



INVITATION TO BID

for

Procurement of

Agricultural Hand Tools

Tender Reference no: 2024/FRETH/FRETH/129943

Project: OSRO/ERI/023/CHA

Delivery address: Ministry of Agriculture, Asmara, Eritrea

Date of issuance: Wednesday , 06 November 2024

Closing date: Tuesday, 19 November 2024, 16:00 hrs East African Time
GMT+3

Submission Method:

TO ENSURE THE VALIDITY OF YOUR OFFER:

- **Your company shall be registered on UNGM (www.ungm.org);**
- **Your bid must be submitted as indicated in Article 8 of the ITB Special Requirements and Conditions.**

Please note that submissions by e-mail or fax are not allowed.

Further instructions on how to access FAO tender documents and submitting your bid through UNGM are attached herewith and uploaded on your UNGM Tender Management page under the “View Synopsis” button of the “Tender” tab.



INVITATION TO BID / FAO SEALED BID: 2024/FRETH/FRETH/129943

CLOSING DATE: Tuesday, 19 November 2024 - 16:00 hrs East African Time GMT+3

The Food and Agriculture Organization of the United Nations (FAO) is a specialized agency of the United Nations with more than 190 member countries. Since its inception, FAO has worked to improve nutrition, increase agricultural productivity, raise the standard of living in rural populations and contribute to global economic growth. Achieving food security for all is at the heart of FAO's efforts – to make sure people have 31regular access to enough high-quality food to lead active, healthy lives.

To achieve its goals, FAO cooperates with thousands of partners worldwide, from farmers' groups to traders, from non-governmental organizations to other UN agencies, from development banks to agribusiness firms (further and more detailed information on FAO can be found on the internet site: <http://www.fao.org>).

FAO herewith invites you to submit a **Sealed Bid** in **United States Dollars** (US\$)¹ for:

Item	Quantity	Technical Specifications	Delivery location	Delivery time
Agricultural hand tools	Per quantities in Appendix 1	Per technical specifications in Appendix 1	Ministry of Agriculture P.O. Box - 1084 Asmara, Eritrea	Within 8 - 10 weeks from official purchase order confirmation

In preparing your bid, you should take into account the international status and humanitarian goals of FAO by submitting your best commercial terms. You should also be aware that FAO enjoys certain privileges and immunities which include exemption from payment of Value Added Tax ("VAT"), customs duties and importation restrictions.

Your Bid shall be based on all requirements included in this Invitation to Bid including all its Appendices must adhere to the General Bid Requirements and the Special Requirements and Conditions specified below:

Documents enclosed

- Appendix I – Technical Specifications and Compliance Format
- Appendix II – Financial Offer
- Appendix III – Bid Submission Letter
- Appendix IV – FAO General Terms and Conditions for Goods

Documents to be submitted as essential elements of the bid

- The duly completed “Technical Specifications and Compliance Format” in Appendix I, using the form enclosed, along with the relevant supporting documentation requested in the form.
- The duly completed “Financial Offer” in Appendix II, using the form enclosed.
- The duly completed “Bid Submission Letter” in Appendix III, using the form enclosed.

¹ If the quote is in a different currency than specified here, FAO will convert prices for the commercial evaluation to a single currency using the official UN exchange rate corresponding to the date of the offer.



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Bids must clearly indicate the tender number, have numbered pages and include the stamp and name of the bidder on all pages in order to facilitate verification of the completeness of the offer.

Completeness of Bid. Bids shall contain all of the above information and documents and observe the provisions of this Invitation to Bid as otherwise it will not be possible to evaluate them on an equal basis.

General Bid Requirements:

1. **Contact information:** Full name, UNGM number², address, fax and telephone numbers of your company and contact persons.
2. Supplier's acceptance of the "FAO General Terms and Conditions for Goods" (enclosed, Appendix IV). Note that FAO cannot issue a Purchase Order in the absence of a Supplier's acceptance of these Terms and Conditions.
3. **Payment Terms:** FAO effects payment through normal banking channels, within 30 days against invoice and shipping documents, and subject to receipt of satisfactory inspection report, if required, and acceptance of goods. FAO will, however, pay only for the goods actually accepted at final destination after inspection at unloading point(s) either by an independent inspection company or by an authorized FAO official and deduction of actual and/or liquidated damages for late delivery and/or quality deviations, if any. Letters of credit and advance payments cannot be provided.
4. Please note that the Organization will make payment to the bank account indicated by the selected supplier in its invoice, provided that the bank account is in the name of the supplier and located in the country of residence of the supplier. Any request for payment to a bank account other than that of the supplier or to a bank other than one located in the supplier's country of residence must be specified in the offer, together with the reasons for such deviation from standard payment terms; the Organization will not be in a position to consider the request should this information be provided after the closing date of the tender. Successful bidders can register to submit invoices in PDF format via e-mail by contacting AP-Invoices@fao.org.
5. **Acceptance of FAO's Bid Requirements including Technical Specifications (Appendix IV).** If your bid is not compliant with any of these requirements, such non-compliance must be clearly identified in your offer (and details provided in Appendix III: Bid Submission Letter). If no mention to this effect is contained in your offer, FAO will assume that all requirements included in this Invitation to Bid are accepted by the supplier. Suppliers must in any case complete the technical specifications form.
6. **Insurance and Freight Costs:** To be arranged by supplier. The supplier will determine the appropriate type and amount of insurance coverage to address its risks up to delivery at final destination. FAO will pay only for the goods actually accepted at final destination after inspection at unloading point(s) and deduction of actual damages and/or liquidated damages for late delivery and/or quality deviations, if any.
7. **Prices:** Your unit prices, air/land/surface freight charges, insurance cost and total price shall be quoted separately for delivery to the destination(s) specified above on **DAP** basis in accordance with Incoterms 2010. FAO will pay only for the goods actually accepted at final destination after inspection at unloading point(s) and deduction of actual damages and/or liquidated damages for late delivery and/or quality deviations, if any.
8. **Delivery time:** The preferred delivery date for goods on site, **is within eight – ten weeks from the issuance of the Purchase Order. FAO will endeavor to issue Purchase Orders with a minimum 5 week delivery lead-time.** Suppliers are therefore requested to quote their best delivery time in calendar days/weeks following receipt of eventual Purchase Order; as necessary, a schedule of delivery times and

