



UNITED NATIONS INDUSTRIAL DEVELOPMENT ORGANIZATION

Call for Proposals (CfP) for the selection of Grant Beneficiary for the implementation of A2D Facility Pilot Demonstration Projects in Developing Countries

08 July 2024

The United Nations Development Organization (UNIDO) hereby invites you to submit a written grant proposal for implementation of Accelerate-to-Demonstrate (A2D) Facility later-stage pilot demonstration projects of commercialization of innovative clean energy technologies with an initial focus on critical minerals, clean hydrogen, smart energy and industrial decarbonisation, in developing countries (countries that are eligible to receive Official Development Assistance (ODA) – please see the list here: [DAC List of ODA Recipients | OECD](#)).

To ensure consideration, your complete, detailed grant proposal, including all relevant supporting documents must be submitted via the UNIDO e-Procurement portal by 19 August 2024, 16:00 Vienna CET at the latest. Grant proposals received after the submission deadline will be invalidated.

It is the applicant's sole responsibility to ensure that the grant proposal is submitted via the UNIDO e-Procurement portal in compliance with the terms and conditions of this Call for Proposal (CfP) and by the submission deadline indicated above.

Kindly review this CfP in its entirety to ensure understanding of the call and its requirements. In order to enable you to submit a grant proposal, this CfP contains the following sections:

- Section I: General Information
- Section II: Preparation and Submission of Grant Proposals
- Section III: Procedure for Preliminary Examination, Evaluation, Ranking and Selection of Grant Proposals
- Section IV: Award and Related Procedures
- Section V: Terms of Reference/Scope of required services
 - Part A: Background Project information
 - Part B: Eligible Activities
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- Section VI: Qualification Requirements/Criteria
 - Part A: Admissibility, Exclusion and Eligibility Criteria
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This CfP is governed by UNIDO rules and regulations, as well as the procedures reflected in UNIDO's Grants Manual¹.

¹ <https://www.unido.org/get-involved-procurement/unido-grants-manual>

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The terms and conditions set forth in this CfP will form a part of the grant agreement should the proposal be positively evaluated for co-financing under this CfP. Any such agreement will require compliance with all factual statements and representations made in the submitted documents, subject to any modifications agreed to with UNIDO in the context of negotiations, in the event that negotiations have been entered into.

Nothing in or relating to this CfP shall be deemed a waiver, expressed or implied, of any of the privileges and immunities of UNIDO.

You are invited, immediately after downloading the CfP, to advise UNIDO whether you intend to submit a proposal under this CfP.

In case of any queries or clarifications about the CfP, please upload requests directly to the e-Procurement portal for consideration by UNIDO. If you inform UNIDO via the e-Procurement portal of your intention to submit a grant proposal, you will be kept informed throughout the submission period of any clarification or amendment notes issued regarding this CfP.

This CfP is not to be construed in any way as an offer to enter into an agreement with the UNIDO.

Contracting authority	United Nations Industrial Development Organization (UNIDO)
Contact persons	Ms. Claudia ZINIEL Procurement Officer Procurement Services Directorate of Corporate Services and Operations Email: c.ziniel@unido.org Please copy j.gavranic@unido.org and e.dorner@unido.org in all correspondence.

We look forward to receiving your proposals.

With kind regards,



Claudia ZINIEL
Procurement Officer
Procurement Services
Directorate of Corporate Services and Operations

SECTION I: GENERAL INFORMATION

Background

The United Nations Industrial Development Organization (UNIDO) is the specialized agency of the United Nations that promotes industrial development for poverty reduction, inclusive globalization and environmental sustainability. UNIDO's mission, as stated in the 2013 Lima Declaration and the 2019 Abu Dhabi Declaration, is to promote and accelerate inclusive and sustainable industrial development (ISID) in Member States. The relevance of ISID as an integrated approach to all three pillars of sustainable development is recognized by the 2030 Agenda for Sustainable Development and the related Sustainable Development Goals (SDGs), which will frame United Nations and country efforts towards sustainable development. UNIDO's mandate is fully recognized in SDG-9, which calls to "build resilient infrastructure, promote inclusive and sustainable industrialization and foster innovation". The relevance of ISID, however, applies in greater or lesser extent to all SDGs. UNIDO's ISID results at the impact level range across four dimensions of sustainable development that thematically define ISID: creating shared prosperity; advancing economic competitiveness; safeguarding the environment; and strengthening knowledge and institutions.

Interested applicants are encouraged to familiarize themselves with typical UNIDO operations through www.unido.org and UNIDO's Open Data platform containing information on all ongoing technical cooperation projects (<https://open.unido.org>).

The purpose of this Call for Proposal is to identify interested and qualified entities thereby requesting them to express their interest and submit their detail grant proposal in-line with the requirements indicated in this CfP for the execution of Accelerate-to-Demonstrate (A2D) Facility later-stage pilot demonstration projects of commercialization of innovative clean energy technologies with an initial focus on critical minerals, clean hydrogen, smart energy and industrial decarbonization, in developing countries (countries that are eligible to receive Official Development Assistance (ODA) – please see the list here: [DAC-List-of-ODA-Recipients-for-reporting-2024-25-flows.pdf \(oecd.org\)](#)).

SECTION II: PREPARATION AND SUBMISSION OF GRANT PROPOSALS

UNIDO'S eProcurement System Guidance

A step-by-step system guide ("UNIDO eProcurement system guide") for the preparation and submission of proposals can be downloaded from UNIDO's procurement website at www.unido.org/unido-procurement. Applicants are strongly encouraged to use UNIDO's eProcurement portal for the preparation and submission of grant proposals. In the event that an applicant nevertheless wishes to prepare and submit its grant proposal in hard-copy documents, the provisions of this Section II shall also apply mutatis mutandis in such cases. Please also refer to www.unido.org/unido-procurement.

Acknowledging Participation by the Applicant

Prospective applicants are kindly requested to inform UNIDO whether their organization intends to submit a grant proposal before the deadline specified in the cover letter of this CfP. For this purpose, please follow the steps described in the UNIDO eProcurement system guide.

CfP Documents

Applicants are expected to examine all corresponding instructions, forms, terms and specifications contained in the CfP documents. Failure to comply with these documents will be at the applicants' risk and may affect the evaluation of their grant proposals.

**Admissibility, Eligibility and Exclusion Criteria
(Qualification Requirements/Criteria)**

UNIDO requires that applicants comply with the admissibility, eligibility and exclusion criteria stated in Section VI. Applicants may be requested to provide such evidence of their continued compliance with the above mentioned criteria to UNIDO, as and when UNIDO shall reasonably request.

Cost

This CfP does not commit UNIDO to pay any costs incurred in the preparation or submission of grant proposals, or costs incurred in making necessary studies for the preparation thereof, or to procure or contract for services or supplies. The applicant shall bear all costs associated with the preparation and submission of the grant proposal and UNIDO shall not, under any circumstances, be responsible or liable for those costs, regardless of the conduct or outcome of this exercise.

Language of the Grant Proposal

Unless otherwise specified, the grant proposal prepared by the applicant and all correspondence and relevant documents exchanged with UNIDO relating to the CfP shall be written in English language.

Documents Comprising the Grant Proposal

The grant proposal shall comprise the information and related documents as indicated herewith below. The applicant shall upload in UNIDO's eProcurement portal both the electronic and PDF versions of all duly completed, stamped and signed application forms. All signatures shall be effected by a duly authorized representative of the applicant.

Clarification of CfP

Potential applicants may request clarifications (i.e. pose questions) related to the CfP. For this purpose, any clarification request should be sent at the latest eight working days prior to the indicated deadline for submitting a grant proposal.

Requests for clarification will be considered by UNIDO only if they are in writing and either uploaded in the SRM portal or emailed to c.ziniel@unido.org with a copy to j.gavranic@unido.org. UNIDO will publish all requests for clarification (on an anonymized basis) and responses thereto at least on the SRM portal at <https://www.unido.org/resources-procurement/procurement-opportunities>. Potential applicants are advised to regularly visit the site. Applicants must read all answers to the questions, as well as any other information, which may be published on the above-mentioned website(s).

Amendments to CfP

An amendment of the CfP may be required by UNIDO or based on a request for clarification received from a potential applicant. In cases when it is required to amend the CfP, UNIDO will publish at least on the SRM portal an amendment/clarification note, which sets forth in a clear and complete manner the exact changes made. All applicants that have acknowledged their intention to participate in the CfP procedure shall, at a minimum, be notified simultaneously and in writing of any amendments. Any and all amendments made pursuant to the provisions of the CfP procedure shall be binding on the applicants. UNIDO will evaluate whether ample time remains for potential applicants to consider the amendment made to the CfP. If ample time is not available, UNIDO may extend the deadline to provide potential applicants with sufficient time to take the amendment into consideration.

Application Form(s)

Subject to the detailed requirements contained in each CfP, the applicant shall structure the grant proposal by following the specific guidance contained in the attached application form(s), which have been uploaded in UNIDO's eProcurement portal. Information which the applicant considers

proprietary, if any, should be clearly marked as “proprietary” next to the relevant part of the text and all efforts will be made to treat it accordingly. However, UNIDO cannot guarantee confidentiality and shall not be liable for any disclosure of confidential information therein contained. Following the submission of the grant proposals and their final assessment, UNIDO will have the right to retain the unsuccessful ones. Other information/documentation requested in this CfP or which the applicant deems relevant for submission may be uploaded as an attachment to its grant proposal onto UNIDO's eProcurement portal.

Validity

Grant proposals shall remain valid for two hundred (200) days after the deadline for submission of grant proposals. A grant proposal valid for a shorter period may be rejected by UNIDO on the grounds that it is non-responsive. In exceptional circumstances, UNIDO may solicit the applicant's consent to an extension of the period of validity. The request and the responses thereto shall be made in writing. An applicant granting the request will not be required nor permitted to modify its grant proposal.

Withdrawal and Modification of Grant Proposals

The applicant may withdraw its grant proposal after the proposal's submission, provided that written notice of the withdrawal is received by UNIDO prior to the deadline prescribed for submission of grant proposals. Please refer to the UNIDO eProcurement system guide for guidance.

Confidentiality

It is understood that the CfP is confidential and proprietary to UNIDO, that it contains privileged information, part of which may be copyrighted, and that it is received by potential applicants on the condition that no part thereof or any information concerning it may be copied, exhibited, or furnished to others without the prior written consent of UNIDO.

Co-Financing Requirements

The selected applicant will be required to engage in mobilization of co-financing for the project as well as required to provide information on wider finance/in-kind contributions to the project.

SECTION III: PROCEDURE FOR PRELIMINARY EXAMINATION, EVALUATION, RANKING AND SELECTION OF GRANT PROPOSALS

OPENING AND EVALUATION OF GRANT PROPOSALS

Grants Evaluation Committee (“Proposals Evaluation Committee”)

The preliminary examination, evaluation, ranking and selection of grant proposals is performed by a Grants Evaluation Committee (GEC) (“Proposals Evaluation Committee”), in accordance with the principles of fair and transparent competition, equality and non-discrimination, good financial management, transparency, the absence of any conflict of interest, and following the rules described in the Terms of Reference of the Proposals Evaluation Committee. Subject to funding partner requirements, the evaluation methodology as well as the criteria/requirements may vary. All grant proposals received on time shall be examined and evaluated strictly in accordance with the criteria and methodology described in the CfP, through the following steps:

1. Review of admissibility, exclusion and eligibility criteria (qualification requirements/criteria) (hereinafter referred to as: “preliminary examination”);
2. Technical and financial evaluation;
3. Ranking of the grant proposals, found technically and financially acceptable, in descending order;
4. Identification of the grant proposal(s) for which funding shall be provided.

