



RFP/2024/54043

RFP for Enabling Investments for the Domestic Energy Transition Supply Chain in the Philippines



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PROJECT DETAIL



Introduction of ETP



ETP Partners with governments, private sector and civil society to move to low carbon energy systems in SEA.

- ❖ **Encouraging** policy makers to promote the right investment environment, legal and regulatory frameworks that support rather than impede energy transition
- ❖ **De-risking** of finance and investments for businesses looking to make investments into clean energy; and
- ❖ **Expanding** grids to facilitate safely and surely variable renewable energy to consumption
- ❖ **Knowledge** to empower governments, private sector and civil society to underscore a demand for rapid transformation.

Energy Transition Partnership (ETP):

A unique platform of government donors, philanthropies and partner governments that supports policies, de-risking of renewable energy projects and energy efficiency, and sustainable infrastructure for energy transition.

Project Background

- This initiative plays a vital role in advancing the domestic supply chain of energy transition technologies, such as battery energy storage, solar and wind technologies, and the power grid.
- Lack of understanding on the domestic energy transition supply chain network, and the Philippines' potential role in advancing the clean energy transition in Southeast Asia.

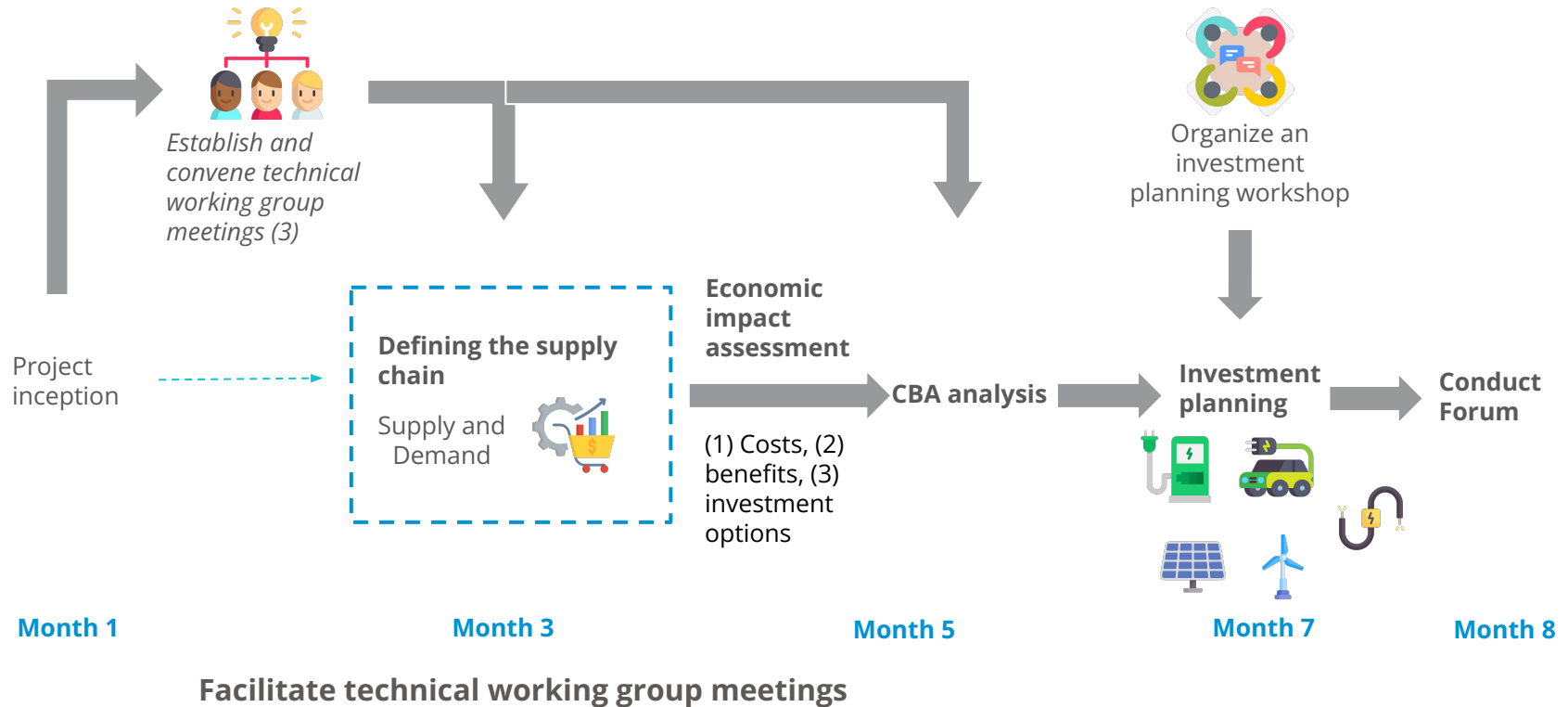
Objectives and Outcome

- ❖ **Project objective:** To define the Philippines' supply chain for energy transition technologies and to develop an investment plan framework for the economically viable investment options. The critical role of green metals and minerals has now become imperative to the energy transition as they are input materials for clean energy technologies.
- ❖ **Expected outcome:** To enable investments in the domestic supply chain of energy transition technologies, BESS, solar and wind technologies, and grid upgrades in support of the Philippines' energy transition.

