



PROCUREMENT SERVICES BRANCH

Delivering a world where every pregnancy is wanted, every childbirth is safe and every young person's potential is fulfilled

Sustainable Development Goals



We are the lead United Nations agency that expands the possibilities for women and young people to lead healthy sexual and reproductive lives. We are on the ground improving the lives of millions of women and young people in more than 150 countries and in humanitarian crises.

UNFPA Procurement Services Branch

Delivering supplies to ensure reproductive rights for all

UNFPA Procurement Services Branch has been providing reproductive health supplies for the developing world for almost 50 years. Our expertise extends to managing a global supply chain that responds to the needs of our partners in development.

Today, UNFPA is one of the largest public sector procurers of Reproductive Health (RH) commodities.

**RH supplies procured
in 2017
over \$157 million**

\$112.5M	Contraceptives
\$12M	Medical Equipment
\$7M	Pharmaceuticals
\$26M	Medical/RH/Dignity Kits

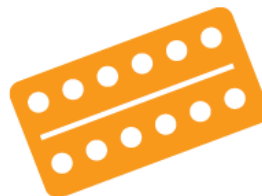
UNFPA procured more than:

700 million



male latex condoms

43 million



cycles of combined low
dose oral
contraceptives

2.1 million



dignity kits

In 2017

Impact of UNFPA procurement

33 million



women

1.6 million



adolescents and young
people

114 countries



received supplies from
UNFPA

Principles of Procurement

Best Value for Money

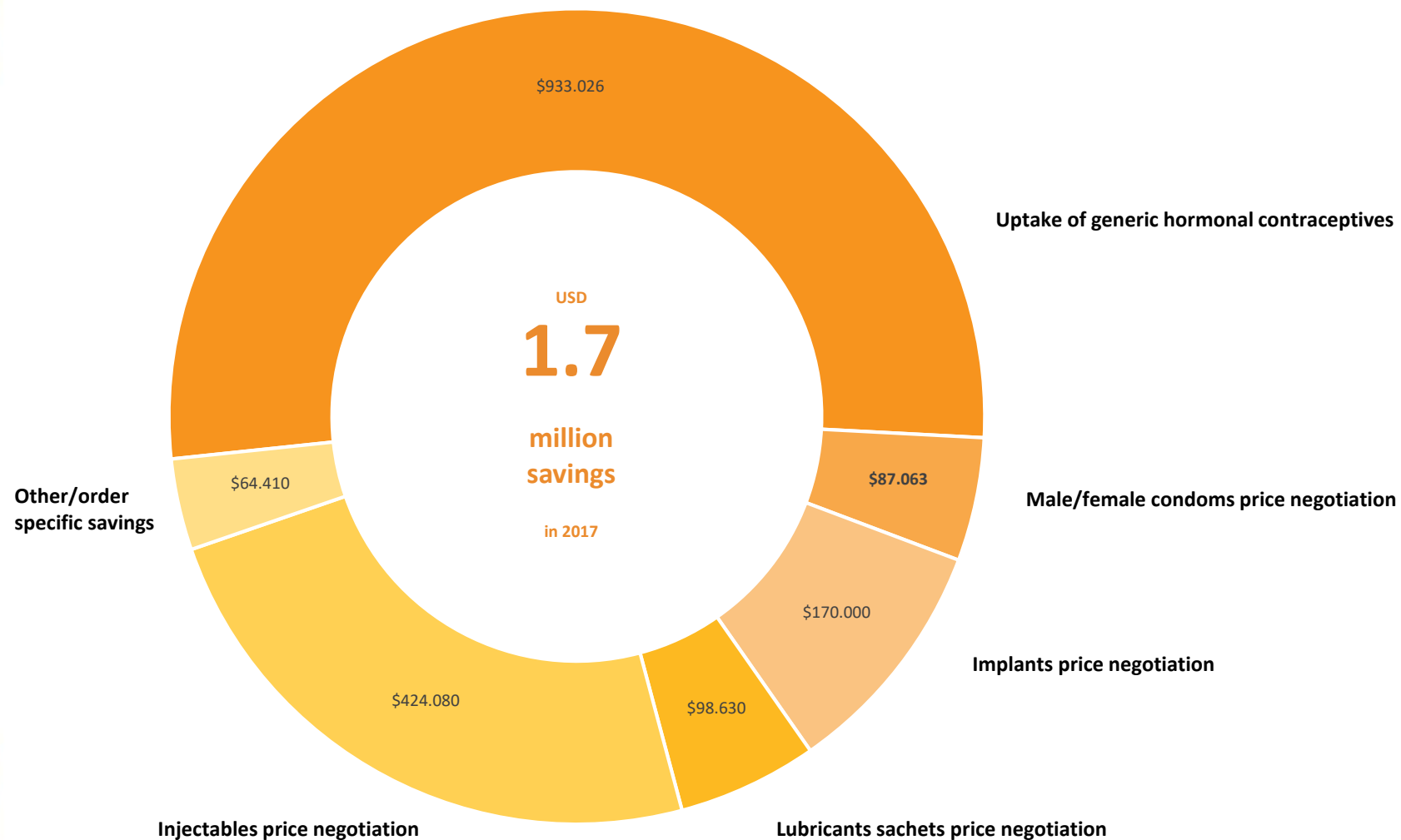
Fairness, integrity and
transparency

Open and effective international
competition

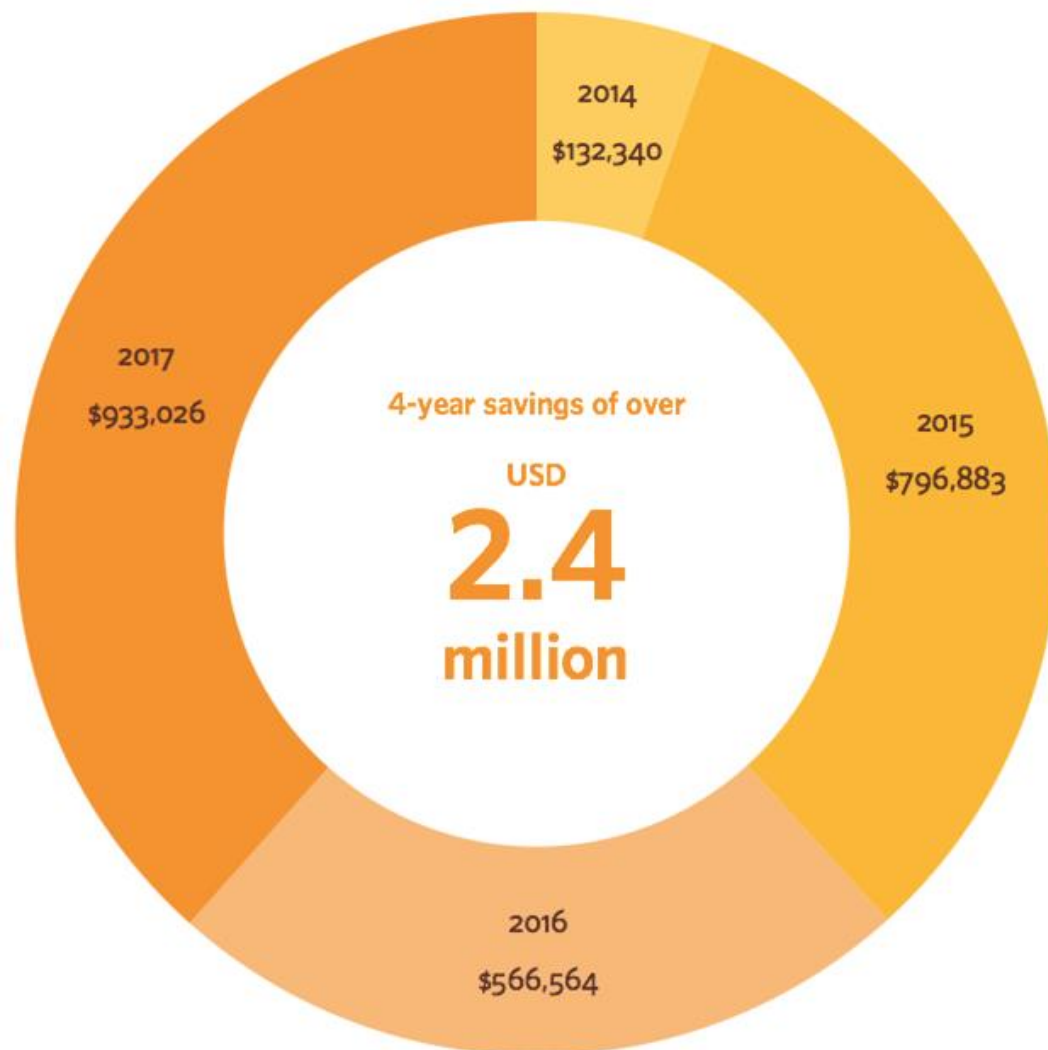
The Interest of the UNFPA

Value for money translates into real savings

Value for money