Preliminary Examination of Grant Proposals (Qualifications review)

The preliminary examination includes a review of matters such as compliance with the qualification requirements/criteria specified in this CfP, completeness of the grant proposals, duly signed certified supporting documents. UNIDO may contact the applicant to obtain clarifications/additional information required to assess the compliance. Clarifications shall be limited to the actual material issue, and not be utilized to modify the grant proposal. All correspondence with the applicants shall be duly documented. Any information and/or documents received after the deadline shall not be taken into account, with the exception of such information and/or documents that were requested by UNIDO.

All grant proposals found to comply with the qualification requirements/criteria are passed on to the next stages, namely, the technical and financial evaluations.

Technical and Financial Evaluations/Assessment of Proposals

The technical and financial evaluations are evaluations on the merits of the grant proposal. The evaluations will be carried out in accordance with the technical and financial evaluation criteria set out in the CfP. During the technical and financial evaluations, UNIDO may request additional clarifications from the applicants by e-mail. In case additional clarifications are requested at this stage, the responses should not lead to substantive alterations of the grant proposal.

Technical evaluation

The final technical evaluation score is the arithmetic mean of the sum of technical evaluation scores from all voting members evaluating the same grant proposal. The technical evaluation criteria are indicated in this CfP accordingly.

Financial evaluation

The financial evaluation is performed only for grant proposals that have successfully passed the technical evaluation. The final financial evaluation score is the arithmetic mean of the sum of financial evaluation scores from all voting members evaluating the same proposal. Adjustments may be carried out upon UNIDO's request for additional clarifications from the applicant. The financial evaluation criteria are indicated in this CfP accordingly.

Ranking of Grant Proposals

The ranking of the grant proposals shall be in-line with the scoring system published in the CfP. Proposals scoring higher than the minimum admissible threshold, shall be ranked in descending order.

SECTION IV: AWARD AND RELATED PROCEDURES

The procedures of awarding grants including the protest procedures and the concluding grant agreements are defined on the page 33-38 of the Grants Manual. Furthermore, some procedures exclusively for this CfP are defined below.

Rights

This CfP does not commit UNIDO to the award of an agreement. UNIDO reserves the right to accept or reject any grant proposal, or annul this CfP and reject all grant proposals, at any time prior to the grant award, without thereby incurring any liability to the affected applicants or any obligation to inform the affected applicants on the grounds for action of UNIDO.

Payments in instalments based on deliverables

Payments will be released in instalments in-line with milestones/deliverables.

Applicants need to submit a financial plan including the proposed payments in instalments based on milestones/deliverables to conduct proposed activities as prescribed in Section V, part C and

D of this CfP. All conditions and requirements for each payment will be prescribed in the grant agreement.

SECTION V TERMS OF REFERENCE/SCOPE OF REQUIRED SERVICES

PART A - BACKGROUND ON THE A2D FACILITY

A2D Facility Aims:

The A2D Facility began on 1 April 2023 and launched on 15 May 2023 with the aim to accelerate the commercialization of innovative clean energy technologies with an initial focus on four thematic areas: critical minerals, clean hydrogen, smart energy and industrial decarbonisation², in developing countries (countries that are eligible to receive Official Development Assistance (ODA) – please see the list here: [DAC-List-of-ODA-Recipients-for-reporting-2024-25-flows.pdf \(oecd.org\)](https://www.oecd.org/dac/data/data-centre/data-centre-reports/dac-list-of-oda-recipients-for-reporting-2024-25-flows.pdf)).

The programme focuses on supporting the development of “lighthouse” pilot demonstration projects, which are projects with catalytic potential in leading to transformational impacts, particularly in meeting Sustainable Development Goals (SDGs) 13 (climate action), 1 (no poverty) and 9 (industry, innovation and infrastructure), and are in supportive enabling environments that foster scalability.

The A2D Facility is a global programme (developing country-focused) and funding for “lighthouse” pilot demonstration projects is expected to be in the USD 3-5 million range per project proposal.

PART B - A2D Facility Activities:

The programme supports only the following types of activities, and these activities are expected to be built into project proposals and be appropriately budgeted for.

- **Pilot demonstration activities:**
 - Supporting activities to implement and operate pilot demonstration activities, such as equipment purchases, construction, testing and operation. The pilot demonstrations must take place in a developing country.
 - Training and capacity building activities directly linked with implementing and operating the supported pilot demonstration project.
 - Knowledge and dissemination activities to monitor the performance of the pilot demonstration project, to collect results against the A2D Facility’s indicators, to host study tours and capacity building activities at the pilot demonstration project, and to share lessons learned in national and international fora.

The programme cannot support the following types of activities. No component or individual activities of a project proposal should include any of the following activities. Out-of-scope components or individual activities are identified will not be considered and applicants will be required to remove them from the project proposal.

- **Planning activities:** pre-feasibility studies, feasibility studies (environmental, financial, social, regulatory, legal, front-end engineering design or equivalent) or other activities related to the planning phase of a pilot demonstration project.

² A few examples of the kind of projects that can be supported by the A2D Facility have been provided in Annex I.

- **Policy, regulatory and legislative support:** supporting the design and implementation of policy roadmaps (including innovation policy roadmaps), standards or certifications for technologies or processes, regulations and laws, and capacity building activities that are primarily targeted at policy-makers, government officials or equivalent.
- **Research and development:** research, analysis and other related knowledge products. However, performance data collection and activities related to monitoring and reporting against the A2D Facility indicators are in-scope, as per the above list of in-scope activities.
- **Thematic focus:** activities that are not focused on at least one of the A2D Facility's thematic areas-of-focus: critical minerals (midstream or downstream), clean hydrogen (green or blue hydrogen), smart energy (digitalization) or industrial decarbonization (hard-to-abate sectors).
- **Technology and sector application:** technologies linked to unabated fossil fuels (coal, oil and gas). For example, an innovative technology to improve the efficiency of a Liquefied Natural Gas (LNG) production process through the integration of smart energy technologies would be out-of-scope, but testing an innovative Carbon Capture, Usage and Storage (CCUS) technology on a cement plant would be in-scope. The innovative solution should target the industrial, transport, power or buildings sectors.
- **Negative environment or social impacts:** activities that are likely to infringe on the protection of critical habitats or physical cultural resources that use banned pesticides and/or chemicals, or cause involuntary resettlement, or other equivalent negative impacts that do not safeguard the environment and society.

All proposals must adhere to the following requirements if they are to be considered for full evaluation by the Proposals Evaluation Committee (PEC) following the qualifications review:

- Proposed project activities must be within the list of in-scope activities outlined above and must ensure that no components or individual activities within the project include activities that are in the above list of out-of-scope activities.
- Projects must be implemented in a developing country (as defined by a country that is eligible to receive Official Development Assistance (ODA) – please see the list here: [DAC-List-of-ODA-Recipients-for-reporting-2024-25-flows.pdf \(oecd.org\)](#)) to be eligible for support.
- Overseas innovative solutions and local innovative solutions are both eligible for support, but the innovative solution must be at the later-stage pilot demonstration phase of the innovation cycle in the developing country where the pilot demonstration project is being implemented.
- Consortium proposals are encouraged, but all proposals must formally partner with at least one local organization in the developing country where the pilot demonstration project is being implemented as part of the proposal team.

PART C: TECHNICAL CONTENT TO BE ADDRESS IN STRUCTURE INDICATED BELOW
(Proposals not following the below structure may be disqualified):

Technical Content - Areas	Questions that must be answered in the enclosed application form
1. Objectives and activities	<ul style="list-style-type: none"> ➤ What are the project's objectives and how are they fully aligned with the A2D Facility's aims and objectives? ➤ Please describe all activities at a sufficiently granular level of detail (components and sub-components) and what specific activities will happen when by which stakeholder(s)?

	<ul style="list-style-type: none"> ➤ How are all activities fully aligned with the types of activities that the A2D Facility can support?
2. “Lighthouse” pilot demonstration project in a developing country	<ul style="list-style-type: none"> ➤ Explain how the project will undertake “lighthouse” pilot demonstration activities in one or more developing countries (defined as countries eligible to receive ODA)? ➤ Justify the practical feasibility of the project's timescales and provide evidence to illustrate that the activities funded by the A2D Facility within the project can be implemented and achieve financial closure within the proposed timeframe (<i>Note that projects should include contingency buffers to ensure that all A2D Facility-supported activities fully close before 14 December 2028</i>)?
3. Innovation cycle	<ul style="list-style-type: none"> ➤ Identify low, medium and high impact barriers to be addressed to the adoption of the proposed innovative³ solution in the developing country-of-focus? ➤ How are the proposed activities aligned with the pilot demonstration implementation or operation phases of the innovation cycle? ➤ Please provide evidence to explain how the solution is considered innovative in the developing country-of-focus?
4. Supportive enabling environment in-country (existing or planned policies, regulations and industrial commitments)	<ul style="list-style-type: none"> ➤ What are the existing (or planned) policies, regulations, incentive schemes and/or industrial commitments that would enable the scalability of the innovative solution in the developing country-of-focus? ➤ How is the pilot demonstration project strategically-integrated into supporting, or enhancing, the climate-related ambitions of the developing country-of-focus? ➤ How well-aligned are the proposed activities with supporting the aims of international initiatives related to the thematic area(s)-of-focus (e.g. Breakthrough Agenda, Mission Innovation, Clean Energy Ministerial, G7, G20, etc.)?
5. Scalability	<ul style="list-style-type: none"> ➤ Please provide evidence of a clear strategy for how the project will scale beyond the funding from the A2D Facility, including outlining the confirmed activities? ➤ Please provide evidence of a mapping of stakeholder engagement undertaken to date with the key organizations who would support the implementation of the activities required to scale the innovative solution following the pilot demonstration project (e.g. as evidenced through letters of support, Memorandum of Understanding (MoUs) or confirmed agreements)? ➤ What activities will the key organizations referred to above undertake to facilitate the scaling of the innovative solution?
6. Additionality	<ul style="list-style-type: none"> ➤ Please provide sufficient evidence that the A2D Facility funding for the proposed activities is additional and that

³ A solution is deemed ‘innovative’ within the developing country-of-focus if it creates new value and employs cutting-edge clean energy solutions that are not yet widely adopted or implemented in that country's market.

