

Date 20 July 2023

Questions and Clarifications #2

**REQUEST FOR EXPRESSION OF INTEREST (REOI)**

**The Joint United Nations Tender for Third Party Logistics – Freight Forwarding Services**

Q#	Question	UNICEF Response
1	<p>In regards to below question (Q22) you are referring to the 'list of countries where UNICEF sends shipments to and from' in the annual report.</p> <p>Is that based on Annex 3A or Annex 3B list? (Can't find the exact ship-to-and-from-list)</p> <p><b>**</b></p> <p>Forwarders with strong capabilities and expertise globally in Sea Freight services <i>For information on the list of countries where UNICEF sends shipments to and from, please click on the link below to access the UNICEF 2022 annual report</i> <a href="https://www.unicef.org/supply/resources/annual-reports">https://www.unicef.org/supply/resources/annual-reports</a></p> <p><i>For information on UNICEF regional classification, please check</i> <a href="https://data.unicef.org/regionalclassifications/">https://data.unicef.org/regionalclassifications/</a> 22. Please provide the number of countries worldwide where you have your own offices, established representations, or established agents, offering sea freight forwarding services (<i>Pass criteria; minimum 80% of countries where UNICEF sends shipments to and from.</i>)</p>	<p>Annex 3A and <a href="#">Annexes to the Supply Annual Report 2022</a> (PDF, 419 KB) should be referred to</p>
2	<p>What is the award criteria for freight forwarders? Are forwarders awarded by region, country, lane, commodity, and/or volume?</p>	<p>This will be determined in the evaluation criteria of the RFP, expected to be launched later this year.</p>

Q#	Question	UNICEF Response
3	If forwarders are awarded based on a particular region of the world, does that include all shipments originating from that region to all global destinations? Or are awards also provided across a mix of lanes and commodities?	This will be determined in the evaluation criteria of the RFP, expected to be launched later this year.
4	What percentage of ocean volume is BCO (beneficial cargo owner) versus NVO (non-vessel operating)?	This will be determined in the outcome/award as a result of the RFP, expected to be launched later this year.
5	What % of ocean volume requires temperature control (including ambient vs. cold-chain)? What % of air volume requires temperature control (including ambient vs. cold-chain)?	Unfortunately there is no public information on a specific split.  For an estimation, please refer to <i>annual report and check commodity type and products moved</i>  <a href="https://www.unicef.org/supply/resources/annual-reports">https://www.unicef.org/supply/resources/annual-reports</a>
6	Please confirm if Waiver Services (Africa) as referenced in the Expression of Interest Form Question 9. refers to Cargo Tracking Note applications and services.	Correct. Waivers to African countries are also known as: CTN (cargo Tracking Note), ECTN, BESC, BIETC, BSC, CEE, CNCA or FERI, etc.
7	Could you please provide more details on the expectations for forwarders to conduct rate management activities?	This will be elaborated at RFP stage.
8	Could you provide more details on the integration specs (both EDI and API) and the required milestones?	This will be elaborated at RFP stage.
9	Could you please provide a rough timeline on when the RFP will officially launch and other key dates?	RFP expected in Q4. New agreement to commence in July 2024.