

Clarifications to the Call for Proposals (CFP)

Project Title: Prepositioning Assistive Products for Humanitarian Emergencies

CFP Reference No.: ATscale/Grant/2024/015

Date: 5 August 2024

Item	Page Number/ Section/ Paragraph (in original CFP)	QUESTION	ANSWER
1.		I am writing an email in reference to above mentioned CFP, we are interested in applying for the above mentioned CFP on behalf of National NGO established in Afghanistan in 2016. We have ongoing projects with UNOPS in 5 provinces of Afghanistan. I was wondering if you could tell if we are eligible as an NGO for the CFP or not. Your kind feedback will be highly appreciated.	<p>As per section 1.10 of the CFP Applicant Eligibility Applicant category(ies)</p> <p>The following categories of applicants are eligible to apply under this CFP:</p> <ul style="list-style-type: none"> • International non-governmental organizations (INGOs) • UN system organizations <p>Due to the international reach of the activities, national NGOs are not eligible to this CFP.</p>
2		We need clarification on the technical parts of the assistive products CFP reference number: ATscale/Grant/2024/015? Second, my company is privately owned based in Zambia...need to know whether my company can participate in submissions of the bids?	<p>As per section 1.10 of the CFP Applicant Eligibility Applicant category(ies)</p> <p>The following categories of applicants are eligible to apply under this CFP:</p> <ul style="list-style-type: none"> • International non-governmental organizations (INGOs) • UN system organizations <p>Private companies are not eligible for this CFP.</p>
3		We reviewed the call and found that no Assistive Devices are listed under the UNSPSC codes.	<p>UNSPSC codes had been selected for humanitarian support.</p> <p>New codes have now been added for wheelchairs and accessories, crutches, mobility aids and accessories, catheters and seats for showers and toilets.</p>

4	Page 7/ Section 1.19/Important dates and deadlines	<p>I'm contacting you about the Call for Proposal "Prepositioning Assistive Products for Humanitarian Emergencies", reference number: ATscale/Grant/2024/015. In order to determine Humanity & Inclusion – Handicap International positioning related to this Call for Proposal, we would appreciate if we could set up a call to clarify few elements mentioned in the Call for Proposal.</p> <p>Would you have some availability next week? If so, I'm proposing few time/date, but we are open to other options if needed:</p> <ul style="list-style-type: none"> • Tuesday, Jul.23rd from 12pm to 1pm (French time) • Wed, Jul. 24th from 2 to 2:30pm • Thurs, Jul. 25th from 4 to 5pm • Fri, Jul 26th morning after 10:30am 	<p>Thank you for your message. We propose to have a pre-proposal meeting on Friday 26th 11.00 AM CET.</p> <p>Other potential applicants will be invited as well.</p> <p>You have the possibility to share in advance the questions you have concerning the CFP by email to the same address: bids@atscalepartnership.org.</p>
5	page3/ section 1.3	<p>I wasn't able to join today meeting but I wanted to forward my question on the CfP for Prepositioning Assistive Products for Humanitarian Emergencies.</p> <p>My question is: is it possible to source the list of Assistive devices in country/is international procurement mandatory?. I am asking if we can source/procure the list of assistive devices from in country local partner that procures the items according to international standards.</p>	<p>Pre-positioned assistive products can be sourced from any country given they comply with WHO and other international standards, and that they can be shipped to the logistic hub within the budget allocated. Technical specifications for each item shall be described in the proposal.</p>
6	page5/section 1.8	<p>Is the 350.000 USD (Three hundred fifty thousand US dollars) Budget for each country or for all countries? Regards</p>	<p>The \$350,000 budget is supposed to cover all of the scope of work and activities listed in the CFP document (pages 3 and 4). In case of an emergency onset that involves more than one geographical area, a decision will be taken on the location or countries to transport the prepositioned AP.</p>
7		<p>I hope this email finds you well Regarding the tender ATscale\grant\2024\2015 I am wondering if it is for the state of Palestine or not</p>	<p>As mentioned in the CFP and during the presentation, the prepositioning of assistive products must be done at global level. ATscale is looking for global capacities to reach any region across the world to support an emergency onset.</p>

