

## Observatory Venice Summer School

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Request for Proposals (RFP)

Bid Reference

2017/ EURO-RDO/OBS-002

Unit Name

European Observatory on Health Systems and Policies.



The World Health Organization (WHO) is seeking offers for **2017/ EURO-RDO/OBS-002**. Your organization or company is invited to submit a proposal for the : accommodation of the Observatory's Venice Summer School for a one week course, 23-29 July 2017. The Summer School targets senior and mid-level policy makers and so the accommodation needs to

- Be of a reasonable standard
- Have the capacity for 75-85 persons (participants and lecturers) on one site
- Be able to arrange for meals
- Include teaching space for a large group (+/- 60 people) and some space for group work in response to this Request for Proposals (RFP).

WHO is a public international organization, consisting of 194 Member States, and a Specialized Agency of the United Nations with the mandate to act as the directing and coordinating authority on international health work. As such, WHO is dependent on the budgetary and extra-budgetary contributions it receives for the implementation of its activities. Bidders are, therefore, requested to propose the best and most cost-effective solution to meet WHO requirements, while ensuring a high level of service.

WHO requires the successful bidder, the provider, to carry out hosting of the Observatory Venice Summer School 2017, making available: rooms, teaching facilities, and hospitality services. These are detailed in full in the excel spreadsheet attached.

In summary: the Observatory Venice Summer School will have between 75-85 people and will run over six nights. It starts with an afternoon session on the Sunday and finishes on Friday with a Gala Dinner with participants departing Saturday morning.

The accommodation provider is expected to deliver a package including the following (bidders can choose not to offer particular elements or to work with another supplier to deliver):

- Accommodation (single person use)
- Breakfast, lunch and dinner
- Hospitality in the form of a welcome reception and buffet dinner (Sunday) and Gala seated dinner (Friday) and coffee breaks
- Transfers from / to airport / hotel per person and participants travel pass (for use in Venice)
- Teaching accommodation that includes 1 lecture room for 60 people and 5 rooms for group work
- 1 secretariat office space
- Technical support including audio visual and printing services and a technician to provide on-site assistance.

WHO is exempt from VAT. The Observatory also requires that the organization hosting Summer School allows that final participant numbers (within the agreed range) be confirmed 30 days before the event with no pre-existing cancellation policy applying until that deadline.

Bidders may offer the total work required above or only part of the package. Please indicate in the excel spreadsheet (Annex 1 Proposed costs OBS Summer School 2017) precisely which parts of the package it is intended to provide.

The Observatory expects a focal point to be nominated to liaise with it and with its Veneto Region counterparts .

The provider shall be a for profit or not for profit institution operating in the field of training accommodation or hotel services with proven expertise in

- Providing accommodation including for large groups;

- Managing the logistics of providing accommodation, meals, hospitality and teaching space with appropriate technical support.

Two or more organization can bid jointly to provide services together. One of the bodies should act as lead and contact point, submitting the proposal and taking responsibility for negotiations.

The provider(s) should be recognized by the authorities of the Region of Veneto as entitled to provide accommodation.

Bidders should follow the instructions set forth below in the submission of their proposal to WHO.

The proposal and all correspondence and documents relating thereto shall be prepared and submitted in the English language.

The proposal should be concisely presented and structured to include the following information:

- The **financial proposal** in the form of completed excel file (Annex 1 Proposed costs OBS Summer School 2017) giving costs per person per day or block costs as requested and
- A covering letter or email
- Any other web links, brochure or background materials on your institution or demonstrating your track record in providing accommodation for similar activities.

**Technical review:** Bids will be evaluated against technical criteria with a pass rate of 75%.

Capacity to host all participants on single site	15%
Appropriateness of accommodation (quality, facilities offered)	10%
Appropriateness of teaching facilities (quality, facilities offered)	15%
Appropriateness of technical support	10%
Appropriateness of hospitality	5%
Location (centrality / attractiveness / ability to foster group cohesion and focus)	25%
Experience of provider with teaching and international events	15%
Indication of flexibility and capacity to respond to participants' needs	5%

**Financial review:** Bids passing the technical review will be evaluated for costs with the score counting for 30% of the total.

Information which the bidder considers confidential, if any, should be clearly marked as such.

The bidder shall submit the complete proposal to WHO in writing no later than \_\_\_\_\_  
**[31 January 2017] at 17:00 hours Central European time** ("the closing date"), by email at the following address:

[info@obs.euro.who.int](mailto:info@obs.euro.who.int)

Each proposal shall be marked Ref: **2017/ EURO-RDO/OBS-002** and be signed by a person or persons duly authorized to represent the bidder, to submit a proposal and to bind the bidder to the terms of this RFP.

WHO may, at its own discretion, extend the closing date for the submission of proposals by notifying all bidders thereof in writing.

Any proposal received by WHO after the closing date for submission of proposals may be rejected.