Quality assured generic contraception



Value for money

4-year savings had the potential to provide an additional

800,000



with generic combined low dose oral contraceptives for



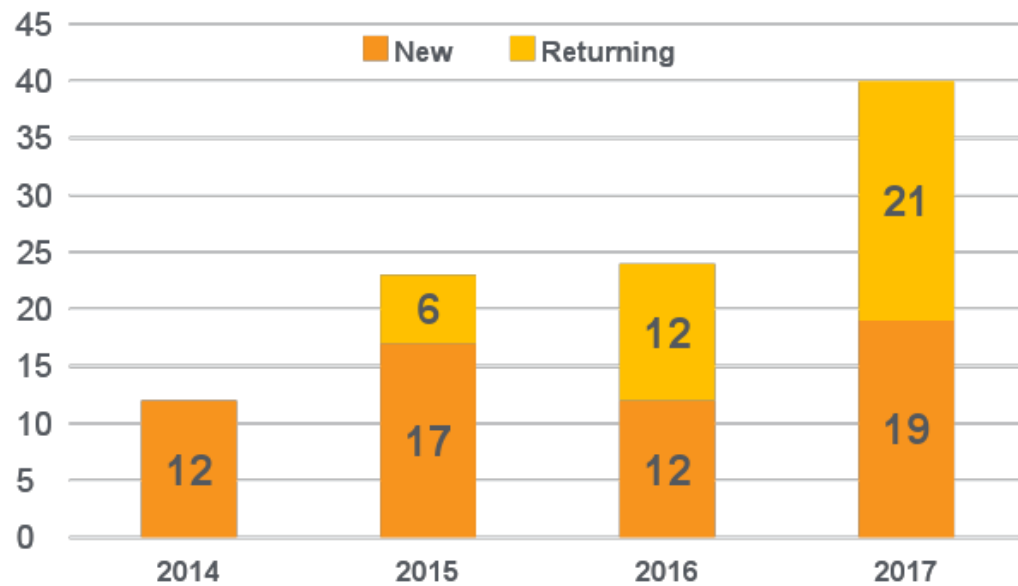
1 full year
9.6 million cycles

UNFPA delivered generic hormonal contraceptives



60 countries

2014 - 2017



UNFPA Green Procurement



GREEN PROCUREMENT

UNFPA is seeking to improve the environmental sustainability of all aspects of its procurement activities.

The Green Procurement Strategy advocates reduced environmental impact through initiating supplier dialogue and establishing sustainability standards.

The reported numbers account for UNFPA Procurement Services Branch male condom activities in 2016.



3,600 tonnes of non-emitted CO₂e

1.8 million m³ of water treated



210 thousand m³ of water saved

1500 tonnes of solid waste reduction



Recycled post-consumer materials

52%

in outer boxes and shipping materials

All male condom manufacturers hold the

ISO 14001

certification

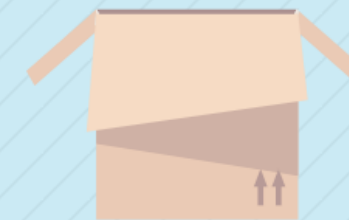


12.7



million kWh of electricity saved

The condoms are packed in FSC certified* cardboard boxes



*FSC certified or equivalent

UNFPA Quality Assurance Policy

Prequalification

Male condoms
Female condoms
IUDs
RH Medicines

Technical evaluation

Medical Devices
Emergency RH Kits
Fistula Repair Kits

Capacity building

Quality control
laboratories
National regulatory
authorities
Manufacturers

WHO, UNFPA, and ISO standards

Supplier management



World's largest public procurer of contraceptives



50+



Pre-negotiated, long-term agreements for hundreds of reproductive health products

What is a Long-Term Agreement (LTA)?

