

CALL FOR PROPOSALS

**Improvement of the Introductory Guide for the
ICAT Series of Policy Assessment Guides and
Update to the Renewable Energy Guide**

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1. PARTICULARS

1.1. The Initiative for Climate Action Transparency (ICAT)

The Initiative for Climate Action Transparency was established in 2015 at the COP that adopted the Paris Agreement to support implementation of the Agreement's Enhanced Transparency Framework. The Initiative works with over 50 developing countries ranging from large countries, like Nigeria, to small islands, such as Antigua & Barbuda.

ICAT provides countries with tailored support and practical tools and methodologies to build robust transparency frameworks needed for effective climate action in sync with national development priorities. The projects ICAT supports relate to: building or enhancing transparency frameworks for mitigation; building a monitoring and evaluation approach for adaptation; building or enhancing frameworks to track progress in implementing nationally determined contributions; assessing the impacts of climate policies; estimating or enhancing projections of greenhouse gases; integrating and/or aggregating climate actions at the subnational level and by non-State actors; building a tracking system for just transition processes; establishing or enhancing a climate data system; and putting in place a framework to track climate finance.

To support these areas, ICAT offers a suite of practical, open-source tools and methodologies to provide effective support to the transparency efforts of countries around the world.

ICAT is an unincorporated multi-stakeholder partnership steered by the Donor Steering Committee (DSC), conformed by its donors, Austria; Canada; Germany; Italy; the Children's Investment Fund Foundation (CIFF); and ClimateWorks Foundation (CWF), and includes the UNFCCC Secretariat as the dedicated UN body with a climate change policy mandate, and UNOPS as an ex-officio member. The Initiative is managed by UNOPS on behalf of the DSC. Within UNOPS, the ICAT Secretariat manages ICAT day-to-day activities, coordinating and guiding the work of the implementing partners.

1.2. Background and objectives of the grant

The [ICAT series of 10 policy assessment guides](#) provide a stepwise and integrated approach for estimating the greenhouse gas, sustainable development and transformational impacts of countries' climate policies and actions. The guides are free to use and include:

- Five guides to assess GHG Impacts in different areas and sectors (agriculture, renewable energy, transport pricing, forestry, and buildings efficiency);
- Three cross-cutting impact assessment guides (sustainable development, transformational change, and non-state and subnational actions), and;
- Two process guides (stakeholder participation, and technical review).

Additionally, an overarching [Introductory Guide](#) is available, which provides an overview of the series of assessment guides and introduces users to the assessment process and how to use the guides.

Used separately or in combination, the guides can support countries to improve: policy design and implementation; NDC revision and tracking of their progress; domestic or international reporting; and the mobilisation of finance by demonstrating the results of effective policies. Since their launch in 2019, the guides have been applied by numerous countries, some have been updated, and several have been complemented by a number of practical, [freely available tools](#). In order to continue improving the guides to make them more aligned to the needs of developing countries and more easily accessible, ICAT now seeks to initiate work on:

- a new, comprehensive Introductory Guide for the series of policy assessment guides.
- the update and improvement of one of the policy assessment guides focusing on GHG impact: [the Renewable Energy Guide](#).

The energy sector is a crucial area for mitigation action, accounting for 75% of global greenhouse gas emissions, from which over 40% come from the production of electricity and heat. Given the scale of emissions in the energy sector, shifting to energy from renewable sources serves as a substantial opportunity to reduce governments' reliance on conventional fossil fuel sources. From this context, a significant need has emerged to assess and communicate the impacts of policies and actions related to renewable energy, to ensure they are effective in delivering GHG mitigation and helping countries meet their targets and commitments. Methodologies such as the

ICAT Renewable Energy Guide have been developed to meet part of this need, by providing methodological guidance for assessing the GHG impacts of renewable energy policies that enable or incentivise mitigation practices or technologies that reduce emissions. The Renewable Energy Guide is the most applied of the ICAT policy assessment guides that focus on GHG impacts, however, the renewable energy policy landscape is evolving, which has meant that there are new areas of policy coverage that can be included, and there is still a lot of potential to be gained from broadening its coverage and enhancing its usability.

