



UNIDO CLARIFICATION NOTE No. 2

29 July 2024

UNIDO CALL FOR PROPOSAL NO. 7000007043 FOR THE SELECTION OF GRANT BENEFICIARY FOR THE IMPLEMENTATION OF A2D FACILITY PILOT DEMONSTRATION PROJECTS IN DEVELOPING COUNTRIES

Please find below technical questions raised by potential bidder(s) and UNIDO's replies thereto.

Question	Answer
<p>1. Eligibility for submission of proposal:</p> <ul style="list-style-type: none">- What company sizes can apply for the A2D facility?- Please confirm if:- For example, Brazilian Civil Society Organizations can submit proposals- For example, Colombian public universities can submit proposals- All types of organizations can participate, universities and start-ups?- For example, Civil society and NGO applications will be considered for this fund?- The call for proposals is open to organizations or it is for consulting firms and companies?- The lead applicant should be a UK-based company?- Organizations from Central Asia, i.e. Uzbekistan, Tajikistan, Kazakhstan are eligible for applying with proposals to A2D?- Are intergovernmental organizations eligible to participate in this CfP? If there are any specific requirements or restrictions for such entities, please elaborate.- Are public sector agencies as well as private companies eligible to apply?- Could a public ministry-owner of the industrial infrastructure be a recipient of the A2D funds?- Are other UN agencies eligible to apply?- India is listed on the DAC List of ODA Recipients. Please (re)confirm its eligibility status.	<p>Proposals can be submitted by any organization and organization size as the lead applicant if they adhere to the eligibility criteria and requirements in the published information form on the call-for-proposals. It is likely that project developers or equivalent will be the stakeholder groups most interested in the call due to the focus on implementing and operating demonstration projects. All proposals must formally partner with at least one local organization in the developing country where the pilot demonstration project is being implemented as part of the proposal team, which similarly can be made of organizations of any type and size. The A2D Facility supports demonstration projects in countries that are eligible to receive Official Development Assistance (ODA), as defined by the DAC List of ODA Recipients.</p> <p>For a complete list of eligibility criteria, please refer to document: Call for Proposal Information Form, in particular sections V and VI of the document.</p> <p>To find out more information about the call-for-proposals, including the requirements and the application process, please visit the UNIDO Procurement Portal (event number 7000007043) or https://www.ungm.org/Public/Notice/239752. Further information on the A2D Facility can be found below:</p>

<ul style="list-style-type: none"> - How many partners are required to apply, or is there a number for minimum partners required? - Can a UK-based entity lead the application if they are collaborating with a partner for the development of a facility in a developing nation? - Could you provide more details on the following requirement, i.e. could it include an investment?: “All proposals must formally partner with at least one local organization in the developing country where the pilot demonstration project is being implemented as part of the proposal team.” - All applicants are said to formally partner with at least one local organization in the developing country. Can this also be an investment with a local company or in the country itself? - What are the specific expectations or mandates regarding private sector involvement in the proposed projects? - Please provide more details on the scope of the competition and funding metrics? - Please outline any additional restrictions on eligibility that applicants should be aware of? - Are you able to provide any information on innovations/projects that will not be funded? 	<ul style="list-style-type: none"> • Event Recording: Access the recording here • Press Release: Read the press release here • A2D Facility Year 1 Annual Report: Access the Annual Report here • A2D Facility Website: Visit the website here • A2D Facility mailing list: Join the mailing list here
<p>2. Project eligibility:</p> <ul style="list-style-type: none"> - Can you provide more detailed explanation on late-stage innovation? What is the example in smart energy? - Are technologies that reduce the need for critical minerals within the scope of this call? - Should the projects be strictly “pre-commercialization”, or is there scope for support to very early-stage commercial plants? For example, refineries with innovative tech and strong green credentials that are yet to break ground. - Would a project involving for example innovation to produce Biogasoline be eligible for grant receipt? - Would for example a solar panel installation project to support medical facilities be eligible for grant receipt? - Would projects involving state-owned corporations in a specific country be eligible for the grant receipt? - Are technologies that reduce the need for critical minerals within the scope of this call? - Should the projects be strictly “pre-commercialization”, or is there scope for support to very early-stage commercial plants? For example, refineries with innovative tech and strong green credentials that are yet to break ground. - What is the capacity expectations for clean hydrogen systems? 	<p>The A2D Facility focuses on accelerating the commercialization of innovative clean energy solutions in smart energy, critical minerals, clean hydrogen and industrial decarbonization through supporting the implementation and operation of demonstration projects. The A2D Facility supports the demonstration phase of the innovation chain and focuses on the implementation and operation stages, rather than planning stages, of demonstration projects. In smart energy, illustrative examples of the types of innovative solutions that might be supported are, but not limited to, the implementation and operation of demonstration projects for renewables integration through digital solutions, smart grids and smart micro-grids, digital solutions supporting electric mobility, digital solutions for energy storage systems, amongst other related areas, in clean energy sectors, such as transport, power, industry and buildings. In critical minerals, illustrative examples of the types of innovative solutions that might be supported are, but not limited to, supply chain management, optimization and efficiency that lead to deep decarbonization across various sectors, such as transport, power, industry and buildings, decarbonizing the re-fining, processing, reprocessing, end-of-life recycling and circular economy processes, and other related innovative solutions that enhance sustainability and efficiency, and meet the</p>