	the activities could not go ahead without A2D Facility funding?
7. Knowledge creation and dissemination	<ul style="list-style-type: none"> ➤ What specific activities (mapped to specific timelines) will be undertaken both within the developing country-of-focus and internationally to create and share knowledge from the pilot demonstration project? <i>(Proposals should include a stakeholder outreach and knowledge-sharing plan detailing how learning and knowledge creation will be systematically monitored, reported and disseminated).</i> ➤ How will the dissemination activities stated above be monitored to determine their effectiveness? ➤ Please explain the budgets assigned to both undertaking project-related knowledge creation and dissemination, and measuring the effectiveness of dissemination activities? <i>(Please ensure that these activities are budgeted for in the budgets table that must be provided as an Annex).</i>
8. Partner with an organization in a developing country	<ul style="list-style-type: none"> ➤ How are the activities ensuring the inclusion of at least one (specifically-named) organizational partner from the developing country-of-focus as a formal part of the consortium delivering the pilot demonstration activities funded by the A2D Facility?
9. Results and reporting	<ul style="list-style-type: none"> ➤ Please provide specific, quantitative milestones against each of the A2D Facility's indicators? <i>(Final milestones will be agreed with UNIDO)</i> ➤ Please explain the rationale for each of the milestones to ensure that they are achievable whilst maintaining the level of ambition expected by the A2D Facility? ➤ Please outline how data will be collected against each of the A2D Facility's indicators in Annex II of this CfP? ➤ What are the specific timelines of the components and individual activities of the pilot demonstration project and does this provide sufficient confidence that the activities funded by the A2D Facility can be completed within the stated timelines and budgets? <i>(All A2D Facility-supported activities within the pilot demonstration project must be fully completed before 14 December 2028 at the latest and contingency buffers should be built in to ensure this).</i>
10. Project Readiness Level (PRL)	<p>The A2D Facility can support activities to implement or operate innovative solutions at either new pilot demonstration project sites or at existing sites. It does not support the planning phases or closure phase of pilot demonstration projects.</p> <ul style="list-style-type: none"> ➤ What stage of pilot demonstration project implementation are the proposed activities currently at and has sufficient evidence been provided to support this categorisation? <i>(Please categorise by: PRL 3: Early Implementation Phase or PRL 4: Operational Phase and provide evidence to support the categorization).</i> ➤ Please provide sufficient evidence that some confirmations and agreements with key stakeholders (e.g. financiers, implementing organisations on-the-ground, Government Departments and Ministries,

	<p>regulatory agencies, industries, solution adopters or other relevant stakeholders) have been obtained for the pilot demonstration project in the developing country-of-focus (e.g. as evidenced through letters of support (conditional or unconditional of wider support), MoUs or confirmed agreements)?</p> <p>➤ Please provide sufficient evidence that confirmations or equivalent with key beneficiaries on-the-ground (targeted users of the innovative solution and local communities) have been obtained to undertake the pilot demonstration project?</p>
11. Sustainable Development Goals (SDG)	<p>➤ Please provide summary evidenced-based Theories of Change for how the pilot demonstration activities will contribute towards Sustainable Development Goals (SDGs) 13 (climate action), 1 (no poverty) and 9 (industry, innovation and infrastructure)? <i>(Please also include and discuss any co-benefits of the activities beyond SDGs 13, 1 and 9)</i></p>
12. Risk Management	<p>➤ What are the key risks to the pilot demonstration project?</p> <p>➤ What are the risk ratings for each identified individual risk? <i>(Please provide sufficiently robust and transparent evidence to underly the ratings)</i></p> <p>➤ How will each of the risks identified above be managed and are those risk responses appropriate?</p>
13. Environmental and social safeguards (ESS)	<p>➤ What ESS assessments have been undertaken and please summarise the main outcomes from the assessments? <i>(Please include the ESS assessments in an Annex)</i></p> <p>➤ Please include an Environmental and Social Safeguards (ESS) action plan in an annex and please summarize the action plan here?</p> <p>➤ How is the project mainstreaming the results from ESS assessments to mitigate any potential adverse environmental and social impacts that may emerge from the activities across all stages of the project lifecycle?</p>
14. Gender equality	<p>➤ Please include a Gender Equality and Social Inclusion (GESI) action plan in an annex to outline how gender equality and social inclusion have been integrated into the project design, and please summarize the action plan here?</p> <p>➤ Explain how data will be collected against the A2D Facility's Logframe output indicator on gender equality?</p> <p>➤ Explain how the results against the A2D Facility's indicators will be gender-disaggregated in quarterly reporting?</p>

PART D: FINANCIAL CONTENT TO BE INCLUDED IN THE GRANT PROPOSAL

Financial Content - Areas	Questions that must be answered in the enclosed application form
1. Value-for-money	<p>➤ Please provide a detailed budget breakdown by component and sub-component of proposed activities, including linking to specific timeframes of the project and</p>

	<p>to specific roles and responsibilities of project implementers? <i>(This should include how the budgets relate to the A2D Facility indicators in Annex II; further information on budget expectations is included below)</i></p> <p>➤ Please provide a detailed procurement plan for the activities that would be funded by the A2D Facility? <i>(Further information is included below)</i></p>
2. Leveraging private finance	<p>➤ What evidence has been provided that private sector finance has been successfully confirmed for the pilot demonstration project (e.g. as evidenced through letters of support (conditional or unconditional of wider support), MoUs or confirmed agreements) and from which organizations?</p>
3. Leveraging wider finance and/or in-kind contributions	<p>➤ What evidence has been provided that some wider (non-private sector) finance has been successfully confirmed for the pilot demonstration project (e.g. as evidenced through letters of support (conditional or unconditional of wider support), MoUs or confirmed agreements) and from which organizations? What in-kind contributions have been secured, in what form and from which sources? (If in-kind support is not applicable, please state the reasons why).</p>
4. Financial and Procurement Management	<p>➤ Please include an Annex that describes the composition of key staff in the area of financial and procurement management (the number, qualifications, roles and responsibilities)?</p> <p>➤ Please describe here how the organization ensures zero tolerance for fraud, financial mis-management, and other forms of prohibited practices by staff members, consultants, contractors and other members of the wider project team, including referencing relevant policies?</p> <p>➤ Please state here the name of the organization responsible for external auditing and specify how the audit recommendations are followed up? (Please provide copies of Audited Financial Reports for the last two (2) years (showing the Auditor's reports, Certified Financial Statements, Notes to the Financial Statements and Management Letters)) in an Annex)</p>

In relation to the value-for-money criterion above, applicants must provide a detailed budget plan covering the below:

- Budget plan
- Budget allocation
- Procurement plan

Applicants must ensure that they have budgeted for all relevant activities and costs in implementing the pilot demonstration project. Furthermore, UNIDO's mandatory reporting and knowledge dissemination requirements must also be appropriately budgeted for, such as, but not limited to:

- Costs of monitoring and reporting results to UNIDO against each of the indicators in Annex II. This includes more detailed reporting annually and progress updates against the indicators quarterly.

- Costs of undertaking knowledge sharing and dissemination activities to share the experiences and lessons learned from the project in-line with the full list of indicators and milestones in Annex II. For example, this includes, amongst others, organizing and delivering on-site study tours for national and international stakeholders of the project, participating in the A2D Facility annual events each year, organizing and delivering capacity building workshops, and participating in other events and webinars organized by UNIDO where required, as per the minimum quantitative milestones and mandatory reporting requirements shown in Annex II. Applicants must monitor the effectiveness of these dissemination activities and report the results to UNIDO.

Further details on what must be included in the application form for the budget plan, the budget allocation and budget notes are provided below.

❖ Budget plan:

This should be included in a separate Annex to the application form and must cover the specific activities that the A2D Facility would support within the pilot demonstration project, linked to timelines, deliverables, and specific roles and responsibilities, with a transparent breakdown of all costs.

- All figures should be provided in USD and the applicant (the lead organization) must have an account in USD to be eligible for support. If a budget line is a lump-sum amount, in the budget note, the budget narrative should break down by built-in costs.

❖ Budget allocation:

- The budget allocation should be provided under the following components for planned activities.
 - a. Investment costs necessary for the implementation of the pilot demonstration project. Activities might include: costs of equipment, machinery and installation, amongst other equivalent activities.
 - b. Operating and materials/goods costs necessary for the implementation of the pilot demonstration project. Activities might include: the costs of operating equipment and machinery, necessary materials, goods or services, training costs for workers to operate equipment and machinery, applicable travel costs, and other equivalent activities.
 - c. Monitoring, reporting, evaluation and dissemination activities. Activities might include: costs for data collection, analysis and reporting, external monitoring costs (if applicable), communications activities, costs for the mandatory UNIDO monitoring, reporting and dissemination activities list above, and other equivalent activities
 - d. Administrative costs. These costs can only constitute a maximum of 10 percent of the total direct project costs (a+b+c above). Direct project costs must not be included simultaneously in the administrative costs. Only costs for which a proof of expenditure can be provided will be considered. Activities may include: costs for conducting independent financial audits, project support staff and other equivalent activities.

Budget notes: This should be included in a separate Annex to support the budget plan and allocation as part of the application form. It should include comments on the assumptions/estimates underlying the unit costs/quantities and justifications should be provided with many details as possible. Each budgeted activity line-item should contain the following details:

- Quantity
- Unit of measure (days, months, trips, etc.)
- Unit amount/rate

- Total amount

Consultant	Include detail unit cost and duration of consultant(s) work and position(s)
Machinery and Equipment	Include machinery specification, equipment name, quantity, and unit cost in budget notes and how the unit cost is arrived.
Workshop	Include the number of workshops anticipated, number of people attending, number of days, target group, cost per work workshop, venue cost, etc.
Travel	Breakdown travel cost information by number of people and cost per person and separating DSA or Per diem where applicable. Also please provide the reason why travel (international or local) is needed.
Professional Services	Please provide the details of the professional services needed, purpose of the services, and also the basis of the cost estimates.
Materials & Goods	Include material and goods specification, name, quantity, and unit cost in budget notes, and how the unit cost is arrived.
Office Supplies	Include office supplies' name, quantity, and unit cost in budget notes, and how the unit cost is arrived.

Please consider in context with Section VI Part C – Financial evaluation criteria.

❖ Ineligible project activities:

- The following activities and products cannot be funded under the project (eligibility of the costs).
 - a. Expenditure on the acquisition of a land for project
 - b. Repayment of existing debts or budget deficits
 - c. Expenditure that does not directly support the successful completion of the project or costs that are not directly connected with the funded project
 - d. Administrative, operational and maintenance costs not related to the project
 - e. Salaries for positions that have already been accounted for in organizational budgets
 - f. Business-as-usual staff costs unrelated to the project, such as redundancy or retirement benefits, workers compensation payments, professional fees, or memberships
 - g. Activities carried out or committed to before grant is offered and accepted or costs that were incurred before the start of the project
 - h. Legal costs associated with a consortium, disputes or funding arrangements not agreed to as part of the funding agreement
 - i. Infrastructure and equipment that can be reasonably be assumed to be integral for the core business, such as laptops
 - j. Costs that are covered by other funds
 - k. Provisions for possible future losses or liabilities
 - l. Costs associated with return on investment
 - m. Obligations through debt and debt servicing
 - n. Any activity(ies) that does not demonstrate additionality of the grant funding to the project. Such items are those that can reasonably be considered as business-as-usual operational costs

Further clarification is provided below for indicative activities, but is not limited, to the following:

Capital expenditure	Expenditure for the purchase, installation and operation of the supported innovative solution is eligible. Please include a detailed breakdown of the capital expenditure, such as equipment and machinery specifications, equipment names, quantities and unit costs in the budget notes and how the unit costs are derived with evidence, such as quotes from suppliers and contractors.
Professional Services	Provide the details of the professional services needed, the purpose of the services and the basis of the cost estimates.
Materials & Goods	Include material and goods specifications, names, quantities and unit costs in the budget notes, and how the unit costs are derived.
Administrative costs	Please clarify the nature of activities covered. Administrative costs directly relate to the project are eligible, such as for independent financial audits, project support staff and other equivalent activities where those costs are not currently being supplied or funded by the organization or through co-financing. Expenditure to employ project staff, consultants or contractors critical to the delivery of the project is eligible, but applicants must demonstrate how the staff are necessary and additional to staff costs already covered under wider co-financing. Grant funds can be used to engage contractors or consultants to manage the project or deliver specific components of the project, but must be chosen on their merits and possess the ability to effectively deliver the required standards of work. However, funds cannot be used to cover the labour costs of existing positions that are undertaking other work within the organization. Please provide unit costs and duration of staff/consultants' work and positions (national and international). Elaborate on staff positions involved in the activities funded by the A2D Facility, as well as associated costs.
Audit	Provide detail of frequency and unit cost. It is mandatory that at least annually, as well as final audit as part of the end of project activities be conducted.
Dissemination activities	Please include information on the knowledge-sharing and dissemination activities that will be undertaken in each year and their associated costs to adhere to the A2D Facility funding requirements (and budgeting for monitoring and collecting data on the effectiveness of the dissemination activities undertaken). Please see Annex II for further information on the minimum quantitative milestones and mandatory dissemination requirements, such as budgeting for study tours, capacity building workshops, dissemination activities, participating in the A2D Facility annual events each year, and participating in events and webinars organized by UNIDO, and the mandatory monitoring and reporting requirements.
Travel expenditure	Where some travel costs are applicable for the delivery of the pilot demonstration project, please break down the travel costs by the number of people and the cost per person, as well as the number of trips planned and the rationale for the trips. Eligible travel expenditures include domestic and international travel that are limited to the reasonable costs of

