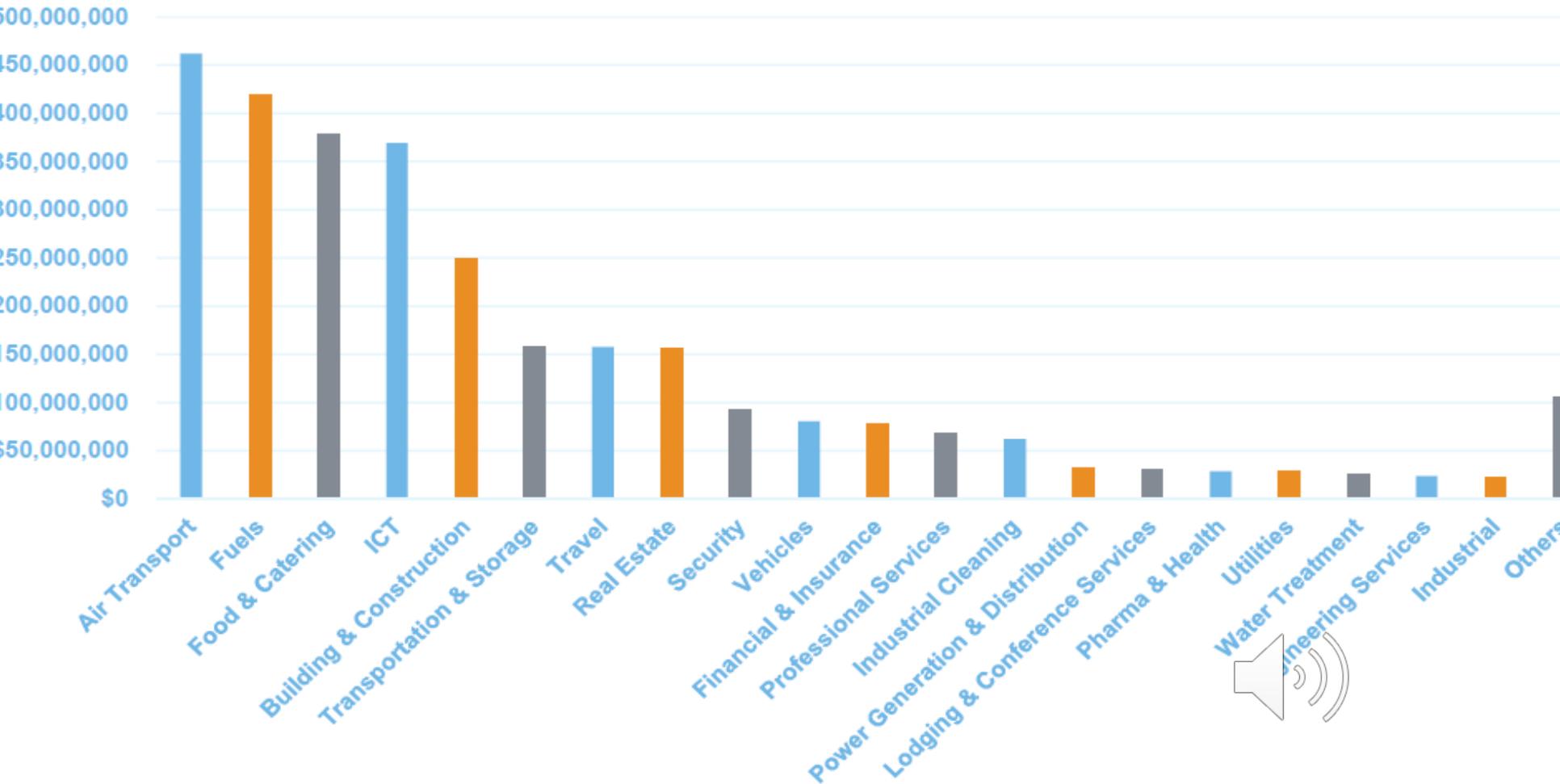
PEACEKEEPING ENVIRONMENT

- Little or no infrastructure
- Limited resources
- Harsh environment
- Dynamic
- Complex operation
- Volatile



Major Commodities (2018)

Total in USD



Next...