² Please see Special requirements and Conditions point 8



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associated prices may be offered (e.g. later delivery time at a lower cost). FAO reserves the right to consider offers for delivery beyond the preferred delivery date if the offered delivery date still meets FAO requirements.

9. **PO Terms:** Depending on the Incoterm basis on which FAO decides to procure the goods (DAP), the relevant contract (Purchase Order) will also be in compliance with those Incoterms.
10. **Validity:** Bids must remain valid with firm and fixed prices **for 90 days** after Tender Closing Date.
11. **Country of Origin:** The origin of the goods is to be indicated by the supplier.
12. **Right to Publish Contract Award:** In responding to our tender invitation and accepting the FAO General Terms and Conditions you hereby authorize FAO to publish the details of any contractual relationship it enters into with you, including, but not limited to, the supplier's name and address, value of the award and a description of the goods or services.
13. FAO supports and promotes the UN Global Compact -- "a strategic policy initiative for businesses that are committed to aligning their operations and strategies with ten universally accepted principles in the areas of human rights, labour, environment and anti-corruption." FAO encourages all of its suppliers to confirm their adherence to the principles of the Global Compact (<http://www.unglobalcompact.org/AboutTheGC/TheTenPrinciples/index.html>). All Vendors must agree to abide by the UN Supplier Code of Conduct located at https://www.un.org/Depts/ptd/sites/www.un.org.Depts.ptd/files/files/attachment/page/pdf/unsec/conduct_english.pdf.
14. **Sanctionable Actions:**
 - (a) The Supplier agrees to refrain from engaging in Sanctionable Actions, which are defined as follows:
 - "Corrupt practice" or "corruption" means the offering, giving, receiving or soliciting, directly or indirectly, of anything of value whether tangible or intangible to improperly influence the actions of another party;
 - "Fraudulent practice" or "fraud" means any act or omission, including misrepresentation that knowingly or recklessly misleads, or attempts to mislead, a party to obtain a financial and/or other benefit and/or to avoid an obligation;
 - "Collusive practice" is an arrangement between two or more parties designed to achieve an improper purpose, including influencing improperly the actions of another party;
 - "Coercive practice" is impairing or harming, or threatening to impair or harm, directly or indirectly, any party or the property of the party to influence improperly the actions of a party;
 - "Unethical practice" is any act or omission contrary to the conflict of interest, gifts and hospitality or post-employment FAO policy (see <http://www.fao.org/unfao/procurement/codeconduitethique/en/>), as well as any provisions or other published requirements of doing business with the Organization, including the UN Supplier Code of Conduct (https://www.un.org/Depts/ptd/sites/www.un.org.Depts.ptd/files/files/attachment/page/pdf/unsec/conduct_english.pdf); and
 - "Obstructive practice" is an act or omission by a Third Party that may prevent or hinder the work of the Investigation Unit of the FAO Office of the Inspector General.
 - (b) If FAO determines that a bidder or supplier has engaged in a Sanctionable Action, FAO will impose sanctions in accordance with the prevailing Sanctions Procedures: http://www.fao.org/fileadmin/user_upload/procurement/docs/FAO_Vendors_Sanctions_Policy_-_Procedures.pdf. In addition, FAO may share information on sanctioned vendors with other Intergovernmental or UN Organizations.
 - (c) FAO may reject an offer for award if it determines that the bidder recommended for award, or any of its personnel, or its agents, or its sub-consultants, sub-contractors, service providers, suppliers and/or their employees, has, directly or indirectly, engaged in a Sanctionable Action in competing for the contract in question.



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15. **Disclosure of Sanctions or Temporary Suspension:** The Bidder and its affiliates, agents and subcontractors should not be suspended, debarred, or otherwise identified as ineligible by any Intergovernmental or UN Organization, including any organization within the World Bank Group or any other multi-lateral development bank, or by the institutions and bodies of economic integration organizations (e.g., the European Union). You are therefore required to disclose to FAO whether your company or any of its affiliates, agents or subcontractors is subject to any sanction or temporary suspension imposed by any such organization or National Authority at any time during the three years prior to this Contract or at any time throughout the execution of this Contract. You acknowledge that a breach of this provision will entitle FAO to terminate its Contract with your firm and that material misrepresentations on your status constitute a fraudulent practice.
16. **UN Security Council Sanctions:** The Bidder must certify that it is not associated, directly or indirectly, with entities or individuals (i) that are associated with terrorism, as in the list maintained by the Security Council Committee established pursuant to its Resolutions 1267 (1999) and 1989 (2011), or (ii) that are the subject of sanctions or other enforcement measures promulgated by the United Nations Security Council. Selected bidders also agree to undertake all reasonable efforts to ensure that none of the funds received from FAO under the awarded contract are used to provide support to individuals or entities associated with terrorism or that are the subject of Security Council sanctions. This provision must be included in any subcontracts, sub-agreements or assignments entered into under the awarded contract. The bidder acknowledges and agrees that this provision is an essential term of the awarded contract and any breach of these obligations and warranties shall entitle FAO to terminate the Contract immediately upon notice to the Contractor, without any liability for termination charges or any liability of any kind of FAO.

