



## Pre-Bid Meeting



**Tender Ref. RFP/2024/51515**

# **Technical Support for Development and Impacts Assessment of Carbon Credit and Allowance Governance Mechanism in Vietnam**

**10 May 2024**



# Outline

1. Project detail
2. Evaluation criteria
3. Procurement timeline
4. Returnable bidding forms
5. Q&A

# 1

## PROJECT DETAIL



# — Introduction of ETP



ETP Partners with governments, private sector and civil society to move to low carbon energy systems in SEA.

- ❖ **Encouraging** policy makers to promote the right investment environment, legal and regulatory frameworks that support rather than impede energy transition
- ❖ **De-risking of finance and investments** for businesses looking to make investments into clean energy; and
- ❖ **Expanding grids** to facilitate safely and surely variable renewable energy to consumption
- ❖ **Knowledge** to empower governments, private sector and civil society to underscore a demand for rapid transformation.

## Energy Transition Partnership (ETP):

A unique platform of government donors, philanthropies and partner governments that supports policies, de-risking of renewable energy projects and energy efficiency, and sustainable infrastructure for energy transition.

# Project Background

- ❖ ETP is supporting MONRE and MOF of Vietnam to develop the carbon market based on the Government's roadmap to 2028. **This technical assistance is one part of the large carbon market programme in Vietnam.**
- ❖ This technical assistance aims at examining various options for ETS and carbon credit governance, which provides technical analysis and evidence-based recommendations for the government of Vietnam to regulate carbon credits and GHG emission allowance in both the voluntary market and Vietnam ETS. It also covers an analysis of international trading of carbon credits under bilateral and multilateral cooperation frameworks.

# Objectives

- ❖ The technical assistance provides evidence-based recommendations to the government of Vietnam to effectively regulate the GHG allowance (on the ETS) and the carbon credits (in the voluntary market) and the carbon credits trading under bilateral and multilateral markets, which contributes to the establishment and operation of the carbon market in Vietnam.

# Scope of Work

The selected entity will provide ETP Secretariat with the following services:

- a. Analysing the legal framework in Viet Nam and international experiences to identify different governance options for determination and development of the ETS (GHG emission allowance) governance in Vietnam, with focus on the feasible options for the pilot operation of the carbon market in 2025-2027 period as scheduled by the government;
- b. Assessing (qualitative and quantitative) and modelling the impacts of the ETS governance options in Vietnam, and analysing the specific socio-economic and environmental impacts of different governance options, particularly the impacts on energy- intensive industries;
- c. Assessing (qualitative and quantitative) and modelling the socio-economic and environmental impacts of international trading of carbon credits and mitigation outcomes on Viet Nam, especially the impacts on NDC implementation;
- d. Providing recommendations for the determination of optimal governance options for carbon credits and allowances governance to maximise the benefits and minimise the negative impacts.

# Key tasks

Task No.	Description	Target delivery
1	<b>D.1. Inception Report with a detailed work plan and organization of the <a href="#">project's inception workshop*</a></b>	Month 1
2	<b>D.2. Report:</b> A report analysing the legal framework in Viet Nam and international experiences to identify different governance options for determination and development of the ETS governance options in Vietnam, with focus on the feasible options for the pilot operation during 2025-2027 period that reflects the most recent commitments under the NDC, net-zero and JETP.	Month 3
3	<b>D.3. Report:</b> A report on assessing and modelling the impacts of ETS governance options in Vietnam, and the specific impacts of different governance options, on socio-economic and environmental aspects in order to provide the data-driven analysis and quantitative insights for determining the governance scheme for the ETS in Vietnam.	Month 6
4	<b>D.4. Report:</b> A report on identification of carbon credit potential, potential demand from international markets and identification of various scenarios for trading of carbon credits and mitigation outcomes from Vietnam to the international market. <a href="#">A public consultation*</a> to discuss D2-4 is included in this milestone.	Month 6



# Key tasks

Task No.	Description	Target delivery
5	<b>D.5. Report:</b> A report on the quantitative and modelling of the impacts of international trading of carbon credits and mitigation outcomes from Vietnam to the international market under different scenarios	Month 9
6	<b>D.6. Report:</b> A report on recommendations for the determination on optimal governance options and development of the credits and allowances governance policy to maximise the benefits and minimise the negative impacts. <b>A public consultation*</b> to discuss D5-6 is included in this milestone.	Month 9
7	<b>D.7. Report: Final Report</b> This deliverable requires <b>a final workshop*</b> , planned and organized by the consultant. The final report is required to be submitted with a chapter on stakeholder engagement and consultation activities.	Month 12
8	<b>Monthly Progress Report (Internal-facing reports)</b> In addition to the listed deliverables, the consultant will need to provide monthly progress reports as per the provided template. Failure to submit this report will result in the payments being withheld.	Monthly

# 2

## EVALUATION CRITERIA

# Selection Criteria

1. Eligibility and Formal Criteria (Pass/Fail)
2. Qualification Criteria (Pass/Fail)
3. Technical Criteria (Numeric Score)
4. Financial Criteria (Numeric Score)

# 1. Eligibility and Formal Criteria

- 1) Offeror is eligible as defined in Instructions to Offerors, Article 4. In the case of JV, all JV members should fulfil this requirement.
- 2) Completeness of the Proposal. All required Questionnaires (if any), Returnable Bidding Forms, and other documentation requested under the Document Checklist section have been provided and are complete.
- 3) Offeror accepts UNOPS General Conditions of Contract as specified in Section IV: Contract Forms.

