PROPOSAL

# Section 1: Applicant’s information

| **CFP reference no.** | **ATscale/Grant/2024/0XX** |
| --- | --- |
| **Name of applicant** |  |
| **Submission date** |  |

## Background of applicant

| **Full legal name of the applicant** |  |
| --- | --- |
| **Year the entity was established**  (*not applicable for individual applicants*) |  |
| **Address of registered office**  (*not applicable for individual applicants*) |  |
| **Name of applicant representative(s)** |  |

## UNGM registration and UNOPS vendors

As part of the proposal, the applicant is requested to complete the registration on the [United Nations Global Marketplace (UNGM) registration website](https://www.ungm.org/Account/Registration).

The applicant may submit a proposal without registering on the UNGM website. However, if the applicant is selected to receive the grant/funding, the applicant should register on the UNGM website before signing the Agreement unless UNOPS has provided another mechanism in accordance with the [Instructions to Applicants](https://content.unops.org/service-Line-Documents/Infrastructure/Grant-Support-Call-for-Proposals-Instructions-to-Applicants_EN.pdf), Article 21.

| **Are you registered in the UNGM?** | Select answer |
| --- | --- |
| If “Yes”, provide the UNGM vendor number and ensure that the information in the UNGM is current |  |
| **Are you a UNOPS vendor?** | Select answer |

## Contact information

Provide the contact information and signature(s) of person(s) that UNOPS may contact for any requests for clarification during proposal evaluation.

**NOTE:** This person must be available during the 12 weeks following the receipt of the proposal.

| **Name** |  |
| --- | --- |
| **Title** |  |
| **Telephone/mobile (direct)** |  |
| **Email (direct)** |  |

# Section 2: Past Experience

**2.1. Organization overview**

**2.2. Past Experience and Engagement (this section pertains to the lead entity, in case of a consortium)**

**For multi-country proposals, outline the experiences within the region and also in the specific countries, if relevant.**

## Similar agreements during the last 5 years

| **No.** | **Agreement title** | **Donor/Client** | **Country** | **Grant amount** |
| --- | --- | --- | --- | --- |
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## All ongoing agreements

| **No.** | **Agreement title** | **Donor/Client** | **Country** | **Grant amount** | **Remaining budget** |
| --- | --- | --- | --- | --- | --- |
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## All agreements committed to start

| **No.** | **Agreement title** | **Donor/Client** | **Country** | **Expected budget** |
| --- | --- | --- | --- | --- |
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# Section 3: Approach and Methodology

Please describe the approach and methodology to demonstrate the applicant’s response to overcome the stated problem or situation, as explained in the **CFP**, Section 2 “Requirements.” This section should explain how the proposed methodology meets or exceeds the identified requirements while ensuring the appropriateness of the approach for the local conditions and the specific operating environment.

**3.1 Executive Summary**

**3.2 Situational Analysis**

**For multi-country proposals, describe the situation in each of the countries in different sections, in addition also describe the overall regional situation.**

**3.3 Programme Approach**

**For multi-country proposals, please describe the technical approaches, considering the differences and the similarities in each of the countries.**

**3.3.1 Logical Framework (Log Frame)**

**For multiple country proposals, make sure to break down targets by individual country and connect specific outputs to countries, as relevant.**

Please, develop your Log Frame (Results Framework) in the table below. Define the overall goal (impact result) the programme aims to reach. Identify two to three outcome results with at least one indicator to monitor progress against each outcome objectives. Please ensure the indicators are at the outcome level. Identify outputs results under each outcome. Each output result should be monitored with at least one indicator. Ensure all your indicators are Specific/Measurable/Achievable/Relevant/Time-bound (SMART). Indicate targets for each indicator and for every level of disaggregation.