<ul style="list-style-type: none"> - Is there any prioritized technologies? 	<p>objectives of the A2D Facility, as outlined in the published information form for the call-for-proposals. In clean hydrogen, illustrative examples of the types of innovative solutions that might be supported are, but not limited to, the implementation and operation of demonstration projects for decarbonizing hydrogen production, transportation and use across the hydrogen value chain and across different sectors, such as industry, transport, power and buildings. Please refer to Annex I of the information form for illustrative examples of the types of innovative solutions that might be supported under the A2D Facility, noting that this is not an exhaustive list.</p>
<p>3. Grant size and co-financing:</p> <ul style="list-style-type: none"> - Is there a maximum or minimum amount of money (grant) a particular project can apply for within the grant application? - The A2F Facility expects to issue USD 3-5 million per project proposal. Will you consider a proposal that bundles multiple projects to a bigger envelope? - Is co-financing a compulsory criteria for application? If yes, what is the minimum percentage of co-financing required? - Is there a minimum and maximum ceiling of budget for each project? - Is there a requirement for immediate co-financing or would a commitment letter suffice at the initial stage? - What are the funding conditions in relation to claiming full staff costs including overhead rates? - With regard to the co-financing and in-kind contributions, can these be carried by private sector partners if we are unable to co-finance? - Are there any minimum thresholds or particular types of evidence required to demonstrate private sector participation? - What are the funding rates for this competition? - Are there any ineligible costs? Treatment of "Administrative costs (max 10%)": A careful reading of the present CFP suggests that management and allied staff salaries are bucked under the "Administrative costs" to a maximum of 10%. Usually, Programme Support Costs (PSC) costs are calculated over and above the total of technical costs, staff time, travel and convening etc. Clubbing staff time into the PSC and capping it off at 10% seems highly restrictive, even as per existing UN practices on PSC (typically 13% over and above project costs). - Please clarify and confirm, if the staff (beyond the roles listed under the "project support staff") can be 	<p>The A2D Facility provides grants of approximately USD 1-5 million per project where the wider demonstration project has confirmed co-financing, which is part of the selection criteria. The full range of selection criteria and their explanations are included within the published information form for the call-for-proposals. Please refer to Section 5, Parts C and D, and Section VI, Parts A, B and C, of the Call for Proposals Information Form for further information on the requirements for financial and procurement management. All costs must be included within the proposal and adhere to the stated requirements in the Information Form.</p>

<p>accounted for under the following relevant heads to cover their time for project management, coordination, training, outreach and knowledge management functions:</p> <ol style="list-style-type: none"> Consultants to support the implementation of the project Training costs for workers to operate equipment and machinery Costs for data collection, analysis and reporting, and <p>Costs for the mandatory UNIDO dissemination activities</p>	
<p>4. Multiple submission of proposals:</p> <ul style="list-style-type: none"> Can an organization submit multiple proposals? Being the lead applicant in one application and as consortium partner in other applications? Would it be possible to submit multiple proposals by different departments, or should we submit only one proposal as an entity? Is there possibility of submitting multiple project proposals from a single company. 	<p>Please refer to Annex VII ‘Statement of Confirmation Form which clarifies as per the below:</p> <p>‘Declarant has not submitted more than one grant proposal in the grant procedure, for example, on its own and separately as a joint venture partner (except as declared sub-contractor) with another applicant (an applicant’s submission of more than one grant proposal will result in the disqualification of all grant proposals in which such applicant is involved).’</p>
<p>5. Is it compulsory to submit the rating report? Are there any substitutes for it, e.g. letter from authentic agency mentioning the applicant is a qualified organization.</p>	<p>Please refer to the Annex III, Application Form , Item 4: which clarifies as per the below:</p> <p>“Financial capacity: the applicant must submit:</p> <ul style="list-style-type: none"> Audited financial reports and financial statements from the last three years Copy of a recent rating report (e.g. D&B or similar) Filled in and signed UNIDO Financial Statement
<p>6. Do you have any format for financial proposal and budget?</p>	<p>Please follow instructions stated in Call for Proposal Information Form and more particular, the Annex III – Application Form.</p>
<p>7. Intellectual Property Rights (IPR) Concerns: How does UNIDO address concerns related to Intellectual Property Rights, especially regarding technologies demonstrated in the projects? Are there any specific guidelines or agreements for managing IPR within the framework of this CfP?</p>	<p>Please refer to Annex IX – General Conditions of Grant Agreement.</p>
<p>ADDITIONAL INFORMATIONS/CLARIFICATIONS:</p>	
<p>Please note that individual clarification meetings with companies are not envisaged at this stage of the Call for Proposal.</p>	
<p>All Call for Proposal <u>documents</u> for the Call for Proposal (RFx No. 7000007043) may be found:</p> <ul style="list-style-type: none"> UNIDO Procurement portal for the Call for Proposal (One-time REGISTRATION REQUIRED!) United Nations Global Marketplace (UNGM): under Procurement Opportunities (www.ungm.org). 	

Submission of proposals must be done in the UNIDO Procurement portal.

For registration in the UNIDO Procurement Portal a period of approx. 3 days must be considered.

Inquiries related to the Call for Proposal (e.g. document download, preparation of the proposal, questions related to the content of the CfP etc.) must be sent to UNIDO Procurement Services (C.Ziniel@unido.org; J.Gavranic@unido.org; e.dorner@unido.org) or through the Q&A section directly in the UNIDO e-procurement portal under RFx No. 7000007043.

Please note: Submission deadline is until **19 August 2024 16:00 Vienna CET**