UNITED NATIONS GLOBAL SERVICE CENTER (UNGSC)



- **Established in 1994**
- **UNGSC Headquarters in Brindisi, Italy**
- **United Nations Information and Communications Technology Facility UNICTF in Valencia, Spain**



UNGSC IN ACTION



- **Main bridge for telecommunications services (e-mail, telephone communications and videoconferencing sessions)**
- **Strategic Communications Technology Hub for UN operations worldwide**
- **Hosts satellite communications links in addition to monitoring and coordinating the establishment and operations of all satellite telecommunications links in the field missions**



PROCUREMENT



UNGSC Procurement expenditures go up to 50 million US\$ annually

- Supply chain service
- Provision of critical logistics, geospatial, information and telecommunications technologies services

UN Strategic Deployment Stocks (SDS) (to Achieve effective and rapid deployment in support)

- Engineering Support
- Vehicles
- Medical Supply
- General Supply



GOODS AND SERVICES



• GOODS:

- Communications Equipment
- Computers
- Office Equipment
- Tools
- Packaging Equipment and Materials
- Spares and Consumables
- Vehicle Spare Parts
- Electrical Equipment and Generators

• SERVICES:

- Construction works
- Professional and technical consultancies
- Freight Forwarding & Transportation
- Trainings and Programs (Technical/Professional, Certifications and Soft skills)
- General Maintenance of the premises
- MRO (buildings, systems, equipment)
- Telecommunications: telephone, Internet, leased lines



Next...



WORLD FOOD PROGRAMME (WFP)



- Delivering life-saving food in emergencies since 1962
- Leading humanitarian organization fighting hunger worldwide
- Global goal of ending hunger by 2030
- Recovery and sustainable development
- Reaches an average of 80 million people with food assistance/ 80 countries each year



PROCUREMENT OBJECTIVES



- Decentralized procurement model, based on value thresholds to activate and approve procurement actions, at the local, regional, and the Headquarter level.
- In 2018, the total of 3.5 billion USD has been spent on procurement.
- 763 million USD (Goods and Services)
- 1.6 billion USD (Food)
- 1.13 billion USD (Logistics)



PROCUREMENT OF GOODS AND SERVICES FROM ITALY, MALTA, AND ISRAEL



Italy 2018	
CONSULTANCY SERVICES - ICT	\$ 7,438,253.56
RENT & UTILITIES - RENT (WFP ONLY)	\$ 7,329,993.62
IT EQUIPMENT - SOFTWARE LICENSES	\$ 3,332,289.97
OFFICE SERVICES - MAINT. AND REPAIR SERV.- PREMISES (EXTRA.)	\$ 2,620,788.40
SAFETY & SECURITY - SECURITY SERV. (OTHER)	\$ 1,537,732.76
BUILDINGS/STRUCTURES - PREFABRIC. STRUCTURES - OFFICE/LIVING	\$ 1,451,232.71
CONSULTANCY SERVICES - OTHER	\$ 1,438,054.09
MEET./TRAIN./WORKSH. - OTHER RELATED COSTS	\$ 1,338,589.29
RENT & UTILITIES - ELECTRICITY	\$ 1,146,339.92
ICT SERVICES - TELECOMMUNICATION SERVICES	\$ 1,033,992.94
Other	\$ 12,295,517.84
Grand Total	\$ 40,962,785.10



Israel 2018	
INSURANCE - VEHICLE INSURANCE	\$ 24,472.76
ICT SERVICES - TELECOMMUNICATION SERVICES	\$ 24,045.71
RENT & UTILITIES - RENT (WFP ONLY)	\$ 23,408.08
RENT & UTILITIES - ELECTRICITY	\$ 19,943.98
VEHICLES - SPARE PARTS & ACCESSORIES	\$ 14,357.61
VEHICLES - VEHICLE RUNNING COSTS AND MAINTENANCE, OTHER	\$ 6,073.70
CONSULTANCY SERVICES - ICT	\$ 4,675.86
OFFICE SERVICES - RECRUITMENT ADVERTISEMENTS	\$ 4,507.52
SAFETY & SECURITY - SECURITY SERV. (OTHER)	\$ 4,500.00
IT EQUIPMENT - IT EQUIPMENT, OTHER	\$ 3,403.81
Other	\$ 14,962.23
Grand Total	\$ 144,351.26



Malta 2018	
HUMAN RESOURCES - DOCUMENT TRANSLATION	\$ 3,213.28
CONSULTANCY SERVICES - OTHER	\$ 948.89
Grand Total	\$ 4,162.17

- **41 million US Dollars**- G&S purchased from Italian Vendors
- Since 2011, a total of **1125 Italian Vendors** have received Purchase Orders from WFP
- The Goods and Services purchased by Israeli Vendors in 2018, have amounted to 144,351 US Dollars, with **45 Israeli vendors** since 2011.
- **4 Maltese Vendors** since 2011, 4,162 US Dollars has been spent on Goods and Services from Malta.