1.3. Scope of the grant/funding

The grantee(s) shall work on:

- i. Developing a comprehensive Introductory Guide, which could be used for all ICAT policy assessment guides, and would replace the existing Introductory Guide. It is envisioned that this Introductory Guide would replicate the approach taken by the introductory sections of the [updated Agriculture policy assessment guide](#). This would enable a modular approach, where the Introductory Guide contains detailed explanations on aspects that are common across the policy assessment guides, and would enable these parts to then be removed from the individual policy assessment guides.
- ii. Updating the content of the Renewable Energy Guide and expanding its policy coverage. New insights covered could potentially include: policy developments (e.g. shift from feed in tariffs in the power sector to more market based approaches), technology developments, and market developments (e.g. increase in gas prices). The guide should also assist with the assessment of the cost of policy implementation. The update would furthermore include improving the guide's alignment to the needs of developing countries, ensuring better usability and clarity, such as through the development of templates, additional case studies, capacity building modules, and how-to videos.
- iii. Restructuring the Renewable Energy Guide to improve usability with a modular approach, in line with the structure of the recently updated [Agriculture policy assessment guide](#) and development of the Introductory Guide above, enabling users to more easily select the exact part of the guide that they need. The new structure should facilitate users to access specific parts of the guide that are relevant for the policy type that will be assessed.

1.4. Target beneficiaries

Developing country governments and their partners who are planning and implementing policies, and/or assessing their impacts in the context of developing and implementing their Nationally Determined Contributions (NDCs), national or subnational low carbon strategies, Nationally Appropriate Mitigation Actions (NAMAs), and other mechanisms.

1.5. Activities under grant/funding

All activities spelled out below shall be conducted in close coordination with and based on instructions by the ICAT Secretariat. The deliverables are subject to a review process involving a range of experts and to final endorsement by the ICAT Secretariat.

Activity 1: Information gathering and scoping

- a) Review the current ICAT Introductory Guide and Renewable Energy Guide, as well as the feedback already obtained from country applications of the guides¹;
- b) Conduct a literature review of relevant guidance developed by other initiatives and institutions, focusing specifically on the renewable energy sectors, climate policy design and implementation (e.g. International Renewable Energy Agency, International Solar Alliance etc);
- c) The review may also include interviews and/or discussions with relevant institutions, experts and country partners, in consultation with ICAT.

Expected Outputs:

¹ Feedback will be provided by the ICAT secretariat to the grantee.

- Production of a report that provides an overview of the findings from the review.

Estimated timeline:

2-3 months

Activity 2: Development of a detailed proposal and structure for each of the guides

- a) In parallel with Activity 1, develop a proposal for each of the guides which should include a clear structure and reflect key findings from the review.
- b) For the renewable energy guide, the proposal should integrate the following points for addition and expansion:
 - Integration of country examples (to be provided to the grantee), other examples and case studies (actual or hypothetical). Examples should be practical and show step by step how to carry out the full scope of the policy assessment.
 - Ensure alignment with 2006 IPCC guidelines and subsequent updates, and other relevant guidelines.
 - Increased policy coverage and options for mitigation action, ensuring the most important actions for developing countries in terms of overall mitigation potential are included.
 - Additional guidance on conducting cost estimations for policy development and implementation, including practical examples.
 - References to and guidance on existing tools and support where applicable.
 - Ensure alignment of formatting and structure with the updated ICAT Agriculture Policy Assessment Guide;
- c) Upon completion of this deliverable, the grantee will provide a detailed draft proposal and structure for the Introductory and Renewable Energy Guides to the ICAT Secretariat, and other relevant stakeholders for review. The grantee should perform and manage this review process and propose relevant reviewers. Several rounds of review may be required. Relevant reviewers may also be suggested by ICAT, as appropriate. Comments and suggestions for improvement should be implemented accordingly.

Expected Outputs:

- Completion of a detailed proposal and structure for each of the guides.
- Presentation of the proposal and structure to reviewers and in expert forums such as the ICAT Country and Toolbox Group.

Estimated timeline:

2-3 months

Activity 3: Production of drafts of the guides

- a) Complete the production of drafts of the two guides based on the agreed proposal and structure. This also includes updates and revisions to the renewable energy assessment reporting [template](#), to improve its usability and facilitate its application. Drafts should be of a high standard, for the most part without typos and basic grammatical errors;
- b) Ensure the guides are easy to understand and straightforward to use, so that users are guided through each step of the assessment process. The guides should be developed with users from developing countries in mind; Additional templates to accompany the guides should also be considered, where relevant;
- c) Upon completion of this deliverable, the grantee will provide drafts of the two guides to the ICAT Secretariat, and share the guides with relevant experts for review. The grantee should perform and manage this review process and propose relevant reviewers. Several rounds of review may be required. Relevant reviewers may also be suggested by ICAT, as appropriate.

