

Request for Quotation (RFQ) for Goods/Services

Request For Vehicle Rental Service For UNOPS China Office

RFQ Ref No: AR-CN-02-2019

Invitation letter

Dear Sir/Madam,

Subject: Request for Quotations for the Supply of *Vehicle Rental Service for UNOPS Office in China* – RFQ Case No.: AR-CN-02-2019

The United Nations Office for Project Services (hereinafter referred to as UNOPS) is pleased to invite prospective bidders to submit a quotation for the provision of goods/services in accordance with the UNOPS General Conditions of Contract and the Schedule of Requirements as set out in this Request for Quotation (RFQ).

The RFQ consists of the following:

- This RFQ Invitation Letter
- Section I: RFQ Particulars
- Section II: Instructions to Bidders
- Section III: Schedule of Requirements
- Section IV: Returnable Bidding Forms
 - Form A: Quotation Submission Form
 - Form B: Price Schedule Form
 - Form C: Technical Quotation Form

If you are interested in submitting a quotation in response to this RFQ, please prepare your quotation in accordance with the requirements and process as set out in this RFQ and submit it to UNOPS by the deadline for quotation submission set out in the Section I: RFQ Particulars.

We look forward to receiving your quotation.

Approved by:



Name: Xiang Luo
Title: Country Director
Date: April 29, 2019

Section I: RFQ Particulars

Scope of Quotation	This RFQ refers to the provision of Vehicle Rental Services in [UNOPS China office] as further described in Section III: Schedule of Requirements.
Contact person for correspondence, notifications and requests for clarifications	<p>All correspondence, notifications and requests for clarifications in relation to this RFQ shall be sent to:</p> <p style="text-align: center;">Shasha Tian Procurement & Admin Officer United Nations Office for Project Services (UNOPS) China Office ShashaT@unops.org</p> <p>ATTENTION: Quotations shall not be submitted to the above address but to the address for quotation submission as set out below.</p>
Bidder Eligibility	No nationalities are excluded from submitting a bid.
Clarifications	No Clarification
Quotation validity period	Quotations shall remain valid for acceptance by UNOPS for 30 days from the Deadline for Quotation Submission.
Quotation Currenc(ies)	Quotations shall be quoted in Chinese Yuan (CNY).
Duties and Taxes	<p>All quotations shall be submitted net of any direct taxes.</p> <p>The bidder shall be entirely responsible for payment of all customs duties and indirect taxes, such as sales taxes, VAT, taxes under the applicable law in China.</p>
Language of quotations	All quotations, information, documents and correspondence exchanged between UNOPS and the Bidders in relation to this RFQ process shall be in English.
Deadline for Quotation Submission	All quotations must be submitted by 5 pm Beijing China Time on May 27th, 2019.

