

May I request some clarity to the below questions?

1. My understanding of your requirement is that the UAV and crew will not be permanently based in Malawi but UNICEF will task the services of the UAV and crew on a had-hoc basis. Is this understanding correct?

Yes, the understanding is correct. However, please note that there's a requirement for emergency deployment and this should be fulfilled within 48 hours as per TOR.

2. Do you require specifically require a VLOS or BVLOS capability?

Both options are possible, and will depend on your choice of mapping solution.

3. Is there a preference for fixed wing or multi rotor type drones?

There's no preference for a type of a drone.

4. How often do you project that UNICEF would require the LiDAR capability as requested?

The lidar capability will be required on ad-hoc basis and we don't have estimation on how often that would happen.

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I noted that part of the 'Qualifications and Experience' is that we must provide a Certificate of Authorization to fly from Malawi Department of Civil Aviation (MDCA).

Can you please confirm if this is a fundamental requirement?

A company conducting commercial drone flights needs to comply with local regulations and must have a permission (certification) to conduct flights. Therefore, it is an essential requirement. However, at first stage of this LTA selection you just need to demonstrate a capability of obtaining such certificate, either by proving your communication with MDCA, or already existing agreement with them, or any other relevant proof.

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1. Does UNICEF expect to conduct primarily VLOS operations or also BVLOS flights?

Both options are possible and will depend on your choice of mapping solution.

2. Are you looking for a provider, who are able to conduct both short distance flights 0-5 sq km and long-distance flights >20 sq km per day?

We are looking for a provider who can conduct different range flights and cover different areas, as outlined by the TOR.

3. Are there any limits on maximum take-off weight MTOW?

It is advisable to keep the MTOW below 25 kg., however, DCA might consider permission of a higher MTOW, depending on RPA certification.