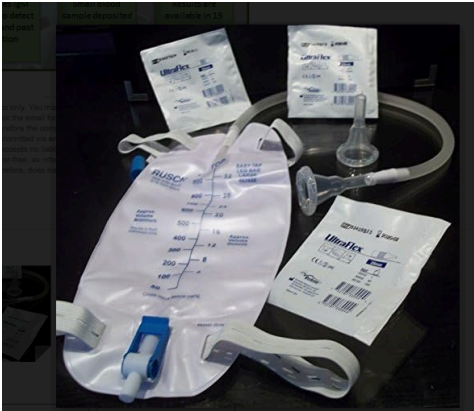
8	page 6/section 1.10	<p>Regarding the ATScale/Grant/2024/15 call, published on the United Nations Global Market website, I have two concerns:</p> <p>1. Considering the eligibility conditions set out in Annex 1: Call for Proposals (International non-governmental organizations (INGOs) or UN system organizations), I would like to know if under our status as a non-profit social organization we can apply for the call</p> <p>2. Only until today have I been able to find this interesting offer, and reviewing the schedule you have had a virtual meeting on July 26th/2024 in which we have not been able to participate due to ignorance of it. Even so, could we participate in the presentation of the offer ?</p>	<p>1. The following categories of applicants are eligible to apply under this CFP:</p> <ul style="list-style-type: none"> • International non-governmental organizations (INGOs) • UN system organizations <p>If your organization status meets one of these 2 criteria, you can apply.</p> <p>2. Yes you can submit a proposition even if you did not attend the pre-submission meeting.</p>
9	page 5/ section 1.8	<p>Just wondering what is the range or average grant amount for this call for Proposal. Also wanted to confirm that the eligible geographies are global.</p> <p>If you have any insights please share and I look forward to hearing from you.</p>	<p>The funding amount available for this Grant is 350,000 USD.</p> <p>The eligible locations for pre-positioning assistive products are global, meaning the logistic hub to store the items can be located everywhere in the world. However, it is advised to target a location from which the pre-positioned assistive products can reach any region of the world where humanitarian crises can occur.</p>
10		<p>On the UNOPS call for Proposals kindly asking the following questions:</p> <p>1. Is there a form to be filled to apply to this project?</p> <p>2. Is there a fixed percentage of the fund to pay the professional fee of the project team?</p>	<p>1. Please refer to the section 1.6 of the CFP (page 6) :</p> <p>1.11. Content of proposal submissions</p> <p>The templates listed below are relevant for applicants to document their compliance with the evaluation criteria:</p> <ul style="list-style-type: none"> • Annex 1: Proposal • Annex 2: Declarations • Annex 3: Financial proposal <p>Applicants must carefully read and understand the requirements in this CFP and the instructions for</p>


			<p>applicants before completing the proposal and annexes.</p> <p>2. There is no fixed limit for personnel costs. However, usually, ATscale advises to not allocate more than 15% to project management and coordination costs.</p>
11		<p>We are interested in this CFP.</p> <p>Is there an opportunity to discuss the approach?</p> <p>We offer to achieve the same goal, but with more size flexibility on the products (width adjustable wheelchairs, see attached). Compared to the suggested solution, we can deliver faster, lower cost by at least 30%, reduce waste, and establish a readily available source for any quantity of kits, far beyond the 4 mentioned in the CFP.</p> <p>Our approach avoids waste from spoilage (particularly the pressure relief and comfort cushions) and the energy, staff time, and capital related to warehousing.</p> <p>Our approach will be to stockpile parts which have a longer lead time. Then, when needed, the final products can be rapidly manufactured. This eliminates most program costs, storage costs, and some logistics costs.</p> <p>We want to know if this alternative is interesting or if AT Scale is committed to the solution path that is presented in the RFP.</p> <p>We will guarantee delivery under a set number of days, with a per day penalty if we are late.</p> <p>All products will be ISO tested by independent third parties - a critical point for quality AT and good user outcomes.</p>	<p>A pre-submission meeting has already been organized. The minutes and the video recording will be shared. OR you can find the minutes and the video recording at</p> <p>ATscale will assess all technical proposals allowing to reach the programme's objectives, especially innovative solutions. That is the purpose of a grant modality.</p>
12		<p>Is there a recording of the recent webinars for the EOI process? Some of our stakeholders were unable to attend.</p>	<p>This is a Call For Proposals process. A pre-submission meeting has already been organized. The minutes and the video recording will be shared in UNGM. You can find the minutes and the link to the video recording at the end of the minutes</p>

