**ANNEX C - Commercial Response Sheet 2024VNM – VIETNAM**

**Instructions to bidders:**

1. Proposers are requested to provide their commercial proposal in the form below.
2. All cells are blocked, except for the ones that state "*Specify* ". Proposers are requested to input data only in those cells.
3. The form must be submitted both in hardcopy (PDF of filled in/signed from) and electronic copy (XLS).
4. Failure to complete/submit this from will result in invalidation of the proposal.

|  |  |
| --- | --- |
| Bidder's name (company): |  |
| Currency: | **VND** |
| Date: |  |
| Proposal valid until: |  |

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Category** | **1** | | **2** | **3** |
| **Power source (on grid / SDD)** | ILR | | N/A | N/A |
| **Type (refrigerator / combo / freezer)** | Refrigerator | | N/A | N/A |
| **Net storage volume range** |  | | N/A | N/A |
| **Quantity per category** |  | |  |  |
| Proposed Equipment - model name |  | | specify | specify |
| Proposed Equipment - PQS code |  | |  |  |
| **In-Country transportation / logistics** from unloading point to health facilities | | |  |  |
| Total service cost per category | VND |  | specify | specify |
| **Warehousing** at central level and regional level (if applicable) |  | |  |  |
| Total service cost per category | VND |  | specify | specify |
| **Installation of equipment** + end user training at health facility + functionality test (for solar refrigerators, please offer installation costs for roof mounting) | | | | |
| Total service cost per category | VND |  | specify | specify |
| Service Bundle - **Total cost** per category | **VND** |  |  |  |
| Service Bundle - **Unit cost** per category | **VND** |  |  |  |

VND

Training of MOH national and sub-national staff at central level

|  |  |  |
| --- | --- | --- |
| **Additional costs / deviations** | **single solar array** | **double solar array** |
| Additional unit costs for **pole mounting,** including material | specify | specify |
| Additional unit costs for **ground mounting,** including material | specify | specify |
| Single / double solar array applies to category | specify | specify |
| Average additional costs for return trip in case of deviations | VND |  |
|  | | |
| **Additional costs for equipment** | |  |
| Cost of upgrade of a standard 30 days TMD to FT2E with internal sensors (q-ties as per above) |  |
| Cost of upgrade of a standard Voltage Regulator to single phase extended voltage range (q-ties as per above)  (Nominal voltage and frequency: 230/50-60Hz; Input: 110-280V; Nominal Output Voltage 230V +/- 7 %; a minimum of 1.0 kVA peak load. compliant to E007/VS01.3) |  |

|  |  |  |  |
| --- | --- | --- | --- |
| **Applicable discounts -** *additional information about discount structure can be provided separately if needed* | | | |
| **Total award value** resulting from service contract award for one or  more categories |  |  |  |
| Offered applicable discount, in % | specify | specify | specify |

# Date

Name and title of authorized representative \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Signature \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_