	<p>accommodation and transportation required to undertaken and deliver the project by project staff. Accommodation costs refer to room expenses only and does not include long-term rental accommodation. Associated costs such as meals, internet, entertainment and other incidentals are not eligible travel expenditure and cannot be covered. Eligible air transport is limited to economy class fare. Where non-economy class air transport is used, only the equivalent of an economy fare is eligible, and applicants must provide evidence showing what an economy air fare costs at the time of travel.</p>
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❖ Procurement plan:

- This should provide for goods, services, equipment and other equivalent activities to be procured. Please list the items, descriptions in relation to the activities, estimated costs (in USD), procurement methods, relevant thresholds and the planned dates (specific dates such as March 2025 rather than Month 3, Year 1).

SECTION VI - QUALIFICATION REQUIREMENTS AND EVALUATION CRITERIA

PART A: ADMISSIBILITY, ELIGIBILITY AND EXCLUSION CRITERIA

In order to ensure sound financial management of the funds awarded and alignment with ISID, the Applicant shall meet the minimum admissibility and eligibility requirements indicated in this CfP.

Applicants shall be excluded from access to UNIDO funding, when found to be the subject of an Exclusion Determination pursuant to the UNIDO Policy on Exclusion from Funding, which is available here: <https://www.unido.org/resources-procurement/procurement-opportunities>.

Applicants shall submit all the following documents to be qualified for grant application:

- The applicant must be registered as a legal entity authorized to enter into contracts/agreements with UNIDO. As a proof, the applicant must provide a **certified copy of their Certificate of Incorporation** or other documents setting forth the legal basis of the entity/company.
- The Applicant shall demonstrate at least three (3) years of experience in the field of services specified in the CfP. The applicant shall also indicate if the company has already provided services to the United Nations system of organizations.
- In case a consortium is formed it must follow the requirements indicated in Section IV, Award and related procedures.
- The applicant must submitted filled in **Institutional/Micro assessment Form** (Annex IV)
- The applicant must submit audited **financial reports and statements** for the last three years, the filled in and signed **UNIDO Financial Statement and Certification Form** (Annex V of this CfP) (Profit Margin Ratio: profit/turnover should be positive) an independent rating report should be provided .
- The applicant must submit filled in and signed **UNIDO Bank Information Form** (Annex VI of this CfP)
- The applicant must abide by the UNIDO Policy on Exclusion from Funding and UNIDO Policy on the Protection of Personal Data, by completing and signing the **UNIDO Statement of Confirmation form** (Annex VII of this CfP).
- The applicant must accept the **UNIDO model grant agreement and general conditions of agreement** (Annex VIII and Annex IX of this CfP). In case of potential alteration, a

request must be indicated and included in the grant proposal, otherwise it will not be considered at the later stage. Any comments/alterations with regard to the model agreement, the General Conditions and related other annexes must be clearly indicated in the proposal. Feasibility/acceptability of such comments/alterations will be considered during the evaluation.

- Proposed project activities must be within the list of in-scope activities outlined above and must ensure that no components or individual activities within the project include activities that are in the above list of out-of-scope activities.
- Projects must be implemented in a developing country (as defined by a country that is eligible to receive Official Development Assistance (ODA) – please see the list here: [DAC-List-of-ODA-Recipients-for-reporting-2024-25-flows.pdf \(oecd.org\)](#)) to be eligible for support.
- Overseas innovative solutions and local innovative solutions are both eligible for support, but the innovative solution must be at the later-stage pilot demonstration phase of the innovation cycle in the developing country where the pilot demonstration project is being implemented.
- All proposals must formally partner with at least one local organization in the developing country where the pilot demonstration project is being implemented as part of the proposal team.

PART B: TECHNICAL EVALUATION CRITERIA (to be read with SECTION V)

Project proposals will be assessed on a 1-5 or a 1-10 scale for each question for each of the 14 technical evaluation criteria in the below table (where 5/5 or 10/10 represents fully answering the question to a high standard with sufficient evidence to support the responses provided and 1 score indicating that the question is not answered, the information provided is not relevant to the question or insufficient robust evidence is provided to underlie the responses provided). Questions with a 1-10 scale rather than a 1-5 scale have a greater number of points assigned to reflect their importance.

For some technical evaluation questions, applicants must meet minimum thresholds to be considered technically acceptable (at least 3/5 on a 1-5 scale or 7/10 on a 1-10 scale). If the established minimum thresholds of any of the technical criteria that have minimum thresholds are not reached, the proposal will not be further considered for technical evaluation or support.

For proposals that reach all minimum thresholds, the maximum score to be achieved for the technical part is 245.

The proposal must score at least 70% (i.e. 172) overall against the technical evaluation criteria to be considered for financial evaluation.

Criteria	Question	Description of Scoring (1-5)
1. Objectives and Activities	a. What are the project's objectives and how are they fully aligned with the A2D Facility's aims and objectives?	<p>1: Project objectives are not stated or are stated but not aligned with the A2D Facility's aims. 2: Objectives are stated but weak alignment with the A2D Facility's aims. 4: Objectives are stated with some alignment with the A2D Facility's aims but some objectives might be weakly-aligned. 7: Objectives are clearly stated and specific, and all objectives are well-aligned with the A2D Facility's aims, but some sub-components of objectives might require some clarifications to assess alignment. 10: Clearly defined objectives with all sub-components of objectives fully aligned with the A2D Facility's aims.</p> <p>Minimum threshold: 7 (proposals must score at least a 7 on this question to be considered for support).</p>
	b. Describe all activities at a sufficiently granular level of detail (components and sub-components) and what specific activities will happen when by which specifically-named stakeholder(s)?	<p>1: Activities are not described or information is too high-level with no discussion on stakeholders. 2: Activities are described, but their sequencing is unclear, and some information remains too high-level, lacking granularity or little discussion of stakeholders, or missing key elements. 3: Activities are described with clear sequencing for most activities and a discussion of stakeholders, but may lack sufficient detail for some activities or stakeholders. 4: A granular level of detail is provided on all activities with clear sequencing for all activities, a detailed discussion on stakeholders, but some clarifications may be needed. 5: A strong response with detailed activities, information on stakeholders, clear sequencing and requires no clarifications.</p>
	c. How are all activities fully aligned with the types of activities that the A2D Facility can support?	<p>1: Alignment with the A2D Facility's in-scope activities is not evidenced or not stated. 2: Weak alignment with the A2D Facility's in-scope activities for most of the stated activities or limited detail provided. 4: Alignment with the A2D Facility's in-scope activities is evidenced with sufficient detail for most activities being well-aligned, though some activities might need to be re-scoped. 7: Clear alignment with the A2D Facility's in-scope activities for all activities is evidenced with a granular level of detail, but some clarifications may be needed. 10: Clear alignment with the A2D Facility's in-scope activities for all activities is evidenced with a granular level of detail and no clarifications being required.</p> <p>Minimum threshold: 7 (proposals must score at least a 7 on this question to be considered for support).</p>

2. Lighthouse Pilot Demonstration Project	<p>a. Explain how the project will undertake “lighthouse” pilot demonstration activities in one or more developing countries (defined as countries eligible to receive ODA)?</p>	<p>1: Proposal outlines activities that are not "lighthouse" pilot demonstration activities in the developing country-of-focus. 2: The proposal outlines activities where only a small component has some alignment with undertaking pilot demonstration activities in a developing country or those activities are not catalytic. 4: The proposal outlines activities where most components are aligned with undertaking pilot demonstration activities in a developing country with some limited evidence of those activities being catalytic. 7: The proposal outlines activities where all components are aligned with undertaking “lighthouse” pilot demonstration activities in a developing country with good evidence of those activities being catalytic, though a few clarifications might be needed. 10: The proposal outlines activities where all components are aligned with undertaking “lighthouse” pilot demonstration activities in a developing country with strong evidence of those activities being catalytic and no clarifications being required.</p> <p>Minimum threshold: 7 (proposals must score at least a 7 on this question to be considered for support).</p>
	<p>b. Justify how the project’s timescales are practically feasible and provide sufficient evidence to demonstrate that the A2D Facility funded-activities within the project can be fully implemented and financially close within the proposed timescales?</p>	<p>1: No timescales for the project activities are provided. 2: Timescales for some of the project activities are provided but they are too high-level and lack granularity or proposed timescales for project activities are infeasible. 4: Timescales for all of the project activities are provided with sufficient granularity for some, but not all, activities, and evidence suggests some activities are infeasible within the proposed timescales. 7: Timescales for all of the project activities are provided with sufficient granularity for all activities and evidence suggests most activities are feasible within the proposed timescales. 10: Timescales for all of the project activities are provided with sufficient granularity for all activities and evidence suggests that all activities are feasible within the proposed timescales</p>
3. Innovation Cycle	<p>a. Identify low, medium and high impact barriers to be addressed to the adoption of the proposed innovative⁴ solution in the developing country-of-focus?</p>	<p>1. The proposed project does not identify or address any barriers to adoption in the country-of-focus. 2. The proposed project identifies some barriers to adoption but these are more generic than providing evidence-based, context-specific barriers and/or the proposal does not prioritize them according to their impact (low, medium, high), and/or proposes generic strategies that are not tailored to the specific barriers identified. 4. The proposed project identifies a range of barriers (low, medium, high impact) but focuses mainly on addressing either the low or medium impact barriers. 7. The proposed project provides robust evidence to underly the identification of all relevant low, medium and high impact barriers, and proposes targeted strategies to address each</p>

