**ANNEX 3: TECHNICAL AND FINANCIAL OFFER - SERVICES**

*Bidders are requested to complete this form, sign it and return it as part of their quotation along with Annex 2 Quotation Submission Form. The Bidder shall fill in this form in accordance with the instructions indicated. No alterations to its format shall be permitted and no substitutions shall be accepted.*

|  |  |  |
| --- | --- | --- |
| Name of Bidder: | Click or tap here to enter text. | |
| RFQ reference: |  | Date: Click or tap to enter a date. |

**Technical Offer**

*Provide the following:*

* *a brief description of specification of equipment that is relevant to the Terms of Reference*
* *picture of the equipment*
* *operation manual and objective of equipment in English and Bahasa Indonesia*

**Financial Offer**

Provide a lump sum for the provision of the goods and services stated in the Terms of Reference your technical offer. The lump sum should include all costs of goods and services. The shipping cost to delivery address must calculate separately.

**Currency of Quotation:** Click or tap here to enter text.

|  |  |  |
| --- | --- | --- |
| **Ref** | **Description of Deliverables (Per Batch)** | **Total Price (IDR)** |
| 1. | 1st Payment 90% will be made upon submission of documents after goods arrived at specified delivery locations. |  |
| 2. | 2nd Payment 10% will be made upon submission of report after Installation, commissioning and on-site training to operate the equipment/commissioning completed |  |
| **Total Price** | |  |

**LOT 1: Split Air Conditioning Build Up Trainer**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **No** | **Demonstration Training Equipment** | **UOM** | **Qty** | **Unit Price**  **(IDR)** | **Total Price**  **(IDR)** |
| **Batch-1** | | | | | |
| 1 | Split Air Conditioning Build Up Trainer equipment (Warranty 1 year spare parts), including: | set | 2 |  |  |
| * Installation, commissioning and on-site training to operate the equipment for Instructor |  |  |
| * travel cost (vv), hotel, meals & local transport to venue for installation, commissioning and trainer(s) included |  |  |
| * Delivery (include insurance) costs to BDLHK Kadipaten (DAP) |  |  |
| **Subtotal Price** | | | |  |
| **Total Price** | | | | |  |

**LOT 2: Split Air Conditioning Trainer**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **No** | **Demonstration Training Equipment** | **UOM** | **Qty** | **Unit Price**  **(IDR)** | **Total Price**  **(IDR)** |
| **Batch-1** | | | | | |
| 1 | Split Air Conditioning Trainer Equipment (Warranty 1 year spare parts), including: | Set | 1 |  |  |
| * Installation, commissioning and on-site training to operate the equipment for Instructor |  |  |
| * travel cost (vv), hotel, meals & local transport to venue for installation, commissioning and trainer(s) included |  |  |
| * Delivery (include insurance) to BLK Surakarta (DAP) |  |  |
| **Subtotal Price** | | | |  |
| **Batch-2** | | | | | |
| 2 | Split Air Conditioning Trainer Equipment (Warranty 1 year spare parts and 3 year compressor), including | Set | 1 |  |  |
| * Installation, commissioning and on-site training to operate the equipment for Instructor |  |  |
| * travel cost (vv), hotel, meals & local transport to venue for installation, commissioning and trainer(s) included |  |  |
| * Delivery costs (include insurance) to BLK Kendari (DAP) |  |  |
| **Subtotal Price** | | | |  |
| 3 | Split Air Conditioning Trainer Equipment (Warranty 1 year spare parts and 3 year compressor), including | Set | 1 |  |  |
| * Installation, commissioning and on-site training to operate the equipment for Instructor |  |  |
| * travel cost (vv), hotel, meals & local transport to venue for installation, commissioning and trainer(s) included |  |  |
| * Delivery costs (include insurance) to BLK Ternate (DAP) |  |  |
| **Subtotal Price** | | | |  |
| 4 | Split Air Conditioning Trainer Equipment (Warranty 1 year spare parts and 3 year compressor), including | Set | 1 |  |  |
| * Installation, commissioning and on-site training to operate the equipment for Instructor |  |  |
| * travel cost (vv), hotel, meals & local transport to venue for installation, commissioning and trainer(s) included |  |  |
| * Delivery costs (include insurance) to BLK Sorong (DAP) |  |  |
| **Subtotal Price** | | | |  |
| 5 | Split Air Conditioning Trainer Equipment (Warranty 1 year spare parts and 3 year compressor), including: | Set | 1 |  |  |
| * Installation, commissioning and on-site training to operate the equipment for Instructor |  |  |
| * travel cost (vv), hotel, meals & local transport to venue for installation, commissioning and trainer(s) included |  |  |
| * Delivery costs (include insurance) to BLK Sidoarjo (DAP) |  |  |
| **Subtotal Price** | | | |  |
| **Total Price** | | | | |  |