A written agreement

Between a UN organization
and a supplier

For pre-selected goods
or services

Based on the result of a competitive bidding exercise

Covers general terms and conditions and
all commercial terms

Pricing

Discounts

Payment

Delivery

Packing



Benefits of Using UNFPA LTAs



- All products have gone through competitive bidding process
- Pooled volume > better price > cost savings
- Stabilize supply costs
- Avoid duplication of procurement processes
- Direct ordering



Collaboration with Suppliers

- **Annual Supplier workshops of Core commodities**
 - Share best practices among suppliers;
 - Enhance supply performance to UNFPA;
 - Identify areas where UNFPA procurement can improve their support of suppliers delivery;
 - Inform of UNFPA's projects & trends in procurement.
- **Hands on Performance assessment**
 - Allowing to target improvement opportunities
 - Benchmarking within commodity
- **Access to collaborative Registration procedures**

Collaboration with Non-UN partners

- **Collaborating with other Public procurers of RH commodities to ensure efficiencies**
- **Optimize cost reduction**
 - Standardizing requirements for tender processes amongst partners as well as KPIs
 - Sharing of outcomes of inspection & technical assessment reports
 - Sharing of procurement best practices
- **Innovative projects which contribute to efficiency:**
 - Joint forecasting
 - Partnerships for impact:
 - ✓ Leveraging of systems to facilitate procurement platforms
 - Address common issues jointly
- **Pilot implementation of track & trace solution**



Case Story



The United Nations
reproductive health
and rights agency

Ensuring
reproductive rights
for all

UNFPA