The offer outlined in the proposal must be valid for a minimum period of 90 calendar days after the closing date. A proposal valid for a shorter period may be rejected by WHO. In exceptional circumstances, WHO may solicit the bidder's consent to an extension of the period of validity. The request and the responses thereto shall be made in writing. Any bidder granting such an extension will not, however, be permitted to otherwise modify its proposal.

The bidder may withdraw its proposal any time after the proposal's submission and before the above mentioned closing date, provided that written notice of the withdrawal is received by WHO via email as provided above, before the closing date.

No proposal may be modified after its submission, unless WHO has issued an amendment to the RFP allowing such modifications.

No proposal may be withdrawn in the interval between the closing date and the expiration of the period of proposal validity specified by the bidder in the proposal (subject always to the minimum period of validity referred to above).

WHO may, at any time before the closing date, for any reason, whether on its own initiative or in response to a clarification requested by a (prospective) bidder, modify the RFP by written amendment. Amendments could, *inter alia*, include modification of the project scope or requirements, the project timeline expectations and/or extension of the closing date for submission.

All prospective bidders that have received the RFP will be notified in writing of all amendments to the RFP and will, where applicable, be invited to amend their proposal accordingly.

Before conducting the technical and financial evaluation of the proposals it has received, WHO will perform a preliminary examination of these proposals to determine whether they are complete, whether any computational errors have been made, whether the documents have been properly signed, and whether the proposals are generally in order. Proposals which are not in order as aforesaid may be rejected.

Please note that WHO is not bound to select any bidder and may reject all proposals. Furthermore, since a contract would be awarded in respect of the proposal which is considered most responsive to the needs of the project concerned, due consideration being given to WHO's general principles, including economy and efficiency, WHO does not bind itself in any way to select the bidder offering the lowest price.

WHO may, at its discretion, ask any bidder for clarification of any part of its proposal. The request for clarification and the response shall be in writing. No change in price or substance of the proposal shall be sought, offered or permitted during this exchange.

WHO reserves the right to:

- a) Award the contract to a bidder of its choice, even if its bid is not the lowest;
- b) Award separate contracts for parts of the work, components or items, to one or more bidders of its choice, even if their bids are not the lowest;
- c) Accept or reject any proposal, and to annul the solicitation process and reject all proposals at any time prior to award of contract, without thereby incurring any liability to the affected bidder or bidders and without any obligation to inform the affected bidder or bidders of the grounds for WHO's action;
- d) Award the contract on the basis of the Organization's particular objectives to a bidder whose proposal is considered to be the most responsive to the needs of the Organization and the activity concerned;
- e) Not award any contract at all.



WHO has the right to eliminate bids for technical or other reasons throughout the evaluation/selection process. WHO shall not in any way be obliged to reveal, or discuss with any bidder, how a proposal was assessed, or to provide any other information relating to the evaluation/selection process or to state the reasons for elimination to any bidder.

NOTE: WHO is acting in good faith by issuing this RFP. However, this document does not oblige WHO to contract for the performance of any work, nor for the supply of any products or services.

At any time during the evaluation/selection process, WHO reserves the right to modify the scope of the work, services and/or goods called for under this RFP. WHO shall notify the change to only those bidders who have not been officially eliminated due to technical reasons at that point in time.

WHO reserves the right at the time of award of contract to extend, reduce or otherwise revise the scope of the work, services and/or goods called for under this RFP without any change in the base price or other terms and conditions offered by the selected bidder.

WHO also reserves the right to enter into negotiations with one or more bidders of its choice, including but not limited to negotiation of the terms of the proposal(s), the price quoted in such proposal(s) and/or the deletion of certain parts of the work, components or items called for under this RFP.

Within 30 days of receipt of the contract, the successful bidder shall sign and date the contract provided to it by WHO, and return it to WHO according to the instructions provided at that time. If the bidder does not accept the contract terms without changes, then WHO has the right not to proceed with the selected bidder and instead contract with another bidder of its choice.

All bidders must adhere to the UN Supplier Code of Conduct, which is available at the following link: [https://www.un.org/Depts/ptd/sites/www.un.org.Depts.ptd/files/files/attachment/page/2014/February%202014/conduct\\_english.pdf](https://www.un.org/Depts/ptd/sites/www.un.org.Depts.ptd/files/files/attachment/page/2014/February%202014/conduct_english.pdf)

WHO reserves the right to publish (e.g. on the procurement page of its internet site) or otherwise make public the contractor's name and address, information regarding the contract, including a description of the goods or services provided under the contract and the contract value.

Any and all of the contractor's (general and/or special) conditions of contract are hereby explicitly excluded from the contract, i.e., regardless of whether such conditions are included in the contractor's offer, or printed or referred to on the contractor's letterhead, invoices and/or other material, documentation or communications.

We look forward to receiving your response to this RFP.

Yours sincerely,

European Observatory on Health Systems and Policies.