



Country Office of Viet Nam

**QUESTIONS AND ANSWERS**  
to the ITB No. UNFPA/VNM/ITB/22/01

**SUPPLY OF 30 FETAL/OBSTETRIC MONITORS AND  
700 DOPPLER FETAL HEARTRATE DETECTORS AND RELATED SERVICES**

Dear Sir/Madam,

Reference to the subject ITB, please find below questions asked by potential bidders and corresponding answers by UNFPA as addendum to the solicitation document:

| No. | QUESTIONS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | ANSWERS                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|-----|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1   | <p>Is this bid only open to local suppliers in Viet Nam ...</p> <p>Since we saw the mandatory specifications of valid business licence issued by appropriate authorities in Vietnam.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                              | <p>This is to confirm that this is an international bid opening for all interested bidders. Given the current regulations from the Government of Viet Nam for imported medical equipment, the required medical equipment in this bid must have valid import licenses.</p>                                                                                                                                                                              |
| 2   | <p><i>In SECTION I: Instructions to Bidders, clause 27.3., it mentions "Copy of an import license granted by the Ministry of Health (for imported goods) or a product circulation registration certificate granted by the Ministry of Health (for home-made goods). Or the standard announcement for the Class A medical equipment issued by the Ministry of Health"</i></p> <p><b>Does it mean the medical device submitted must be registered in Vietnam MOH already? If our products have not been registered, but we can finish the registration before bid evaluation completed. Do we still have qualification to participate this ITB?</b></p> | <p>A valid import license of the offered medical equipment should be included in the submitted quotation.</p>                                                                                                                                                                                                                                                                                                                                          |
| 3   | <p>Please let me know if training on the use of equipment can be provided online?<br/>And also in which language it should be given.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | <p>Training (in Vietnamese) will be conducted at the time of delivery of the purchased equipment to provincial CDCs. Normally, one training course for one provincial CDC. As facilities at provincial CDCs are limited (in terms of audio-visual equipment and internet access), it is required that all training will be conducted in-person (i.e. not virtual). From our previous experiences, each training section lasts for about 2-4 hours.</p> |
| 4   | <p>In order to participate in the proceedings, do I need to initiate business contact with any entity located in Viet Nam?</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | <p>This bidding process is open to all legally-constituted companies that can provide the requested medical equipment and have legal capacity to deliver in Viet Nam.</p>                                                                                                                                                                                                                                                                              |