

27 June 2024

Requests for Clarifications No. 3
UNFPA/DNK/ITB/24/006

1. Question 1

Unfortunately, the extension you made is not sufficient for our manufacturers to re-check all files due to the recent specification changes and make product / manufacturer changes in our offer due to the change in the specification. Therefore, we kindly request you to extend the tender period for at least 2 more weeks.

UNFPA Response: Given the critical timelines for the subject project, the deadline for Bid Submission shall remain unchanged. Revisions as per the published Amendments and Request for Clarifications documents as published on UNGM were made to provide better clarity to potential Bidders.

2. Question 2

Regarding to your requested training for 454 person who came from hospitals to our distributor's facility or place rented for training, Will your esteemed institution pay the travel expenses, the hotel expenses they will stay in since the training will last 2 days, and the food expenses during this period of the participants who come to our distributor's place or a rented hall for the training?

UNFPA Response: Please refer to ITB Section 11.5. Bidders should quote for all expenses related to installation and training of the end uses in the Price Schedule. UNFPA will arrange meals, venue, transportation and accommodation if needed for trainees only, if there is possibility to combine trainings, this will be coordinated among UNFPA and winning bidders. We expect bidders to propose the duration of the training that will enable end users to be fully capable to operate the equipment. In their technical and financial proposals, the bidders must clearly mention which items and costs are included and not included under the proposed training plan.

3. Question 3

Is it possible for your technical team or your inspection company to check the sample device to be prepared in the factory after the final order and start production based on your approval?

UNFPA Response: The award of contract/purchase order will be made to the bidders who are compliant with the technical specifications published through the ITB process. The awarded bidders are responsible for producing and supplying the items strictly to comply with the provided technical specifications. UNFPA may inspect the production site. UNFPA will conduct a pre-shipment inspection of the shipment after the production is completed in full per the awarded contract/ purchase order. UNFPA will not authorize the awarded bidder(s)/ supplier(s) to dispatch the shipments until the items are pre-shipment tested as fully compliant with the specifications provided by UNFPA through this ITB process. The UNFPA/ or the government may conduct a post-shipment inspection also in order to ensure that the products are received per the specifications and right quality.

4. Question 4

Do you accept that the training to be given during installation in each hospital is provided by certified engineers who have received training from the manufacturer?

UNFPA Response: We expect that comprehensive training should be organized to cover end users of the equipment based on geographical region, we consider individual training at each hospital will take significant time. As for the trainers they must be fully competent in the area of interest and the manufacturer must be aware that the training will be conducted by trained personnel. The bidders should mention in the technical proposals (under the proposed training plan) the qualifications and experience of the trainers going to be used. UNFPA will take all this information in the technical evaluation process.

5. Question 5

Regarding item 6, the electricity supply for the device required for installation and construction works to be done on the ceiling are excluded from the installation prices. Do you confirm and would you like us to quote the installation for the ready room?

UNFPA Response: Electrical wiring will be made ready and the cost will be absorbed by the government. The rest of the materials and labor needed to install the lamp on the ceiling in the operating room should be estimated by the manufacturer of the item based on its technical parameters and should be included in the financial proposal of the bidder.

6. Question 6

For the demonstration device you want to use in training, will you handle the customs clearance of the device

- a. If the products are not registered and the supplier imports the demo device, will you pay the minimum 45-day waiting period for registration (the waiting and storage amount due to the device waiting at customs during this period), the high registration fee, and the customs tax amount?
- b. Is it possible for us to provide training on one of the devices that come for order?

UNFPA Response:

- A. All medical devices and expendables under this project are exempt from registration.
- B. Yes, this is possible, bidders should ensure there is minimum wait time between shipments, installation and training.

7. Question 7

Regarding to item 6, we would like to ask, there was “LED technology. The number of LEDs must be at least 50” condition in your first technical specs but we didn’t see this condition in Amendment 4 (revised technical specs). Did you cancel these specs or did you miss the write it? This condition affects the price and model very much. Could you please inform us?

UNFPA Response: We confirm that it is not necessary for the lamp to have 50 LEDs, as long as it meets the required lighting characteristics.