<p>Quotation submission</p>	<p>Quotations must be submitted as follows:</p> <p>By mail or personal delivery in one sealed envelope as detailed below, by the Deadline for Proposal Submission.</p> <p>The outer envelope shall be labelled as follows:</p> <p>***CONFIDENTIAL PROPOSAL - DO NOT OPEN UNLESS AUTHORIZED***</p> <p>United Nations Office for Project Services UNOPS Project Office 1-22, Sanlitun Diplomatic Office Building, No. 1 Gongtibeilu, Chaoyang District, Beijing 100600, China 北京市朝阳区工体北路 1 号院三里屯外交办公楼 1-22, 邮编: 100600</p> <p>Att.: Chair Person, Proposal Opening Committee. Case No.: AR-CN-02-2019. Deadline for Proposal Submission: 5:00 pm on 27th May, 2019 at Beijing, China. From: Insert Offeror's name & details</p> <p>Personal delivery shall be made between the hours of 09:00 am and 05:00 pm on UNOPS regular working days by the Deadline for Proposal Submission.</p>
<p>Evaluation method and criteria</p>	<p>Quotations shall be evaluated to determine the lowest price most technically acceptable offer. Evaluation shall be conducted as follows:</p> <ol style="list-style-type: none"> Preliminary Examination. The following eligibility and formal criteria will be reviewed for compliance: <ul style="list-style-type: none"> Bidder is eligible as defined in Instructions to Bidders, Article 3 Completeness of the Quotation. All Returnable Bidding Forms and other documentation requested have been provided and are complete Bidder accepts UNOPS General Conditions of Contract Qualifications of the Bidder will be assessed as per below qualification criteria: <ul style="list-style-type: none"> Bidder should be in continuous business of supplying similar goods and services for the last 2 years. Financial capability: Annual turnover of last year shall be more than 2 million Chinese Yuan (CNY). Offeror should have a presence in China and be a legal entity in China for longer than 2 years. Technical compliance of the offered goods/services. The following technical criteria will be reviewed for compliance compared to UNOPS requirements: <ul style="list-style-type: none"> Goods/services offered in the quotation are compliant compared to the requirements in Section III: Schedule of Requirements. Financial evaluation. Quotations that are found to be technically acceptable shall be evaluated based on price and UNOPS will award the contract as per the lowest priced, most technically acceptable offer evaluation methodology. <p>At any time during the evaluation process UNOPS may request clarification or further information in writing from Bidders. The Bidder's responses shall not contain any changes regarding the substance, including the technical and financial part of their quotation. UNOPS may use such information in interpreting and evaluating the relevant quotation.</p>

Partial quotations	Partial quotations shall not be allowed. Bidders must quote prices for the total goods and/or services for the total requirement requested under Section III: Schedule of Requirements. Evaluation will be done for the total requirement.
Alternative quotations	Alternative quotations are not accepted.
Documents comprising the Quotation	Bidders shall include the following documents in their quotation: <ul style="list-style-type: none"> • Form A: Quotation Submission Form • Form B: Price Schedule Form • Form C: Technical Quotation Form
Type of Contract to be awarded	UNOPS will sign the following contract with the awarded Bidder(s): Small Services Contract.
General Conditions of Contract	In the event of an order, the following conditions of contract will apply: The conditions are available at: The General Conditions of Contract are available at: http://www.unops.org/english/Opportunities/suppliers/how-we-procure/Pages/default.aspx
Signing of Contract	UNOPS plans to award the Contract by June 10st, 2019 .
UNGM registration	Any Contract resulting from this RFQ exercise will be subject to the supplier registration on United Nations Global Marketplace (UNGM) website. Vendors can register their company by accessing the website at www.ungm.org . The Bidder may still submit a quotation even if not registered with the UNGM, however, if the Bidder is selected for Contract award, the Bidder must register on the UNGM prior to Contract signature

Section II: Instructions to Bidders

1. SCOPE OF QUOTATION

Bidders are invited to submit a quotation for the goods and/or services specified in Section III: Schedule of Requirements, in accordance with this RFQ.

2. INTERPRETATION OF THE RFQ

This RFQ is an invitation to treat and shall not be construed as an offer capable of being accepted or as creating any contractual, other legal or restitutionary rights.

This RFQ is conducted in accordance with the applicable provisions of UNOPS Procurement Manual (latest version of which can be accessed at: <https://www.unops.org/english/Opportunities/suppliers/how-we-procure/Pages/default.aspx>) and other relevant Organisational Directives and Administrative Instructions that are referred to in the Procurement Manual. In case of contradictions between this RFQ and the UNOPS Procurement Manual, the UNOPS Procurement Manual shall prevail.

3. BIDDER ELIGIBILITY

Bidders may be a private, public or government-owned legal entity or any association with legal capacity to enter into a binding Contract with UNOPS.

A Bidder, and all parties constituting the bidder, may have the nationality of any country with the exception of the nationalities, if any, listed in **Section I: RFQ Particulars**. A Bidder shall be deemed to have the nationality of a country if the Bidder is a citizen or is constituted, incorporated, or registered and operates in conformity with the provisions of the laws of that country.

