

## Financial Proposal RFQ – Digital Transformation

<b>DELIVERABLE 1 - Online Trainings (Webinars)</b>		Your comments, if any	Unit	Unit Description	Unit Price	<b>Total</b>
Task.1	Design, review and validate content of the online trainings with the ITC project teams		1		-	-
Task 2	Conduct the online trainings via webinar		4		-	-
Task 3	Submission of reports related to trainings		1		-	-
<b>Total without VAT (USD)</b>						<b>-</b>
<b>DELIVERABLE 2 – In-country workshop</b>		Your comments, if any	Unit	Unit Description	Unit Price	<b>Total</b>
Task.1	Design and validate the workshop's content with the ITC project teams		1		-	-
Task 2	Facilitate the workshop over the course of maximum two days, offering sessions at times agreed upon with ITC.		1		-	-
Task 3	Submit a report detailing the activities conducted.		1		-	-
<b>Total without VAT (USD)</b>						
<b>DELIVERABLE 3 - Online Coaching Sessions</b>		Your comments, if any	Unit	Unit Description	Unit Price	<b>Total</b>
Task 1	Cluster WLBs participants in groups of five companies or less		2		-	-
Task 2	Conduct online coaching sessions (One per cluster per webinar-topic) and submit recordings		6		-	-
<b>Total without VAT (USD)</b>						<b>-</b>
<b>DELIVERABLE 4 - Change of Operational Behaviour and Wrap-up</b>		Your comments, if any	Unit	Unit Description	Unit Price	<b>Total</b>
Task 1	Final follow-up per WLB and submission of individual reports on digital strategy (plan) and changes implemented by each coached enterprise		10		-	-
Task 2	Submit final report on all activities delivered		1	0	-	-
<b>Total without VAT (USD)</b>						<b>-</b>
<b>GRAND TOTAL ALL DELIVERABLES</b>					<b>USD</b>	<b>-</b>