Expected Outputs:

- Completion of drafts of both the introductory and renewable energy policy assessment guides, including updates to and development of relevant templates.
- Completion of a comprehensive review process for the drafts with subject matter experts.
- Presentation of drafts to reviewers and in expert forums such as the ICAT Country and Toolbox Group.

Estimated timeline:

4-6 months

Activity 4: Production of capacity building modules for the guides

- a) In parallel with Activity 3, develop capacity building modules for both guides in the same style as the existing capacity building modules [for other policy assessment guides](#);
- b) Complete a draft of the CB modules for each of the guides, including instructional narrative to support their use;
- c) Once the drafts are complete they should be shared with the ICAT Secretariat, and other relevant stakeholders for review. The grantee should perform and manage this review process and propose relevant reviewers. Several rounds of review may be required. Relevant reviewers may also be suggested by ICAT. Any recommended changes should be considered and implemented, if relevant;
- d) Prepare a final version of the CB modules including instructional narrative to support their use.

Expected Outputs:

- Completion of capacity building modules for the introductory and renewable energy policy assessment guides.

Estimated timeline:

1-2 months

Activity 5: Finalization of the guides

- a) Complete the production of the guides, implementing review comments as appropriate, indicating how comments have been addressed and responding to reviewers if relevant;
- b) Finalize the guides to be ready for use, including proofreading and copyediting;
- c) Ensure formatting and layout are in line with ICAT branding, including visual elements and graphics. The ICAT Secretariat will provide guidance on the style and formatting to be used;
- d) The grantee should revise and finalise the guide based on any additional feedback and input received.

Expected Outputs:

- Completion of the final version of the introductory and renewable energy policy assessment guides, including templates.

Estimated timeline:

2-3 months

Activity 6: Accessibility and outreach, including webinars, presentations and preparation of related material

- a) Support outreach activities in coordination with ICAT, to enhance the visibility of the guides;
- b) Develop material to enhance the accessibility of the guides, particularly how-to videos and slide decks;
- c) Ensure technical support and approaches are fully coordinated in the Initiative through active participation meetings with ICAT implementing partners, where relevant.

Expected Outputs:

- Production of outreach material for the guide, including slides and how-to videos based on the context of the guides.
- Participation in webinars and presentation of the guide in relevant forums
- Timely provision of progress reports.
- Outputs and outreach material developed under this project ensure ICAT visibility and maximize lessons learnt.

Estimated timeline:

2-3 months

1.6. Grant/funding available

The grant funding available under this Call for Proposals is up to **USD 200,000**.

1.7. Grant/funding duration

The expected duration of the grant/funding is **12-15 months**.

1.8. Applicant eligibility

The following categories of applicants are eligible to apply under this Call for Proposals:

- Non-governmental organizations (NGOs)
- Foundations
- Indigenous peoples organizations (IPOs)
- Civil society organizations (CSOs)
- Grass-roots organizations
- Institutions or federations
- Ethnic organizations
- Academic and research organizations
- For-profit entities (registered companies)*
- UN system organizations

* For-profit entities are required to demonstrate their ability to undertake the grant activities on a not-for-profit basis. Recovery of indirect costs of up to 10% of the total grant funding are permissible.

Applicant country of registration and nationality

Applicants eligible to apply under this Call for Proposals with regard to country of registration and nationality (for individuals) are as follows:

All countries

Additional conditions of ineligibility

The applicant shall not fall under any of the conditions listed in the [Instructions to Applicants](#), Article 1, which makes the applicant ineligible for this grant/funding.

1.9. Content of proposal submissions

Applicants shall include the following:

- **Proposal**
- **Annex 1: Declarations (signed)**
- **Annex 2: Protection from sexual exploitation and abuse (PSEA) implementing partner self-assessment (signed), including supporting documentation**
- **Annex 3: Financial proposal, signed and as a soft copy in Excel format**
- **A minimum of two (2) reports or references from similar projects completed in the past that are considered relevant to this Call for Proposals**
- **Audited financial statements from the last two financial years**
- **Certificate of registration/incorporation**

Applicants must carefully read and understand the [Requirements](#) in this Call for Proposals and the [Instructions to Applicants](#) before completing the Proposal and Annexes.