Special Requirements and Conditions:

1. FAO reserves the right at its discretion to cancel this solicitation process if and when deemed necessary without any obligation to bidders; vendors will be informed accordingly.
2. FAO reserves the right to adjust the required quantities and to make **partial awards** if deemed necessary and/or appropriate.
3. Partial offers of requested lots, if applicable, are NOT acceptable. However, partial offers are acceptable if goods are not requested to be delivered in lots.
4. Arithmetical errors and discrepancies on the Financial Offer:
 - If there is a discrepancy between the unit price and the total price that is obtained by multiplying the unit price and quantity, the unit price will prevail and the total price will be corrected, unless in the opinion of evaluators, there is an obvious misplacement of the decimal point in the unit price, in which case the total price as quoted will govern and the unit price will be corrected.
 - If there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals will prevail and the total will be corrected.
 - In case of discrepancy between a word and figures, the amount in words will prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures will prevail subject to the note above.
5. Samples: If samples of goods are required as part of the evaluation, as specified in the Technical Specifications (Appendix 1), such samples are to be provided free of charge and are usually not returnable.
6. Inspection: In the event of an order, Inspection on quantity, compliance with technical specifications (quality), packing and marking may be arranged at loading/unloading by an independent superintending agency at FAO expense. In responding to our tender invitation and accepting FAO Terms and Conditions, you hereby



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specifically authorize FAO and FAO nominated inspection company, to visit without formalities your premises and/ or warehouses and /or manufacturing facilities before or after issuing the eventual order.

7. Liquidated/Actual Damages: At FAO's discretion, damages may be applied to payments to be made in connection with any order as follows:
- Inferior Quality: FAO, at its sole discretion, reserves the right to either reject any delivery that does not comply with the technical specifications or to accept such delivery and apply actual or liquidated damages to be determined by FAO;
 - Late Delivery: In the event of late delivery, liquidated damages will be applied at a rate of 2.5% of the value of the goods per week of delay. The liquidated damages applied for late delivery will not exceed 10% of the total order value.

8. SUBMISSION OF YOUR BID

The registration with UNGM (<https://www.ungm.org/Vendor/Registration>) is a mandatory requirement in order to participate in this tender. Please visit www.ungm.org for more information on how to register your company in UNGM.

Detailed instructions on how to access FAO tender documents and submit your bid through UNGM are attached herewith and can be downloaded from your UNGM Tender Management page by clicking on the "View Synopsis" button under the "Tender" tab.

If you encounter any difficulties using the UNGM system navigation and functionality please contact UNGM by using the help button on the right hand side of their home web page:
<https://www.ungm.org/> _ referencing the exact FAO ITB number.

a. Uploading your bid on UNGM

Please login to the UNGM website and upload all the documents requested in the ITB document into the designated Placeholders (i.e. Technical, Commercial) within the indicated deadline.

It is the exclusive responsibility of the bidders to ensure that the files are uploaded before the tender deadline. Offers received after the deadline will be considered invalid.

Please follow the instructions below to upload the electronic files to the UNGM portal:

- i. **Log-in to the UNGM website** using your e-mail and password;
- ii. Click on **Tender Notices** (from the list on the left-hand side of the screen);
- iii. Click on "**Show more criteria**" and type "**FAO**" in the UN Organization field located in the upper right-hand corner;
- iv. Click on **EXPRESS INTEREST (blue button)/ VIEW DOCUMENTS** (green button) on the left of the specific tender notice you are interested in;
- v. Click on the **Invitation to bid/ Request for Proposal tab** of the tender notice and scroll down to view and download the tender documents;
- vi. **Click on the "OPT IN" button;**
- vii. To upload all the files to the designated **envelope**, click on the relevant "**UPLOAD DOCUMENT**" red button under "**MY TENDER RETURN**";
- viii. If included, please complete the mandatory tender **Questionnaire(s)**.
- ix. Click on the red button: **Submit Return**



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NOTE: It is highly recommended that the size of the files does not exceed 5MB and that the format of the files is “PDF”, unless otherwise requested.

IMPORTANT: Once all files are uploaded (and the requested Questionnaire(s) completed, (if required), please remember to click on the red button “SUBMIT MY RETURN” to submit your offer. If the submission is properly completed, you will be able to view and download a receipt under the “HISTORY” tab.

No Bid Notice

In the event that your company is not interested in participating to this tender, the Organization would appreciate your feedback. In this case, you are kindly requested to click on the “OPT OUT” button displayed on your UNGM Tender Management page and indicate one or more of the following reason(s) for non-participation:

- *Requirements are outside our normal activities;*
- *There is Insufficient time to prepare a bid;*
- *Present lack of resources to undertake more work;*
- *Bid submitted by authorized dealer in destination country*
- *Participating as subcontractor to another lead bidder*
- *Other (please specify briefly).*

SUBMISSIONS BY E-MAIL, SEALED EVELOPE OR FAX ARE NOT ALLOWED.

a. COMMUNICATIONS CONCERNING THIS TENDER

All communications concerning this tender should be submitted as soon as possible through the UNGM portal under the “CORRESPONDENCE” tab.

Bidders are responsible for appropriately examining this tender. If the Bidder finds discrepancies in or omissions from the documents, or if their intent or meaning appear unclear or ambiguous, or if any other questions arise, the Bidder shall submit any request for clarification through the aforementioned “CORRESPONDENCE” tab.

In submitting a request for clarification, please do not, under any circumstances, submit a copy of your offer or reveal any information about your intended quotation. This will invalidate your offer.

