



# Operational excellence for results that matter

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 **UNOPS**

# TOPICS

## 1. Introduction to UNOPS

- Mission, vision and values
- What we do and where we work
- Key results achieved for partners in 2015

## 2. UNOPS Procurement

- Total volume of procurement in 2015
- How to do business with UNOPS

## UNOPS MISSION & VISION

**Our mission** is to help people build better lives and countries achieve sustainable development.

**Our vision** is a world where people can live full lives supported by appropriate, sustainable and resilient infrastructure and by the efficient, transparent use of public resources in procurement and project management



## WHO WE ARE

**We help our partners deliver over \$1.4 billion worth of aid and development projects in over 80 countries every year.** They depend on us to supplement their own capacities, improve speed, reduce risks, boost cost-effectiveness and increase quality.

Based in Copenhagen, UNOPS is fully self-financing, prompting efficiency and financial discipline.

We provide support in three main areas:

- **Infrastructure**
- **Procurement**
- **Project management**

with a focus on sustainable solutions.



## VALUES: SERVICE TO OTHERS

### **National ownership and capacity**

We respect and support national ownership and help develop national capacity.

### **Accountability for results and transparency**

We ensure our own accountability for resources entrusted to us, and for contributions we make to the sustainable results of our partners.

### **Partnerships and coordination**

We recognize that strong partnerships and effective coordination among diverse actors, including the United Nations, governments, non-governmental organizations and the private sector, are crucial to efficiency and innovation.

### **Excellence**

We believe that we will add value and make strong contributions to the sustainable results of our partners only if our practices and performance are of recognized world-class standards of excellence and are well-adapted to local conditions.

## WHAT WE DO

**UNOPS focuses its operations in its core areas of expertise: project management, physical infrastructure and procurement. Sustainability is at the core of everything we do.**

Within these areas, we offer three kinds of services that are tailored to the needs of partners:

- **Advisory:** developing national capacity at strategic and/or operational level in our core mandated areas of project management, physical infrastructure and procurement.
- **Implementation:** implementing partners' projects efficiently and effectively with the involvement of all stakeholders and building on available national capacity.
- **Transactional:** providing stand-alone HR management, procurement services and fund management.