1.10. Partial proposals

Partial proposals are not permitted. Applicants shall include all activities mentioned in section 1.5 in their proposal.

1.11. Sub-granting² and contracting³

Sub-granting and contracting are only permitted under this Call for Proposals as follows:

Sub-granting	Permissible
Contracting	Permissible

1.12. Proposal currency

The proposal budget shall be prepared in the following currency: **United States Dollars (USD)**.

1.13. Language of proposals

All proposals, information, documents and correspondence exchanged between UNOPS and the applicant shall be in **English**.

1.14. Proposal submission

The deadline for the submission of proposals is 16 November 2023. Proposals shall be submitted using the following method:

e-Mail

Proposals shall be sent to icat@unops.org.

Refer to Article 10, "Proposal Submission", of the [Instructions to Applicants](#) for details on the specific requirements for proposal submission.

1.15. Type of legal instrument

The applicable legal instrument(s) are identified hereunder. A template is provided with this Call for Proposals for reference.

- Grant Support Agreement
- UN2UN Agreement

1.16. Contact information

All correspondence, notifications and requests for clarifications in relation to this Call for Proposals shall be sent to:

Name	Teresa Schueler
Title	Project Management Support - Senior Assistant
Email	teresas@unops.org

² Sub-grant is when an entity is selected by the implementing partner to implement activities on behalf of the implementing partner and complies with the same principles as outlined in the UNOPS Operational Instruction on [Grant Support](#).

³ Contracting is done when an implementing partner procures services, goods or works using the procurement procedures of the IP.

1.17. Important dates and deadlines

The following tables provide the key dates and deadlines pertaining to this Call for Proposals.

	Date	Time	Timezone
Submission of proposals	16 November 2023	23:59	CET
Request for clarification	10 November 2023	23:59	CET
Expected agreement start date	January 2024		

2. REQUIREMENTS

2.1. Approach and methodology

The proposal has to outline what guidelines and principles the Applicant follows throughout the implementation of the project in the below areas:

- Health and Safety Requirements
- Social and Environmental Requirements (such as gender and social inclusion)
- Protection from Sexual Exploitation and Abuse Requirements
- Sustainability Requirements, both internal to the organization as well as considerations regarding the implementations of the specific activities under the grant

2.2. Implementation Plan requirements

Using the proposed outputs, deliverables and activities, in view of achieving the outcomes of the grant/funding, complete the Implementation Plan. The Implementation Plan should accurately show the sequence and timeframe for the delivery of each activity and output.

2.3. Implementing Partner Monitoring Plan requirements

Complete the Implementing Partner (IP) Monitoring Plan.

2.4. Budget requirements

- a. Budget Ceiling: **up to USD 200,000**
- b. At a minimum, the budgets must include:
 - i. An estimate of direct costs, which include all of the expenses that are required for, and can be tracked directly to, the grant/funding accounts. Direct costs must be broken down by expense subcategory, by expense line item and by year.
 - ii. A description of assumptions or justifications underlying the estimates.
 - iii. A breakdown of costs by Activity listed under Section 1.5.
- c. The costs will be eligible only if these are incurred for the purpose of this grant/funding and within the duration mentioned in the legal instrument (including any amendments).
- d. Article II, Section 7, of the Convention on the Privileges and Immunities of the United Nations provides, inter alia, that the United Nations, including UNOPS as a subsidiary organ, is exempt from all direct taxes, except charges for public utility services, and is exempt from customs restrictions, duties, and charges of a similar nature in respect of articles imported or exported for its official use. All proposals shall be submitted net of any direct taxes and any other taxes and duties.
- e. Grant budgets may include indirect costs up to 10% of direct costs. In case of subgrants, indirect costs on the subgrant amount should be calculated and presented separately.