Primary outputs

1. One Report on Cost-Benefit Analysis of the domestic supply chain of energy transition technologies
2. One Report on Investment Plan for the Domestic Energy Transition Supply Chain Development
3. Investment Forum

Scope of Work



KEY TASKS

Mile stone	Deliverables	Estimated Delivery	% Payment
1	Inception Report	Month 1	20%
2	Interim Report on Analysis of the Domestic Energy Transition Supply Chain and one TWG meeting	Month 3	20%
3	Report on Cost-Benefit Analysis and pre-event for investment forum*	Month 5	20%
4	Report on Energy Transition Investment Opportunities, one TWG meeting, and Investment Planning Workshop	Month 7	20%
5	Final Completion Report and Investment Forum	Month 8	20%
6	The non-personnel cost for the deliverable with an asterisk (*) contain logistic organization of events which will be paid on a reimbursable basis.	As per the deliverables' deadlines	Based on actual expenses
7	Contract Monitoring Requirement: - Monthly Progress report - Quarterly RBMF data update	Submission in the ETP's provided template	

Indicative Implementation Timeline

No.	Activities	1	2	3	4	5	6	7	8
1	Project inception phase								
2	First TWG meeting								
	Defining and developing the domestic supply chain								
3	Investment Forum Rollout								
	Economic impacts assessment and CBA								
4	Investment planning workshop with the BOI								
	Second TWG meeting								
	Analysis for Investment Opportunities								
5	Conduct of the Investment Forum and submission of Final Completion Report								
6	RBMF Monthly Report	x	x	X X	x	x	X x	x	x x

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EVALUATION CRITERIA

Selection Criteria

1. Eligibility and Formal Criteria (Pass/Fail)
2. Qualification Criteria (Pass/Fail)
3. Technical Criteria (Numeric Score)
4. Financial Criteria (Numeric Score)

Two Envelopes System (Technical + Financial)

1. Eligibility and Formal Criteria

- 1) Offeror is eligible as defined in Instructions to Offerors, Article 4. In case of Joint Ventures (JV), all JV members should fulfill this requirement.
- 2) Completeness of the Proposal. All documents and technical documentation requested in Instructions to Offerors, Article 10 have been provided and are complete.
- 3) Offeror accepts UNOPS General Conditions of Contract as specified in Section IV.

2. Qualification Criteria

- 1) The company should have a minimum of two (2) years of continuous experience in delivering similar projects in the past with a track-record of success. In case of JV, the experience will be calculated as accumulation of the experience of the JV members.

- 1) Offeror must provide a minimum of two (2) customer references from which similar services have been satisfactorily provided, within any of the last 2 years. In case of JV, the customer reference can be accumulated from the JV members.

3. Technical Criteria

Part 1: Offeror's Qualification, Capacity and Expertise	20 points
Part 2: Proposed Methodology and Approach	30 points
Part 3: Key Personnel Proposed and Sustainability Criteria	20 points
Total Technical Proposal Points	70 points

- The maximum number of points that a bidder may obtain for the Technical proposal is **70**.
- To be technically compliant, Bidders must obtain **a minimum of 49 points**
- ***Minimum pass score: 70% of maximum 70 points = 49 points***

3. Technical Criteria

Part 1: Offeror's Qualification, Capacity and Expertise		20 points
1.1	<p>Brief description of the organization, including the year and country of incorporation, and types of activities undertaken, including the relevance of specialized knowledge and experience on similar engagements done in the past.</p> <p>International bidders partnering up with a Philippines-based entity and/or including a team of local experts to provide strategic consultation, coordination, and efficient implementation of activities is required.</p> <p>Bidders partnering up with a local entity to provide for the strategic consultations and communications expertise is required.</p> <p>(Max 4 pages written text plus 1 Matrix)</p>	15
1.2	<p>General organizational capability which is likely to affect implementation: management structure, and project management controls.</p> <p>(Max 4 pages written text)</p>	5

3. Technical Criteria (cont.)

Part 2: Proposed Methodology and Approach		30 points
2.1	Description of the Offeror's approach including risk(s) and mitigation measure(s), and methodology for meeting or exceeding the requirements of the Terms of Reference	20
2.2	Quality Assurance	5
2.3	Implementation Timeline	3
Part 3: Key Personnel Proposed and Sustainability Criteria		20 points
3.1	Qualifications of key personnel proposed	16
3.2	The bidder shall provide a response that demonstrates its commitment to support gender equality through its operations and project implementation activities.	4
Total Technical Proposal Points		70 points

Technical Scoring Breakdown

1.1 Brief description of the organization, including the year and country of incorporation, and types of activities undertaken, including the relevance of specialized knowledge and experience on similar engagements done in the past.