## 2. Qualification Criteria

- 1) The company should have a minimum of 5 years of continuous experience in delivering similar projects in the past with a track-record of success.  
What is considered as relevant experience is either one of the following:
  - The entity should have experience providing technical advisory services on impact assessment of climate change policies, past working experience in the carbon market and emission trading scheme as well as other carbon pricing instruments and relevant similar topics.
  - The entity should demonstrate familiarity with carbon crediting mechanisms/standards (CDM,VCS, GS, etc.) and Article 6 mechanisms.
  - The entity should demonstrate extensive experience of researching and producing technical reports on the related subject matters.
- 2) Offeror must provide a minimum of two (2) customer references from which similar services have been successfully provided, within any of the last 5 years
- 3) Financial Capacity/financial stability: Bidder should have minimum annual turnover of 150,000 USD in any of the past 2 years Liquidity / quick ratio should be minimum 1, in any of the past 2 years .  
In case of a joint venture, annual turnover is calculated based on the total annual turnover of the JV members. In case of a joint-venture, at least one of the JV members should have 1 liquidity/quick ratio in any of the past 2 years.

### 3. Technical Criteria

Part 1: Offeror's Qualification, Capacity and Expertise	25 points
Part 2: Proposed Methodology, Approach and Implementation Plan	30 points
Part 3: Key Personnel Proposed and Sustainability Criteria	25 points
<b>Total Technical Proposal Points</b>	<b>80 points</b>

- The maximum number of points that a bidder may obtain for the Technical proposal is **80**.
- To be technically compliant, Bidders must obtain **a minimum of 56 points**
- ***Minimum pass score: 70% of maximum 80 points = 56 points***

## 4. Financial Criteria

The maximum number of points that a bidder may obtain for the Financial Proposal is **20**. The maximum number of points will be allocated to the lowest evaluated price bid. All other prices will receive points in reverse proportion according to the following formula:

Points for the  
Financial Proposal  
of a bid being  
evaluated

$$= \frac{[\text{Maximum number of points for the Financial Proposal}] \times \{\text{Lowest price}\}}{[\text{Price of proposal being evaluated}]}$$

**Financial proposals will be evaluated following completion of the technical evaluation.**

The bidder with the lowest evaluated cost will be awarded (20) points. Financial proposals from other bidders will receive prorated points based on the relationship of the bidder's prices to that of the lowest evaluated cost.

# Cumulative Analysis

- 1) To select the contractor, a combination of **Total Technical + Total Financial Score** will be used
- 2) The weight of technical : financial offer is **80:20**

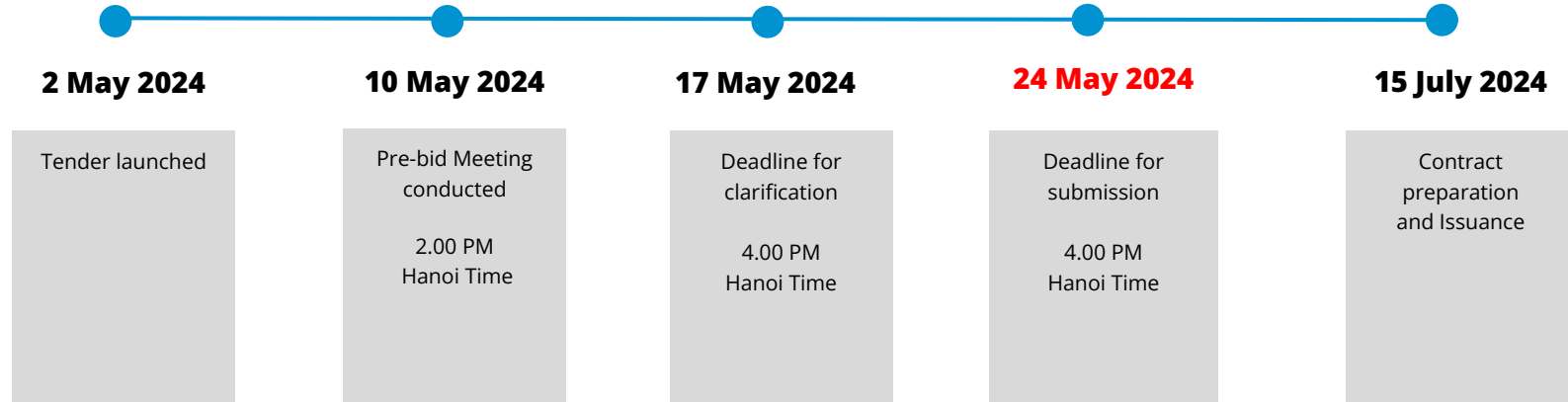


# 3

## PROCUREMENT TIMELINE



# Procurement Timeline



# 4

## COMMON ISSUES IN PREVIOUS SUBMISSIONS



# Common Issues from Previous Submissions

Common Issue	Tips to Avoid the Issue
Not listing relevant past experience	Ensure to include all relevant information as required in the tender document - <i>5 years of continuous experience in delivering similar projects</i>
Not attaching financial statement in the proposal, incomplete personnel CV	Ensure to include all the documents per checklist
Not including all components of work as indicated in the technical proposal in the financial proposal	After the bid is submitted, bidders are not allowed to make changes to their bids. If the submitted financial proposal does not include all the components required in the Terms of Reference, the bid is considered incomplete.
Submitting a proposal utilizing its own format	Please submit the proposal following the Returnable Bidding Forms provided in the tender, to ensure all the components requested are covered in your proposal



**Q&A**



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