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REQUEST FOR EXPRESSION OF INTEREST (REOI)

UN Insurance Services Tender

Publish date: 27th October 2023

Closing date: 23:59 Hours Copenhagen time, 17th November 2023

Submit REQUEST FOR EXPRESSION OF INTEREST(REOI) electronically by completing the information required in the **Expression of Interest Questionnaire** via [link](#)

For any questions related to the REOI, please send an email by 8th November 2023 at 23:59 (Copenhagen time) to mjeriha@unicef.org . Use subject "Q&A – UN Insurance Services Tender".

Interested service providers are strongly advised to read the entire document before submitting their response to this REOI.

BACKGROUND

In view of the upcoming tender exercise for United Nations Insurance Services, with this Request for Expression of Interest (REOI), the UN Insurance Group aim to seek information on your business and interest to participate to the future tender.

The UN Insurance Group comprises of [UNOPS](#), [FAO](#), [UNHCR](#), [UNFPA](#), [IOM](#), [UNDP](#) and [UNICEF](#) being the lead agency. The UN Insurance Group in line with the cooperative procurement initiative – have agreed to join efforts for the procurement of Risk Transfer Solutions. The benefit of the joint approach is to increase leverage and attractiveness to suppliers, reduce workload on commonly procured services and enhance knowledge & best practice sharing between the agencies.

About the UN

We are part of the UN System, which, in addition to the UN itself, comprises many funds, programmes and specialized agencies, each of which have their own area of work, leadership and budget. The programs and funds are financed through voluntary rather than assessed contributions. The Specialized Agencies are independent international organizations funded by both voluntary and assessed contributions. The UN coordinates its work with these separate UN system entities, which cooperate with the Organization to help it achieve its goals.

The UN Agencies strive to stimulate global support, to maintain international peace and security, to develop relations among nations to solve all international economic, cultural, humanitarian, and social problems. The UN Agencies are a client like no other with unique requirements like no other. We serve unique missions in all countries and territories across the world regardless of geopolitical tensions, sanctions, blockades, war, terrorism, natural disasters, epidemics, pandemics. The UN Agencies do not take active part in any geopolitical conflict; therefore, we stay when others leave. We are founded on a unique legal structure protected by our Privileges and Immunities.

What are we looking for:

We are looking for a service provider who can support our existing as well as future risk transfer needs. Currently we have and we are looking for the following Risk Transfer Programs and plan to much more:

- Property (owned and leased)
- Marine Cargo, Transit & Inventory Storage
- Cash in Transit
- Political Violence
- Cyber
- Sovereign risk default
- Auto (owned and leased)
- Personal accident and travel (UN employees)
- Climate
- Liability (D&O, Professional Indemnity)
- Product liability and recall

The overall objective of the tender exercise is for the UN Insurance Group to enter a Long-Term Arrangement for a total of 5 years (2+2+1) with selected service providers, subject to satisfactory performance with the contract starting in Q4 2024.

REQUIREMENTS

To serve our mandate and our missions we stay when others leave. For this fundamental reason it is important to select a service provider who has the internal capacity as well as the political will to stand with us through the known as well as unknown challenges the world has yet to see. In our view it requires experience to navigate in these environments, externally when representing UN in the market and internally in its own organization (industry expertise, due diligence, and audit requirements).

Suppliers are hereby invited to submit their responses to this REOI for the upcoming tender for the following Risk Transfer Solutions:

- a) Insurance Brokering Services
- b) Claims Services
- c) Enterprise Risk Management and Advisory Services

The *Insurance Brokerage Service* is expected to provide the UN Insurance Group access to the global insurance market be it the Syndicates with Lloyds of London or Company Markets in e.g., Europe, Asia, North America. When acting as a broker on behalf of the UN agencies the Service Provider shall maintain and defend our interests above all other interests and the Service Provider must inform clearly when acting as an agent on behalf of a third party and/or, when the services rendered may be affected by any sort of conflict of interest.

The *Claims Services* will include reception of the relevant claim's details, interaction with the relevant insurers, support the claims settlement process, engage with internal stakeholders to facilitate an efficient claims process, collect the agreed settlement amount from insurers and provide general support to the UN Agencies.

The *Advisory Services* aims to support the development of a broader Risk Transfer Strategy covering all areas of the global programs and operation. When providing Advisory Services to the UN Agencies, the Service Provider will work closely with key project leads at all levels in UN.

The Service Provider shall provide *General Support* that requires communication and meetings, when and as needed – online as well as in person. In addition, the Service Provider must expect to be able to address various ad-hoc questions related to the services rendered so that the collaboration runs frictionless and efficient.

All classifications of insurance providers and similar entities registered in UNGM [<https://www.ungm.org/>] are encouraged to participate. If your company is not registered yet, please follow the above link to get registered.

TERMS

This REOI does not constitute a solicitation. We do not request bids or proposals at this stage. We merely seek information on your business and your expression of interest in participating in the future tender. A response to this REOI does not automatically ensure that you will be selected to participate in tender or be selected for procurement. The decision of UNICEF will be final. UNICEF will not be responsible for the costs incurred in preparing and submitting your expression of interest.

UNICEF reserves the right to change or cancel the requirements at any time during the REOI and/or any future solicitation process. UNICEF also reserves the right to require compliance with additional conditions such as and when issuing any future tender documents.

If you have any additional questions about this REOI, please contact us by 8th November 2023 at 23:59 (Copenhagen time) at e-mail: mjeriha@unicef.org.

The full details of the statement of work describing the services required in detail will form part of the future Request for Proposal of Services (RFPS).

In order, to be considered and be invited to participate in the RFPS, please complete the information required in the EXPRESSION OF INTEREST QUESTIONNAIRE on this [link](#).