



UNITED NATIONS
INDUSTRIAL DEVELOPMENT ORGANIZATION



A2D
Accelerate to
Demonstrate
Facility



Accelerate-to-Demonstrate (A2D) Facility Call-for-Proposals – Clarifications on Received Questions



UNITED NATIONS
INDUSTRIAL DEVELOPMENT ORGANIZATION

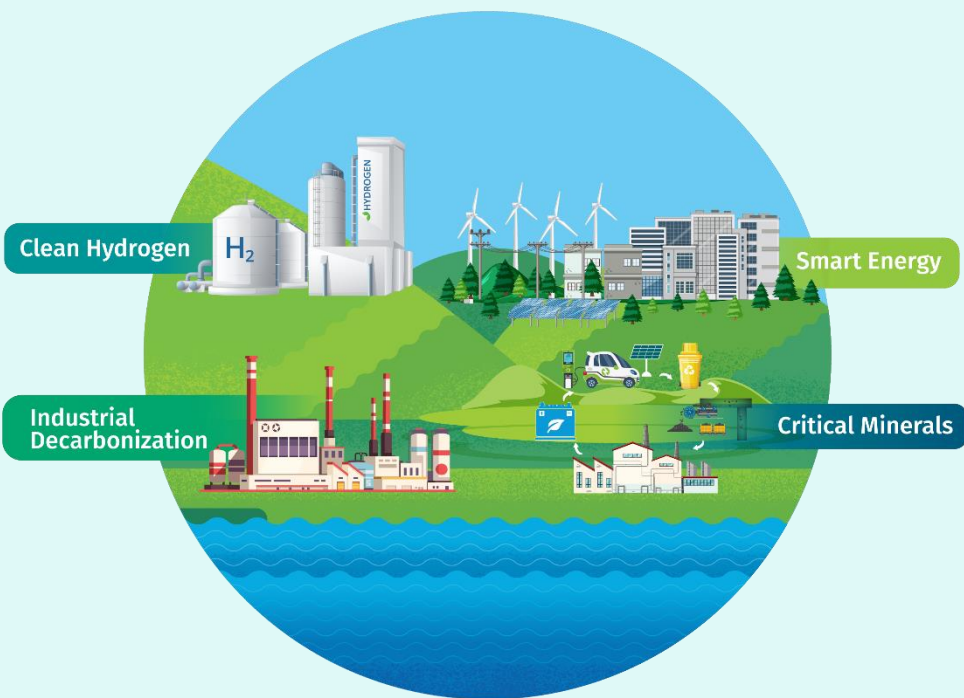


Objectives

- ❖ To provide an overview of the A2D Facility and its focus.
- ❖ To summarize the questions received during the call-for-proposals to date and to summarize the main responses.



UNITED NATIONS
INDUSTRIAL DEVELOPMENT ORGANIZATION



Overview of the A2D Facility



UNITED NATIONS
INDUSTRIAL DEVELOPMENT ORGANIZATION



A2D Facility Objectives

- ❖ The A2D Facility fills a gap in current international climate funding by focusing on the **demonstration phase of the innovation chain**. It does not focus on earlier-stage innovation funding or post-demonstration commercial-scale projects in developing countries.
- ❖ The overall aim of the A2D Facility is to **accelerate the commercialization of innovative clean energy solutions in developing countries**, with an initial focus on: critical minerals, clean hydrogen, smart energy, and industrial decarbonization.





UNITED NATIONS
INDUSTRIAL DEVELOPMENT ORGANIZATION



A2D Facility Focus

- ❖ The A2D Facility is **focused on the implementation and operation of demonstration projects** in the above four thematic areas-of-focus, rather than the planning phase.
- ❖ The current call-for-proposals opened on 8 July 2024 and closes on 19 August 2024 and the A2D Facility would **provide between USD 3-5 million per proposal over a 4-year period**.
- ❖ All proposals should focus on activities to implement and operate demonstration activities, such as **equipment purchases, construction, testing and operation**. The demonstrations of innovative solutions must take place in a developing country (as defined by the OECD's DAC List of ODA Recipients).
- ❖ All proposals are expected to outline how they meet the **full requirements and evaluation criteria in the Call-for-Proposals information document**. For example, how training, capacity building, knowledge creation and dissemination are built in to meeting the compulsory monitoring and reporting indicators on these activities. Potential bidders should read the full requirements and evaluation criteria in the Call-for-Proposals information document carefully.