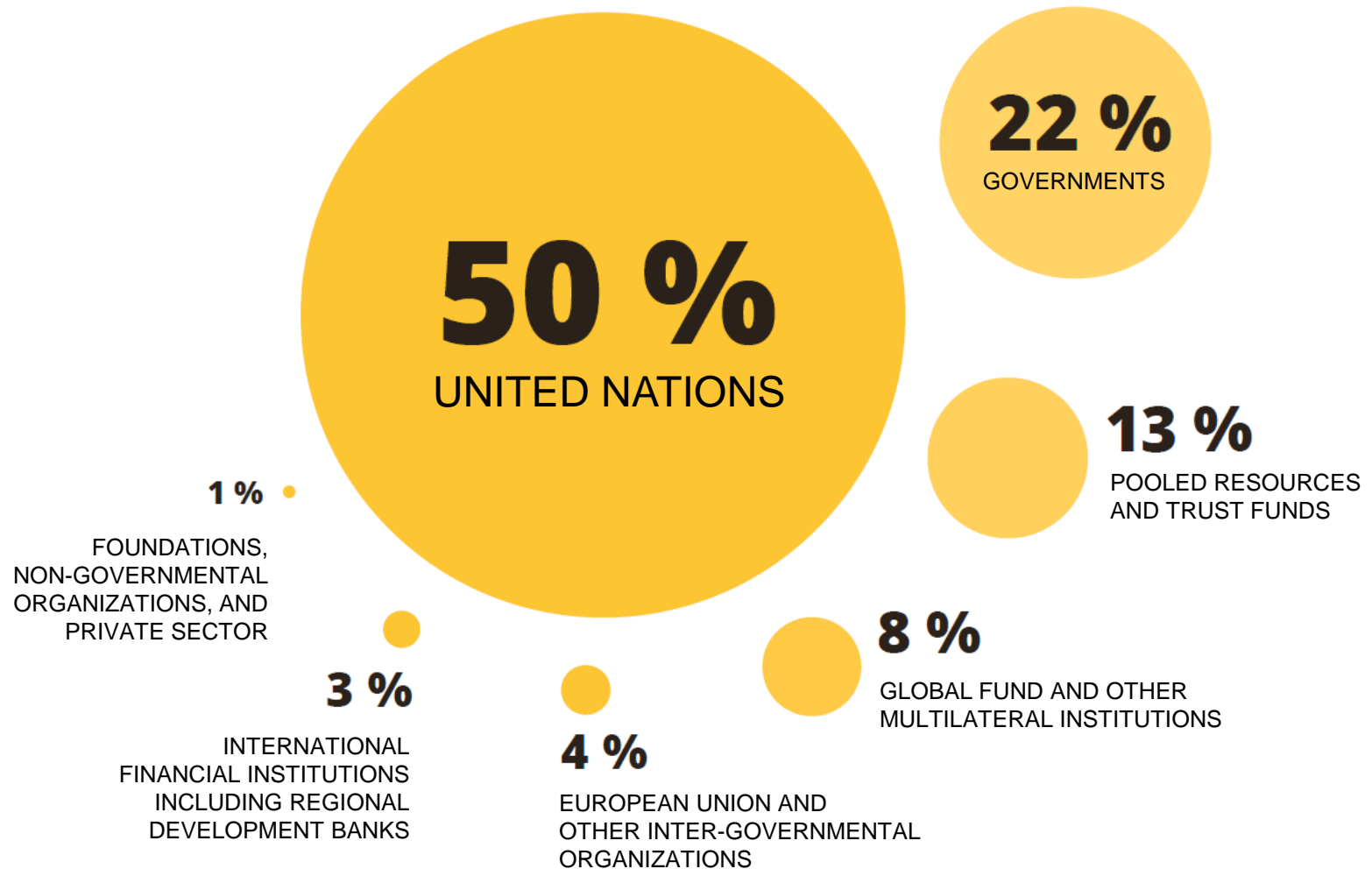


## EXCELLENCE: STANDARDS

UNOPS continuously benchmarks against external bodies, striving for external certifications of processes and adopting internationally recognized best practices and standards.



## WHO WE WORK WITH: DISTRIBUTION OF \$1.4 BILLION OF UNOPS SERVICES IN 2015



All information about the partners that we work with, the volume and content of the contracts signed, and the goals and progress of projects can be accessed via our detailed transparency portal, [data.unops.org](http://data.unops.org)



## WHERE WE WORK

Projects worldwide on [data.unops.org](http://data.unops.org)

Points on the map represent project locations where one or more active UNOPS projects are delivering.



