

## Program UN Procurement Seminar 2016

Wednesday, June 15

Time	Presentation/Organization
08.00 – 09.00	<b>Registration</b> – UN City, Copenhagen
09.00 – 10.00	<b>Opening of Seminar</b> Opening of seminar by Thomas Bustrup, Deputy Director General, Confederation of Danish Industry and introduction of key speakers Kristian Jensen, Minister for Foreign Affairs, Denmark Grete Faremo, Under Secretary General, UNOPS Jens Wandel, Assistant Secretary General and Director of Bureau for Management Services, UNDP  Moderator Verner Kristiansen introduces and facilitates the following panel discussion with Kristian Jensen, Minister for Foreign Affairs, Denmark Ardalan Shekarabi, Minister for Public Administration, Sweden Dilek Ayhan, State Secretary, Ministry of Trade, Industry & Fisheries, Norway Peter Stenlund, State Secretary, Ministry of Foreign Affairs, Finland Benedikt Jonsson, Ambassador of Iceland to Denmark
10.00 – 10.30	<i>Coffee Break – Opening of exhibition</i>
<b>INTRODUCTION TO PROCUREMENT</b>	
10.30 – 11.15	<b>Best practices, panel 1 – getting started with the UN</b> Moderated debate with Nordic companies sharing their experiences
11.15 – 11.45	<b>How to Do Business with the UN</b> Jens Wandel, Assistant Secretary General and Director of Bureau for Management Services, UNDP
11.45 – 12.00	<b>Registration on the UN Global Marketplace</b> Niels Ramm, UNGM/UNOPS
12.00 – 13.00	<i>Lunch Break</i>
<b>PROCUREMENT &amp; PEACEKEEPING</b>	
13.00 – 13.30	<b>Procurement Tips and Tendencies</b> Bruno Maboja, Procurement Officer, UN/DP
13.30 – 14.00	<b>Needs of a Peacekeeping Mission</b> Vevine Stamp, Chief of Logistics, Department of Field Support
14.00 – 14.45	<b>Best practices, panel 2 – how companies can support peacekeeping efforts</b> Moderated debate with Nordic companies sharing their experiences



14.45 – 15.30 *Coffee break*

### **SUSTAINABLE PROCUREMENT & INNOVATION**

- 15.30 – 16.15 **Panel Debate – Sustainability in Procurement**  
Marc Lundwall, Sustainable Procurement Analyst, UNDP  
Jamieson Saab, Sustainable Procurement, UNOPS  
Charles Platts, Procurement Policy and Procedures Unit, UNICEF
- 16.15 – 17.00 **Panel Debate – Innovation in Procurement**  
David Terpstra, Team Manager, Category Management, UNOPS  
Greg Soneff, Procurement Specialist & Team Lead, UNDP  
Edmondo Perrone, Vendor Manager, WFP
- 17.00 – 18.00 **Reception in the Exhibition Space**
- 18.00 – 20.30 **Networking Dinner**

### **REGISTRATION & SUPPORT**

- 13.00 – 15.00 **Live Vendor Registration with Advice and Support**  
UNGM, UNOPS – This session takes place in parallel to the general sessions and is intended for both first timers and existing suppliers that need advice and support on the UNGM registration system.

### **ONE-TO-ONE**

- 11.00 – 17.30 **One-to-One Meetings with Procurement Officers**  
The meetings take place in parallel to the general sessions and have been requested at the discretion of the UN agencies only. The selection of companies is based on relevance of goods or services, export experience and the particular agency's specific anticipated procurement requirements. Each meeting will last max 20 min.

### **END OF PROGRAM DAY 1**

#### **Thursday, June 16**

<b>Time</b>	<b>Presentation/Organization</b>
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| 08.30 – 09.00 | <b>Morning Coffee</b>                                     |
| 09.00 – 09.10 | <b>Recap Day 1, Welcome Day 2 &amp; Practical Remarks</b> |

#### **PROCUREMENT PRESENTATIONS – Presenting the buying needs of the UN**

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| 09.10 – 09.40 | <b>UN Development Program (UNDP)</b><br>Gregory Soneff, Procurement Specialist & Team Lead, UNDP               |
| 09.40 – 10.10 | <b>UN Children's Emergency Fund (UNICEF)</b><br>Ignacio Gimenez, Contracts Specialist, Supply Division, UNICEF |

- 10.10 – 10.50 **UN Procurement Division (UN/PD)**  
Jin Wang, Procurement Officer, UN/PD
- 10.50 – 11.10 *Coffee Break*
- 11.10 – 11.30 **UN Office of Project Services (UNOPS)**  
David Terpstra, Team Manager, Category Management, UNOPS
- 11.30 – 11.50 **World Food Programme (WFP)**  
Edmondo Perrone, Vendor Manager, WFP
- 11.50 – 12.10 **UN Relief and Works Agency (UNRWA)**  
Karen Hong, Head of Procurement (Health Commodities & Professional Services), UNRWA
- 12.10 – 12.30 **International Monetary Fund (IMF)**  
Suyog Peshkar, Senior Procurement Officer, IMF
- 12.30 – 13.30 *Lunch Break*
- 13.30 – 13.50 **UN Population Fund (UNFPA)**  
Roberto Mena, Procurement Specialist, Strategic Procurement, UNFPA
- 13.50 – 14.10 **International Atomic Energy Agency (IAEA)**  
Leendert Colijn, Senior Procurement Officer (Team Leader), IAEA
- 14.10 – 14.30 **UN High Commissioner for Refugees (UNHCR)**  
Tawab Omary, Supply Assistant, UNHCR

### **WORKSHOPS**

- 11.10 – 11.50 **Annual Statistical Report (UN Procurement Data Analysis) Workshop**  
This session takes place in parallel to the general sessions and is intended to provide support and advice to companies on how to use procurement data from the Annual Statistical Report online tools to quantify the market potential with individual UN agencies

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**END OF PROGRAM DAY 2**