The deadline for submitting your requests for clarification is three (3) days before the tender closing date.

b. FAO’s REPLIES TO BIDDERS’ REQUESTS FOR CLARIFICATION

Responses to clarification enquiries **will be simultaneously issued by FAO to all bidders through the UNGM.**

The system will send automatic e-mail notifications to all bidders every time a clarification, or any other communication related to the tender notice, is sent out by FAO.



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All FAO's responses to bidders' questions will be uploaded under the "CLARIFICATIONS" tab of your Tender Management page and made available to all bidders. Please ensure to read all the clarifications as they become part of the technical specifications.

c. MODIFICATION OR WITHDRAWAL OF YOUR OFFER

Bidders may, without prejudice, modify or withdraw their offer before the deadline using the "MODIFY RETURN" function. No offer can be modified after the tender submission deadline.

BIDS RECEIVED BY ANY OTHER MEANS AND/OR BIDS RECEIVED AFTER THE CLOSING DATE WILL BE CONSIDERED INVALID.

9. Evaluation and Award Procedure:

The award will be on the basis of:

- Compliance with the technical specifications;
- Compliance with the commercial requirements;
- Acceptance of FAO General Terms and Conditions;
- Price;
- Other Evaluation Criteria if required, as specified at the tender stage.

Completeness of Bid.

Bids will only be considered if they contain all of the information and documents requested in this ITB and its Appendixes. FAO reserves the right to disqualify incomplete bids.

FAO reserves the right to consider, and disqualify firms based on, documented prior poor performance, including but not limited to poor quality of goods or services provided, late delivery and unsatisfactory performance.

Bidder Protests: Fairness and transparency are fundamental principles for FAO procurement activities. Bidders that believe that the procurement process was not fair and transparent may request feedback from the office that issued the tender. If a satisfactory response is not received, the bidder may present a protest following the instructions detailed in the following link: <http://www.fao.org/unfao/procurement/codeconduitethique/protests/en/>.

To report allegations of fraud or misconduct in the procurement process, bidders may submit information, also anonymously, to the Office of the Inspector General Hotline: <http://www.fao.org/aud/69204/en/>.

Regards,

Esther Lusepani
FAO Representative for Eritrea



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2024/FRETH/FRETH/129943- Appendix I: Technical Specifications and Compliance Format

(To be completed and submitted together with your bid)

(IMPORTANT : If your offer somehow differs from any of the requirements contained herein this must be clearly stated in your bid. Unless otherwise agreed in writing by FAO, the requirements below are mandatory and will be the basis for evaluating your offer regardless of any statement to the contrary contained in your technical specifications / literature you may submit together with your offer.)

1.Hoes

TECHNICAL SPECIFICATIONS REQUIRED		TECHNICAL SPECIFICATIONS OFFERED	
		PLEASE FILL OUT <u>ALL THE SPACES</u> BELOW TO SPECIFY THE EQUIPMENT BEING OFFERED FOR <u>THE OFFER TO BE VALID</u>	
Item	Description and purpose of the item	Make/ brand and model of item	
Hoe	A long-handled gardening tool with a thin metal blade, used mainly for weeding and breaking up soil.		
Unit	Hoe		
Total quantity of units required	1300	Name and address of the manufacturer of item	
Country	Project code		
Eritrea	OSRO/ERI/023/CHA		
1.0.	Technical Specifications: General		
1.1	Dimension (mm) L*W: Approx. 480*55		
1.2	Socket length (mm): Approx. 70		
1.3	Socket diameter outside (mm): min. 6.2		
1.4	Socket diameter inside (mm): max. 3.2		
1.5	Thickness of material around the eye to range from a minimum of 8 mm at widest point to a minimum of 5 mm at narrowest.		
1.6	Central reinforcement of the blade starting from the eye up to mid of the blade		
1.7	Blade Weight (kg): Approx. 2		
1.12	The eye must be elliptical		



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TECHNICAL SPECIFICATIONS REQUIRED		TECHNICAL SPECIFICATIONS OFFERED
		PLEASE FILL OUT ALL THE SPACES BELOW TO SPECIFY THE EQUIPMENT BEING OFFERED FOR THE OFFER TO BE VALID
2.0	Technical Specifications: Material specifications	IMPORTANT: FAO reserves the right to apply penalties after delivery if the lab test on material specifications show results that differ from what the bidder confirmed to comply
	Blade: The steel for agricultural hoes shall be a medium to high carbon steel within the specified ranges given below.	
2.1	Carbon : 0.40 – 0.80 %	
2.2	Manganese : 0.50 – 0.90 %	
2.3	Silicon : 0.35 % max.	
2.4	Phosphorous : 0.06 % max.	
2.5	Sulfur: 0.06 % max.	
3.0	Technical Specifications: Heat Treatment and Hardness	
	After the forging has been normalised, the lower part of the blade adjacent to the cutting edge shall be hardened and tempered to give the following conditions:	
3.1	Area immediately adjacent to eye: Rockwell C 25/30.	
3.2	Hardness within 50 mm of the cutting edge: Rockwell C 40/46	
3.3	This hardened zone shall not extend more than half way towards the tang or eye and shall gradually decrease to the normalised zone around the eye.	
4.0	Technical Specifications: Construction	
4.1	Blade: The forging must be symmetrical and free from flaws. All fins and flashes must be dressed off. The eye must be smooth internally, uniformly tapered, and must lie centrally in the forging.	
4.2	Blade: The cutting edge must be ground sharp, preferably with an included angle of 18 to 23° and shall be ground on the front side of the blade, i.e. the side facing the operator.	



