



Pre-Bid Meeting

Tender Ref. RFP/2024/50328

Innovating New Incentives Mechanisms for Energy Transition Projects in Indonesia

06 February 2024



Outline

1. Project detail
2. Evaluation criteria
3. Procurement timeline
4. Returnable bidding forms
5. Q&A

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PROJECT DETAIL



— Introduction of ETP



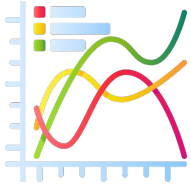
ETP Partners with governments, private sector and civil society to move to low carbon energy systems in SEA.

- ❖ **Encouraging** policy makers to promote the right investment environment, legal and regulatory frameworks that support rather than impede energy transition
- ❖ **De-risking** of finance and investments for businesses looking to make investments into clean energy; and
- ❖ **Expanding** grids to facilitate safely and surely variable renewable energy to consumption
- ❖ **Knowledge** to empower governments, private sector and civil society to underscore a demand for rapid transformation.

Energy Transition Partnership (ETP):

A unique platform of government donors, philanthropies and partner governments that supports policies, de-risking of renewable energy projects and energy efficiency, and sustainable infrastructure for energy transition.

Project Background



- National Energy Policy: 23% share of renewables in total energy supply by 2025 and 31% by 2050.
- JETP: set on-grid power sector emissions peaking by 2030 with an emission target of no more than 250 MT CO₂ in 2030 and increasing the generation share of renewable energy to 44% by 2030.



- The project aims to pinpoint the most effective practices for designing and implementing incentives, encompassing various types and optimal levels of both incentives and disincentives for energy transition projects. These practices should strike a balance between their applicability and economic viability from a business perspective while minimizing adverse impacts on the national economy.



- The output will serve as a reference for the Government of Indonesia in promoting the reduction CFPPs capacity factor, CFPPs early retirement program and accelerating the RE uptakes for the power sector.

Objectives, Outcomes, and Outputs

Objective

The objective of this project is to drive investments in renewable energy, reduce the capacity factor of coal-fired power plants, and expedite early retirement of coal-fired power plants in Indonesia. Align with ENDC, NZE 2060, and JETP commitments by Identifying effective incentive and disincentive practices, while balancing applicability and economic viability.

Outcome

The outcome of this project is to support Indonesia in meeting its enhanced NDC target, NZE by 2060, and JETP commitment by driving investments in renewable energy and facilitating the early retirement of coal-fired power plants through the implementation of effective incentive and disincentive mechanisms.

Outputs

- Comprehensive analysis of existing energy-related incentive and disincentive regulations.
- Proposed new Incentives and disincentive mechanisms

Deliverables

- Deliverable 1: Inception Report
- Deliverable 2: Comprehensive analysis of existing energy-related incentive and disincentive regulations for energy transition projects in Indonesia
- Deliverable 3: A Report On Incentives And Disincentive Mechanisms From International Experience
- Deliverable 4: Proposed suite of policy measures and recommendations for designing and implementing the most effective types of incentive and disincentive mechanisms
- Deliverable 5: Impact analysis/ cost-benefit analysis of the proposed incentive and disincentive mechanisms
- Deliverable 6: Final report + Summary for policymakers

Deliverables and Timeline

| DELIVERABLES | Month | | | | | | | | | | | |
|------------------------------------------------------------------------------------------------------------------|-------|---|---|---|---|---|---|---|---|----|----|----|
| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 |
| Deliverable 1: Inception report | | | | | | | | | | | | |
| Deliverable 2 and Deliverable 3 report | | | | | | | | | | | | |
| Deliverable 4 and Deliverable 5 report | | | | | | | | | | | | |
| Deliverable 6: Final report | | | | | | | | | | | | |
| Event-related Deliverables: Consultation workshops, meetings, post-workshop report, and overseas policy dialogue | | | | | | | | | | | | |
| Monthly report | | | | | | | | | | | | |

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EVALUATION CRITERIA

Selection Criteria

1. Eligibility and Formal Criteria (Pass/Fail)
2. Qualification Criteria (Pass/Fail)
3. Technical Criteria (Numeric Score)
4. Financial Criteria (Numeric Score)

1. Eligibility and Formal Criteria

- 1) Offeror is eligible as defined in Instructions to Offerors, Article 4. In the case of JV, all JV members should fulfil this requirement.
- 2) Completeness of the Proposal. All required Questionnaires (if any), Returnable Bidding Forms, and other documentation requested under the Document Checklist section have been provided and are complete.
- 3) Offeror accepts UNOPS General Conditions of Contract as specified in Section IV: Contract Forms.