		<p>barrier, but lacks some detail or clarity on the implementation of these strategies for some of the high impact barriers.</p> <p>10. The proposed project provides robust evidence to underly the identification of all relevant low, medium and high impact barriers, and proposes targeted strategies to address each barrier with no clarifications or further information required.</p>
	b. How are the proposed activities aligned with the pilot demonstration implementation phase of the innovation cycle?	<p>1: The proposed project does not focus on pilot demonstration activities.</p> <p>2: Some of the proposed project activities focus on the implementation or operation of pilot demonstration projects, but most of the activities are not focused on these phases.</p> <p>4: Most of the proposed activities focus on the implementation or operation of pilot demonstration projects, but some of the activities are not focused on these phases.</p> <p>7: All of the proposed activities focus on the implementation or operation of pilot demonstration projects, but some clarifications may be needed.</p> <p>10: All of the proposed activities focus on the implementation or operation of pilot demonstration projects, and no clarifications are required.</p>
	c. Provide evidence to explain how the solution is considered innovative in the developing country-of-focus?	<p>1: The solution is not innovative, no evidence of the innovative elements of the solution are provided or the solution is not innovative in the developing country-of-focus.</p> <p>2: Some evidence of how the solution is innovative in the developing country-of-focus is provided, but the evidence lacks detail, clarity or reliability.</p> <p>3: Adequate evidence is provided of how the solution is innovative in the developing country-of-focus, but some elements of the evidence may still lack sufficient detail, clarity or reliability.</p> <p>4: Reliable, clear and detailed evidence is provided for how the solution is innovative in the developing country-of-focus, but some clarifications may be needed.</p> <p>5: Reliable, clear and detailed evidence is provided for how the solution is innovative in the developing country-of-focus and no clarifications are needed.</p>
4. Supportive Enabling Environment in Country	a. What are the existing (or planned) policies, regulations, incentive schemes and/or industrial commitments that would enable the scalability of the innovative solution in the developing country-of-focus?	<p>1: The project proposal provides no discussion on relevant existing or planned policies, regulations, incentive schemes and/or industrial commitments.</p> <p>2: The project proposal provides some, but limited, high-level discussion on relevant existing or planned policies, regulations, incentive schemes and/or industrial commitments, but this contains numerous important gaps or does not show how they would facilitate scalability..</p> <p>4: The project proposal provides discussion in sufficient detail for some relevant existing or planned policies, regulations, incentive schemes and/or industrial commitments, but some important gaps are evident in the policy mapping or how scalability is facilitated.</p> <p>7: The project proposal provides discussion in sufficient detail for all relevant existing or planned policies, regulations, incentive schemes and/or industrial commitments, and how they facilitate scalability, but some clarifications are needed.</p> <p>10: The project proposal provides discussion in sufficient</p>

		detail for all relevant existing or planned policies, regulations, incentive schemes and/or industrial commitments, and how they facilitate scalability, and no clarifications are needed.
	b. How is the pilot demonstration project strategically-integrated into supporting, or enhancing, the climate-related ambitions of the developing country-of-focus?	<p>1: The proposal does not discuss how the project is strategically integrated with the climate ambitions of the developing country-of-focus.</p> <p>2: The proposal provides some, but limited, discussion on how the project is strategically integrated with the climate ambitions of the developing country-of-focus, but this is too high-level and lacks sufficiently robust evidence.</p> <p>3: The proposal provides adequate evidence-based discussion on how the project is strategically integrated with the climate ambitions of the developing country-of-focus, but some evidence gaps remain or greater clarity could be provided in some areas.</p> <p>4: The proposal provides robust evidence-based discussion on how the project is strategically integrated with the climate ambitions of the developing country-of-focus, but some clarifications are needed.</p> <p>5: The proposal provides robust evidence-based discussion on how the project is strategically integrated with the climate ambitions of the developing country-of-focus and no clarifications are needed. .</p>
	c. How well-aligned are the proposed activities with supporting the aims of international initiatives related to the thematic area(s)-of-focus (e.g. Breakthrough Agenda, Mission Innovation, Clean Energy Ministerial, G7, G20, etc.)?	<p>1: The project proposal provides no discussion on relevant international initiatives.</p> <p>2: The project proposal provides some, but limited, high-level discussion on relevant international initiatives.</p> <p>3: The project proposal provides discussion in sufficient detail for some relevant international initiatives, but some important gaps are evident in the initiative mapping or the alignment is not clear.</p> <p>4: The project proposal provides discussion in sufficient detail for all relevant international initiatives, and how they align, but some clarifications are needed.</p> <p>5: The project proposal provides discussion in sufficient detail for all relevant international initiatives and no clarifications are needed.</p>
5. Scalability	a. Please provide evidence of a clear strategy for how the project will scale beyond the funding from the A2D Facility, including outlining the confirmed activities?	<p>1: A strategy for scaling is not provided.</p> <p>2: A strategy for scaling is provided but it is too high-level, lacks clarity or is not relevant or effective.</p> <p>3: A strategy for scaling is provided with clarity and sufficient detail for some, but not all, areas or some parts of the strategy would be less effective.</p> <p>4: An effective strategy for scaling is provided with clarity and sufficient detail for all areas, but some clarifications are needed.</p> <p>5: An effective strategy for scaling is provided with clarity and sufficient detail for all areas and no clarifications are needed.</p> <p>Minimum threshold: 3 (proposals must score at least a 3 on this question to be considered for support).</p>

	b. Please provide evidence of a mapping of stakeholder engagement undertaken to date with the key organizations who would support the implementation of the activities required to scale the innovative solution following the pilot demonstration project (e.g. as evidenced through letters of support, MoUs or confirmed agreements)?	<p>1: No stakeholder engagement is evident.</p> <p>2: Some limited stakeholder engagement is evident, but the mapping is high-level or numerous key stakeholders are missing or it is unclear how they support the innovative solution to scale.</p> <p>4: Relatively detailed stakeholder engagement mapping is evident though some gaps remain or more evidence of how some stakeholders support the innovative solution to scale is needed.</p> <p>7: Detailed stakeholder engagement mapping is evident with clear discussions on how each stakeholder supports the innovative solution to scale, but some clarifications are needed.</p> <p>10: Detailed stakeholder engagement mapping is evident with clear discussions on how each stakeholder supports the innovative solution to scale and no clarifications are needed.</p>
	c. What activities will the key organizations referred to above undertake to ensure the scaling of the innovative solution?	<p>1: No discussion on the activities that will be undertaken by key organizations.</p> <p>2: Limited discussion on the activities that will be undertaken by key organizations or discussions are too high-level or there is missing information for some organizations.</p> <p>4: Some discussion of sufficient depth on the activities that will be undertaken by all key organizations, though some gaps remain.</p> <p>7: Detailed discussions of sufficient depth on the activities that will be undertaken by all key organizations, but some clarifications are needed.</p> <p>10: Detailed discussions of sufficient depth on the activities that will be undertaken by all key organizations and no clarifications are needed.</p>
6. Additionality	a. Please provide sufficient evidence that the A2D Facility funding for the proposed activities is additional and that the activities could not go ahead without A2D Facility funding?	<p>1: Evidence of additionality is not provided.</p> <p>2: Some limited evidence of additionality is provided, but the evidence is weak or incomplete.</p> <p>4: An adequate level of discussion on additionality is provided, but the evidence underlying this could be strengthened.</p> <p>7: A detailed discussion on additionality is provided with sufficiently robust evidence underlying this, but some clarifications are needed.</p> <p>10: A detailed discussion on additionality is provided with sufficiently robust evidence underlying this and no clarifications are needed.</p> <p>Minimum threshold: 7 (proposals must score at least a 7 on this question to be considered for support).</p>

7. Knowledge Creation and Dissemination	<p>a. What specific activities, detailed at a granular level and scheduled by named months and years (e.g., 'March 2025' rather than 'Month 3, Year 2'), will be undertaken both within the developing country-of-focus and internationally to create and share knowledge from the pilot demonstration project? This includes a stakeholder outreach and knowledge sharing plan detailing how learning and knowledge creation will be systematically recorded and disseminated.</p>	<p>1: The project proposal provides no discussion on dissemination activities within the developing country-of-focus.</p> <p>2: The project proposal provides some, but limited, discussion on the planned dissemination activities within the developing country-of-focus or discussions are too high-level or the effectiveness of activities is questionable.</p> <p>4: The project proposal provides adequate discussion on most of the planned dissemination activities within the developing country-of-focus, but some activities require greater detail or their effectiveness is questionable.</p> <p>7: The project proposal provides detailed discussion on all of the planned dissemination activities within the developing country-of-focus and the effectiveness of the activities is evidenced, but some clarifications are needed.</p> <p>10: The project proposal provides detailed discussion on all of the planned dissemination activities within the developing country-of-focus and the effectiveness of the activities is evidenced and no clarifications are needed.</p>
	<p>b. How will the dissemination activities stated above be monitored to determine their effectiveness?</p>	<p>1: The project proposal does not discuss how the effectiveness of dissemination activities will be monitored.</p> <p>2: The project proposal provides some, but limited, discussion on how the effectiveness of dissemination activities will be monitored or discussions are too high-level or the appropriateness of the monitoring activities is questionable.</p> <p>3: The project proposal provides adequate discussion on how the effectiveness of dissemination activities will be monitored, but some activities require greater detail or their appropriateness is questionable.</p> <p>4: The project proposal provides detailed discussion on how the effectiveness of dissemination activities will be monitored and the proposed approaches are appropriate, but some clarifications are needed.</p> <p>5: The project proposal provides detailed discussion on how the effectiveness of dissemination activities will be monitored and the proposed approaches are appropriate and no clarifications are needed</p>

	c. Please outline and explain the budgets assigned to both undertaking knowledge creation and dissemination, and measuring the effectiveness of dissemination activities?	<p>1: The project proposal does not provide a breakdown of the budgets or explanations.</p> <p>2: The project proposal provides some, but limited, breakdown of the budgets or explanations are too high-level.</p> <p>3: The project proposal provides an adequate breakdown of the budgets but some activities require greater explanation or there are some missing budgets for some specific activities.</p> <p>4: The project proposal provides a detailed breakdown of the budgets with clear explanations for each budget for each activity, but some clarifications may be needed.</p> <p>5: The project proposal provides a detailed breakdown of the budgets with clear explanations for each budget for each activity and no clarifications are needed.</p>
8. Partner with an Organization in a Developing Country	a. How will the activities include at least one specifically-named organizational partner from the developing country-of-focus as a formal part of the consortium delivering the pilot demonstration activities funded by the A2D Facility?	<p>1: The project proposal does not partner with an organization from the developing country-of-focus or does not name the organization.</p> <p>2: The project proposal names a partner organization from the developing country-of-focus but limited information is provided on their roles and responsibilities in the project.</p> <p>3: The project proposal names a partner organization from the developing country-of-focus with adequate information on their roles and responsibilities in the project, but greater detail is required.</p> <p>4: The project proposal names a partner organization from the developing country-of-focus with detailed information on their roles and responsibilities in the project, but some clarifications may be needed.</p> <p>5: The project proposal names a partner organization from the developing country-of-focus with detailed information on their roles and responsibilities in the project and no clarifications are needed.</p> <p>Minimum threshold: 3 (proposals must score at least a 3 on this question to be considered for support).</p>
9. Results and reporting:	a. Please provide specific, quantitative milestones against each of the A2D Facility's output, outcome, and impact indicators? (Please see Annex 2)	<p>1: The project proposal does not provide milestones for the programme indicators.</p> <p>2: The project proposal provides some milestones for a small number of the programme indicators.</p> <p>3: The project proposal provides milestones against most of the programme indicators, but some are not quantitative.</p> <p>4: The project proposal provides quantitative milestones for each of the programme indicators, but some clarifications may be needed.</p> <p>5: The project proposal provides quantitative milestones against each of the programme indicators and no clarifications are required.</p>