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TECHNICAL SPECIFICATIONS REQUIRED		TECHNICAL SPECIFICATIONS OFFERED
		PLEASE FILL OUT ALL THE SPACES BELOW TO SPECIFY THE EQUIPMENT BEING OFFERED FOR THE OFFER TO BE VALID
4.3	Blade: For digging hoes, the rise of the blade shall be small (preferably less than 55 mm) so that the blade is almost at right angle to the handle to give maximum penetration on impact.	
5.0	Technical Specifications: Handle	
5.1	The handle should be made of a suitable hardwood with a specific gravity of 0.66 to 0.80 after seasoning to not more than 20% moisture content.	
5.2	Length of handle (mm): 1000 app	
5.3	Diameter of handle (mm): to suit dimensions of fitting eye.	
6.0	Technical Specifications: Marking	
	The forging should be clearly and indelibly marked with the following:	
6.1	Manufacturers name and/or trademark.	
6.2	The nominal weight or size of the head.	
6.3	The pattern number.	
7.0	Technical Specifications: Preservative Treatment	
7.1	The heads to be varnished or painted all over	
7.2	If they are to be shipped by sea, then they should also be greased or individually wrapped in a rust inhibiting covering.	
8.0	Technical Specifications: Strength testing	IMPORTANT: FAO reserves the right to apply penalties if the strength tests conducted before load and after delivery show results that differ from what the bidder confirmed to comply
	In addition to meeting the above specifications, the tools shall also meet the following strength tests:	State below whether the tools offered will be able to meet the Strength Tests listed.



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(To be completed and submitted together with your bid)

(IMPORTANT : If your offer somehow differs from any of the requirements contained herein this must be clearly stated in your bid. Unless otherwise agreed in writing by FAO, the requirements below are mandatory and will be the basis for evaluating your offer regardless of any statement to the contrary contained in your technical specifications / literature you may submit together with your offer.)

TECHNICAL SPECIFICATIONS REQUIRED		TECHNICAL SPECIFICATIONS OFFERED
		PLEASE FILL OUT ALL THE SPACES BELOW TO SPECIFY THE EQUIPMENT BEING OFFERED FOR THE OFFER TO BE VALID
8.1	Bending Test: With standard hard wood handle fitted and the tool clamped at load of 45kg. Shall be gradually applied by suspension at the handle end and maintained for 2 minutes. On removal of the load the tool shall show no signs of damage to the head or loosening of handle, nor then any permanent set more than 25mm mild steel plate, so that the working edge strikes squarely. There shall be no damage to the head or cutting edge or loosening of the handle.	
8.2	Impact Test: With handle fitted in the implements shall be dropped 40 times by gravity a minimum height of 1.6m onto a rigidly supported 25mm mild steel plate, so that the working edge strikes squarely. There shall be no damage to the head or cutting edge or loosening of the handle.	
9.0	Warranty:	
9.1	A full and clear manufacturer's warranty statement transferable with the ownership of the equipment (FAO or end-user) must be submitted with your bid detailing the terms and conditions that are being offered. The minimum requirement is for a twelve months warranty period.	

FAILURE TO COMPLY WITH REQUIREMENTS 1 to 3 STATED BELOW WILL RESULT IN YOUR BID BEING REJECTED

1. You **must complete all the empty spaces** in the technical specification sheet to confirm your specifications, quantities and the prices being offered.
2. Your bid **must include a manufacturer's brochure** or leaflet describing the equipment being offered to enable your specifications to be verified.
3. All brochures and leaflets submitted **must** be written in the English language or a translation into the English language.



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2024/FRETH/FRETH/129943- Appendix I: Technical Specifications and Compliance Format

(To be completed and submitted together with your bid)

(IMPORTANT : If your offer somehow differs from any of the requirements contained herein this must be clearly stated in your bid. Unless otherwise agreed in writing by FAO, the requirements below are mandatory and will be the basis for evaluating your offer regardless of any statement to the contrary contained in your technical specifications / literature you may submit together with your offer.)

2. Round Mouth Shovel for gardening with socket fitting hardwood straight shaft handle with ‘Y’ handle

TECHNICAL SPECIFICATIONS REQUIRED		TECHNICAL SPECIFICATIONS OFFERED	
		PLEASE FILL OUT <u>ALL THE SPACES</u> BELOW TO SPECIFY THE EQUIPMENT BEING OFFERED FOR <u>THE OFFER TO BE VALID</u>	
Item	Description and purpose of the item	Make/ brand and model of item	
Shovel with handle	Round Mouth Shovel for gardening with socket fitting hardwood straight shaft handle with ‘Y’ handle.		
Unit	Shovel with handle		
Total quantity of units required	1300	Name and address of the manufacturer of item	
Country	Project code		
Eritrea	OSRO/ERI/023/CHA		
1.0	Technical Specifications: General		
1.1	Fitting to handle: Fixed with screw with nut or a river		
1.2	Overall length of shovel with handle (mm): approx. 1,500		
1.3	Length of handle (mm): approx. 1,300		
1.4	Dime blade(mm) : 290*285		
1.5	Blade Weith (gm): Approx. 900		
1.6	Blade Thickness (mm): min 1.75		
1.7	Blade Lift (mm): approx. 80-150		
1.8	Blade Dish (mm): 25-35		
1.9	Shovel Weight including handle (kg): 1.20 – 1.80		
1.10	Diameter of the socket (mm): 38-43, conic shape		
1.11	Length of the socket (mm): min 150 mm		



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2024/FRETH/FRETH/129943- Appendix I: Technical Specifications and Compliance Format

(To be completed and submitted together with your bid)

(IMPORTANT : If your offer somehow differs from any of the requirements contained herein this must be clearly stated in your bid. Unless otherwise agreed in writing by FAO, the requirements below are mandatory and will be the basis for evaluating your offer regardless of any statement to the contrary contained in your technical specifications / literature you may submit together with your offer.)

