



EMBASSY OF ESTONIA
IN COPENHAGEN



United Nations International Procurement Seminar Belgium, Estonia, France 11. – 12. June 2024

DAY 1 – 11. June 2024

08.00 – 08.30 Arrival and registration

08.00 – 09.00 Coffee and networking

09.00 – 09.20 **Official opening of the UN international procurement seminar**

- **Verner Kristiansen**, moderator
- UN City security announcement
- **Henrik Fredborg Larsen**, Director, United Nations Development Programme Nordic Representation Office
- **Stephen Farrell**, Chief, Purchasing and Transportation Section, United Nations Office in Geneva & Chair of the UN's Procurement Network (virtual)
- **Christophe Parisot**, Ambassador of France
- **William Mart Laanemäe**, Ambassador of Estonia
- **Katharina Desmet**, Economic and Trade Counsellor for Flanders, Flanders Investment & Trade, Embassy of Belgium

09.20 – 09.45 **Video on How to do business with the UN**

09.45 – 11.00 **Presentations followed by a panel discussion with:**

- **UNPD** - UN Procurement Division, **Greg Kuchler**, Chief, Managed Service Communications & Technology, Procurement Division, Office of Supply Chain Management, Department of Operational Support
- **UNICEF** - United Nations Children's Fund, **Katinka Rosenbom**, Chief of Contracting Centre
- **UNOPS** - United Nations Office for Project Services, **Anne-Claire Howard**, Procurement Director

Panel I – Sustainability in business and procurement ...incl. Q&A

Verner Kristiansen, moderator

11.00 – 11.30 COFFEE BREAK

11.30 – 13.00 **Presentations followed by a panel discussion with:**

- **UNIDO** - United Nations Industrial Development Organization, **Atsushi Isoyama**, Chief, Procurement Services
- **UNDP** - United Nations Development Programme, **Torben Soll**, Deputy Director for Operations, Chief of Global Procurement Services Division, Office of Procurement
- **WFP** - United Nations World Food Programme, **Iulon Tsilosani**, Supplier Relationship Management

Panel II – Innovation in procurement and technology solutions ...incl. Q&A

Verner Kristiansen, moderator

13.00 – 14.30 LUNCH

in Atlantic Ocean and Pacific Ocean lounges

14.30 – 15.30 Presentations followed by a panel discussion with:

- **WHO** – World Health Organisation, **Yulia Kurbatova**, Procurement officer, Procurement and Supply Services, Global Service Centre
- **UNFPA** – United Nations Population Fund, **Yana Dovga**, Contracting Analyst, Supply Chain Management Unit

Panel III – Healthcare, Pharmaceuticals, Hygiene and sanitation...incl. Q&A

Verner Kristiansen, moderator

15.30 – 16.00 COFFEE BREAK

16.00 – 17.00 Presentations followed by a panel discussion with:

- **FAO** - Food and Agriculture Organization of the United Nations, **Shoko Kawabata**, Procurement officer, Procurement Service
- **UNHCR** - Office of the High Commissioner for Refugees, **Levon Hovsepyan**, Head of Sourcing and Global Markets Unit

Panel IV – Supply chain, logistics and emergency procurement...incl. Q&A

Verner Kristiansen, moderator

17.00 – 17.10 Closing remarks by Verner Kristiansen, moderator

17.10 – 18.30 Networking reception for UN organisations and companies present

DAY 1 – Parallel sessions

09.30 – 17.00 One-to-One meetings between suppliers and UN Agencies according to individual schedule

DAY 2 – 12. June 2024 Doors will be open from 08:30

09.30 – 10.30 “Trading places”, a Workshop on Procurement process from buyers view

Room AMAZON

With **Greg Kuchler**, Chief, Managed Service Communications & Technology, Office of Supply Chain Management, Department of Operational Support, UNPD

11.00 – 12.00 Workshop on Practical tips and testimonials on doing business with the UN from the supplier’s view

Room AMAZON

- Proud Engineers (EE)
- AMB Diffusion (BE)
- Ecosun Innovations (FR)

12.00 – 13.30 LUNCH

in Atlantic Ocean and Pacific Ocean lounges

14.00 – 14.45 Optional visit to the UNICEF warehouse with prior registration, group 1

Meeting by Information desk at 13.20 | Full visit including bus transfer takes appr. 1h15min.

14.45 – 15.30 Optional visit to the UNICEF warehouse with prior registration, group 2

Meeting by Information desk at 14.15 | Full visit including bus transfer takes appr. 1h15min.

DAY 2 – Parallel sessions

09.00 – 16.00 One-to-One meetings between suppliers and UN Agencies according to individual schedule

10.00 – 12.00 Vendor registration and support - United Nations Global Marketplace

with **Susan Rendtorff**, Programme Specialist, by the INFORMATION DESK