



Department for
International Trade



Netherlands Enterprise Agency



**ENTERPRISE
IRELAND**



REPUBLIC OF SLOVENIA
EMBASSY IN COPENHAGEN, DENMARK

UN International Procurement Seminar

12-13 June 2019

Programme

Business opportunities with the United Nations



UN City
COPENHAGEN

UN City
Marmorvej 51
2100 Copenhagen



Wednesday

12 June

8.00 – 9.00 | Registration & coffee
Entrance UN city

9.00 – 9.15 | Opening of the Seminar
Conference Room

Welcome from Patricia Moser, Director, Procurement Group, UNOPS

9.15 – 09.45 | Welcome from host countries
Conference Room

Andrew Mitchell, Trade Commissioner for Europe, Department for International Trade – UK

Jules Gerzon, Head International Finance and Enterprise Department, Ministry of Foreign Affairs

Ambassador Cliona Manahan – Ireland

Ambassador Edvin Skrt - Slovenia

09.50 – 10.40 | UN procurement, procedures & practical tips
Conference Room

Kerry Kassow, HLCM Procurement Network Secretariat

The United Nations Global Marketplace (UNGM)

Susan Rendtorff, UNGM Programme Specialist

10.40 – 11.00 | Coffee Break

11.00 – 12.00 | Best practice panel – Getting started with UN procurement
Conference Room

Moderated debate with suppliers sharing their experiences

Joseph Yarwood, Unit Export – UK

Tilen Rozman, Flane d.o.o – Slovenia

Rolof Mulder, Hospitainer – The Netherlands

Trevor Winckworth, In Hand Guides Ltd - Ireland

Verner Kristiansen, Moderator

12.00 – 13.00 | Lunch Break

13.25 – 13.50 | United Nations Children’s Fund (UNICEF)

Conference Room

Katinka Rosenbom, Chief, Contracting, UNICEF Supply Division

13.50 – 14.15 | United Nations Procurement Division (UN/PD)

Conference Room

Isabelle Dupuy, Team Leader, Procurement Division

14.15 – 14.40 | United Nations Office for Project Services (UNOPS)

Conference Room

Kristof Choinski, Procurement Specialist

14.40 – 15.00 | Coffee break

15.00 – 15.25 | World Food Programme (WFP)

Conference Room

Francesco Greco, Commodity Specialist

15.25 – 15.50 | World Health Organization (WHO)

Conference Room

Yoko Tatsuno, Procurement Officer

15.50 – 16.15 | United Nations Population Fund (UNFPA)

Conference Room

Roberto Mena, Procurement Specialist, Strategic Procurement

16.15 – 16.40 | United Nations High Commissioner for Refugees (UNHCR)

Conference Room

Martine Israel, Head of Unit, Procurement

16.45 – 17.45 | Reception & networking

Refreshment Room

PARALLEL SESSIONS

11.00 – 17.00 | Walk-in Kiosk - Live vendor registration and support (UNGM)

This session is intended for both first timers and existing suppliers that need advice and support on the UNGM registration system.

11.00 – 17.00 | One-To-One meetings with procurement officers

1:1 meeting rooms

UN AGENCY PROCUREMENT

13.00 – 13.25 | United Nations Development Programme (UNDP)

Conference Room

Zafar Yuldashev, Procurement Specialist, UNDP



Thursday

13 June

8.30 – 9.00 | Coffee

9.00 – 9.10 | Recap day 1, welcome day 2 and practical remarks

Conference Room

Verner Kristiansen, Moderator

9.10 – 10.00 | Trading places with the UN - One hour in UN shoes

Conference Room

Isabelle Dupuy, Team Leader, Procurement Division, UN/PD

10.00 – 10.45 | Best practice panel – Supplying goods and services to peacekeeping missions

Conference Room

Moderated discussion with UN/PD and suppliers sharing their experiences

Isabelle Dupuy, Team Leader, Procurement Division, UN/PD

Louis Huijzen, TSS – The Netherlands

Tom Adams, Aegis Defence Services Ltd (part of GardaWorld)- UK

Shaun McGinley, Sigma Wireless Communications Ltd – Ireland.

Verner Kristiansen, Moderator

Questions: www.slido.com Conference code to be provided.

10.45 – 11.05 | Coffee break

11.05 – 12.15 | Thematic break-out sessions

Rooms TBA

SDG 3 Good Health and Well-Being

SDG 11 Sustainable Cities

SDG 9 Industry, Innovation and Infrastructure

12.15 – 13.15 | Lunch

13.15 – 14.30 | Panel discussion - Introducing innovative solutions to the UN

Conference Room

Moderated discussion with UN agencies sharing their initiatives and a supplier sharing their experience

Jonathan Howard-Brand, Innovation Specialist, UNICEF Supply Division

Patricia Moser, Director, Procurement Group, UNOPS

Enrico Labriola, Procurement Officer, World Food Programme

Alwena Hall, Philips Healthcare

Verner Kristiansen, Moderator

Questions: www.slido.com Conference code to be provided.

14.30 – 15.30 | Panel discussion - Sustainability in procurement

Conference Room

Moderated discussion with UN agencies sharing their initiatives and a supplier sharing their experience

Ignacio Gimenez, Contracts Specialist, UNICEF Supply Division

Jamieson Saab, Sustainability Team Leader, Procurement Group, UNOPS

Zafar Yuldashev, Procurement Specialist, UNDP

Francesco Greco, Commodity Specialist, World Food Programme

Verner Kristiansen, Moderator

Questions: www.slido.com Conference Code to be provided.

15.30 – 15.45 | Final remarks – End of seminar

Conference Room

Verner Kristiansen, Moderator

PARALLEL SESSIONS

11.00 – 12.00 | Annual Statistical Report - UN Procurement data analysis workshop

Press Room

Alexander Toop, Business Intelligence Specialist, UNOPS

This session will provide support and advice to companies on how to use procurement data from the Annual Statistical Report online tools to quantify the market potential with individual UN agencies

9.45 – 16.00 | One-To-One meetings with procurement officers

1:1 meeting rooms

9.45 – 12.00 | Walk-in Kiosk - Live vendor registration and support

United Nations Global Marketplace (UNGM)