TECHNICAL SPECIFICATIONS REQUIRED		TECHNICAL SPECIFICATIONS OFFERED
		PLEASE FILL OUT <u>ALL THE SPACES</u> BELOW TO SPECIFY THE EQUIPMENT BEING OFFERED FOR <u>THE OFFER TO BE VALID</u>
2.0	Technical Specifications: <i>Material specifications</i>	IMPORTANT: FAO reserves the right to apply penalties after delivery if the lab test on material specifications shows results that differ from what the bidder confirmed to comply
	Blade: The steel for agricultural hoes shall be a medium to high carbon steel within the specified ranges given below:	
2.1	Carbon: 0.40 – 0.65 %	
2.2	Manganese: 0.50 – 0.80 %	
2.3	Silicon: 0.35 % max.	
2.4	Phosphorous: 0.06 % max.	
2.5	Sulfur: 0.06 % max.	
3.0	Technical Specifications: <i>Heat Treatment and Hardness</i>	
	After the forging has been normalised, the lower part of the blade adjacent to the cutting edge shall be hardened and tempered to give the following conditions:	
3.1	Area immediately adjacent to eye: Rockwell C 25/30.	
3.2	Hardness within 50 mm of the cutting edge: Rockwell C 40/46.	
3.3	This hardened zone shall not extend more than halfway towards the tang or eye and shall gradually decrease to the normalised zone around the eye.	
4.0	Technical Specifications: <i>Construction</i>	
4.1	Blade: The blade and socket of the shovel should be made from one piece of steel, free from cracks or other defects. All fins and flashes must be dressed off.	



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TECHNICAL SPECIFICATIONS REQUIRED		TECHNICAL SPECIFICATIONS OFFERED
		PLEASE FILL OUT <u>ALL THE SPACES</u> BELOW TO SPECIFY THE EQUIPMENT BEING OFFERED FOR <u>THE OFFER TO BE VALID</u>
4.2	Socket: The collar edges should be welded or secured by a rivet. The socket must be smooth internally, uniformly tapered and must lie centrally within the blade.	
4.3	Nail/screw hole drilled in the socket to secure the handle	
5.0	Technical Specifications: <i>Handle</i>	
5.1	The handle should be made of suitable hardwood with a specific gravity of 0.66 to 0.80 after seasoning to not more than 20% moisture content.	
5.2	Handle to be straight shafted with a 'D' or 'Y' shaped hand grip	
5.3	Length of handle (mm): approx. 1,300	
5.4	Diameter of handle (mm): approx. 40	
5.5	The handle must be completed to a smooth finish.	
6.0	Technical Specifications: <i>Marking</i>	
	The forging should be clearly and indelibly marked with the following:	
6.1	Manufacturer's name and/or trademark.	
6.2	The nominal weight or size of the blade.	
6.3	The pattern number.	
7.0	Technical Specifications: <i>Preservative Treatment</i>	
7.1	The blades are to be varnished or painted all over to avoid corrosion prior to delivery	
7.2	The handle is to be varnished or painted all over.	
7.3	If the shovels are to be shipped by sea, they should also be greased or individually wrapped in a rust-inhibiting covering.	



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TECHNICAL SPECIFICATIONS REQUIRED		TECHNICAL SPECIFICATIONS OFFERED
		PLEASE FILL OUT <u>ALL THE SPACES</u> BELOW TO SPECIFY THE EQUIPMENT BEING OFFERED FOR <u>THE OFFER TO BE VALID</u>
7.4	They must also be packed in strong cardboard or wooden boxes.	
8.0	Technical Specifications: <i>testing</i> Strength	IMPORTANT: FAO reserves the right to apply penalties if the strength tests conducted before load and after delivery show results that differ from what the bidder confirmed to comply
	In addition to meeting the above specifications, the tools shall also meet the following strength tests:	State below whether the tools offered will be able to meet the Strength Tests listed.
8.1	Bending Test: With standard hard wood handle fitted and the tool clamped at load of 45kg. Shall be gradually applied by suspension at the handle end and maintained for 2 minutes. On removal of the load the tool shall show no signs of damage to the head or loosening of handle, nor then any permanent set more than 25mm mild steel plate, so that the working edge strikes squarely. There shall be no damage to the head or cutting edge or loosening of the handle.	
8.2	Impact test: With handle fitted in the implements shall be dropped 40 times by gravity a minimum height of 1.6m onto a rigidly supported 25mm mild steel plate, so that the working edge strikes squarely. There shall be no damage to the head or cutting edge or loosening of the handle.	
9.0	Delivery and After-Sales Service	
9.1	The supplier should be able to respond immediately and address any concern raised by the end users	



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TECHNICAL SPECIFICATIONS REQUIRED		TECHNICAL SPECIFICATIONS OFFERED
		PLEASE FILL OUT <u>ALL THE SPACES</u> BELOW TO SPECIFY THE EQUIPMENT BEING OFFERED FOR <u>THE OFFER TO BE VALID</u>
10.0	Warranty:	
10.1	A <u>full and clear manufacturer's warranty statement transferable with the ownership of the equipment (FAO or end-user) must be submitted</u> with your bid detailing the terms and conditions that are being offered. The minimum requirement is for a twelve-month warranty period.	

FAILURE TO COMPLY WITH REQUIREMENTS 1 to 3 STATED BELOW WILL RESULT IN YOUR BID BEING REJECTED

1. You **must complete all the empty spaces** in the technical specification sheet to confirm your specifications, quantities and the prices being offered.
2. Your bid **must include a manufacturer's brochure** or leaflet describing the equipment being offered to enable your specifications to be verified.
3. All brochures and leaflets submitted **must** be written in the English language or a translation into the English language.