A Bidder shall not have a conflict of interest. A bidder shall be considered to have a conflict of interest if:

- A Bidder has a close business or family relationship with a UNOPS personnel who: (i) are directly or indirectly involved in the preparation of the bidding documents or specifications of the contract, and/or the bid evaluation process of such contract; or (ii) would be involved in the implementation or supervision of such contract;
- A Bidder is associated, or has been associated in the past, directly or indirectly, with a firm or any of its affiliates which have been engaged by UNOPS to provide consulting services for the preparation of the design, specifications, and other documents to be used for the procurement of the goods, services or works required in the present procurement process;
- A Bidder has an interest in other bidders, including when they have common ownership and/or management. Bidders shall not submit more than one bid, except for alternative offers, if permitted. This will result in the disqualification of all bids in which the Bidder is involved. This includes situations where a firm is the Bidder in one bid and a sub-contractor on another; however, this does not limit the inclusion of a firm as a sub-contractor in more than one bid.

Bidders must disclose any actual or potential conflict of interest in the Quotation Submission Form and they shall be deemed ineligible for this procurement process unless such conflict of interest is resolved in a manner acceptable to UNOPS. Failure to disclose any actual or potential conflict of interest may lead to the Bidder being sanctioned further to UNOPS policy on vendor sanctions.

A Bidder shall not be eligible to submit a quotation if and when at the time of quotation submission, the Bidder:

- is included in the Ineligibility List, hosted by [UNGM](#), that aggregates information disclosed by UNOPS ([UNOPS Ineligibility List](#)) and other Agencies, Funds or Programs of the UN System;
- is included in the [Consolidated United Nations Security Council Sanctions List](#), including the [UN Security Council Resolution 1267/1989 list](#);
- is included in the [World Bank Corporate Procurement Listing of Non-Responsible Vendors](#) and [World Bank Listing of Ineligible Firms and Individuals](#).
- is included in any other Ineligibility List from a UNOPS partner and if so listed in **Section I: RFQ Particulars**.
- is currently suspended from doing business with UNOPS and removed from its vendor database(s), for reasons other than engaging in proscribed practices as defined in the UNOPS Procurement Manual.

All Bidders are expected to embrace the principles of the [United Nations Supplier Code of Conduct](#), given that it originates from the core values of the Charter of the United Nations. UNOPS also expects all its suppliers to adhere to the principles of the [United Nations Global Compact](#).

4. CLARIFICATION OF THE RFQ

Bidders may request clarification in relation to the RFQ by submitting a written request to the contact stated in the **Section I: RFQ Particulars**, until the time stated in **Section I: RFQ Particulars**. Explanations or interpretations provided by personnel other than the named contact person will not be considered binding or official.

5. REMUNERATION FOR AND COSTS OF QUOTATIONS

Bidders shall not be entitled to any remuneration or compensation for the preparation and submission of their quotation.

6. QUOTATION CURRENCY(IES)

The quotation shall be made in the currency(ies) stated in **Section I: RFQ Particulars**. If applicable, for comparison and evaluation purposes, UNOPS will convert the quotations into USD at the official United Nations rate of exchange in force at the time of the deadline for quotation Submission.

UNOPS reserves the right not to reject any quotation submitted in a currency other than the mandatory bidding currency(ies). UNOPS may accept quotations submitted in another currency than stated above if the Bidder confirms during clarification of quotations in writing that it will accept a Contract issued in the mandatory quotation currency and that for conversion the official United Nations operational rate of exchange of the day of RFQ deadline as stated in Section I: RFQ Particulars shall apply. Regardless of the currency of quotations received, the Contract will always be issued and subsequent payments will be made in the mandatory bidding currency above.