UNITED NATIONS
INDUSTRIAL DEVELOPMENT ORGANIZATION



A2D Facility Out-of-Scope Activities

As stated in the Call-for-Proposals information document, the following activities are out-of-scope for support (including as sub-components of implementing demonstration projects):

- ❖ ***Planning activities:*** pre-feasibility studies, feasibility studies (environmental, financial, social, regulatory, legal, front-end engineering design or equivalent) or other activities related to the planning phase of a demonstration project.
- ❖ ***Policy, regulatory and legislative support:*** supporting the design and implementation of policy roadmaps (including innovation policy roadmaps), standards or certifications for technologies or processes, regulations and laws, and capacity building activities that are primarily targeted at policy-makers, government officials or equivalent.
- ❖ ***Research and development:*** research, analysis and other related knowledge products (however, performance data collection and activities related to monitoring and reporting requirements for the A2D Facility indicators are in-scope).



UNITED NATIONS
INDUSTRIAL DEVELOPMENT ORGANIZATION

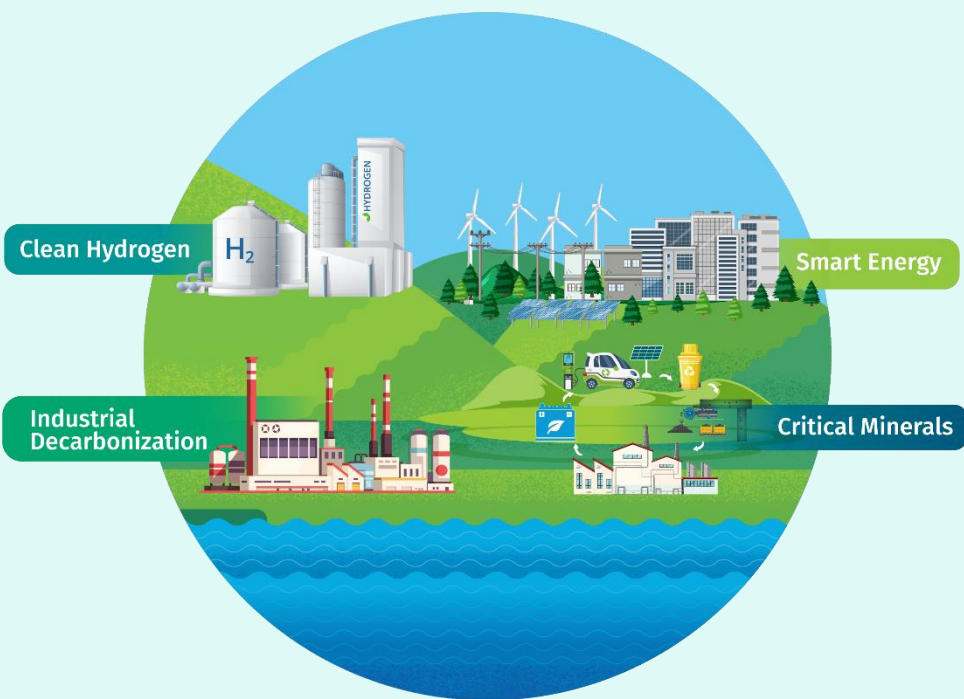


A2D Facility Out-of-Scope Activities

- ❖ ***Thematic focus:*** activities that are not focused on at least one of the A2D Facility's thematic areas-of-focus: critical minerals (midstream or downstream, not mining), clean hydrogen (green or blue hydrogen), smart energy or industrial decarbonization (hard-to-abate sectors).
- ❖ ***Technology application:*** technologies linked to unabated fossil fuels (coal, oil and gas). As an illustrative example, an innovative solution to improve the efficiency of a Liquefied Natural Gas (LNG) production process through the integration of smart energy technologies would be out-of-scope, but testing an innovative Carbon Capture, Usage and Storage (CCUS) technology on a cement plant would be in-scope.
- ❖ ***Sectoral focus:*** the innovative solution should target the industrial, transport, power or buildings sectors.
- ❖ ***Negative environment or social impacts:*** activities that are likely to infringe on the protection of critical habitats or physical cultural resources that use banned pesticides and/or chemicals, or cause involuntary resettlement, or other equivalent negative impacts that do not safeguard the environment and society.



