

### Minutes of Pre-bid Meeting

#### **Request for Proposal for Integrating Battery Energy Storage System (BESS) into the Grid for Energy Transition (Indonesia) RFP/2024/53298**

Date and Time	23 Aug 2024; 10:00-10:35 AM BKK Time
Location	Google Meet
UNOPS Representative	1. Yanuar FAJARI , Programme Management - Senior Officer 2. Chandany UNG, Procurement Officer

The Pre-bid meeting was participated by representatives of UNOPS for the ETP Project, Procurement Colleagues, and various prospective bidders.

#### **1. Tender Outline Presentation**

The meeting was started by welcoming all the participants and self-introductions of UNOPS team members.

The procurement officer (Chandany) explained the bidders that UNOPS had arranged this pre-bid meeting session to for the following purposes:

- Allow UNOPS to explain the schedule of requirements and project details
- Share the tender evaluation and submission process and also to
- Allow the bidders to raise their concern/ questions related to this procurement exercise for this tender.

UNOPS technical's representative from the ETP Program (Yanuar) presented the project background, scopes of the project/works, and requirements to be fulfilled by the bidder in the bid submission on the technical part as per part 1, project details of the PPT slides.

Next, the procurement official (Dany) also presented the procurement part on the evaluation criteria, timeline, and frequent issues of the bidders in the submission as per details in the presentation slides attached.

Important timelines to be aware of are:

1. Tender posting date was on 15 Aug 2024
2. Pre-bid meeting session 23 August 2024 at 10:00 PM BKK time
3. Deadline for submission of clarifications 02 September 2024 at 12:00 PM BKK time

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4. Deadline for submission of the proposal is 09 September 2024 at 12:00 PM BKK time

## 2. Q&A session

No	Query raised by the Bidders	Clarification given by UNOPS
1	May we know what is the rationale for the gaps in the timeline? For example, months 5, 9, 10, and 13 have no associated activities in the Ghant chart. thanks	<p>The timeline outlined in the ToR was developed through a thorough consultation process with our beneficiary, PLN, the Ministry of Energy and Mineral Resources, and relevant experts. We carefully considered the time required to deliver each component of the project based on these discussions. We believe that the timeline provides ample time for a consulting company to successfully complete the various project deliverables.</p> <p>We recognize that challenges and unforeseen dynamics may arise during project implementation, and we are open to discussing adjustments as needed. However, based on our consultation with key stakeholders, we are confident that the timeline is sufficient to deliver this project effectively.</p>
2	please advise which UNOPS entity that will be the contracting party. Is it the UNOPS Indonesia office?	UNOPS Asia Region work under the umbrella of South East Asia Pacific (UNOPS EAPMCO)
3	For the bidder that joins the JV/consortium, which company should submit the proposal? the lead consortium or the member?	For JV/Consortium, the lead consortium should submit the proposal.
4	For Deliverable 5, there is a PPA drafting. Will this be only general terms like MEMR	Regarding the Power Purchase Agreement (PPA), the focus will be on providing a high-level overview,

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	Regulation 10 of 2017 for the academic manuscript or the detailed PPA template standard?	<p>particularly highlighting the unique characteristics required for a BESS (Battery Energy Storage System) project. The explanation will not delve into the specifics or involve drafting the PPA in detail.</p> <p>As for the academic manuscript, it is not centered on the PPA. The decision on its content will depend on the outcomes of this project. We aim to identify which regulations would be most impactful in supporting BESS development in Indonesia. Once the project's results are clear, we will determine the specific topics and regulations to propose. Therefore, the manuscript's focus has not been decided yet and will be guided by the findings of this study.</p>
5	Will UNOPS pay the VAT to the service provider?	If the bidder is locally based in Indonesia and liable to VAT, UNOPS will pay VAT, however, in the proposal submission, the tax's line needs to be splitted as per instruction of our financial returnable form.
6	I would like to inquire if the GCC will remain the same as in previous UNOPS tenders, particularly with regard to the limitation of liability	UNOPS General Conditions of the Contract (GCC) are standard documents and remain the same for all tender.

## Closing

UNOPS's representative closed the meeting and thanked the representative from the respective bidders for attending the pre-bid meeting and looking forward to receiving the proposals on or before the deadline.

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