			document.
13		<p>Hi</p> <p>We have a product that we think is a good item to place a bid offer on to your tender ATscale/Grant/2024/015 Preposition Assistive Products for Humanitarian Emergencies.</p> <p>But we want to check with you beforehand if our product can be placed in any of the UNSPSC codes that you have chosen.</p> <p>Our product is a small individual protection case for multiple usage. It can be used by diabetics to protect the insulin pump as the user don't get any protection case when they get their insulin pump. So our case is a critical product of protection because it only needs a small crack anywhere on the insulin pump and some water drops and the device will shut down. For a diabetic with type 1 diabetes, that can be a life and death situation. Our product is the only one in the world that is produced to fit any brand of insulin pumps.</p> <p>Besides using our protection case for protecting insulin pumps, it is also a perfect case for storing important medicines, personal items or just important goods that need to stay safe. We also already know that our product is wanted among several help organizations if we wanted to donate our product, but due to costs of manufacturing and costs around it, we are not able to donate it.</p> <p>Features of the product:</p> <p>Waterproof Shockproof Heat resistance Can be used in any weather and environments.</p> <p>That's all from us. We will be waiting for your response if we can make a bid offer.</p>	<p>Thank you for your message. Please see the requirements for the call for proposals Reference number ATscale/Grant/2024/015, and in particular the section 1.4 Scope of Funding in which you will find the list of assistive products to be covered by the funding. Also, please see the section 1.10 Applicant eligibility : "The following categories of applicants are eligible to apply under this CFP:</p> <ul style="list-style-type: none"> • International non-governmental organizations (INGOs) • UN system organizations"

14		<p>We are a non-profit and we will subcontract the warehousing, product production, and logistics to commercial entities. Is this a satisfactory arrangement?</p>	<p>Yes, eligible applicants can include contract services with commercial entities in their financial proposition.</p>
15		<p>I am*****, and I am writing to you with some queries on your Call for Proposal “The UNOPS repositioning Assistive Products for Humanitarian Emergencies”, with reference number CFP Reference No.: ATscale/Grant/2024/015. We are keen to apply for the grant and would be grateful if you could answer our queries which are as follows:</p> <ul style="list-style-type: none"> · Is India eligible to apply for this grant? · Would having a FCRA certificate be mandatory for the applicant organisation? <p>It would be really helpful if you could answer these queries.</p> <p>Thank you for your attention. I am looking forward to hearing from you soon.</p> <p>Yours sincerely</p>	<p>1. The following categories of applicants are eligible to apply under this CFP:</p> <ul style="list-style-type: none"> • International non-governmental organisations (INGOs) • UN system organisations <p>If your organisation status meets one of these 2 criteria, and is based in India, you can apply.</p> <p>2. Applicant's country of registration and nationality.</p> <p>All applicants (including consortium partners, if any) should be legally registered in countries where they have their headquarters.</p> <p>All applicants should have the necessary authorization to use storage facilities in the country selected for AP pre-positioning.</p> <p>In the case of the FCRA, it is the applicant's responsibility to check with the Government of India if this certificate is required to receive and use the funds from UNOPS.</p>
16		<p>Quick question regarding the subject Tender Alert Service Request:</p> <p>The description includes the phrase "establishment of a stock of prepositioned assistive products ... to respond to urgent needs of priority assistive products during humanitarian emergencies."</p> <p>In most ATscale requests/documents, eyeglasses are included as critical assistive technology. I could not find eyeglasses in the listed UNSPSC codes for this request.</p> <p>Are eyeglasses excluded from this request?</p>	<p>According to AT6 and AT10 list defined by the World Health Organisation, eyeglasses are not considered as emergency assistive products for humanitarian emergencies.</p>