3. EVALUATION METHOD AND CRITERIA

Proposals submitted in response to this CFP document shall be evaluated following the cumulative analysis methodology, which consists of the following steps:

- a. **Preliminary screening:** This includes an assessment of whether proposals comply with the formal and eligibility criteria stated in [Table 1: Formal and eligibility criteria](#). All proposals which pass this stage will go through a subsequent evaluation as follows.
- b. **Technical evaluation:** This assesses the technical points achieved by each proposal, as per the maximum obtainable points assigned per criteria group in [Table 2.1: Parts of the technical proposal evaluation](#). Only proposals that meet the minimum threshold indicated in [Table 2: Technical criteria](#) shall be considered substantially compliant at this stage. Evaluation of the technical proposals shall be completed prior to opening the financial proposals.
- c. **Financial evaluation:** Financial proposals will only be opened for proposals that have achieved the minimum threshold in the technical evaluation. Financial proposals shall be checked for any mathematical errors in accordance with Article 15, “Minor Informalities, Errors or Omissions” in the [Instructions to Applicants](#). The total financial proposal points achieved for each proposal are determined in accordance with [Table 3: Financial criteria](#).
- d. **Combined analysis:** This evaluation will be conducted based on a combined analysis, analyzing all of the relevant costs, risks and benefits for each proposal. The combined analysis includes the scores from both the technical evaluation, including factors such as risks, sustainability, and others, and the financial evaluation, using a predefined weighting method.

The maximum number of points that an applicant may obtain for its proposal are as follows:

- Technical proposal: 70 points
- Financial proposal: 30 points

The maximum total number of points an applicant may obtain for both the technical and financial proposals is 100. The weighting of the technical and financial proposals will be 70:30.

UNOPS may request clarification or further information in writing from applicants at any point during the evaluation process. In this case, any response from an applicant shall not modify the substance of the proposal, including both the technical and financial aspects of the proposal. UNOPS may use such information to interpret and evaluate the relevant proposal.

The evaluation of a proposal by UNOPS shall be carried out against the evaluation criteria described in the following tables.

3.1. Preliminary screening

Table 1 FORMAL AND ELIGIBILITY CRITERIA	
Criteria evaluated on a pass/fail basis during the preliminary screening	Documents to establish compliance with the criteria
1. The applicant is eligible as defined in Article 1, "Applicant Eligibility" in the Instructions to Applicants .	<ul style="list-style-type: none"> • Proposal • Annex 1: Declarations • Annex 2: PSEA implementing partner self-assessment
2. The proposal is complete and includes all completed forms and other documentation requested in the Particulars , 'Content of proposal submissions'.	<ul style="list-style-type: none"> • All documentation requested in the Particulars, 'Content of proposal submissions'
3. The applicant accepts the conditions in the template for agreement, as specified in the Particulars , 'Type of legal instrument'.	<ul style="list-style-type: none"> • Annex 1: Declarations
4. The applicant has at least 5 years experience in producing publications on MRV, climate action transparency and/or the renewable energy sector.	<ul style="list-style-type: none"> • Proposal • Two references/reports from previous projects

3.2. Technical evaluation

Table 2 TECHNICAL CRITERIA	
Criteria evaluated based on scoring during the technical evaluation	Documents to establish compliance with the criteria
<p>The maximum number of technical points obtainable is detailed in Table 2.1: Parts of the technical proposal evaluation.</p> <p>To be technically compliant, applicants must obtain a minimum threshold of 70% of the total obtainable points.</p>	<ul style="list-style-type: none"> • Proposal • Reports of past projects completed

Table 2.1 Parts of the technical proposal evaluation		Obtainable points
2.1.1	Applicant's technical capacity and expertise	20
2.1.2	Proposed methodology, approach and implementation plan	30
2.1.3	Key personnel proposed	20
Total technical proposal points		70

Table 2.1.1 Part 1: Applicant's capacity and expertise

	Criteria to be evaluated	Documents to establish compliance with the criteria (not exhaustive)	Obtainable points
1.1	The applicant has the general organizational capability to support effective implementation: management structure; financial stability and project financing capacity; management controls; and the extent to which any work would be sub-granted/contracted.	<ul style="list-style-type: none"> • Copy of audited financial statements for the last two years. <p>The financial statements shall include balance sheets, income statements, cash flow statements and statements of shareholders' equity for the two years. Statements shall be duly stamped and signed by the organization's Director and Chief Financial Officer/Chief accountant.</p> <ul style="list-style-type: none"> • Proposal 	2
1.2	The applicant has demonstrated history (in terms of years and depth and relevance of engagement) and practical experience working in developing countries on topics related to climate policies, NAMAs, transparency and sustainable development (min. 5 years)	<ul style="list-style-type: none"> • Proposal, Section 2 • Reports of past projects completed 	9
1.3	The applicant has demonstrated capacity and experience (in terms of number of years and subject matter covered) in developing publications and/or methodological guidance to be applied in a climate policy and renewable energy context. (min. 5 years)	<ul style="list-style-type: none"> • Proposal, Section 2 • Reports of past projects completed 	9
Total points for Part 1			20