Rates in quotations shall be fixed. Quotations with adjustable rates shall be disqualified.

7. DUTIES AND TAXES

Article II, Section 7, of the Convention on the Privileges and Immunities provides, inter alia, that the United Nations, including UNOPS as a subsidiary organ, is exempt from all direct taxes, except charges for public utility services, and is exempt from customs restrictions, duties, and charges of a similar nature in respect of articles imported or exported for its official use. All quotations shall be submitted net of any direct taxes and any other taxes and duties, unless otherwise specified in **Section I: RFQ Particulars**.

8. PAYMENT TERMS

UNOPS will ordinarily effect payment within 30 days after receipt of the goods/services and on submission of payment documentation. Time in connection with discounts offered for accelerated payment will be computed from the date of receipt of payment documents by UNOPS. Payment discounts will not be considered in the financial evaluation.

9. PUBLICATION OF CONTRACT AWARD

UNOPS shall publish in its website (<https://data.unops.org>) information regarding the purchase order(s) awarded as a result of this RFQ.

10. ETHICS AND PROSCRIBED PRACTICES

UNOPS requires that all Bidders observe the highest standard of ethics during the entire RFQ process, as well as the duration of any Contract that may be signed as a result of this process. Therefore, all Bidders shall represent and warrant that they:

- (i) have not unduly obtained, or attempted to unduly obtain, any confidential information in connection with the RFQ process and any Contract that may be signed as a result of this RFQ process;
- (ii) have no conflict of interest that would prevent them from entering into a Contract with UNOPS, and shall have no interest in other parties involved in this RFQ process or in the project underlying this RFQ process;
- (iii) have not engaged, or attempted to engage, in any Proscribed Practices in connection with this RFQ process or the Contract that may be awarded as a result of this RFQ process. For the

purposes of this provision, Proscribed Practices are defined in the [UNOPS Vendor Sanctions Procedures](#), and include: corrupt practice, fraudulent practice, coercive practice, collusive practice, unethical practice and obstruction.

11. AUDIT

UNOPS may conduct investigations relating to any aspect of the Contract award at any time during the term of the Contract and for a period of three (3) years following the expiration or prior termination of the Contract. The Contractor shall provide its full and timely cooperation with any such inspections, post-payment audits or investigations. Such cooperation shall include, but shall not be limited to, the Contractor's obligation to make available its personnel and any relevant documentation for such purposes at reasonable times and on reasonable conditions and to grant to UNOPS access to the Contractor's premises at reasonable times and on reasonable conditions in connection with such access to the Contractor's personnel and relevant documentation. The Contractor shall require its agents, including, but not limited to, the Contractor's attorneys, accountants or other advisers, to reasonably cooperate with any inspections, post-payment audits or investigations carried out by UNOPS hereunder

12. BID PROTEST

Any Bidder that believes to have been unjustly treated in connection with this RFQ process or any Contract that may be awarded as a result of such RFQ process may submit a complaint to UNOPS' General Counsel. More information about bid protests can be found on UNOPS' website at www.unops.org.

Section III: Schedule of Requirements

Technical specifications for Goods and Comparative Data Table:

Vehicle Description	Quantity
7-seats Multi-Purpose Vehicles	1
UNOPS Minimum Technical Requirement: <ol style="list-style-type: none"> The offered vehicle must be China local produced vehicle; The offered vehicle should be produced within 2 years and the mileage should not exceed 40,000km; The offered vehicle should have automatic transmission; The offered vehicle should have all position airbags, at least including Driver seat and co-pilot seat airbag, front and rear side airbag, front and rear head airbag; The offered vehicle should have security system, including ABS, EBD, EBA, BAS, ASR, TCS, ESC & ESP and Full view monitoring system etc.; 	

Delivery requirements and Comparative Data Table:

UNOPS Requirements		Is quotation compliant? Bidder to complete	Details Bidder to complete
Delivery time	Bidder shall deliver the vehicle 4 weeks after Contract signature.	<input type="checkbox"/> Yes <input type="checkbox"/> No	Insert details
Delivery place	UNOPS China Office, 1-22 Sanlitun Diplomatic Office Building, No. 1 Gongtibeilu, Chaoyang District, Beijing, China	<input type="checkbox"/> Yes <input type="checkbox"/> No	Insert details
Consignee details	Mr. Zhe Li	<input type="checkbox"/> Yes <input type="checkbox"/> No	Insert details
Vehicle Insurance	Bidder shall deliver the vehicle with full package of China Vehicle Insurance (The third party liability insurance shall not less than 1 million CNY)	<input type="checkbox"/> Yes <input type="checkbox"/> No	Insert details
Vehicle Maintenance	Bidder shall responsible for the regular maintenance of the in service vehicle	<input type="checkbox"/> Yes <input type="checkbox"/> No	Insert details

Section IV: Returnable Bidding Forms

Note to Bidders: Instructions to complete each Form are highlighted in blue in each Form. Please complete the Returnable Bidding Forms as instructed and return them as part of your quotation.

The following returnable forms are part of this RFQ and must be completed and returned by bidders as part of their Quotation.

Form A: Quotation submission form

Bidders are requested to complete this form, sign it and return it as part of their bid submission. The bidder shall fill in this form in accordance with the instructions indicated. No alterations to its format shall be permitted and no substitutions shall be accepted.

Date: **[Insert submission date]**

Subject: Quotation for the supply of **[Insert a brief description of goods/services] in **[Name of country/city]**, RFQ Case No. **[Insert RFQ ref. number]**, dated **[insert date]****

We, the undersigned, declare that:

- a. We offer to supply in conformity with the bidding documents, including the UNOPS General Conditions of Contract;
- b. Our quotation shall be valid for the period of time of **[insert number of days which shall not be less than the specified in Section I: RFQ Particulars, Period of Validity of Quotations]** from the date fixed for the submission deadline as set out in the RFQ, and it shall remain binding upon us and may be accepted at any time before the expiration of that period;
- c. We have no conflict of interest in any activity that would put it, if selected for this assignment, in a conflict of interest with UNOPS. **[If you have any actual or potential conflict of interest as defined in Article 3 of Section II: Instructions to Bidders, please disclose it here];**
- d. Our firm confirms that the offeror and sub-contractors have not been associated, or had been involved in any way, directly or indirectly, with the preparation of the design, terms of references and/or other documents used as a part of this solicitation;
- e. Our firm, its affiliates or subsidiaries—including any subcontractors or suppliers for any part of the Contract—has not been declared ineligible by UNOPS, nor is included in the suspended/ineligibility list of the UN/PD, other UN Agencies, the UN Security Council, and the World Bank, in accordance with Instructions to Bidders Article 3, Eligibility;
- f. We embrace the UN Supplier Code of Conduct and adhere to the principles of the UN Global Compact;
- g. We have not declared bankruptcy, are not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against them that could impair their operations in the foreseeable future;
- h. We have not offered and will not offer fees, gifts and/or favours of kind in exchange for this RFQ and will not engage in any such activity during the performance of any Contract awarded.

I, the undersigned, certify that I am duly authorized by **[insert full name of bidder]** to sign this quotation and bind **[insert full name of bidder]** should UNOPS accept this quotation:

Name: **[complete]**

Title: **[complete]**

Date: **[complete]**

Signature: _____

Provide the name and contact information for the primary contact from your company for this quotation:

Name: **[complete]**

Title: **[complete]**

Email address: **[complete]**

Telephone: **[complete]**

Form B: Price Schedule Form

Bidders shall fill in this Price Schedule Form in accordance with the instructions indicated.

[Procurement officials are to ensure they adapt this price form and tables in accordance with the Schedule of Requirements, including the Incoterms rules that apply. Remove tables or rows if not necessary.]

