



RFP/2024/52251

RFP for Technical Advisory Services for the Early Retirement of a Coal-Fired Power Plant in the Philippines For the Southeast Asia Energy Transition Partnership (ETP)



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PROJECT DETAIL



Introduction of ETP



ETP Partners with governments to move to low carbon energy systems in SEA.

- ❖ **Encouraging** policy makers to promote the right investment environment, legal and regulatory frameworks that support rather than impede energy transition
- ❖ **De-risking** of finance and investments for businesses looking to make investments into clean energy; and
- ❖ **Expanding** grids to facilitate safely and surely variable renewable energy to consumption
- ❖ **Knowledge** to empower governments, private sector and civil society to underscore a demand for rapid transformation.

Energy Transition Partnership (ETP)

A unique platform of government donors, philanthropies, and partner governments that supports policies, projects that provide de-risking of renewable energy and energy efficiency, and smart grid, and capacity building for energy transition.

Rationale and Objectives



RATIONALE

To meet the Paris Agreement targets, global coal use must be reduced by 80% of the 2010 level by 2030, and phased out by 2040.

The policy direction of ETP's focus countries has been shifting to renewables with strong indications of a commitment to displace fossil fuel-based generation with renewables. However, there are no clear phase-out strategies.

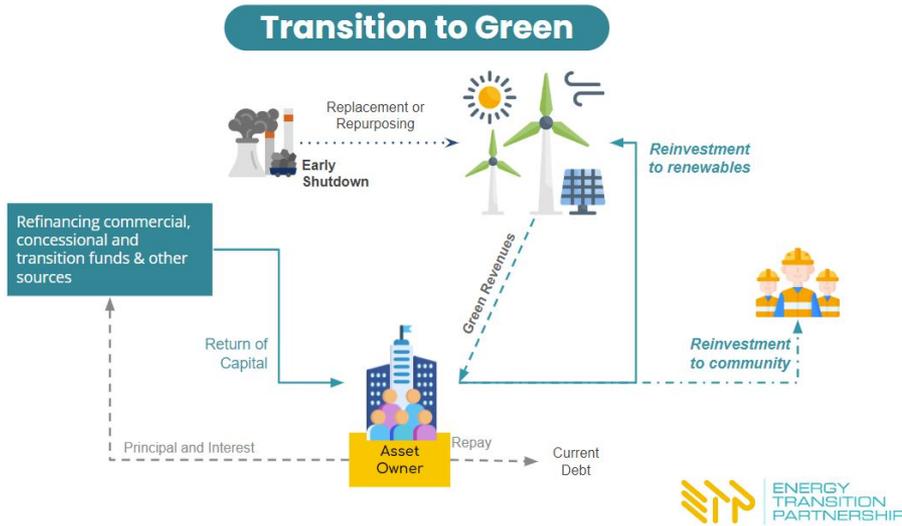
ETP implements the Transition to End Coal (TRANSEND) regional project to facilitate the early retirement of fossil fuel power plants, replacing them with more renewable energy, and ensuring a just process.

TRANSEND builds on ETP's continuing analytical work on coal phaseout in Indonesia, the Philippines, and Vietnam.

OBJECTIVES

- This assignment contributes to the broader objective of **facilitating a transition transaction** that can be a model for replication of the early retirement of fossil fuel-based power plants, to contribute to accelerating the energy transition in the region.
- The services aim to support **determining the fair asset value of the candidate CFPP in the Philippines and analyze technically-viable options for decommissioning, replacing, or repurposing the CFPP**. It intends to provide evidence for viable technical alternatives to a CFPP and strengthen the case for advanced plant decommissioning and support reinvestment decisions.
- **The project's expected outcome is increased confidence in early retirement deals that will facilitate coal phase-out while increasing renewable energy generation.**

Implementation Modality



Implementation Teams



This tender is for the Technical Experts, the other teams will be engaged separately.

Teams are expected to coordinate and work together to support this transition transaction.

Key Deliverables



Milestone	Expected Deliverables	Target delivery and payment date	% of payment
1	Deliverable 1: Inception Report	Month 1	10%
2	Deliverable 2a: Technical Assessment Report of the CFPP Deliverable 2b: Public-facing document on Technical Assessment Case Study	Month 4	50%
3	Deliverable 3a: Report on Transition Options for the CFPP Deliverable 3b: Public-facing document on Transition Options	Month 8	40%
4	Deliverable 4: Ad-hoc Advisory Support A summary report of the advisory services provided after the 6-month period.	Month 14	Reimbursable
Contract Monitoring Requirement	Monthly Progress Report In addition to the listed deliverables above, the consultant will need to provide monthly progress reports in a provided template. Failure to submit this report will result in the payments being withheld.	Monthly	N/A

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EVALUATION CRITERIA



Selection Criteria

1. Eligibility and Formal Criteria (Pass/Fail)
2. Qualification Criteria (Pass/Fail)
3. Technical Criteria (Numeric Score)
4. Financial Criteria (Numeric Score)

1. Eligibility and Formal Criteria

- 1) Bidder is eligible as defined in Instructions to Offerors, Article 4. In case of Joint Ventures (JV), all JV members should fulfill this requirement.
- 2) Completeness of the Proposal. All documents and technical documentation requested in Instructions to Offerors, Article 10 have been provided and are complete.
- 3) Bidder accepts UNOPS General Conditions of Contract as specified in Section IV.