UNITED NATIONS
INDUSTRIAL DEVELOPMENT ORGANIZATION



Clarifications on Common Questions Received



UNITED NATIONS
INDUSTRIAL DEVELOPMENT ORGANIZATION



Part 1: Application process and further information

Question: What is the scope and the objectives of the A2D Facility?

- ❖ Accelerate the commercialization of innovative clean energy solutions in developing countries, focusing on critical minerals, clean hydrogen, smart energy and industrial decarbonization.
- ❖ Provide grant support to contribute to the implementation or operation phases of demonstration projects rather than the planning phases.
- ❖ All proposed activities must contribute to meeting this objective and adhere to the lists of in-scope and out-of-scope activities included in the published call-for-proposals information form.
- ❖ Proposals must demonstrate how the innovative solution is at the demonstration phase of the innovation cycle within the targeted developing country.



Part 1: Application process and further information

Question: What are specific examples of the types of projects that would be in-scope under each thematic area?

Illustrative examples of the types of innovative solutions can be, but not limited to:

- ❖ In smart energy: smart grids and smart micro-grids, digital solutions supporting electric mobility, digital solutions for energy storage systems, amongst other related areas, in clean energy sectors, such as transport, power, industry and buildings.
- ❖ In critical minerals: supply chain management, optimization and efficiency that lead to deep decarbonization across various sectors, such as transport, power, industry and buildings, decarbonizing the re-finishing, processing, reprocessing, end-of-life recycling and circular economy processes.
- ❖ In clean hydrogen: decarbonizing hydrogen production, transportation and use across the hydrogen value chain and across different sectors, such as industry, transport, power and buildings.
- ❖ In industrial decarbonization: innovative solutions to achieve deep decarbonization of hard-to-abate sectors, such as energy-intensive and heavy industries, through fuel-switching, electrification (from clean energy sources), carbon capture, usage and storage (CCUS), digitalization and smart solutions, circular economy approaches, and other related innovative solutions.



UNITED NATIONS
INDUSTRIAL DEVELOPMENT ORGANIZATION



Part 1: Application process and further information

Question: What is the deadline of the call-for-proposals and will there be more calls-for-proposals from the A2D Facility?

- ❖ The call-for-proposals opened on 8 July and closes on 19 August at 16:00 CEST.
- ❖ Please note that extension of the deadline for the submission of proposals cannot be granted at this stage.
- ❖ Updates on future activities within the A2D Facility will be announced periodically via the programme's mailing list (<https://forms.office.com/e/pkVGuS5k5J>) and through the [LinkedIn account](#).



UNITED NATIONS
INDUSTRIAL DEVELOPMENT ORGANIZATION



Part 1: Application process and further information

Question: Can an organization submit multiple proposals?

- ❖ Please refer to Annex VII 'Statement of Confirmation Form', which clarifies as per the below:
 - *Declarant has not submitted more than one grant proposal in the grant procedure, for example, on its own and separately as a joint venture partner (except as declared sub-contractor) with another applicant (an applicant's submission of more than one grant proposal will result in the disqualification of all grant proposals in which such applicant is involved).*



UNITED NATIONS
INDUSTRIAL DEVELOPMENT ORGANIZATION



Part 2: Eligibility and evaluation criteria

Question: What organizations are eligible to apply?

- ❖ Any organization and organization type and size as the lead applicant are eligible if they adhere to the eligibility criteria and requirements in the Call for Proposals information form.
- ❖ All proposals must formally partner with at least one local organization in the developing country where the demonstration project is being implemented (see section VI Part A of the Call for Proposal Information Form).



UNITED NATIONS
INDUSTRIAL DEVELOPMENT ORGANIZATION



Part 2: Eligibility and evaluation criteria

Question: What countries are in-scope?

- ❖ Demonstration projects in countries that are eligible to receive Official Development Assistance (ODA), as defined by the Organization for Economic Cooperation and Development (OECD)'s DAC List of ODA Recipients.



UNITED NATIONS
INDUSTRIAL DEVELOPMENT ORGANIZATION



Part 2: Eligibility and evaluation criteria

Question: What is the minimum length of years of experience requirements?