RFQ reference no: [insert RFQ reference No.]

Item No	Description	Qty	Rental Period	Unit price	Total price
1.	[Insert Vehicle brand, production date & Mileage used etc . Add or remove rows as necessary]	1	12 Month	insert	insert
2.		1	24 Month	insert	insert
3.					
4.					
5.					

Payment terms 30 days accepted: ☐ Yes

Bidder's discount for accelerated payment: % of total firm price for each calendar day less than thirty (30) days

List of subcontractors or suppliers

Bidder must identify the names of all subcontractors/suppliers who will be providing good/services under this Contract and the type of work being subcontracted, if applicable.

(A) [Full legal name and address of subcontractors]

(B)

(C)

I, the undersigned, certify that I am duly authorized by [insert full name of Bidder] to sign this quotation and bind [insert full name of Bidder] should UNOPS accept this quotation:

Name : _____

Title : _____

Date : _____

Signature : _____

Form C: Technical Quotation Form

[Please ensure content included here is aligned with the content of Section III: Schedule of Requirements, i.e. if there are two tables there, then make reference to two tables here. If the RFQ is purely for services and you added a TOR in Section III, please check the format of the Technical Proposal Form of the template for RFP for Goods/Services as that might be more relevant here and adjust this section accordingly]

RFQ reference no: **[insert RFQ reference No.]**

Name of Bidder: **[insert name of Bidder]**

Bidders are required to complete the **Comparative Data Tables** included in Section III: Schedule of Requirements to demonstrate compliance with UNOPS requirements and insert them below. Bidders are NOT allowed to make any change in the “UNOPS requirements” columns of the Comparative Data Tables. Such changes might disqualify your quotation.

Technical specifications for goods – Comparative Data Table

Vehicle Description	Quantity	Is quotation compliant? Bidder to complete	Details Bidder to complete
7-seats Multi-Purpose Vehicles	1	<input type="checkbox"/> Yes <input type="checkbox"/> No	Insert details
UNOPS Minimum Technical Requirement: <ol style="list-style-type: none"> The offered vehicle must be China local produced vehicle; The offered vehicle should be produced within 2 years and the mileage should not exceed 40,000km; The offered vehicle should have automatic transmission; The offered vehicle should have all position airbags, at least including Driver seat and co-pilot seat airbag, front and rear side airbag, front and rear head airbag; The offered vehicle should have security system, including ABS, EBD, EBA, BAS, ASR, TCS, ESC & ESP and Full view monitoring system etc.; 		<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No

Delivery requirements — Comparative Data Table

UNOPS Requirements		Is quotation compliant? Bidder to complete	Details Bidder to complete
Delivery time	Bidder shall deliver the vehicle 4 weeks after Contract signature.	<input type="checkbox"/> Yes <input type="checkbox"/> No	Insert details
Delivery place	UNOPS China Office, 1-22 Sanlitun Diplomatic Office Building, No. 1 Gongtibeilu, Chaoyang District, Beijing, China	<input type="checkbox"/> Yes <input type="checkbox"/> No	Insert details

Consignee details	Mr. Zhe Li	<input type="checkbox"/> Yes <input type="checkbox"/> No	Insert details
Vehicle Insurance	Bidder shall deliver the vehicle with full package of China Vehicle Insurance (The third party liability insurance shall not less than 1 million CNY)	<input type="checkbox"/> Yes <input type="checkbox"/> No	Insert details
Vehicle Maintenance	Bidder shall responsible for the regular maintenance of the in service vehicle	<input type="checkbox"/> Yes <input type="checkbox"/> No	Insert details

The offered goods and related services (if applicable) are in accordance with the required specifications and requirements specified in **Section III: Schedule of Requirements**.

☐ Yes ☐ No

ANY DEVIATION MUST BE LISTED BELOW:

Name : _____

Title : _____

Date : _____

Signature : _____