For new vendors

How to do business with WFP?

Understand WFP'S Requirement

Promote your products

Register on UNGM (and In-tend)

Participate to WFP tenders



Goods & Services
USD 763 million



Food
USD 1.6 billion



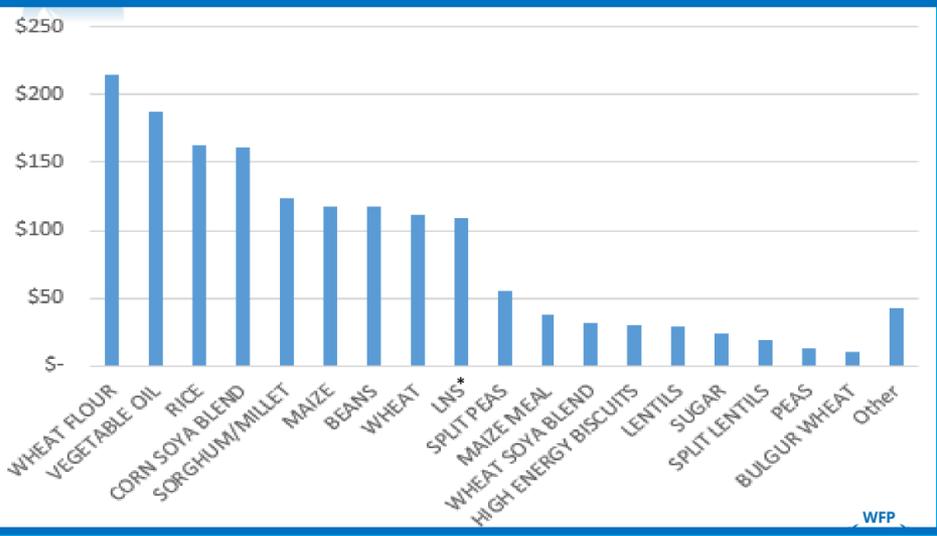
Logistics
USD 1.13 billion

In 2018 WFP procured
3.5 billion USD

1. Check out procurement page on <https://www1.wfp.org/do-business-with-wfp>
 2. Understanding UN purchasing patterns on <https://www.ungm.org/Public/ASRDataArchive>
 3. Register on www.ungm.org and become a UN vendor (Level 2 for food, shipping and air transport vendors)
 4. Send a presentation of your products to WFP at newsuppliers@wfp.org, we will redirect you to relevant unit
- When requested, register on WFP e-tendering platform In-tend
- Respond to solicitation requests, when invited



PROCUREMENT OF FOOD & LOGISTICS



- In 2018, over 4.5 million metric tons of food have been handled
- Land transportation- 460 million USD
- Sea transportation- 245 million USD
- Air transportation-215 million USD
- Other transportation related 216 million USD



The top 5 categories of Global Food Purchases in 2018 include:

1. Wheat Flour
2. Vegetable oil
3. Rice
4. Corn soya blend
5. Sorghum and Millet





Land
USD 460 million



Ocean
USD 245 million



Air*
USD 215 million



Other transport related costs**
USD 216 million

*Air: cost cover the transport of food, passengers and misc.



UNITED NATIONS
GLOBAL MARKETPLACE

UNGM



For **Vendor registration** and **Business opportunities** (tenders) with the UN Agencies, please go to: www.ungm.org

Login and New Registrations

Business Opportunities

Doing Business with the UN Agencies

Here you will find information on doing business with the UN



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3rd Thematic Session

UN Procurement for Emergency, refugee operations, aviation, construction and peacekeeping

17.05.2019



Moderator: Matthias Meyerhans, Director, Administrative Services
Division, IFAD

Panel Members:

Francesco Giusso, Chief, Goods and Services Procurement, WFP

Lorena Sander Gonzalez, Regional Procurement Advisor for Europe
and CIS, Office of Sourcing and Operations, UNDP

Clorinda Gigante, Procurement Assistant, Procurement Unit, UNGSC

Yann Kervinio, Chief of Central Support Services Division, UNRWA