- ❖ The minimum length of years of experience can be found in the A2D Facility's call-for-proposals qualifications criteria in the Call for Proposal Information Form (which can be found at the UNGM (<https://www.ungm.org/Public/Notice/239752>) and [UNIDO Procurement Portal](#) (event number 7000007043)).
- ❖ Considering the complexity and high volume of the grant support per proposal, at least three years of experience in the field of services specified in the Call-for-Proposals is required.



UNITED NATIONS
INDUSTRIAL DEVELOPMENT ORGANIZATION



Part 2: Eligibility and evaluation criteria

Question: What information is available concerning the rating report?

- ❖ Refer to the Annex III, Application Form , Item 4, which clarifies as per the below:
 - *Financial capacity: the applicant must submit:*
 - *Audited financial reports and financial statements from the last three years*
 - *Copy of a recent rating report (e.g. D&B or similar)*
 - *Filled in and signed UNIDO Financial Statement*



Part 3: Project implementation

Question: What is the size of grants support and what are the co-financing conditions?

- ❖ The A2D Facility provides grants of approximately USD 1-5 million per proposal towards the implementation and operation of wider demonstration projects:
 - For smart energy demonstration projects the range is USD 1-5 million.
 - For critical minerals demonstration projects the range is USD 2-5 million.
 - For industrial decarbonization demonstration projects the range is USD 3-5 million.
 - For clean hydrogen demonstration projects the range is USD 3-5 million.

- ❖ As part of the evaluation criteria, bidders must provide evidence of the confirmed co-financing for the demonstration project. Please refer to Section 5, Parts C and D, and Section VI, Parts A, B and C, of the Call for Proposals Information Form for further information on the requirements for co-financing, budgets and procurement management.



UNITED NATIONS
INDUSTRIAL DEVELOPMENT ORGANIZATION



Part 3: Project implementation

Question: What is the budgeting timeline for the projects?

- ❖ The proposal should include a detailed budget and procurement timeline, along with a proposed disbursement schedule tied to specific milestones, as outlined in the Call-for-Proposals information form.
- ❖ Bidders undertake all activities outlined in proposals.
- ❖ The A2D Facility-funded components of a wider demonstration project are expected to start in early December 2024. Please note that this only refers to the activities supported through A2D Facility grant funding within the wider demonstration project. This call-for-proposals supports A2D Facility-funded components of wider demonstration projects for up to four years with all A2D Facility-funded components fully closing no later than 31 December 2028 or earlier (the closure process for those activities should begin at least six months before this end date).



UNITED NATIONS
INDUSTRIAL DEVELOPMENT ORGANIZATION



Part 3: Project implementation

Question: What are the budget-related aspects of the selection criteria?

- ❖ Please refer to Section 5, Parts C and D, and Section VI, Parts A, B and C, of the Call for Proposals Information Form for further information on the requirements for financial and procurement management.
- ❖ Please also follow the instructions for the financial proposal and budget stated in Annex III – Application Form (which can be found at the UNGM (<https://www.ungm.org/Public/Notice/239752>) and [UNIDO Procurement Portal](#) (event number 7000007043)).



UNITED NATIONS
INDUSTRIAL DEVELOPMENT ORGANIZATION



Part 3: Project implementation

Question: What information is available concerning Intellectual Property Rights (IPR)?

- ❖ UNIDO addresses concerns related to Intellectual Property Rights, especially regarding technologies demonstrated, according to Annex IX – General Conditions of Grant Agreement.



UNITED NATIONS
INDUSTRIAL DEVELOPMENT ORGANIZATION



Further Information

❖ Further information on the A2D Facility can be found below:

- **Call-for-Proposals:** [UNGM](#) and [UNIDO Procurement Portal](#) (reference number: 7000007043)
- **18 July Announcement Event Recording:** [Access the recording here](#)
- **18 July Announcement Event Presentation Slides:** [Access the slides here](#)
- **Press Release:** [Read the press release here](#)
- **A2D Facility Year 1 Annual Report:** [Access the Annual Report here](#)
- **A2D Facility Website:** [Visit the website here](#)
- **A2D Facility LinkedIn Account:** [Follow the LinkedIn page here](#)
- **A2D Facility Mailing List:** [Join the mailing list here](#)



UNITED NATIONS
INDUSTRIAL DEVELOPMENT ORGANIZATION



Thank you

Mailing list



Follow us on



Accelerate-to-
Demonstrate (A2D)
Facility