2. Qualification Criteria

1. The company should have a minimum of 5 years of continuous experience in delivering similar projects in the past with a track-record of success. What is considered as relevant experience are the following:
 - Experience in the power sector, particularly in coal plants is required.
 - Experience in renewable energy plants is preferred.
1. The consultant, or an active organization within the applying consortium, must have a presence in the Philippines.
1. Offeror must provide a minimum of two (2) customer references (*including name, email address and/ phone number of the focal point*) from which similar services have been successfully provided, within any of the last 5 years
2. Financial Capacity/financial stability: Bidder should have a minimum annual turnover of 200,000 USD in any of the past 2 years. Liquidity / quick ratio should be a minimum of 1, in any of the past 2 years.
*In the case of a joint venture (JV), annual turnover is calculated based on the total annual turnover of the JV members.
In case of a joint venture, at least one of the JV members should have 1 liquidity/quick ratio in any of the past 2 years.*

3. Technical Criteria

Part 1: Offeror's Qualification, Capacity and Expertise	20 points
Part 2: Proposed Methodology, Approach and Implementation Plan	35 points
Part 3: Key Personnel Proposed and Sustainability Criteria	25 points
Total Technical Proposal Points	80 points

- The maximum number of points that a bidder may obtain for the Technical proposal is **80**.
- To be technically compliant, Bidders must obtain **a minimum of 56 points**
- ***Minimum pass score: 70% of maximum 80 points = 56 points***

3. Technical Criteria

Part 1: Offeror's Qualification, Capacity and Expertise		20 points
1.1	<p>Brief description of the organization, including the year and country of incorporation, and types of activities undertaken, including the relevance of specialized knowledge and experience on similar engagements done in the past.</p> <p>(Max 4 pages written text plus 1 Matrix)</p>	15
1.2	<p>General organizational capability which is likely to affect implementation: management structure, and project management controls.</p> <p>(Max 4 pages written text)</p>	5

3. Technical Criteria (cont.)

Part 2: Proposed Methodology, Approach and Implementation Plan		35 points
2.1	Description of the Offeror's approach including risk(s) and mitigation measure(s), and methodology for meeting or exceeding the requirements of the Terms of Reference	25
2.2	Quality Assurance Plan	10
2.3	Implementation Timeline	5
Part 3: Key Personnel Proposed and Sustainability Criteria		25 points
3.1	Qualifications of key personnel proposed	22
3.2	The bidder shall provide a response that demonstrates its commitment to support and mainstream gender equality and social inclusion through its operations and project implementation activities.	3
Total Technical Proposal Points		80 points

4. Financial Criteria

The maximum number of points that a bidder may obtain for the Financial Proposal is **20**. The maximum number of points will be allocated to the lowest evaluated price bid. All other prices will receive points in reverse proportion according to the following formula:

Points for the
Financial Proposal
of a bid being
evaluated =
$$\frac{[\text{Maximum number of points for the Financial Proposal}] \times \{\text{Lowest price}\}}{[\text{Price of proposal being evaluated}]}$$

Financial proposals will be evaluated following completion of the technical evaluation.

The bidder with the lowest evaluated cost will be awarded (20) points. Financial proposals from other bidders will receive prorated points based on the relationship of the bidder's prices to that of the lowest evaluated cost.

Cumulative Analysis

- 1) To select the contractor, a combination of **total Technical + total Financial Score** will be used
- 2) The weight of technical : financial offer is **80:20**

Anticipated Timeline for the procurement



Common Issues in Previous Proposal Submissions

No.	Common Issue	Implication	Suggestion
1	Bidder proposes personnel who are not meeting the education / experience requirements	Bidder's technical score will be impacted	Bidders are encouraged to double check their personnel's CVs and UNOPS requirements
2	Bidders' CVs does not include complete information of the personnel's credentials and only listed the position and company they worked for	Evaluation panel are not able to verify if the personnel meets the requirements	The CVs should include in-depth information of each personnel's past experience, such as type of activities/tasks performed, degree of responsibilities, duration and location of employment, etc. Bidders are requested to complete <i>Annex 1 - Detailed Personnel Proposed</i> .
3	Bidder overestimates the personnel allocation, resulting in financial proposal being extremely higher than the estimate / available funds	The financial proposal is not as competitive, and might result in the proposal not being selected despite the strong technical component	Bidders are suggested to propose personnel aligned with the Terms of Reference. 1-3 additional personnel might be added, but adding significant number of additional personnel tend to inflate the proposal significantly, making it much higher than it could be. UNOPS always announces the winner of the bid, as well as the contract value. Bidders are encouraged to check this information to understand how their financial proposal compares with the winning bid.

Common Issues in Previous Proposal Submissions

No.	Common Issue	Implication	Suggestion
4	Bidder does not elaborate on their relevant experiences	This impacts their technical score on understanding of local context	An in-depth details of the past experience should be provided, for example, scope of works, client name, project results & impacts, etc.
5	Bidder provides a general methodology, and sometimes, copies and pastes from the tender document	This impacts their technical/ methodology score	Bidder should provide a detailed methodology specifically tailored for this project to demonstrate their capability/capacity to deliver the services.
6	Bidder discloses their financial offer in the technical proposal	The bid will be disqualified	Please only mention your financial offer in <i>Form C: Financial Proposal Form</i> .
7	Bidder does not accept UNOPS General Conditions of Contract, or Added Additional Conditions or Special Conditions of Contract	The bid will be disqualified	Please ensure that you review the detailed UNOPS Conditions of Contract and complete your internal clearance to confirm you accept the Conditions of Contract as it is



Q&A

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