

## Minutes of Pre-bid Meeting

Supply and Delivery of 170 number of 40W Solar Home Systems  
Telefomin District, Papua New Guinea  
ITB/2022/41595

Date and Time : May 12th, 2022; 14:00 - 15:00 PNG Time

Location : Google Meet

UNOPS Representative : 1. Delelegn Mulat  
2. Chris Brosz  
3. Yako Punin Minaro  
4. Nadiyah  
5. Piska Aprilia

### **Pre-bid Minutes:**

*UNOPS representative (Nadiyah) started the meeting by welcoming all participants and gave the floor to the Project Representative for welcoming the participant.*

### **1. Tender Outline Presentation**

UNOPS Procurement team (Nadiyah) shared the presentation and explained the tender timeline and evaluation criteria, then the Project Representative (Delelegn) explained the project details (detailed presentation attached).

### **2.Q&A session**

**1st Question:** Regarding point 4 for the technical specifications of goods. Could you please check if the peak power rating specifications at 350Wp for a 40W panel is correct. Is it supposed to be 35Wp instead of 350Wp? 350Wp for a 40W panel is causing a bit of confusion.

**Answer:** 40Wp is minimum, 350Wp is maximum

**2nd Question:** If 40W refer to other specification, what is the rate of LED lamp you need and how many hours it will be used daily

**Answer:** We are not specifying a minimum wattage per LED, however the SHS kits should be able to provide a minimum 12 hours of lighting-only on a full charge.

**3rd Question:** We are Chinese manufacturers for these goods, can we supply to multiple suppliers that bid the tender?

**Answer:** There is no issue on that. The assignment is to supply the goods and also the services. So the same manufacturer supplying multiple bidders should not be an issue for the competition, because although multiple bidders source from the same manufacturer, each bidder should still propose the services components of the assignment, including the pricing.

UNOPS representative closed the meeting and thanked the vendor representative for attending the pre-bid meeting.