Note: Ensure that each outcome incorporates gender considerations and actively targets equitable participation and benefit for women and girls. Define multiple output results under each outcome to support these goals.

| **Level** | **Results Statement** | **Objectively Verifiable Indicators of Achievements** | **Targets** *(provide targets for each level of disaggregation: age group, gender, etc. when applicable)* |
| --- | --- | --- | --- |
| **GOAL:  *[Enter the goal (impact) result of the programme]*** | | | |
| **EXPECTED OUTCOME RESULT 1 :** | *[enter Outcome result]* | *[enter Outcome indicator(s)]* |  |
| ***Expected Output 1.1*** | *[enter Output result]* | *[enter Output Indicator(s)]* |  |
| ***Expected Output 1.2*** | *[enter Output result]* | *[enter Output Indicator(s)]* |  |
| ***Expected Output 1.3*** *(Please add more rows if more expected outputs are planned)* | *[enter Output result]* | *[enter Output Indicator(s)]* |  |
| **EXPECTED OUTCOME RESULT 2 :** | *[enter Outcome result]* | *[enter Outcome indicato(r)]* |  |
| ***Expected Output result 2.1*** | *[enter Output result]* | *[enter Output Indicator(s)]* |  |
| ***Expected Output result 2.2*** | *[enter Output result]* | *[enter Output Indicator(s)]* |  |
| ***Expected Output result 2.3*** | *[enter Output result]* | *[enter Output Indicator(s)]* |  |
| **(Please add more rows if more specific outcomes and corresponding outputs are planned)** | | | |
| **ACTIVITIES - OUTCOME RESULT 1** | | | |
| ***Activities Output 1.1*** | **1.1.1**  **1.1.2**  **1.1.3** | | |
| ***Activities Output 1.2*** |  | | |
| ***Activities Output 1.3*** |  | | |
| **ACTIVITIES - OUTCOME RESULT 2** | | | |
| ***Activities Output 2.1*** |  | | |
| ***Activities Output 2.2*** |  | | |
| ***Activities Output 2.3*** |  | | |
| **(Please add more rows if more outcomes, outputs and activities are planned)** | | | |

ATscale requires all its implementing partners to report on the following **Key performance indicators (KPIs)** if they are relevant to monitor the programme’ activities:

| **Indicator** | **Disaggregation** |
| --- | --- |
| Number of people reached by ATscale programmes  with assistive technology (services and/or products), disaggregated by:   * a Service- promotion * b Service - screening * c Assistive products * d Service - clinical assessment, prescription, referral, and others * e Others | * Gender * Age group (Below 18 years old and above) * AT domain (hearing, vision, mobility, cognitive, cross-cutting, etc) |
|
| Number of people trained by ATscale programmes   * a Number of personnel trained by ATscale programmes * b Number of health personnel trained by ATscale programmes | * Gender * Age group * AT domain * Discipline/personnel title (education personnel, physiotherapists, audiologist, etc) |
| Number of ATscale supported organizations strengthened | * AT domain * Organization type (Government entities, iNGOs, NGOs, CBOs, etc) * Activity (Advocacy, communication, coordination, etc) |

**3.4 Sustainability and Post-project Plan:**

**For multi-country proposals, describe the sustainability and post-project plan for each of the countries in different sections.**

**3.5 Lessons Learned:**

##### 

##### **3.6 Protection from Sexual Exploitation and Abuse (PSEA), Health and Safety Requirements:**

##### 

##### **3.7 Gender, Social and Environmental Requirements:**

**3.8 Risk and Mitigation Measures:**

**For a multi-country proposal, outline the common as well as individual country specific risks.**

| **Risk:** Clearly state the risk causes and consequences. For example: “Due to [cause(s)] there is a risk of [event] leading to the following consequences [impact].” |
| --- |
| **Probability** is the estimated likelihood or probability of a particular threat or opportunity. Assess how likely the risk is to materialize:   1. Low 2. Low to Medium 3. Medium to High 4. High |
| **Proximity** is the relative nearness of the risk. Assess how quickly the risk is likely to materialize:   1. Within one month 2. Within three months 3. Within six months 4. One year and beyond |
| **Impact:**   1. Low: Minor or little impact on the entity 2. Low to Medium: Moderate impact on the entity 3. Medium to High: Significant impact on the entity 4. High: Very significant impact on the entity with potential consequences for the entity above |
| **Response Summary:**  Describe the actions to be taken to reduce the likelihood and/or impact of the identified risk. Here, also identify the team member(s) responsible for actioning the agreed response and by when. |

| **Risk type (see below)** | **Risk details** | **Probability** | **Proximity** | **Impact** | **Response Summary** |
| --- | --- | --- | --- | --- | --- |
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# Section 4: Implementation Plan (Gantt Chart)