10. Project Readiness Level (PRL):	b. Please explain the rationale for each of the milestones to ensure that they are achievable (not too ambitious to achieve or are not ambitious enough)?	<p>1: The project proposal does not explain the rationale behind any of the milestones.</p> <p>2: The project proposal provides some, but limited, rationale for some of the milestones or all of the milestones provided are too ambitious or are not ambitious enough.</p> <p>4: The project proposal provides some rationale for all of the milestones, but greater detail is needed or some of the milestones provided are too ambitious or are not ambitious enough.</p> <p>7: The project proposal provides clear rationales for all of the milestones with an appropriate level of ambition, but some clarifications may be needed.</p> <p>10: The project proposal provides clear rationales for all of the milestones with an appropriate level of ambition with no clarifications needed.</p>
	c. How will data be collected against each of the A2D Facility's indicators? What are the specific timelines of the components and sub-components of the pilot demonstration project, and does this provide sufficient confidence that the activities funded by the A2D Facility can be completed within the stated timelines and budgets?	<p>1: The project proposal does not provide information on data collection or timelines for the programme indicators.</p> <p>2: The project proposal provides some, but limited, information on data collection, timelines or budgets for some of the programme indicators.</p> <p>3: The project proposal provides adequate information on data collection, timelines or budgets for most of the programme indicators, but there is missing information for some components or sub-components.</p> <p>4: The project proposal provides detailed information on data collection, timelines and budgets for all programme indicators, but some clarifications may be needed.</p> <p>5: The project proposal provides detailed information on data collection, timelines and budgets for all programme indicators and no clarifications are needed.</p> <p>Minimum threshold: 3 (proposals must score at least a 3 on this question to be considered for support).</p>
	a. What stage of pilot demonstration project implementation are the proposed activities currently at and has sufficient evidence been provided to support this categorisation? (Please categorize by: Early Implementation Phase or Operational Phase)	<p>1: The project proposal does not provide information on the stage of project implementation.</p> <p>2: The project proposal provides some, but limited, information on the stage of project implementation or no evidence is provided.</p> <p>3: The project proposal provides adequate information on the stage of project implementation, but weak evidence underlies the categorization.</p> <p>4: The project proposal provides detailed information on the stage of project implementation with strong evidence underlying the categorization, but some clarifications may be needed.</p> <p>5: The project proposal provides detailed information on the stage of project implementation with strong evidence underlying the categorization and no clarifications are needed.</p>

	<p>b. Please provide sufficient evidence that some confirmations and agreements with key stakeholders (e.g. financiers, implementing organizations on-the-ground, Government Departments and Ministries, regulatory agencies, industries, solution adopters) have been obtained for the pilot demonstration project in the developing country-of-focus (e.g., as evidenced through letters of support (conditional or unconditional of wider support), MoUs, or confirmed agreements)?</p>	<p>1: The project proposal does not provide evidence of confirmations and agreements with key stakeholders. 2: The project proposal provides some, but limited, evidence of confirmations and agreements with some key stakeholders or with stakeholders that are less vital to successful project delivery. 4: The project proposal provides adequate evidence of confirmations and agreements with most key stakeholders, but some evidence is insufficient for some key stakeholders. 7: The project proposal provides strong evidence of confirmations and agreements with all key stakeholders, but some clarifications may be needed. 10: The project proposal provides strong evidence of confirmations and agreements with all key stakeholders and no clarifications are needed.</p>
	<p>c. Please provide sufficient evidence that confirmations or equivalent with key beneficiaries on-the-ground (targeted users of the innovative solution and local communities) have been obtained to undertake the pilot demonstration project?</p>	<p>1: The project proposal does not provide evidence of confirmations or equivalent with key beneficiaries on-the-ground. 2: The project proposal provides some, but limited, evidence of confirmations or equivalent with some key beneficiaries on-the-ground or evidence is weak. 3: The project proposal provides adequate evidence of confirmations or equivalent with some key beneficiaries on-the-ground, but some evidence is weak for some key beneficiaries. 4: The project proposal provides strong evidence of confirmations or equivalent with all key beneficiaries on-the-ground, but some clarifications may be needed. 5: The project proposal provides strong evidence of confirmations or equivalent with all key beneficiaries on-the-ground and no clarifications are needed.</p>
<p>11. Sustainable Development Goals (SDG):</p>	<p>a. Please provide outline evidence-based Theories of Change for how the pilot demonstration activities will contribute towards Sustainable Development Goals (SDGs) 13 (climate action), 1 (no poverty), and 9</p>	<p>1: The project proposal does not provide any information on how the activities contribute towards SDGs 13, 1 and 9 or co-benefits. 2: The project proposal provides some, but limited, discussion on how the activities contribute towards SDGs 13, 1, 9 or co-benefits, but detailed Theories of Change are not provided or some SDGs are not covered. 3: The project proposal provides adequate discussion on how the activities contribute towards each of the SDGs-of-focus (13, 1, 9) and co-benefits, but detailed Theories of Change are not provided. 4: The project proposal provides detailed discussion and</p>

	(industry, innovation, and infrastructure)? What are the co-benefits of the activities beyond SDGs 13, 1, and 9? (Please cover gender-related co-benefits in the 'gender equality' criterion response below).	<p>Theories of Change on how the activities contribute towards each of the SDGs-of-focus (13, 1, 9) and co-benefits, but some clarifications may be needed..</p> <p>5: The project proposal provides detailed discussion and Theories of Change on how the activities contribute towards each of the SDGs-of-focus (13, 1, 9) and co-benefits and no clarifications are needed.</p>
12. Risk Management:	a. What are the key risks to the pilot demonstration project?	<p>1: The project proposal does not discuss the key risks.</p> <p>2: The project proposal provides some, but limited, information on some of the key risks or there are many key risks missing.</p> <p>3: The project proposal provides adequate information on most of the key risks, but some key risks are missing.</p> <p>4: The project proposal provides detailed information on all of the key risks, but some clarifications may be needed.</p> <p>5: The project proposal provides detailed information on all of the key risks and no clarifications are needed.</p> <p>Minimum threshold: 3 (proposals must score at least a 3 on this question to be considered for support).</p>
	b. What are the risk ratings for each identified individual risk, with sufficiently robust and transparent evidence underlying the ratings?	<p>1: The project proposal does not provide risk ratings for the key risks.</p> <p>2: The project proposal provides some risk ratings for some of the key risks, but there are many missing risk ratings or the evidence underlying most of the risk ratings is weak.</p> <p>3: The project proposal provides risk ratings for most of the key risks, but some risk ratings are missing or the evidence underlying some of risk ratings is weak.</p> <p>4: The project proposal provides risk ratings for all of the key risks with robust evidence-based risk ratings underlying all of risk ratings, but some clarifications may be needed.</p> <p>5: The project proposal provides risk ratings for all of the key risks with robust evidence-based risk ratings underlying all of risk ratings and no clarifications are needed.</p>
	c. How will each of the risks identified above be managed, and are those risk responses appropriate?	<p>1: The project proposal does not discuss how the key risks will be managed or discuss risk responses.</p> <p>2: The project proposal provides some, but limited, discussion on how some of the key risks will be managed or stating risk responses for some of the key risks, but their approaches are inappropriate.</p> <p>4: The project proposal provides adequate discussion on how most of the key risks will be managed, including stating risk responses for most of the key risks, but some approaches might be less appropriate.</p> <p>7: The project proposal provides detailed discussion on appropriate approaches for how all of the key risks will be managed, including appropriate risk responses for each of the key risks, but some clarifications may be needed.</p> <p>10: The project proposal provides detailed discussion on</p>

		appropriate approaches for how all of the key risks will be managed, including appropriate risk responses for each of the key risks, and no clarifications are needed.
13. Environmental and social (E&S) safeguards:	a. What E&S assessments have been undertaken, and please summarize the main outcomes from the assessments? (Please include the E&S assessments as an Annex to the proposal)	<p>1: The project proposal does not provide evidence of undertaking E&S assessments or does not provide them in an Annex or they remain aspirational.</p> <p>2: The project proposal provides some, but limited, information on E&S assessments undertaken, but the main outcomes are not fully summarized or they are not provided in an Annex or the assessment is above UNIDO's risk appetite for E&S or it remains aspirational.</p> <p>3: The project proposal provides adequate information on E&S assessments undertaken with a summary of the main outcomes, but they are not provided in an Annex or the assessment is above UNIDO's risk appetite for E&S.</p> <p>4: The project proposal provides full information on E&S assessments undertaken with a detailed summary of the main outcomes, they are provided in an Annex and the assessment is below UNIDO's risk appetite for E&S, but some clarifications may be needed.</p> <p>5: The project proposal provides full information on E&S assessments undertaken with a detailed summary of the main outcomes, they are provided in an Annex and the assessment is below UNIDO's risk appetite for E&S and no clarifications are needed.</p>
	b. Please include an Environmental and Social Safeguards (ESS) action plan in an annex and please summarize the action plan here?	<p>1. The project proposal does not provide an ESS action plan.</p> <p>2. The project proposal includes some information on the ESS action plan, but it is either too generic, lacking in detail, and/or not included in an Annex and/or it exceeds UNIDO's risk appetite for environmental and social risks.</p> <p>3. The project proposal provides an ESS action plan in an Annex with sufficient levels of detail on some actions to be taken, but a number of areas require further detail and/or it exceeds UNIDO's risk appetite for some specific environmental and social risks.</p> <p>4. The project proposal includes a comprehensive, evidence-based and appropriate ESS action plan in an Annex with detailed actions and timelines, and the plan fully aligns with UNIDO's risk appetite for all stated environmental and social risks, but some clarifications or additional details may be needed on certain areas or risks.</p> <p>5. The project proposal includes a comprehensive, evidence-based and appropriate ESS action plan in an Annex with detailed actions and timelines, and the plan fully aligns with UNIDO's risk appetite for all stated environmental and social risks with no clarifications or further information required.</p>

	c. How is the project mainstreaming the results from E&S assessments to mitigate any potential adverse environmental and social impacts that may emerge from the activities across all stages of the project lifecycle?	<p>1: The project proposal does not discuss how the project is mainstreaming the results from E&S assessments.</p> <p>2: The project proposal provides some, but limited, discussion on how the project is mainstreaming the results from E&S assessments or the approaches are inappropriate.</p> <p>3: The project proposal provides adequate discussion on how the project is mainstreaming the results from E&S assessments, but some approaches might be less appropriate or only cover certain stages of the project lifecycle.</p> <p>4: The project proposal provides detailed discussion on how the project is mainstreaming the results from E&S assessments with appropriate approaches across all stages of the project lifecycle, but some clarifications may be needed.</p> <p>5: The project proposal provides detailed discussion on how the project is mainstreaming the results from E&S assessments with appropriate approaches across all stages of the project lifecycle and no clarifications are needed.</p>
14. Gender equality:	a. Please include a Gender Equality and Social Inclusion (GESI) action plan in an annex to outline how gender equality and social inclusion have been integrated into the project design, and please summarize the action plan here?	<p>1. The project proposal does not provide a GESI action plan.</p> <p>2. The project proposal includes some information on the GESI action plan, but it is either too generic, lacking in detail, and/or not included in an Annex and/or not aligned with UNIDO GESI policies.</p> <p>3. The project proposal provides a GESI action plan in an Annex with sufficient levels of detail on some actions to be taken and aligned with UNIDO GESI policies, but a number of areas require further detail.</p> <p>4. The project proposal includes a comprehensive, evidence-based and appropriate GESI action plan in an Annex with detailed actions and timelines, and the plan fully aligns with UNIDO GESI policies, but some clarifications or additional details may be needed on certain areas.</p> <p>5. The project proposal includes a comprehensive, evidence-based and appropriate GESI action plan in an Annex with detailed actions and timelines, and the plan fully aligns with UNIDO's GESI policies with no clarifications or further information required.</p>
	b. Explain how data will be collected against the A2D Facility's Logframe output indicator on gender equality?	<p>1: The project proposal does not provide information on how data will be collected for the programme's gender equality indicator.</p> <p>2: The project proposal provides some, but limited, information on how data will be collected for the programme's gender equality indicator or the approach is inappropriate.</p> <p>3: The project proposal provides adequate information on how data will be collected for the programme's gender equality indicator, but part of the approach is less appropriate.</p> <p>4: The project proposal provides detailed information on an appropriate approach for how data will be collected for the programme's gender equality indicator, but some clarifications may be needed.</p> <p>5: The project proposal provides detailed information on an</p>

		appropriate approach for how data will be collected for the programme's gender equality indicator and no clarifications are needed.
	c. Explain how the results against the A2D Facility's indicators will be gender-disaggregated in quarterly reporting?	<p>1: The project proposal does not discuss how the results for the programme's indicators will be gender-disaggregated.</p> <p>2: The project proposal provides some, but limited, information on how the results for the programme's indicators will be gender-disaggregated or results will not be reported quarterly or the approach is inappropriate.</p> <p>3: The project proposal provides adequate information on how the results for the programme's indicators will be gender-disaggregated and quarterly, but some aspects of the approach are less appropriate.</p> <p>4: The project proposal provides detailed information on an appropriate approach for how the results for the programme's indicators will be gender-disaggregated and quarterly, but some clarifications may be needed.</p> <p>5: The project proposal provides detailed information on an appropriate approach for how the results for the programme's indicators will be gender-disaggregated and quarterly and no clarifications are needed.</p>