17		<p>We wanted to clarify regarding the RFP Prepositioning Assistive Products for Humanitarian Emergency. Would a scenario where the products are stored in non UN logistic hub be acceptable? One example is CLASP Hub in Shanghai managed by Momentum Wheels for Humanity.</p>	<p>Please see the question & answer #9 in the Pre-Submission Meeting Minutes available at https://www.ungm.org/Public/Notice/240273</p> <p>Q#9 : Is it compulsory to preposition the assistive products in a UN Logistic Hub?</p> <p>A#9: It is preferable, as in case of humanitarian emergencies, a lot of humanitarian goods are sent from UN Logistic Hubs. However, ATscale remains open to any other relevant solution that will allow the rapid delivery of assistive products onsite, in coordination with UN agencies and other relevant humanitarian actors.</p>
18		<p>Dear ATscale Team</p> <p>Please find initial questions below.</p> <ul style="list-style-type: none"> • Our's wheelchair range is designed with specific context in mind, this usually means optimising durability, customisation and availability of replacement parts for ongoing use and repair. What product standards will be used to set product suitability in this context. • Are product specifications and terrain requirements available. • How long do products need to last, be used and maintained for. • With many current crises short of essential AT and more on the horizon, what criteria will be used to assess what constitutes a new crisis. • What is the service point standards and criteria. 	<p>Please refer to the CFP documentation, and especially to the following:</p> <p><i>1.4. Scope of the grant/funding</i></p> <p><i>Wheelchair, manual assistant controlled</i></p> <p><i>Wheelchair, manual for active use</i></p> <p><i>1.6. Activities under grant/funding</i></p> <p><i>Applicants are expected to provide a procurement plan that includes unit price and technical specifications, and expiration dates/warranty coverage and duration for each product. Expiration dates/warranty coverage should be of at least 24 months at the purchase/procurement date.</i></p> <p><i>2.3. Approach and methodology</i></p> <p><i>Procuring essential APs: The applicant should describe the APs procurement process, including how international standards are followed, and should demonstrate how the reasonability of price is guaranteed.</i></p> <p>Therefore, International quality standards apply (ISO) for both products and services. In case of doubt, please refer to WHO Wheelchair provision guidelines (https://www.who.int/publications/i/item/9789240074521) and other</p>

			<p>rehabilitation in emergencies guidelines (https://www.who.int/teams/noncommunicable-diseases/sensory-functions-disability-and-rehabilitation/rehabilitation/early-rehabilitation-in-conflict-and-disasters)</p> <p>ATscale refers to UNICEF classification of humanitarian crises, and will prioritise intervention in contexts classified as L3 (https://www.corecommitments.unicef.org/level-3-and-level-2-emergencies#:~:text=The%20global%20humanitarian%20landscape%20is,scale%20refugee%20and%20migration%20crises.)</p>
19		<p>Kindly make some clarification regarding the attached item on the Tender mention on The subject above , if possible provide the content of the incontinence kit to enable out team quote for the right item.</p> <p>Catheter kits (3-month supply per kit, including products needed for continence management using intermittent, indwelling or external catheters)</p> 	<p>The following categories of applicants are eligible to apply under this CFP:</p> <ul style="list-style-type: none"> ● International non-governmental organisations (INGOs) ● UN system organisations <p>If your organisation status meets one of these 2 criteria, you can apply.</p> <p>Please ensure you are meeting this criteria before applying.</p> <p>For catheterisation, please see below the list of relevant products:</p> <p>Product spec examples – catheterisation</p> <p>Catheter bag</p> <p>Indwelling urinary catheter</p> <p>Intermittent urinary catheter</p> <p>Urinary catheter insertion kit</p> <p>Peniflow bag</p> <p>Peniflow – uridom (penis sheath)</p>