(Max 4 pages written text plus 1 Matrix)

(Maximum score for criterion : 15 points)

Experience in projects of comparable size, type, complexity.
(Max. score: 04 points)

Experience in delivering projects with similar technical specialty
(Max. score: 05 points)

Engaging a project team of local experts or partnering up with a Philippines-based entity for strategic consultations and coordination, and efficient implementation of activities, which will demonstrate an understanding of the Philippines' local context
(Max. score: 06 points)

Technical Scoring Breakdown

1.2 General organizational capability which is likely to affect implementation: management structure, and project management controls.

(Maximum score for criterion : 5 points)

Management structure, management controls, and extent to which any part would be subcontracted. In case of a JV and/or engagement with individual consultants, clear designation of roles and responsibilities between the JV members and individual consultants

(Max. score: 5 points)

Technical Scoring Breakdown

2.1 Description of the Offeror's approach and methodology for meeting or exceeding the requirements of the Terms of Reference

(Maximum score for criterion : 27 points)

identification of data sources,
scenarios, issues for the deep-dive
in the analysis
(Max. score: 3 points)

approach to the supply chain
analysis
(Max. score: 5 points)

approach to the
cost-benefit analysis
(Max. score: 5 points)

approach to the
investment plan
development
(Max. score: 5 points)

approach to organizing the events
and the Forums
(Max. score: 02 points)

Technical Scoring Breakdown

2.2 Quality Assurance: A plan outlining how the bidder intends to ensure oversight and quality assurance throughout the project implementation

(Maximum score for criterion : 05 points)

Quality Assurance plan should include a discussion on risk assessment and its mitigation plan at the project level

(Max. score: 05 points)

Technical Scoring Breakdown

2.3 Implementation Timeline

(Maximum score for criterion : 05 points)

Bidder submits a detailed implementation timeline which includes detailed activities to be undertaken during this assignment, and is completed with Gantt chart

(Max. score: 05 points)

Technical Scoring Breakdown

3.1 Qualifications of key personnel proposed

(Maximum score for criterion : 16 points)

- | | |
|--------------------------|-------------------------|
| 1) Industry Expert | (max. score: 06 points) |
| 2) Economist | (max. score: 05 points) |
| 3) Sustainability Expert | (max. score: 05 points) |

3.2 The bidder shall provide a response that demonstrates its commitment to support gender equality through its operations and project implementation activities.

(Maximum score for criterion : 04 points)

4. Financial Criteria

The maximum number of points that a bidder may obtain for the Financial Proposal is **30**. The maximum number of points will be allocated to the lowest evaluated price bid. All other prices will receive points in reverse proportion according to the following formula:

Points for the
Financial Proposal
of a bid being
evaluated

$$= \frac{[\text{Maximum number of points for the Financial Proposal}] \times \{\text{Lowest price}\}}{[\text{Price of proposal being evaluated}]}$$

Financial proposals will be evaluated following completion of the technical evaluation.

The bidder with the lowest evaluated cost will be awarded (30) points. Financial proposals from other bidders will receive prorated points based on the relationship of the bidder's prices to that of the lowest evaluated cost.

Cumulative Analysis

- 1) To select the contractor, a combination of **total Technical + total Financial Score** will be used
- 2) The weight of technical : financial offer is **70:30**

Procurement Timeline



6. Background Check/Due Diligence

Upon completion of the evaluation and prior to contract award, UNOPS shall conduct background checks/due diligence on the offeror recommended for award, to confirm that the offeror meets the criteria set forth in this RFP or as appropriate to the nature of the procurement process.

UNOPS may reject an offeror's proposal on the basis of the findings.

Common Issue with Fast Submission based on Previous Tenders

No	Issue	Impact	Tips to prevent the issue
1.	Bidder fails to submit complete information. Critical documents such as price schedule, any components of the technical proposal is missing	Bidder will be disqualified	Please ensure you submit all the documents. Please double check the checklist of the document in the system prior to making submission
2.	Bidder submit the financial proposal along with the technical proposals and its supporting documents for RFP	Bidder will be disqualified	Please double check the checklist of the document in the system prior to making submission. There are different tabs under Vendor Submission tab to upload the financial offer for RFP tender
3.	Bidder fails to submit through the system, and submits the proposal through email	Bidder will be disqualified	UNOPS cannot accept submissions done outside the system. However, if you have difficulties in accessing the portal, please let us know so we can assist.
4.	Bidder has tried to submit through the system, but there was no sufficient time to submit and the deadline pass before bidder can click "submit"	Submission will not be accepted	Please start your submission process as early as possible. Start by checking whether your company is registered in UNGM. UNGM registration might take several days. We suggest you aim to submit at least 1 day before deadline



Q&A



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