

RESPONSE TO BID CLARIFICATION QUERIES

Procurement Reference No	<u>ETH/ITB/2014/03</u>
Subject of Procurement	<p>Procurement for Supply, Delivery, Installation, Configuration, Commissioning, Training and After Sales service of</p> <p>Lot 1: Laboratory Equipment Lot 2: Workshop Machines Lot 3: Alternative Energy Technology</p>
Submission Deadline	October 7, 2014 at 10:30AM in the Morning (UTC+03:00) Addis Ababa/Nairobi Time Zone

With reference to the above Tender process we wish to respond to the following points of queries as received from bidders:

No.	Query Received	Response
1	In Additional accessories it is mentioned 3pcs of Digital Thermometer . Already 1 pc will be supplied along with the Instrument. Clarify whether apart from this 1 pc supplied along with instrument, you require 3 additional digital thermometer?	➤ We mean that 3 extra thermometers as spare part or reserve of replacement if the installed has a chance to damage/broken after commissioning
2	In Additional accessories it is mentioned 5pcs Oxygen Filling Connections . Already 1 pc will be supplied along with the Instrument. Clarify whether apart from this 1 pc supplied along with instrument, you require 5pcs additional Oxygen Filling Connections?	➤ We mean that 5 pcs were requested as reserve
3	In Additional accessories it is mentioned 5pcs Oxygen Filling Connections . Already 1 pc will be supplied along with the Instrument. Clarify whether apart from this 1 pc supplied along with instrument, you require 5pcs additional Oxygen Filling Connections?	➤ We need 5pcs additional Oxygen Filling Connections
4	Does an extra Support stand for the bomb head and calorimeter cover? Already 1 set will be provided along with the instrument.	➤ We don't need more than one support stand for the bomb head and cover
5	It is specified as Benzoic acid pellets (pk/100) and the quantity is 100. Clarify whether you need 100 packages of benzoic acid pellets (pk/100). OR you need only 1 package of pk/100.	➤ We need 100packages of benzoic acid pellets

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6	Regarding Ignition unit: It is specified as 2 pcs. Already 1pc of Ignition unit will be supplied along with the instrument. Apart from this 1pc, do you need 2 pcs separately?	➤ No, we don't need more than one ignition unit
7	Also, it is specified in the specifications to supply Oxygen Cylinder. As for Oxygen cylinder it comes under hazardous category, there will be restriction to export. So, we would like to know whether this Oxygen Cylinder will be purchased from the local market by the Buyer OR the Bidder need to supply along with the Instrument	➤ If possible, the oxygen cylinder should be included in the bid if not it will be purchased in the local market but the Bidder shall do the maximum effort to supply from abroad. If the cylinder is nil, it will not be hazardous cargo.
8	With reference to the project ref. ETH/ITB/2014/03 : We would like to bring to your kind notice that as per Clarification response dated September 20 th for item no.1.15 Laboratory Scale Biogas Anaerobic Reactor the reference model specified is Didacta Italia re-biomass code 949100 pilot plant. Please be informed that as per manufacturer this item can be send by SEA mode of shipment only and the delivery period will be 120 days. Whereas in your clarification response you have specified that AIR SHIPMENT is Mandatory . Due to this volumetric item (The product brochure is attached for your reference), kindly confirm that SEA Shipment is also acceptable and the delivery period for this item will be 120 days.	➤ The item could be relatively big, but it is safe to be transported by air. As it has glasses and so, it is our need for the item to be transported using air transport mode.
9	The machine requested in LOT 2 are heavy machineries which are not going to be provided from stock and require a minimum 12-16 weeks of production time. The delivery time requested in you tender is 30-60 days which is unrealistic and is prohibiting our manufacturer's from putting in a competitive offer	➤ The Delivery time specified the solicitation document takes into consideration various factors including the total time available for execution of the entire project. Therefore, the delivery time stipulated in this tender dossier will remain unchanged. i.e., Delivery date shall be read "from 30-60 days after signing of the contract." "No award is given for late delivery" . <i>Please note: This Tender process is sub part of the entire project.</i>
10	The term 30-60 days delivery after signing of contract is also not clear as the tender is an international competitive bid, the order can be valid only when a workable L/C other payment is affected. This also creates additional hurdle for our manufacturers.	➤ Complying the delivery date is one of the critical criteria for a bid to be responsive and hence, those interested and qualified Bidder are required to be hundred percent (100%) compliant in this regard.



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Modification made:

The invitation to bid (ITB) is modified as follow:

October 6, 2014 is UN Holiday Therefore, the last date of Bid submission date extended as follow.

1. Bid Data sheet (BDS) No.21/ Deadline of Bid Submission/ date

➤ **Read: October 7, 2014 at 10:30AM in the Morning (UTC+03:00) Addis Ababa/Nairobi Time Zone**

2. Bid Data sheet (BDS) No. 24 /Date, time and venue for opening of Bid /

➤ **Read: October 7, 2014 at 11:00 Am in the Morning (UTC+03:00) Addis Ababa/Nairobi Time Zone**

All other terms and conditions of the bid document/solicitation document/ remain unchanged. The above alterations to the Tender dossier is an integral part of the Invitation to Bid (ITB).

Please kindly acknowledge the receipt of this clarification letter in writing.