

ITB REFERENCE NO: 2024/ITB/002  
FOR THE ESTABLISHMENT OF FRAME AGREEMENTS FOR THE SUPPLY OF NINE (9) CORE RELIEF ITEMS

**QUESTIONS AND ANSWERS NO. 3**

DATE: 12.04.2024

**A) General Questions**

No.	Question	Answer
1	<p>Q1: a. The tender is addressed to international suppliers, that is to say, the Bidder can be an international supplier/distributor legally registered in Italy or Europe – like we are (and therefore not legally registered in any country of the EHAG region) and/but the offered goods must be manufactured/produced by manufacturing companies that are legally registered entity in any country of the EHAG region,  OR  b. The tender is addressed only to local or regional suppliers, that is to say, the Bidder shall be a supplier/distributor/manufacturer legally registered in any country of the EHAG region and the offered goods shall be manufactured/produced by manufacturing companies that are I legally registered entity in any country of this region.</p>	<p>A1: If the supplier is not the manufacturer, it is acceptable to have international supplier/distributor registered in other country outside of this region, however, the manufacturing company and the offered goods shall be from any country in the EHAG region, and the manufacturing company needs to be legally registered in any country of this region.</p>
2	<p>Q2: Offer/quotation on FCA or DAP basis – how to fill in the Financial Offer form, Annex C. We understand that (i) Bidders can submit partial (one or more items) or complete (all items) bids depending on the capacity of bidders, (ii) Bidders shall quote the product unit price for EXW, FCA (factory, dry port and airport) and DAP Incoterms naming the following main locations and (iii) Bids will be evaluated and awarded based on technically qualified, lowest priced offer (unit price FCA factory, dry port, non-palletized, containerized).  In light of the above, please advise if the quotation DAP any or all the eleven (11) main location is optional or mandatory and please advise if Bidders can submit a</p>	<p>A2: Bidders shall quote the product unit price for EXW, FCA (factory, dry port and airport) and DAP Incoterms. The DAP incoterm can be offered for one or more location and should be indicated at least for the country of operation of the manufacturing company, it is not mandatory but recommended.</p>

	quotation (and therefore fill in the Annex C Financial Offer) only for the following incoterm: 1. EXW 2. FCA Factory 3. FCA Dry Port	
3	Q3: We kindly ask you to extend the deadline for the bid submission of at least 2 weeks, thus enabling all perspective bidders to assemble and submit their quotation	A3: The tender will be extended for two (2) weeks. The new closing date is on 6 <sup>th</sup> May 2024.
4	Q4: As we diligently prepare our submission for the tender, we have taken note of the requirement to provide financial reports for the years 2020, 2021, 2022, and 2023. We seek clarification on whether our past financial performance will significantly impact our eligibility to supply to UNHCR.	A4: Financial capacity is an eligibility requirement. Bidders are required to present financial statements from 2020 to 2022. The minimum criteria are that bidders need to demonstrate that they have the capacity to pay their short-term obligations (liquidity).

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