Table 2.1.2 Part 2: Proposed methodology, approach and implementation plan

No.	Criteria to be evaluated	Documents to establish compliance with the criteria (not exhaustive)	Obtainable points
2.1	The proposal is substantially compliant and does not contain any material deviation(s) from the minimum requirements as stipulated in this CFP document, which indicates the applicant's understanding of these requirements.	<ul style="list-style-type: none"> • Proposal, all sections 	7
2.2	The applicant's proposed approach is consistent with objectives and targeted outcomes of the grant/funding and the objectives of the UNOPS project activities under which this grant/funding opportunity is available. Proposal includes relevant actions and tasks clearly linked to the achievement of the desired outcomes. A high level of knowledge on the topic (renewable energy and policy assessment) and understanding of developing country contexts is reflected.	<ul style="list-style-type: none"> • Proposal, Section 3 	7
2.3	The proposal includes a sound implementation plan and timeline.	<ul style="list-style-type: none"> • Proposal, Sections 3 and 4 	7

2.4	Proposal presents a sound plan for stakeholder engagement, and includes a well-thought out plan for the review processes needed, with indicative reviewers where relevant.	<ul style="list-style-type: none"> • Proposal, Sections 3, 4 and 5 	4
2.5	Proposal provides a thorough and innovative plan on dissemination and outreach for the guides.	<ul style="list-style-type: none"> • Proposal, Sections 3 and 4 	3
2.6	Both internal and external risks are duly considered and the proposed mitigation actions are appropriate.	<ul style="list-style-type: none"> • Proposal, Section 3 	2
Total points for Part 2			30

Table 2.1.3 Part 3: Key personnel proposed

No.	Criteria to be evaluated	Documents to establish compliance with the criteria (not exhaustive)	Obtainable points
3.1	The composition and structure of the applicant's proposed team is appropriate and the proposed management roles and other key personnel roles are suitable for the implementation of the grant support project activities.	<ul style="list-style-type: none"> • Proposal, Section 6 	5
3.2	The applicant describes and justifies its plan for the size and composition of its team.	<ul style="list-style-type: none"> • Proposal, Section 6 	5
3.3	The qualifications and experience of the proposed key personnel meet the established requirements for the implementation of the Grant Support Project Activities. The team must include expert(s) on the topic of renewable energy with a minimum of 5 years experience in the field.	<ul style="list-style-type: none"> • Proposal, Sections 8 and 9 	10
Total points for Part 3			20

3.3. Financial evaluation

Proposed budget amounts should be inclusive of VAT.

Table 3 FINANCIAL CRITERIA		
Criteria evaluated based on a cumulative analysis methodology during the financial evaluation	Documents to establish compliance with the criteria	Obtainable points
<p>1. Total Budget: A maximum of 10 points will be allocated to the lowest total budget. Total budgets of other substantially compliant applicants will be scored according to the following formula:</p> $\text{Points for budget amount} = \frac{[\text{lowest total budget amount}] \times [\text{maximum points allocated for the total budget amount}]}{[\text{Total budget amount of proposal under evaluation}]}$	<ul style="list-style-type: none"> Annex 3: Financial proposal 	10
<p>2. Applicant organizations comply with the maximum budgets stipulated in the Budget requirements.</p>	<ul style="list-style-type: none"> Annex 3: Financial proposal 	5
<p>3. The applicant has provided sufficient justification of budget lines and lump sums.</p>	<ul style="list-style-type: none"> Annex 3: Financial proposal 	5
<p>4. The allocation of budget among different categories is appropriate, particularly the allocation between activities and the operational budget.</p>	<ul style="list-style-type: none"> Annex 3: Financial proposal 	5
<p>5. The applicant's cost estimates and the assumptions made for such estimates are reasonable.</p>	<ul style="list-style-type: none"> Annex 3: Financial proposal 	5
Total financial proposal points		30