PART C: FINANCIAL EVALUATION CRITERIA

- Each evaluation question for the four financial evaluation criteria will be assessed on either a 1-5 scale or a 1-10 scale (reflecting its importance) (where 5/5 or 10/10 represents fully answering the question to a high standard with sufficient evidence to support the responses provided and 1 indicating that the question is not answered, the information provided is not relevant to the question or insufficient robust evidence is provided to underlie the responses provided).
- For some financial evaluation questions, applicants must meet minimum thresholds to be considered financially acceptable (at least 3/5 on a 1-5 scale or 7/10 on a 1-10 scale). If the established minimum thresholds of any of the financial criteria that have minimum thresholds are not reached, the proposal will not be further considered for financial evaluation or support.
- For proposals which reach all minimum thresholds of the financial criteria, the maximum score to be achieved for the financial part is 55.
- The proposal must score at least 30% (i.e. 17) overall against the financial evaluation criteria to be considered for financial evaluation.

Criteria	Question	Description of Scoring (1-5)
1. Value-for-Money	a. Please provide a detailed budget breakdown by component and sub-component of proposed activities, including linking to specific timeframes of the project and to specific roles and responsibilities of project implementers?	<p>1: A breakdown of the budget is not provided.</p> <p>2: A high-level partial breakdown of the budget is provided with a large amount of missing information.</p> <p>4: A breakdown of the budget is provided with most of the components outlined in the value-for-money guidance section included, but limited links to components, sub-components, timeframes or specific roles and responsibilities, or some elements lack transparency.</p> <p>7: A detailed and transparent breakdown of the budget is provided with all of the components outlined in the value-for-money guidance section included, and some links to components, sub-components, timeframes and specific roles and responsibilities, but some clarifications are needed.</p> <p>10: A detailed and transparent breakdown of the budget is provided with all of the components outlined in the value-for-money guidance section included, and clear links to all components, sub-components, timeframes and specific roles and responsibilities, and no clarifications are needed.</p>
	b. How does the allocation of funding map to each of the A2D Facility's indicators?	<p>1: The allocation of funding is not mapped to output indicators.</p> <p>2: The allocation of funding is mapped to some, but not all, output indicators or mapping is too high-level or lacks evidence-based rationales.</p> <p>3: The allocation of funding is mapped to all output indicators but lacks sufficient discussion or some allocations lack clear rationales.</p> <p>4: The allocation of funding is mapped to all output indicators with clear rationales, but some clarifications are needed.</p> <p>5: The allocation of funding is robustly mapped to all output indicators with clear, evidence-based rationales and no clarifications are needed.</p>
2. Leveraging Private Finance	a. What evidence has been provided that some private sector finance has been successfully confirmed for the pilot demonstration project (e.g. as evidenced through letters of support (conditional or unconditional of wider support), MoUs or confirmed agreements) and from which organizations?	<p>1: Evidence of confirmed private sector finance is not provided.</p> <p>2: Private sector finance is outlined at a high-level, but remains aspirational, and evidence of funding confirmations or intent is not provided or is not sufficient or reliable, or the level of private finance is very low.</p> <p>4: Private sector finance is outlined in detail with some partial evidence of funding confirmations or intent, but gaps in the evidence, or the reliability of the evidence, remain, or the level of private finance is relatively low.</p> <p>7: Private sector finance is outlined in detail with robust evidence of funding confirmations or intent, and a relatively high level of private finance, but some clarifications are needed.</p> <p>10: Private sector finance is outlined in detail with robust evidence of funding confirmations or intent, and a high level of private finance, and no clarifications are needed.</p>

		Minimum threshold: 7 (proposals must score at least a 7 on this question to be considered for support).
3. Leveraging Wider Finance and/or In-kind Contributions	a. What evidence has been provided that some wider (non-private sector) finance has been successfully confirmed for the pilot demonstration project (e.g. as evidenced through letters of support (conditional or unconditional of wider support), MoUs or confirmed agreements) and from which organizations? What in-kind contributions have been secured, in what form and from which sources? (If in-kind support is not applicable, please state the reasons why).	<p>1: Evidence of confirmed wider finance or in-kind contributions (if applicable) are not provided.</p> <p>2: Wider finance or in-kind contributions (if applicable) are outlined at a high-level, but remains aspirational, and evidence of confirmations or intent is not provided or is not sufficient or reliable, or the level of funding or contributions is very low.</p> <p>4: Wider finance or in-kind contributions (if applicable) are outlined in detail with some partial evidence of confirmations or intent, but gaps in the evidence, or the reliability of the evidence, remain, or the level of funding or contributions is relatively low.</p> <p>7: Wider finance or kind-contributions (if applicable) are outlined in detail with robust evidence of confirmations or intent, and a relatively high level of funding or contributions, but some clarifications are needed.</p> <p>10: Wider finance or kind-contributions (if applicable) are outlined in detail with robust evidence of confirmations or intent, and a high level of funding or confirmations, and no clarifications are needed.</p> <p>Minimum threshold: 7 (proposals must score at least a 7 on this question to be considered for support).</p>
4. Financial and Procurement Management:	a. Please include an Annex that describes the composition of key staff in the area of financial and procurement management (the number, qualifications, roles and responsibilities)?	<p>1: No information is provided on staff composition of key staff in the area of financial and procurement management.</p> <p>2: Some very limited information is provided on staff composition of key staff in the area of financial and procurement management, but insufficient information and distinction is provided on the number, qualifications, roles and responsibilities, and/or there is some missing information</p> <p>4: Information is provided on staff composition of key staff in the area of financial and procurement management, which is broken down by the number, qualifications, roles and responsibilities, but there is a lack of detail and/or distinction in a number of areas and/or there is some missing information.</p> <p>7: Detailed, comprehensive and appropriate information is provided on staff composition of key staff in the area of financial and procurement management, which is broken down by the number, qualifications, roles and responsibilities, but a few specific areas require further information or clarifications.</p> <p>10: Detailed, comprehensive and appropriate information is provided on staff composition of key staff in the area of financial and procurement management, which is broken down by the number, qualifications, roles and responsibilities with no further information or clarifications required.</p>
	b. Please describe here how the organization	1: Absence of clear policies and procedures addressing and/or preventing fraud, financial mismanagement and

	<p>ensures zero tolerance for fraud, financial mismanagement, and other forms of prohibited practices by staff members, consultants, contractors and other members of the wider project team, including referencing relevant policies?</p>	<p>prohibited practices and/or significant concerns arise in relation to financial and procurement management.</p> <p>2: Insufficient policies and procedures exist, which lack detail and/or comprehensiveness in addressing and/or preventing fraud, financial mismanagement and prohibited practices, and/or concerns arise in relation to financial and procurement management.</p> <p>3: Basic policies and procedures are in place addressing and preventing fraud, financial mismanagement and prohibited practices, but a number of areas require further detail, specificity and reassurance.</p> <p>4: Comprehensive and appropriate policies and procedures are well-established, providing detailed information on addressing and preventing fraud, financial mismanagement and prohibited practices, but a few specific areas require further information or clarifications.</p> <p>5: Comprehensive and appropriate policies and procedures are well-established, providing detailed information on addressing and preventing fraud, financial mismanagement and prohibited practices with no further information or clarifications required.</p>
	<p>c. Please state here the name of the organization responsible for external auditing and specify how the audit recommendations are followed up? In an Annex, please provide copies of Audited Financial Reports for the last two (2) years (showing the Auditor's reports, Certified Financial Statements, Notes to the Financial Statements and Management Letters)?</p>	<p>1: Insufficient evidence that independent external audits have been undertaken, as audit reports and financial statements are not provided, lack transparency and/or are not reliable.</p> <p>2: Some evidence that independent external audits have been undertaken, but these are not undertaken annually and more on a need-only basis, some transparency issues are evident and/or there are some reliability concerns.</p> <p>3: Independent external audits are conducted regularly and required documentation is provided in the proposal, but there are a small number of missing documents and/or there are a number of clarifications required regarding the audits and/or there are important areas for improvement stated in the audits.</p> <p>4: Independent external audits are conducted regularly and all required documentation is provided in the proposal and is reliable and transparent, but a small number of specific clarifications are required.</p> <p>5: Independent external audits are conducted regularly and all required documentation is provided in the proposal and is reliable and transparent with no further information or clarifications required.</p>

- The proposed disbursement schedule. This information should demonstrate timing of project cash needs, taking into account the milestones to be achieved during the project lifetime. This should show linkage to the planned activities, including the procurement plan, whilst highlighting the main processes or stages involved and matched to identifiable milestones and sub-milestones that are linked with payments.
- Procurement plan:
 - This should provide for goods, services, equipment, and other equivalent activities to be procured. Please list the items, descriptions in relation to the activities, estimated costs (in USD), procurement methods, relevant thresholds, and the planned dates

(specific dates such as March 2025 rather than Month 3, Year 1). A full procurement plan for the entire duration of the implementation period should be provided.

Applicants must include in the financial proposal the following:

- Budget Plan and Budget allocation as per Section V (Part D) of this CfP.
- Co-financing contributions (in amounts) (both private sector financing and wider financing/in-kind contributions) included within the budget plan.

PART D: RANKING METHODOLOGY

For the purpose of ranking amongst proposals that are considered as technically and financially acceptable, the following formula will be applied based on the % weighting between the technical score (70%) and the financial score (30%).

$$(\text{Total Score}) = (\text{Technical Score} \times 70\%) + (\text{Financial Score} \times 30\%)$$

The ranking of proposals will be determined based on the total scores from the highest scored proposal to the lowest scored proposal.

The number of funding grant beneficiaries is dependent on the quality of submitted proposals, as well as budget availability of the programme.

General Note: UNIDO will carry out overall quality assessments (including checking of rating/risk reports, reference checks, clarification requests, etc.) throughout the overall evaluation period, as and if required.

In addition, UNIDO reserves the right to request prospective applicants to make a presentation of their proposals to the UNIDO Proposals Evaluation Committee members for clarification purposes. When such decisions were made, UNIDO would contact the applicants with procedural details.

