

Annex C Commercial Proposal Matrix

Complete the tables with the proposed discount level and pricing.

The format of the table is provided as an example. The bidder may adapt product groups and/or add articles.

SoW Reference	Product Group	Discount (in %) on Citrix List Price	Citrix List price (USD)	IAEA price (USD)	IAEA price (EUR)	Comments
2.1.1.1.1	Citrix Gateway (Netscaler) Physical Appliances					
2.1.1.1.2	Citrix Gateway (Netscaler) Virtual Appliances (MPX and VPX)					
2.1.1.1.3	Citrix Licenses					
2.1.1.1.4	Citrix Maintenance*					
2.1.1.1.6	Citrix Support**					

*Details of the current installation shall be provided on request

**Optional: Provide details and price of an alternative or additional solution

SoW Reference	Consultancy Services (All services to be performed at IAEA headquarters in Vienna, Austria)	Daily Flat Rate (8 hours) (including travel and expenses) - EUR	Hourly Rate (if intervention less than 8 hours) - EUR	Comments
2.1.1.2.1	Citrix Engineer (forecast 15 days/year)			
2.1.1.2.2	Citrix Consultant (forecast 10 days/year)			
2.1.1.2.3	Citrix Trainer (forecast 10 days/year)			