**UNDP- ETH-00014: Supply and Installation of Solar PV Systems and Appliances for Selected Demonstration Sites in Ethiopia**

**Clarification: Round 1**

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| **SN** | **Query** | **Answers/ clarification** |
| **1** | As we understood in the part 8. Financial Standing - Turnover, of the pdf document UNPD-ETH-00014\_SUPPLIER, Bidder should have annual sales turnover of minimum USD 500,000 for the last 3 years. And as a bidder we must provide average turnover amount for the last 3 years in USD.    Thus, if a company has an average turnover of 500K USD over 3 last years but has one year under 500K USD, can the company still participate to the bid or is it an elimination criterion? | Thank you for the request. As long as the average sales turn over the last three years: 2019, 2020 and 202 is USD 500K or above it is acceptable from our part.  After making internal discussion, we have decided to reduce the average annual sales turn over from USD 500,000 to USD350,000  Hence, please note that, the average sales turnover over the last three years is reduced to USD 350,000. |
| **2** | As explained in the Terms of reference part IV we fully understand that the Delivery of Solar PV Systems and Appliances and installation need to be completed within 3 months (90 days).    However, given that the situation in term of supply for the inverters is currently extremely difficult due to the shortage of material at worldwide level, we might have some issues to assure you the 3-month delay asked (especially for the PV System for Amhara Water Irrigation and Energy Development Bureau in Amhara Region project), is that issue about the delay might constituted an exclusion/elimination criterion for the company? | Considering the shipment of solar PV systems to Ethiopia Via sea/land freight, and shortage of material globally, the contract duration has been extended to 4 months, |
| **3** | *PV System for Newase Primary and Junior Secondary School in Wolaita Sodo town, SNNPR region in Annex 1, the Solar module is 18 No., But in TOR, the Solar module is 20 No.*  *So could you confirm the correct qty of the system?  OR*  *For The document “Annex 1- Technical Requirement” and “Terms of Reference- ToR”, which file shall prevail?* | The correct Quantity is as follows:  a) for solar module the correct quantity is **20** for the first three project sites;  b) for the Batteries bracket the correct quantity is **2** for first three project sites  c) for Photovoltaic bus box (3 in 1 out): the correct quantity is 2 for the three-project sites  d) for Photovoltaic bus box  (3 in 1 out) , it was missed in the ToR, but it was in the Annex part: Now it is available both in ToR and Annex1 for project site 4. |
| **4** | 1、How do we purchase bids?  2、How about the bidding method, electronic bidding?  3、What is the specific bidding process?  4、To be eligible for bidding, we should first complete registration on this link right? | 1)Response: We do not sell bidding documents. All the bidding documents are attached in the below link and you can register in our supplier portal and download the bidding documents.  **2)** Responses: Yes, it is an electronic bidding. After you download our bidding documents, please review it and you will upload the required bidding documents in the system as per the instruction and guidance available in the user guideline.  3)Response: I hope, once you have downloaded our bidding documents, you have a chance to review our requirements, and should you need additional information or clarifications, please let us know. For the bidding process, it is also available in our bidding documents.  4)Response: Yes, this is the pre requisite and you need to get registered to down load our bidding documents , which includes our technical requirements, bid data sheet, Terms and conditions and other details too. |