**For multi-country proposals, the applicant must provide a separate work plan for each country.**

Complete the information in the following table. Identify the relevant activities under each output defined in your log frame (section 3.3.1) along with the responsible position and organization and the sequence and timing for the delivery of activities. Output results in your implementation plan should be aligned with the outputs stated in your log frame. Please add rows as necessary.

| Output 1: | | | | | | | | | | | | | |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Activity** | **Responsible position and organization** | **Month** | | | | | | | | | | | |
| **1** | **2** | **3** | **4** | **5** | **6** | **7** | **8** | **9** | **10** | **11** | **12** |
| **1.1** |  |  |  |  |  |  |  |  |  |  |  |  |  |
| **1.2** |  |  |  |  |  |  |  |  |  |  |  |  |  |
| **1.3** |  |  |  |  |  |  |  |  |  |  |  |  |  |
| **Output 2:** | | | | | | | | | | | | | |
| **Activity** | **Responsible position and organization** | **1** | **2** | **3** | **4** | **5** | **6** | **7** | **8** | **9** | **10** | **11** | **12** |
| **2.1** |  |  |  |  |  |  |  |  |  |  |  |  |  |
| **2.2** |  |  |  |  |  |  |  |  |  |  |  |  |  |
| **2.3** |  |  |  |  |  |  |  |  |  |  |  |  |  |

# Section 5: Monitoring and Evaluation Plan

**​​For multi-country proposals, ensure the monitoring and evaluation plan is aligned with the details specified for each country in the logical framework (section 3.3.1)**

Provide a comprehensive monitoring and evaluation plan that outlines procedures for reporting against the outcome and output indicators identified in your log frame (3.3.1). For each outcome and output indicator, outline the data source (data collection method/tools), frequency of monitoring, responsible parties/organizations and level of disaggregation. The beneficiary organization receiving ATscale ‘s grant is responsible for collecting, quality assuring and aggregating results achieved by its implementing partners. This implies controlling for the risk of double counting of results.

ATscale strongly recommends to develop at an early stage a monitoring and evaluation plan in collaboration with all the consortium members to support the implementation of the logical framework. The M&E plan should clarify the meaning of each indicator, outline the procedures and roles in gathering, consolidating, and disaggregating the data.

The direct beneficiary of ATscale’s grant is responsible for collecting, quality assuring and aggregating results of its implementing partners, this includes controlling for the risk of double counting results from different members of the consortium partners when applicable.

Complete the following table for each outcome and output indicator, as applicable. Please add rows as necessary.

| **Outcomes and Outputs** | **Indicator** | **Data sources / Means of Verification** | **Frequency of data collection** | **Person and organization in charge** | **Disaggregation by age (children and adults) and gender** |
| --- | --- | --- | --- | --- | --- |
| **Goal/Impact** |  |  |  |  |  |
| **Outcome 1:** |  |  |  |  |  |
| **Output 1.1:** |  |  |  |  |  |
| **Output 1.2:** |  |  |  |  |  |
| **Outcome 2:** |  |  |  |  |  |
| **Output 2.1:** |  |  |  |  |  |
| **Output 2.2:** |  |  |  |  |  |

# Section 6: Proposed team structure

Provide details on governance mechanisms, program management, implementation, and staffing.

**6.1 Programme governance structure:** Define roles and responsibilities within the proposed programme team, including programme management, technical support, and monitoring and evaluation functions. It should also include the details of the team members from the consortium partner (if applicable).

**For multi-country submissions, applicants must provide information on the common governance structure for all countries, if any, as well as individual governance structure within each of the countries.**

| **Functional roles** | **Description of responsibilities** |
| --- | --- |
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## **6.2 Organizational chart:** Please visually represent the management structure (lead entity in case of consortium), how the proposed team (including consortium partner, if applicable) will be organized within each country, and how it is placed within the lead entity's overall structure.