**TOTAL: \$1.4 billion delivery**

## KEY RESULTS ACHIEVED IN 2015



**38**  
bridges designed,  
constructed  
or rehabilitated



more than  
**2.2 million**  
labour days created  
for beneficiaries



**2,572 km**  
of roads designed,  
constructed or  
rehabilitated



more than  
**\$717 million**  
worth of goods  
and services  
for partners



nearly  
**39,000 units**  
Of machine and  
equipment  
procured



more than  
**40 million**  
medical supplies  
were handled



over  
**37,000 days**  
of technical  
assistance and  
advice



more than  
**6,200**  
vehicles procured



more than  
**240 million**  
doses of medicine  
were procured or  
distributed



**46**  
schools and 2  
universities  
constructed, designed,  
or rehabilitated



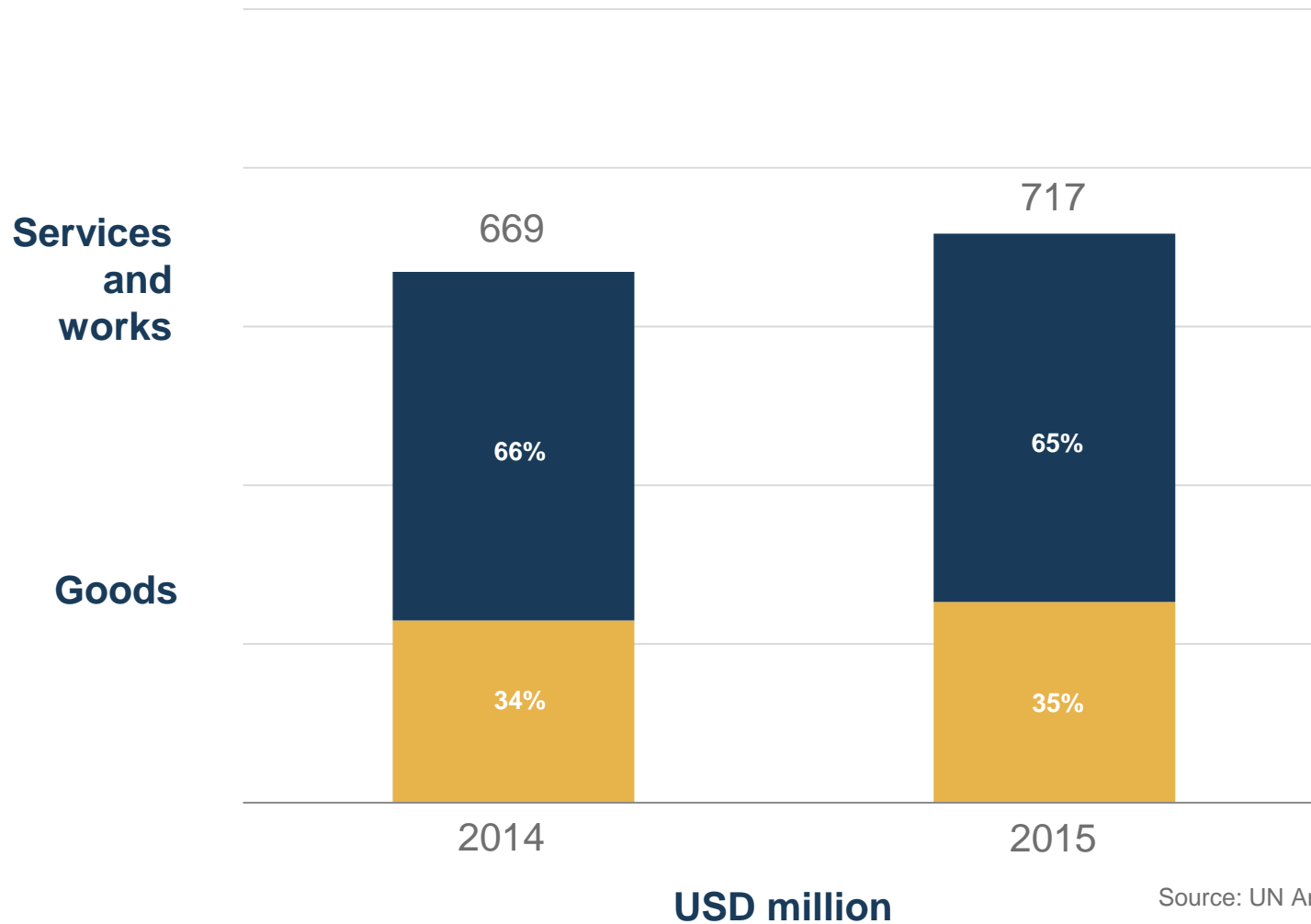
**2**  
airstrips and 2 ports  
constructed designed  
or rehabilitated



**25**  
hospitals and 105 health  
clinics constructed,  
designed, or rehabilitated

## TOTAL VOLUME OF PROCUREMENT IN 2015

\$717 million in 2015, 65% of which was for services and works.