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3Pickaxe/mattock with handle

TECHNICAL SPECIFICATIONS REQUIRED		TECHNICAL SPECIFICATIONS OFFERED	
		PLEASE FILL OUT ALL THE SPACES BELOW TO SPECIFY THE EQUIPMENT BEING OFFERED FOR THE OFFER TO BE VALID	
Item	Description and purpose of the item	Make/ brand and model of item	
Pickaxe/mattock with handle	A large heavy tool that has a curved metal bar with sharp ends fixed at the centre to a wooden handle used for breaking rocks or hard ground, digging, prying, and chopping		
Unit	Pickaxe/mattock with handle		
Total quantity of units required	1300	Name and address of the manufacturer of item	
Country	Project code		
Eritrea	OSRO/ERI/023/CHA		
1.0	Technical Specifications: General		
1.1	Head Dimensions (L x W): Approximately 480 mm x 55 mm		
1.2	Head Weight: Approximately 2 kg		
1.3	Handle Length: Approximately 900 mm		
1.4	Eye Shape: Elliptical		
2.0	Technical Specifications: Material specifications	IMPORTANT: FAO reserves the right to apply penalties after delivery if the lab test on material specifications shows results that differ from what the bidder confirmed to comply	
	Head: The steel for agricultural hoes shall be a medium to high carbon steel within the specified ranges given below:		
2.1	Carbon: 0.40 – 0.65 %		



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TECHNICAL SPECIFICATIONS REQUIRED		TECHNICAL SPECIFICATIONS OFFERED
		PLEASE FILL OUT <u>ALL THE SPACES</u> BELOW TO SPECIFY THE EQUIPMENT BEING OFFERED FOR <u>THE OFFER TO BE VALID</u>
2.2	Manganese: 0.50 – 0.80 %	
2.3	Silicon: 0.35 % max.	
2.4	Phosphorous: 0.06 % max.	
2.5	Sulfur: 0.06 % max.	
3.0	Technical Specifications: <i>Heat Treatment and Hardness</i>	
	After the forging has been normalised, shall be hardened and tempered to give the following conditions:	
3.1	Area immediately adjacent to eye: Rockwell C 25/3.	
3.2	Hardness within 50 mm of the cutting edge: Rockwell C 40/46.	
4.0	Technical Specifications: <i>Construction</i>	
4.1	Head: The blade and socket of the shovel should be made from one piece of steel, free from cracks or other defects. All fins and flashes must be dressed off.	
4.2	Socket: The collar edges should be welded or secured by a rivet. The socket must be smooth internally, uniformly tapered and must lie centrally within the blade.	
4.3	Nail/screw hole drilled in the socket to secure the handle	
5.0	Technical Specifications: <i>Handle</i>	
5.1	The handle should be made of suitable hardwood with a specific gravity of 0.66 to 0.80 after seasoning to not more than 20% moisture content.	
5.2	Length of handle (mm): approx. 900	
5.3	Diameter of handle (mm): approx. 40	
5.4	The handle must be completed to a smooth finish.	
6.0	Technical Specifications: <i>Marking</i>	



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TECHNICAL SPECIFICATIONS REQUIRED		TECHNICAL SPECIFICATIONS OFFERED
		PLEASE FILL OUT <u>ALL THE SPACES</u> BELOW TO SPECIFY THE EQUIPMENT BEING OFFERED FOR <u>THE OFFER TO BE VALID</u>
	The forging should be clearly and indelibly marked with the following:	
6.1	Manufacturer's name and/or trademark.	
6.2	The nominal weight or size of the head.	
6.3	The pattern number.	
7.0	Technical Specifications: <i>Preservative Treatment</i>	
7.1	The heads are to be varnished or painted all over to avoid corrosion prior to delivery	
7.2	The handle is to be varnished or painted all over.	
7.3	If the shovels are to be shipped by sea, they should also be greased or individually wrapped in a rust-inhibiting covering.	
7.4	They must also be packed in strong cardboard or wooden boxes.	
8.0	Technical Specifications: <i>Strength testing</i>	IMPORTANT: FAO reserves the right to apply penalties if the strength tests conducted before load and after delivery show results that differ from what the bidder confirmed to comply
	In addition to meeting the above specifications, the tools shall also meet the following strength tests:	State below whether the tools offered will be able to meet the Strength Tests listed.
8.1	Bending Test: With standard hard wood handle fitted and the tool clamped at load of 45kg. Shall be gradually applied by suspension at the handle end and maintained for 2 minutes. On removal of the load the tool shall show no signs of damage to the head or loosening of handle, nor then any permanent set more than 25mm mild steel plate, so that the working edge strikes squarely. There shall be no damage to the head or cutting edge or loosening of the handle.	



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(IMPORTANT : If your offer somehow differs from any of the requirements contained herein this must be clearly stated in your bid. Unless otherwise agreed in writing by FAO, the requirements below are mandatory and will be the basis for evaluating your offer regardless of any statement to the contrary contained in your technical specifications / literature you may submit together with your offer.)

TECHNICAL SPECIFICATIONS REQUIRED		TECHNICAL SPECIFICATIONS OFFERED
		PLEASE FILL OUT <u>ALL THE SPACES</u> BELOW TO SPECIFY THE EQUIPMENT BEING OFFERED FOR <u>THE OFFER TO BE VALID</u>
8.2	Impact test: With handle fitted in the implements shall be dropped 40 times by gravity a minimum height of 1.6m onto a rigidly supported 25mm mild steel plate, so that the working edge strikes squarely. There shall be no damage to the head or cutting edge or loosening of the handle	
9.0	Delivery and After-Sales Service	
9.1	The supplier should be able to respond immediately and address any concern raised by the end users	
10.0	Warranty:	
10.1	A <u>full and clear manufacturer's warranty statement transferable with the ownership of the equipment (FAO or end-user) must be submitted</u> with your bid detailing the terms and conditions that are being offered. The minimum requirement is for a twelve-month warranty period.	

