

## Minutes of Pre-bid Meeting

RFP : Development of the National Standards for Battery

Energy Storage System (BESS) in Vietnam

RFP/2023/47612

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|----------------------|---|
| Date and Time        | July 20th, 2023; 14.00-15.00 BKK Time                     |
| Location             | Google Meet   |
| UNOPS Representative | Thuy Ngoc Nguyen<br>Nadiyah<br>Sakuna Chotchaipattarapong |

### **Pre-bid Minutes:**

*UNOPS representative (Sakuna) started the meeting by welcoming all participants and gave the floor to the ETP representative for welcoming the participant.*

### **1. Tender Outline Presentation**

UNOPS the ETP Representative (Thuy) shared the presentation and explained the project details, then Procurement team (Sakuna) explained the evaluation criteria and tender timeline (detailed presentation attached).

### **2.Q&A session**

| No | Question   | Answer  |
|----|--|---|
| 1. | Regarding the Deliverable 6: Reports on testing principles, practicality of TCVNs, and categorisation of mandatory and optional standards, whether the standard would be addressing the grid code related needs of the assessment or is there any comprehensive study related to the requirement of battery energy storage systems for Vietnam grid? | According to MOST, these reports are intended to be developed for a single standard only, not for the entire Vietnamese grid system. There have not been any comprehensive study related to the requirement of battery energy storage systems for Vietnam grid. |

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UNOPS Thailand  
Multi-Country Office  
Thailand, Indonesia and  
Pacific Countries

208 Wireless Road  
Building, Lumpini,  
Bangkok 10 330,  
Thailand  
Tel: +66 2288161  
Email: [info@unops.org](mailto:info@unops.org)  
[www.unops.org](http://www.unops.org)

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|----|---|---|
| 2  | There are some requirements to collect data of some countries to prepare and develop to this standard. Are there any local consultants in Vietnam who have already collaborated with UNOPS in the past? | This tender is our first study that we conducted regarding developing national standards and it's a completely new study for BESS in Vietnam. Bidder has to have the local representatives in Vietnam to conduct all of these consultation workshops. |
| 3. | Regarding the preferred experience of standard expert in TOR on Page 22, would this position require the preferred experience of the knowledge of medical equipment or mechanical equipment?            | Knowledge of mechanical equipment is preferred experience for Standard expert. There was a typo on the Terms of Reference, and in this amendment, we changed this requirement to correct the typo.  |

### Closing

UNOPS representative closed the meeting and thanked the vendor representative for attending the pre-bid meeting.

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[www.unops.org](http://www.unops.org)