

Date 18 July 2023

Questions and Clarifications #1

REQUEST FOR EXPRESSION OF INTEREST (REOI)

The Joint United Nations Tender for Third Party Logistics – Freight Forwarding Services

| Q# | Question | UNICEF Response |
|----|--|--|
| 1 | <p>4.Please submit your company profile detailing your organizational experience in the last 5 years: kindly advise what you refer to with “organizational experience”?</p> <p>Are we allowed to enclose supporting documentation, like our annual report as it provides a overview on our structure, financial and other key corporate focus areas? Or do we just add text?</p> | <p>No attachments are possible in the form. Please type in your response. Additional information may be required</p> |
| 2 | <p>As per material, we are to answer some questions in writing where it says ‘Please elaborate in less than 4.000 characters below’</p> <p>Is that 4.000 characters with space or 4.000 characters without space?</p> | <p>It is the total number of keystrokes, that is, space is also a keystroke</p> |
| 3 | <p>Please explain a bit further what you exact are seeking with this question?</p> <p>39.Please provide the total number of freight forwarder warehouse movements handled in 2022 (no of BLs)</p> | <p>Please provide warehouse movements as in total number of incoming and outgoing movement</p> <p>“(no of BLs)” is deleted from the form. Now question reads as follows now “Please provide the total number of freight forwarder warehouse movements handled in 2022”</p> |
| 4 | <p>Please confirm all data submitted by supplier, will be confidential and only for the eyes of UN / Unicef.</p> | <p>Confirmed</p> |
| 5 | <p>We want to try to insert data one by one, utilizing multiple working days. How do we do that?</p> | <p>This is not possible, you will have to do it in one go. Please find attached the PDF version of the questionnaire for ease of reading.</p> |

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| 6 | We want to attach the files(PDF, Excel, etc) for EOI reply. How do we do that? | Attachments are not possible in the questionnaire. |
| 7 | The EOI is saying that this tender is covering not only current 8 entities but also 5 entities, including UNPD. But we have FA with UNPD up to July.2026. How dose handle for it? | This REOI is a prelude to the RFP which will be issued later this year. For further details on your current FA, please reach out to the UN entity concerned. |
| 8 | 11.Experience in providing logistics services to government agencies or public sector organizations? How do you define government agencies and public sector organizations? We assume it does not include other NGOs such as Save the Children, ICRC, etc. | Please provide experience with any relevant Humanitarian agencies and organizations including INGOs Question now updated to: 11.Experience in providing logistics services to government agencies or public sector organizations or INGO's or Humanitarian Agencies? |
| 9 | 17.Please provide the total global export air freight volumes handled in 2022 (in metric tons) <i>Pass criteria: +100.000 metric tons</i> +200.000 metric tons is a very significant volume and limited to very few forwarders. What is the consequence if the pass criteria is not met? | It is expected that "Global volumes measured in terms of capacity, not only as a single entity but an organization's network". If the pass criteria is not met, it is likely that the respondent may not move to the next stage of the process. Pass criteria updated to: <i>+100.000 metric tons</i> |
| 10 | 25.Please provide the total global refrigerated cargo export sea freight volumes handled in 2022 in TEUs <i>Pass criteria: 50,000 TEUs</i> | This is noted. There will not be a pass criteria for global refrigerated cargo. Pass criteria excluded from the form. |

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| | +50.000 TEUs of reefer containers is a very significant volume and limited to exceptionally few forwarders. What is the consequence if the pass criteria is not met? | |
| 11 | 39.Please provide the total number of freight forwarder warehouse movements handled in 2022 (no of BLs) Warehouse movements are not measured in BLs but in number of moves, picks, etc. Can we provide the number in a different manner? | Covered in point 3 Please provide warehouse movements as in total number of incoming and outgoing movement “(no of BLs)” is deleted from the form. Now question reads as follows now “Please provide the total number of freight forwarder warehouse movements handled in 2022” |
| 12 | 40.Please provide the total number of Customs cleared shipments handled in 2022 (no of BLs) Clearances are measured in the number of clearances, not BLs. Can we provide the number in a different manner? | Please provide quantity of cleared shipments at OBL/AWB level; here we would like to understand out of the full amount of OBL/AWB handled in 2022 the percentage of shipments cleared by your company. Question updated to: Please provide the total number of Customs cleared shipments handled in 2022, consolidated in terms of OBL/AWB handled |
| 13 | Would it be possible to send the questions in a format where all questions are visible? Eg pdf, word, excel. We'll fill in the online tool with our input, the request is for us to be able to work on the questions simultaneously. You cant move to the next page without answering all questions on the page. | Please find attached `EXPRESSION OF INTEREST FORM and EXPRESSION OF INTEREST QUESTIONNAIRE`. Kindly note that forms should be populated online. |