

## Annex K Technical evaluation criteria

### Evaluation process and methods

#### 1. Initial Technical Evaluation Pass/Fill approach:

MANDATORY REQUIREMENTS	SUPPORTING DOCUMENTS	SCORE
1- Lead bidder is a legal entity regulated and licensed in Iraq	A copy of the certificate of incorporation (i.e. company legal registration) or equivalent document verifying legal status/capacity in Iraq. The contractor to submit a valid contractor classification card. International companies are not excluded provided by to be registered in Iraq.	Pass / Fail
2- The bidder shall submit evidence of implementing similar projects	List of similar projects on treatment of medical waste	Pass / Fail
3- Bidder must be registered in UNGM through the link: <a href="https://www.ungm.org/">https://www.ungm.org/</a>	Supporting documents: the bidder must provide UNGM number.	Pass/ Fail

#### 2. Scoring Technical Evaluation:

The Bid shall be evaluated based on technical and financial criteria. The ratio weight between technical and financial criteria is **(60:40)**. **Please refer to Annex A (Technical evaluation criteria)**

##### a. Technical Evaluation:

- The Bid shall be technically evaluated as below:
- The passing score of the technical criteria is 40 out of 60. See the criteria on annex below.

##### b. Financial Evaluation:

- The bidder will be financially scored based on formula below:

**Bidder (A) = (Maximum score for price proposal (40 points) x Price of lowest priced proposal among technically passed bidders)/Price of proposal (A)**

- c. The total weight of the bidder will be the **cumulative of the two above formulas** (Technical and Financial).

Below are the selection criteria to be used in Bid Evaluation:

All BIDs will be technically evaluated according to below criteria, considering.

1- Minimum passing score should be **40 out of 60 of the below criteria weights**.

2- All bidders are required to submit **enough evidence** of the proof of skills/expertise and their capacity and capability to execute the assignment. All documents related to below should be sent with the fully filled Vendor Profile Form.

No.	Criteria	Weight
<b>(I)</b>	<b>Company and organizational profile</b>	<b>20</b>
	Company background; years in business in related assignment being sourced, financial strength, accreditations on matters such as quality control. Registration documents of the company is required	5
	Experience in managing similar projects; client portfolios with evidence in the form of recommendation letters from clients demonstrating work completed and project outcome.	11
	Experience with working with multiple stakeholders in a project particularly Government and International organizations	4
<b>(II)</b>	<b>Proposed work plan and approach</b>	<b>20</b>
	Extent of understanding of the project requirements (brochures for the exact units required by UNICEF)	7
	Practicality of the proposed methodology relative to the context of the service and in line with the standards specifications presented and in compliance with the proposed technical standards including ISO standards. The Technical specifications and conditions required in Annex 1 shall be considered	4
	Risk assessment and mitigation strategies integrated into the service	4
	Appropriateness of the implementation schedule to the project timelines and project quality assurance measures to ensure successful implementation	5

<b>(III)</b>	<b>Company Key Staff</b>	<b>20</b>
	Bidder is authorized (officially) and have certificate from the global manufacturing companies of this particular kind of technology along with evidence of the technical expertise for the staff	10
	Appropriateness of the mix of expertise/skills of team members, including providing C.Vs for each team member	6
	Evidence of Key managerial skills and cultural knowledge of the individual team members	4
	<b>Total</b>	<b>60</b>