			
20		<p>I am writing with reference to clarifications authorized till August 31, 2024 regarding the call for proposals duly mentioned in subject line of this email. I am submitting the questions with context specific to our organization and request your kind review and possible reply please so that we can submit a well aligned proposal to ATscale kindly.</p> <p>Context: Our organization already maintains a centrally pre-positioned stock for emergency deployment in Dubai for this region for which proper warehousing is being undertaken. It would be quite easy for us to populate new items within a highly effective and evolved inventory and response system. However considering logistics during emergencies, it might even be more effective to place the stock within country.</p> <p>Question 1: Is ATscale seeking multiple stock prepositioning through this call in which case would you allow flexibility in the condition of maintaining it centrally geographic wise? (Note: If they are multiple, they could be directly</p>	<p>Question 1 Answer 1.</p> <p>As mentioned in the CFP and during the presentation, the prepositioning of assistive products must be done at global level. ATscale is looking for global capacities to reach any region across the world to support an emergency onset.</p> <p>The eligible locations for pre-positioning assistive products are global, meaning the logistic hub to store the items can be located everywhere in the world. However, it is advised to target a location from which the pre-positioned assistive products can reach any region of the world where humanitarian crises can occur.</p> <p>Question 2 Answer 2.</p> <p>It is preferable to use a UN Global Logistic Hub, as in case of humanitarian emergencies, a lot of humanitarian goods are sent from UN Logistic Hubs. However, ATscale remains open to any other relevant solution that will allow the rapid delivery of assistive products on site, in coordination with UN agencies and other relevant humanitarian actors.</p> <p>Question 3 Answer 3.</p>

		<p>placed within emergency prone countries).</p> <p><u>Question 2:</u> Does this call favors placing the stocks in global UN Hub or within the country?</p> <p><u>Question 3:</u> Since the call indicates Afghan refugees as beneficiaries, would you give equal preference during marking process, to proposals that suggest in-country stock pre-positioning within Pakistan say nearest/safest to the bordering areas? (Note: My organization is content either way but appreciate clarity).</p> <p><u>Question 4:</u> While WHO standards are highly sought by my organization, would you allow maximum of one item at the most with risk of not being used by victims of the foreseen disaster(s) to be replaced by something highly demanded at the time (if at all). (Note: This query is just in case).</p> <p>Please allow me to request you to kindly make it convenient to respond to our points at your earliest please considering the importance of this intervention.</p>	<p>To our knowledge, Afghan refugees are not specifically mentioned in the CFP documentation. If you want to submit a proposal with pre-positioning in Pakistan, please provide the necessary justification according to answers 1 and 2.</p> <p>Question 4 Answer 4.</p> <p>ATscale is looking for complete AT10 kits as they are described by WHO. If the applicant have enough budget to fill the requirements and to add additional products, the list of assistive products to be provided needs to be submitted in the proposition.</p>
21		<p>J'espère que vous allez bien.</p> <p>Nous avons découvert votre appel à proposition sur le prépositionnement de produits d'assistance pour les urgences humanitaires</p> <p>Nous voudrions savoir si notre organisation qui n'est pas un statut d'OING est éligible.</p>	<p>The following categories of applicants are eligible to apply under this CFP:</p> <ul style="list-style-type: none"> ● International non-governmental organisations (INGOs) ● UN system organisations <p>If your organisation status meets one of these 2 criteria, you can apply.</p> <p>Please ensure you are meeting this criteria before applying.</p> <p>Comme indiqué dans les documents de l'appel à propositions, seules les organisations suivantes peuvent soumettre une proposition:</p> <ul style="list-style-type: none"> ● Les organisations non gouvernementales internationales (ONGIs).

			• Les agences des Nations Unies.
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These clarifications shall form part of the official CFP documents. Please be guided accordingly.

Thank you.