SECTION VII: ANNEXES TO THIS CfP

- Annex I: Illustrative examples of A2D Facility projects
- Annex II: A2D Facility indicators
- Annex III: Cover letter/Application form (to be completed and submitted with the proposal by applicant)
- Annex IV: Institutional/Micro assessment form (to be completed and submitted with the proposal by applicant)
- Annex V: Financial Statement and Certification Form (to be completed and submitted with the proposal by applicant)
- Annex VI: UNIDO Bank Information Form (to be completed and submitted with the proposal by applicant)
- Annex VII: Statement of Confirmation form (to be completed and submitted with the proposal by applicant)
- Annex VIII: Model Grant Agreement
- Annex IX: General Grant Conditions

Annex I: Illustrative Examples of Projects

The A2D Facility will support the implementation and operation of catalytic “lighthouse” pilot demonstration projects in the thematic areas-of-focus: critical minerals, clean hydrogen, smart energy and industrial decarbonization. Illustrative examples of the types of projects that might be supported under each thematic area are outlined below (which is not an exhaustive list):

Critical Minerals: Illustrative Project Examples:

- **Urban Mining (illustrative examples only):**
 - Innovative solutions for decarbonising the recycling and recovery of critical minerals from various waste streams (e.g. electronic waste, energy storage) and from different sectors (such as industrial, transport, power and buildings).
- **Processing, Refining and Re-Purposing (illustrative examples only):**
 - Innovative solutions for decarbonising new infrastructure and equipment for the processing, refining and re-purposing of critical minerals.
 - Innovative solutions for decarbonising existing infrastructure and equipment for the processing, refining and re-purposing of critical minerals.
- **Supply Chain Optimization (illustrative examples only):**
 - Innovative solutions to facilitate supply chain management, optimization and efficiency that lead to deep decarbonization (applied to various sectors, such as industrial, transport, power and buildings).
 - Innovative solutions to facilitate circular economy approaches across sectors (such as those promoting re-use and re-purposing).

Smart Energy: Illustrative Project Examples:

- **Renewables Integration through Digital Solutions (illustrative examples only):**
 - Digitalization tools and platforms to support the adoption of renewables, such as renewable energy monitoring platforms, virtual power plants (VPPS) and aggregated demand response, data analytics for predictive maintenance of renewables, mobile payment systems for clean energy, digital clean energy marketplaces, blockchain and peer-to-peer energy trading, Artificial Intelligence (AI), innovative underlying data infrastructure for smart energy technologies, and renewable energy forecasting.
- **Smart Grids and Smart Micro-Grids (illustrative examples only):**
 - Grid optimization and management with advanced smart metering infrastructure, distribution automation, demand response systems, grid analytics and control systems, and cyber-security solutions for clean energy.
 - Innovative technologies for smart micro-grids (such as innovative smart metering and monitoring, grid modernization and innovative smart demand-side management systems).
- **Digital Solutions supporting Electric Mobility (illustrative examples only):**
 - Innovative clean electricity charging station networks, vehicle-to-grid (V2G) technologies, innovative fleet management solutions, telematics and connectivity, blockchain-based solutions, subscription and mobility-as-a-service (MAAS) models, and AI solutions.
- **Digital Solutions for Energy Storage Systems (illustrative examples only):**
 - Innovative technologies to optimize the performance, efficiency and integration of energy storage systems through advanced battery management systems, grid-interactive control systems, remote monitoring and diagnostics, and solutions utilizing AI and machine learning.

Industrial Decarbonization: Illustrative Project Examples:

- **Fuel Source Decarbonization (illustrative examples only):**

<ul style="list-style-type: none"> ○ Fuel-switching from unabated fossil fuels with lower-carbon alternatives, such as sustainable (second generation / waste) biofuels, clean hydrogen or clean synthetic fuels. ○ Renewables electrification and integration. <p>➤ <u>Process Decarbonization and Optimization (illustrative examples only):</u></p> <ul style="list-style-type: none"> ○ Innovative Carbon Capture, Usage and Storage (CCUS) technologies. ○ Electrification of heating, cooling and other thermal processes. ○ Innovative solutions to minimize, capture and use waste, improve resource efficiency, develop cleaner production methods, apply advanced process control systems, and implement circular economy approaches. ○ Innovative deep decarbonization energy efficiency technologies (conventional (commercialized) energy efficiency approaches are not in-scope).
<p><i>Clean Hydrogen: Illustrative Project Examples:</i></p> <p>➤ <u>Innovative Electrolysis Technologies (illustrative examples only):</u></p> <ul style="list-style-type: none"> ○ Pilot demonstration projects of innovative proton exchange membrane technologies, alkaline electrolysis technologies, solid oxide electrolyzer cell technologies, high-temperature electrolysis, co-electrolysis processes (such as steam electrolysis and co-electrolysis of water and carbon dioxide (CO₂), integration of desalination brine as a source of electrolyte or water feedstock in co-electrolysis processes, or other related innovative solutions. <p>➤ <u>Innovative Catalyst Development and System Design (illustrative examples only):</u></p> <ul style="list-style-type: none"> ○ Pilot demonstration projects of innovative catalysts for clean hydrogen production reactions (such as water splitting or reforming). ○ Pilot demonstration projects of innovative materials for electrolyte membranes, electrodes and reactor components. ○ Pilot demonstration projects of innovative technologies to integrate nanomaterials, metal-organic frameworks (MOFs) or other nanostructured materials to enhance catalytic activity. <p>➤ <u>Innovative Integration and Optimization Technologies (illustrative examples only):</u></p> <ul style="list-style-type: none"> ○ Pilot demonstration projects of innovative technologies to facilitate the development of clean hydrogen hubs and the integration of production, storage, distribution and end-use applications to optimize clean hydrogen value chains. ○ Pilot demonstration projects of innovative technologies for storing clean hydrogen (such as to integrate with renewable energy sources) and transportation. ○ Pilot demonstration projects of innovative technologies to integrate desalination with clean hydrogen production, to facilitate resource recovery from brine and to use brine as a feedstock or electrolyte in electrolysis processes.

Annex II: A2D Facility Indicators

Supported projects must report against all indicators outlined below and provide milestones against each indicator in the proposal, which are to be agreed with UNIDO if the proposal is shortlisted for potential support.

Logframe: Accelerate-to-Demonstrate (A2D) Facility			
IMPACT	Indicators:	Means of Verification	Targets for grant beneficiaries
Shaping a sustainable shift in local markets by enabling clean energy technology solutions that are ready for wider uptake, catalysing increased climate ambition and transformational change	Impact Indicator 1: Estimated greenhouse gas emissions reduced or avoided	- Cumulative reduction of CO _{2eq} emissions	- Verified based on proposal's estimates
OUTCOMES			
Build a suite of proven innovative clean energy technology solutions that are ready for wider uptake, while creating confidence in wider stakeholders and market players to adopt, replicate and scale clean technology solutions.	Outcome Indicator 1: Generation of significant domestic and/or international attention.	- Number of site visits or study tours from industry stakeholders to learn about the innovative clean technology solution in practice.	- 2 (during project life cycle)
		- Number of formal business relationships formed.	- 4 (during project lifecycle)
		- Number of knowledge products disseminated by the pilot project and cumulative downloads.	- 2 knowledge products produced and disseminated (during project life cycle) - 100 downloads per knowledge product from stakeholders external to the project (during project lifecycle)
		- Number of times the pilot project has showcased its work in externally-organized events.	- 1 event per year (excluding A2D Facility annual events)
		- Number of mentions of the pilot project in domestic or international media outlets.	- 2 mentions per year
		- Number of stakeholders gaining awareness/knowledge from pilot project (disaggregated by gender)	- 25 stakeholders external to the project per year (excluding through A2D Facility annual events)

	Outcome Indicator 2: Innovative technology solutions that have increased in maturity and operational capability as a result of A2D funding.	- Advancement of TRL of innovative technologies – in terms of project maturity	- 1 TRL (during project life cycle)
		- Number of new technologies adopted	- 1 (during project life cycle)
INTERMEDIATE OUTCOMES			
Pilot projects successfully demonstrate the benefits and feasibility of alternative clean energy technology solutions, generating high quality learning and creating a 'lighthouse' effect	Intermediate Outcome Indicator 1: Total public finance leveraged	- Value (\$ USD) of new investments leveraged	- Verified based on proposal's confirmed public finance leveraged
	Intermediate Outcome Indicator 2: Total private finance leveraged	- Value (\$USD) of new investments leveraged	- Verified based on proposal's confirmed private finance leveraged
Enhanced knowledge, understanding, data and networks result in the creation of an innovation ecosystem that sustains transformational change	Intermediate Outcome Indicator 3: Development of an internationally recognised community of industry stakeholders, investors, and innovators and adopters in its sector, with links to wider existing platforms.	- Communications and Knowledge management strategy or engagement plan laying out plans for engagement and network building.	- 1 (during project lifecycle)
		- Number of actors engaged (by type of actor) (disaggregated by gender)	- 50 stakeholders external to the project per year (excluding through A2D Facility annual events)
		- Participation in A2D Facility annual events	- 4
OUTPUT 1			
Innovative clean energy technology solutions show signs of progression towards real world application			
	Output Indicator 1.2: Activities that show potential to increase the scalability of innovative technologies in supported countries.	- Potential for scalability of the innovative technology in supported countries.	- Verified based on proposal's scalability plan
	Output Indicator 1.3: Distinct barriers addressed in the adoption of innovative	- Percentage of barriers (low, medium and high impact) addressed.	- Determined after first year for later years

	technology solutions in supported countries.		
OUTPUT 2			
Increased knowledge of, and demand for, innovative clean energy technologies in supported countries.	Output Indicator 2.1: Organisation relationships formed to accelerate market readiness of innovative clean technologies in supported countries.	- Number of business relationships formed to accelerate local market readiness of the innovative clean technology	- 4 (during project lifecycle)
		- Number of interventions in partnership with non-UN institutions	- 4 (during project lifecycle)
	Output Indicator 2.3: Knowledge sharing and dissemination activities supported by A2D funding.	- Number of knowledge-sharing and dissemination activities, including: • Workshops and dissemination activities • Conference and events participation • Site visits	- 2 per year (excluding study tours and through A2D Facility annual events)
		- Number of actors gaining awareness or knowledge on pilot project (disaggregated by gender)	- 25 stakeholders external to the project per year (excluding through A2D Facility annual events)
		- Number of stakeholders reached (disaggregated by gender)	- 50 stakeholders external to the project per year (excluding through A2D Facility annual events)
OUTPUT 3			
Enhanced capacity, capability, resources and infrastructure that enable clean energy innovation for sustainable long-term development in supported countries.	Output Indicator 3.1: Direct and targeted in-country capacity building activities	- Number of targeted in-country capacity building activities leading to increased skills development and sustained advancements in clean energy innovation.	- 1 per year (excluding study tours or through A2D Facility annual events)
		- Number of actors gaining awareness or knowledge on pilot project (disaggregated by gender)	- 25 stakeholders external to the project per year (excluding through A2D Facility annual events)
		- Number of actors reached (disaggregated by gender)	- 50 stakeholders external to the project per year (excluding through A2D Facility annual events)

	Output Indicator 3.2: Co-benefit resulting from A2D-funded activities.	- Contribution to SDGs achievement at the local level.	- Verified each year based on proposal's estimated impacts
	Output Indicator 3.3: Pilot project meets the criteria in the OECD DAC Gender marker.	- A positive impact on advancing gender equality and/or the empowerment of women and girls, reducing gender discrimination or inequalities, or meeting gender-specific needs (OECD marker 1).	- Verified each year based on proposal's estimated impacts