FAILURE TO COMPLY WITH REQUIREMENTS 1 to 3 STATED BELOW WILL RESULT IN YOUR BID BEING REJECTED

1. You **must complete all the empty spaces** in the technical specification sheet to confirm your specifications, quantities and the prices being offered.
2. Your bid **must include a manufacturer's brochure** or leaflet describing the equipment being offered to enable your specifications to be verified.
3. All brochures and leaflets submitted **must** be written in the English language or a translation into the English language.



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2024/FRETH/FRETH/129943- Appendix II: Financial Offer and Commercial Compliance Format

(to be completed and submitted together with your bid)

(all columns to be filled in and submitted as an essential element of your bid)

#	Item description	Qty required (Each)	Qty Offered (Each)	Unit Price FCA (in US\$*)	Total Cost FCA (in US\$*)	Freight Unit Cost (in US\$*)	Freight Total Cost (in US\$*)	Insurance Cost (in US\$*)	Total Cost [DAP] (in US\$*)	Best Delivery Time (specify no. of weeks after PO issuance)	Delivery Mode Road, Sea, Air, Rail
			(1)	(2)	(3) = (1) x (2)	(4)	(5) = (1) x (4)	(6)	(7) = (3)+ (5) + (6)		
1.	Hoe	1300									
2.	Round Mouth Shovel for gardening with socket fitting hardwood straight shaft handle with 'Y' handle	1300									
3.	Pickaxe/mattock with handle	1300									
TOTAL											

* If the quote is in a different currency than specified here, FAO will convert prices for the commercial evaluation to a single currency using the official UN exchange rate corresponding to the date of the offer.

NOTE regarding arithmetical errors and discrepancies:

- If there is a discrepancy between the unit price and the total price that is obtained by multiplying the unit price and quantity, the unit price will prevail and the total price will be corrected, unless in the opinion of evaluators, there is an obvious misplacement of the decimal point in the unit price, in which case the total price as quoted will govern and the unit price will be corrected.
- If there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals will prevail and the total will be corrected.
- In case of discrepancy between a word and figures, the amount in words will prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures will prevail subject to the note above.

Company Name: _____

Date: _____

Official stamp and signature: _____



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Appendix III: Bid Submission Letter

(to be filled in and submitted as an essential element of your bid)

COMPLIANCE WITH THE PRESENT TENDER REQUIREMENTS

1 – Does your bid comply with the COMMERCIAL requirements of this tender in all respects?

YES

☐

NO

☐

If not, indicate the exceptions here below attaching additional pages as necessary:

.....

.....

.....

.....

In submitting your bid, you confirm that you have read and understood the FAO General Terms and Conditions for Goods and that you agree to abide by all of the terms contained therein. You also agree to abide by the UN Supplier Code of Conduct. In addition, you confirm that you have considered all aspects relevant to the eventual performance under the Purchase Order related to this specific bid, if awarded, and that you have obtained all necessary information and data as to risks, contingencies and other circumstances which may influence or affect your bid.

Please indicate whether your company, including any affiliates agents, or subcontractors, is subject to any sanction or temporary suspension imposed by any Intergovernmental or UN Organization, including any organization within the World Bank Group or any other multi-lateral development bank, or by the institutions and bodies of economic integration organizations (e.g., the European Union):

YES*

☐

NO

☐

*If yes, please indicate by which organization: _____

If your company, including any affiliates, agents or subcontractors, has been subject to any temporary suspension or sanction by any such organization or National Authority within the preceding three years, please provide further information below (attaching additional pages if necessary):

.....

.....

.....

.....

COMPLETENESS OF BID

IMPORTANT WARNING: Any aspects of your Offer that differ from the requirements established in this solicitation document must be clearly stated in your Offer. Unless otherwise agreed in writing by FAO, the requirements above are mandatory and will be the basis for evaluating your Offer regardless of any statement to the contrary contained in the technical specifications or literature you may submit together with your offer.

I confirm that I have read and accept the provisions on Right to Publish Contract Award, Conflict of Interest and Sanctionable Actions.



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I certify that my firm has not and will not engage in corrupt, fraudulent, collusive, coercive, unethical or obstructive practices during the selection process and throughout the negotiation and execution of any award.

I certify that my company is not associated with any individual or entity appearing on the 1267/1989 list of the UN Security Council or with any individual or entity subject to any other sanctions or enforcement measures promulgated by the UN Security Council.

I acknowledge that FAO reserves the right to only consider offers containing all the information and documents requested. I confirm that the Offer submitted meets the stated requirements unless otherwise stated herein. I further confirm that I understand that deviations may prevent the evaluation of my bid. I confirm that all the information provided in the Offer is accurate and complete.

General information on the company:

Company name: _____

UNGM number: _____ Country of origin

(residence): _____

VAT or Tax number: _____

Commercial or Chamber of Commerce registration number: _____

Mailing address: _____

Contact person: _____

Email/s: _____

Telephone numbers: _____



Banking Instructions

Bank Name: _____

Bank Country: _____

IBAN: _____

Account Number: _____

Branch Code _____

Bank Account Holder Name: _____

Branch Name: _____

Branch Physical Address: _____

SWIFT/BIC Code: _____



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Appendix IV:

GENERAL TERMS AND CONDITIONS FOR GOODS

☐ I certify that I have read, understood and accepted the **FAO GENERAL TERMS AND CONDITIONS FOR GOODS** attached to the ITB .

Signature and stamp: _____ Date: _____

Full name and designation: _____