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# Section 7: Joint venture, consortium, or association members

This schedule should only be completed and returned with the proposal if the proposal is submitted as a joint venture, consortium, or association.

| **Joint venture, consortium, or association information** | |
| --- | --- |
| **Name** |  |
| **Names of each member and contact information**  (address, telephone numbers, fax numbers, email address) |  |
| **Name of leading member**  (with authority to bind the consortium during the proposal process and, in the event an Agreement is awarded, during Agreement execution) |  |
| **Proposed proportion of responsibilities between members (in %) with an indication of the role to be performed by each** |  |

## Signatures of all members of the joint venture, consortium, or association

We hereby confirm that if the joint venture, consortium, or association is selected for the grant/funding, all parties of the joint venture, consortium, or association shall be jointly and severally liable to UNOPS for the fulfillment of the provisions of the Agreement.

| **Name of member:** |  |  | **Name of member:** |  |
| --- | --- | --- | --- | --- |
| **Date:** | **XX, 2024** |  | **Date:** | **XX, 2024** |
| **Signature** |  |  | **Signature** |  |

| **Name of member:** |  |  | **Name of member:** |  |
| --- | --- | --- | --- | --- |
| **Date:** | **XX, 2024** |  | **Date:** | **XX, 2024** |
| **Signature** |  |  | **Signature** |  |

## Similar agreements (past and ongoing) during the last five years (only for the entity other than the lead partner in the consortium)

| **No.** | **Agreement title** | **Donor/Client** | **Location** | **Grant amount** |
| --- | --- | --- | --- | --- |
|  |  |  |  |  |
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# Section 8: Key personnel

Please identify the proposed team personnel (including consortium partners). If the personnel is unavailable per the proposed functional role and is expected to be hired after securing the grant, please use ‘TBD’ under the ‘Name of Personnel’ column and provide information about the qualification and years of experience expected in that role.

| **No.** | **Functional role description** | **Name of Personnel** | **Name of Entity** | **Qualification** | **Years of relevant experience** |
| --- | --- | --- | --- | --- | --- |
| **1** |  |  |  |  |  |
| **2** |  |  |  |  |  |
| **3** |  |  |  |  |  |
| **4** |  |  |  |  |  |
| **5** |  |  |  |  |  |

# Section 9: Curriculum vitae (CV) or resume

Please provide the experience and qualifications of one key personnel in the table below; add additional rows as necessary. In the case of a consortium, the key personnel should be from the lead entity.

| **Position** |  | |
| --- | --- | --- |
| **Name of personnel** |  | |
| **Title** |  | |
| **Years with entity** |  | |
| **Nationality** |  | |
| **Language proficiency** |  | |
| **Education/ qualifications**  List college/university and other specialized education or qualifications of personnel. Add rows as necessary. | School:  Dates attended:  Degree/qualification: |  |
| School:  Dates attended:  Degree/qualification: |  |
| **Professional certifications**  Provide professional certifications relevant to the scope of services. Add rows as necessary. | Name of institution:  Date of certification (Day/Month/Year): |  |
| Name of institution:  Date of certification (Day/Month/Year): |  |
| **Employment experience**  Start with the present position and list in reverse order all previous positions. For all positions during the last five (5) years, provide the activities and responsibilities of the position, the location of assignments and any other information relevant to the present proposal for the grant/funding. Add rows as necessary. | Position title:  Employer:  Dates of employment:  Location:  Activities/responsibilities: |  |
| Position title:  Employer:  Dates of employment:  Location:  Activities/responsibilities: |  |
| Position title:  Employer:  Dates of employment:  Location: |  |
| **References**  Provide the names, addresses, phone and email contact information for two (2) references. | Name and contact information: |  |
| Name and contact information: |  |

# Section 10: Sub-grantees

**For multi-country proposals, provide the sub-grantee information for each of the countries.**

Please identify any sub-grantees and the associated activities they are proposed to implement, if known at the time of proposal submission.

| **No.** | **Description of the activities** | **Name of the sub-grantee** |
| --- | --- | --- |
| **1** |  |  |
| **2** |  |  |
| **3** |  |  |
| **4** |  |  |
| **5** |  |  |