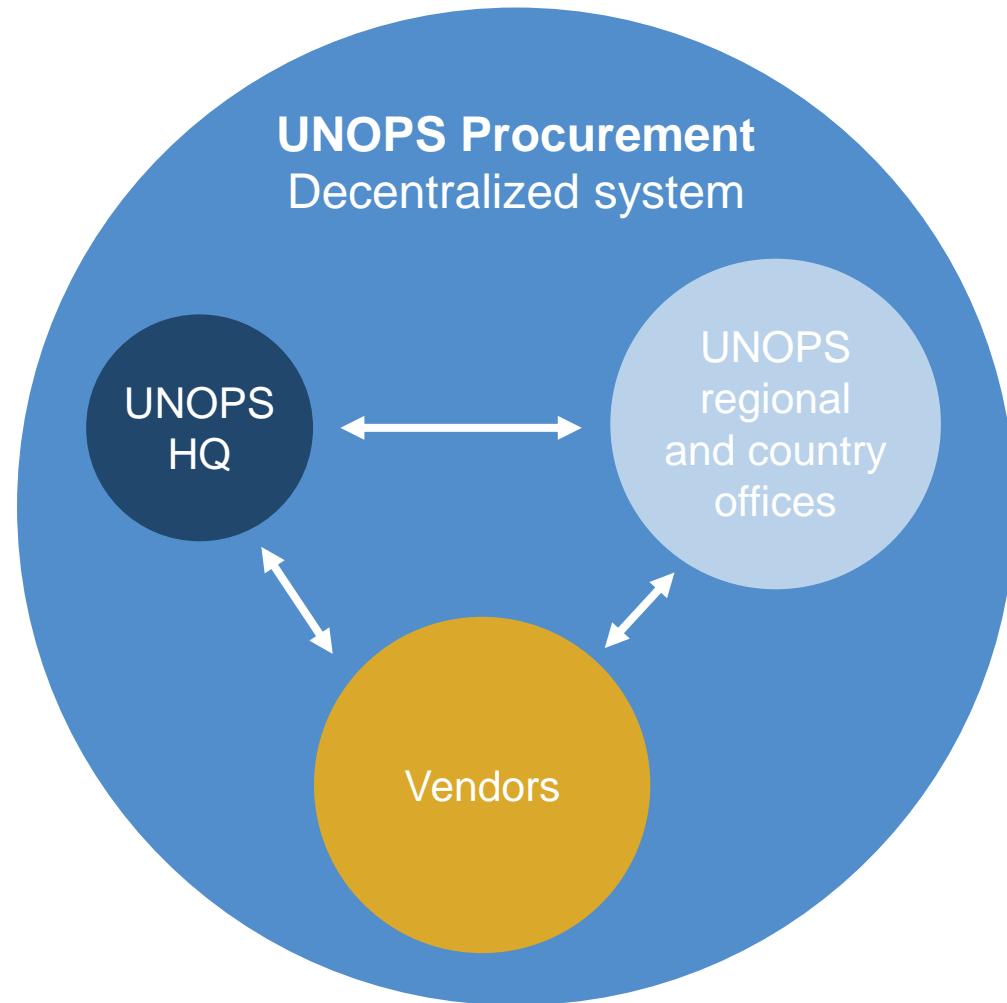
Source: UN Annual Statistical Report

The background features a white field with several blue geometric shapes. A large, light blue triangle points from the top-left towards the center. A smaller, darker blue triangle is nested within its right side. Another small blue triangle is located in the top-right corner.

# **How to do business with UNOPS**

## HOW TO DO BUSINESS WITH UNOPS

- All UNOPS' solicitations are posted on [UNGM.org](https://ungm.org)
- UNOPS' Procurement plans can be found on [unops.org](https://unops.org) [How to supply us tab](#)
- The [eSourcing system](#) allows our vendors to carry out procurement processes online
- UNOPS has an open data platform, [data.unops.org](https://data.unops.org), that presents UNOPS project and expenditure information in an interactive and accessible manner





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