2. Qualification Criteria

- 1) The company should have a minimum of 5 years of continuous experience in delivering similar projects in the past with a track-record of success.
In case of JV, at least one of the JV members should fulfil this criteria.
- 2) Offeror must provide a minimum of two (2) customer references from which similar services have been successfully provided, within any of the last 5 years.
In case of JV, the customer references of JV members can be combined

3. Technical Criteria

| | |
|----------------------------------------------------------------|------------------|
| Part 1: Offeror's Qualification, Capacity and Expertise | 20 points |
| Part 2: Proposed Methodology, Approach and Implementation Plan | 35 points |
| Part 3: Key Personnel Proposed and Sustainability Criteria | 25 points |
| Total Technical Proposal Points | 80 points |

- The maximum number of points that a bidder may obtain for the Technical proposal is **80**.
- To be technically compliant, Bidders must obtain **a minimum of 56 points**
- ***Minimum pass score: 70% of maximum 80 points = 56 points***

4. Financial Criteria

The maximum number of points that a bidder may obtain for the Financial Proposal is **20**. The maximum number of points will be allocated to the lowest evaluated price bid. All other prices will receive points in reverse proportion according to the following formula:

Points for the
Financial Proposal
of a bid being
evaluated

$$= \frac{[\text{Maximum number of points for the Financial Proposal}] \times \{\text{Lowest price}\}}{[\text{Price of proposal being evaluated}]}$$

Financial proposals will be evaluated following completion of the technical evaluation.

The bidder with the lowest evaluated cost will be awarded (20) points. Financial proposals from other bidders will receive prorated points based on the relationship of the bidder's prices to that of the lowest evaluated cost.

Cumulative Analysis

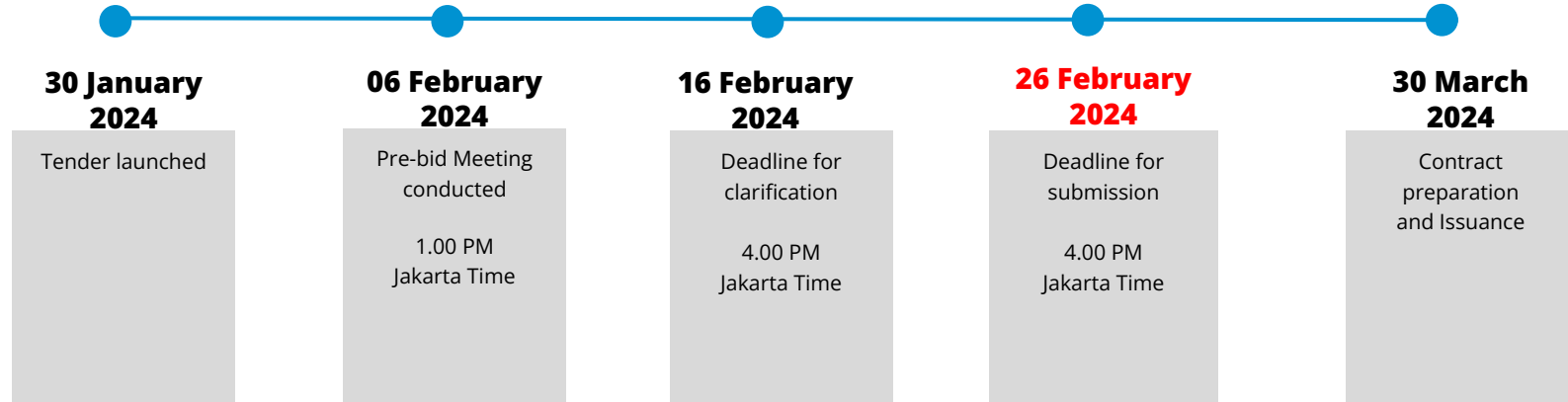
- 1) To select the contractor, a combination of **Total Technical + Total Financial Score** will be used
- 2) The weight of technical : financial offer is **80:20**

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PROCUREMENT TIMELINE



Procurement Timeline



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RETURNABLE BIDDING FORMS

Returnable Bidding Forms

Please refer to the **RFP_Section_III_Returnable Bidding Forms**

Checklist of documents to be submitted by bidders:

- Form A: Joint Venture Partner Information Form (Optional)
- Form B: Proposal Submission Form
- Form C: Financial Proposal Form
- Form D: Technical Proposal Form
- Form E: Format for Resume of Proposed Key Personnel
- Form F: Performance Statement Form (For the past 5 years)
- Certificate of Incorporation/Business License (5 years in business)
- Financial Statement for the 2 most recent years (2022&2021)



Q&A



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