**LOT 3: Domestic AC Controls Trainer**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **No** | **Demonstration Training Equipment** | **UOM** | **Qty** | **Unit Price**  **(IDR)** | **Total Price**  **(IDR)** |
| **Batch-1** | | | | | |
| 1 | Domestic AC Controls Trainer Equipment (Warranty 1 year spare parts and 3 year compressor), including: | set | 1 |  |  |
| * Installation, commissioning and on-site training to operate the equipment for Instructor |  |  |
| * travel cost (vv), hotel, meals & local transport to venue for installation, commissioning and trainer(s) included |  |  |
| * Delivery (include insurance) costs to BBPLK Serang (DAP) |  |  |
| **Subtotal Price** | | | |  |
| **Batch-2** | | | | | |
| 1 | Domestic AC Controls Trainer Equipment (Warranty 1 year spare parts and 3 year compressor), including: | set | 1 |  |  |
| * Installation, commissioning and on-site training to operate the equipment for Instructor |  |  |
| * travel cost (vv), hotel, meals & local transport to venue for installation, commissioning and trainer(s) included |  |  |
| * Delivery (include insurance) costs to BLK Ambon (DAP) |  |  |
| **Subtotal Price** | | | |  |
| 2 | Domestic AC Controls Trainer Equipment (Warranty 1 year spare parts and 3 year compressor), including: | set | 1 |  |  |
| * Installation, commissioning and on-site training to operate the equipment for Instructor |  |  |
| * travel cost (vv), hotel, meals & local transport to venue for installation, commissioning and trainer(s) included |  |  |
| * Delivery (include insurance) costs to BLK Banda Aceh (DAP) |  |  |
| **Subtotal Price** | | | |  |
| **Tota**l **Price** | | | | |  |

**LOT 4: Double Door Domestic Refrigerator and Freezer Trainer**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **No** | **Demonstration Training Equipment** | **UOM** | **Qty** | **Unit Price**  **(IDR)** | **Total Price**  **(IDR)** |
| **Batch-1** | | | | | |
| **1** | Double Door Domestic Refrigerator and Freezer Trainer Equipment (Warranty 1 year spare parts and 3 year compressor) including | Set | 1 |  |  |
| * Installation, commissioning and on-site training to operate the equipment for Instructor |  |  |
| * travel cost (vv), hotel, meals & local transport to venue for installation, commissioning and trainer(s) included |  |  |
| * Delivery (include insurance) to BLK Surakarta (DAP) |  |  |
|  | | | | |  |
| **2** | Double Door Domestic Refrigerator and Freezer Trainer Equipment (Warranty 1 year spare parts and 3 year compressor) including | Set | 1 |  |  |
| * Installation, commissioning and on-site training to operate the equipment for Instructor |  |  |
| * travel cost (vv), hotel, meals & local transport to venue for installation, commissioning and trainer(s) included |  |  |
| * Delivery (include insurance) to BBPLK Serang (DAP) |  |  |
|  | | | | |  |
| **Batch-2** | | | | | |
| **3** | Double Door Domestic Refrigerator and Freezer Trainer Equipment (Warranty 1 year spare parts and 3 year compressor) including | Set | 1 |  |  |
| * Installation, commissioning and on-site training to operate the equipment for Instructor |  |  |
| * (travel cost (vv), hotel, meals & local transport to venue for trainer(s) included) |  |  |
| * Delivery (include insurance) to BLK Padang (DAP) |  |  |
|  | | | | |  |
| **4** | Double Door Domestic Refrigerator and Freezer Trainer Equipment (Warranty 1 year spare parts and 3 year compressor) including | Set | 1 |  |  |
| * Installation, commissioning and on-site training to operate the equipment for Instructor |  |  |
| * travel cost (vv), hotel, meals & local transport to venue for installation, commissioning and trainer(s) included |  |  |
| * Delivery (include insurance) to BLK Samarinda (DAP) |  |  |
|  | | | | |  |
| **5** | Double Door Domestic Refrigerator and Freezer Trainer Equipment (Warranty 1 year spare parts and 3 year compressor) including | Set | 1 |  |  |
| * Installation, commissioning and on-site training to operate the equipment for Instructor |  |  |
| * travel cost (vv), hotel, meals & local transport to venue for installation, commissioning and trainer(s) included |  |  |
| * Delivery (include insurance) costs to delivery target (DAP) at BBPLK Medan |  |  |
| **Subtotal** | | | | |  |
| **Total** | | | | |  |

**LOT 5: Ice Maker Trainer**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **No** | **Demonstration Training Equipment** | **UOM** | **Qty** | **Unit Price**  **(IDR)** | **Total Price**  **(IDR)** |
| **Batch-1** | | | | | |
| **1** | Ice Maker Trainer Equipment (Warranty 1 year spare parts and 3 year compressor), including: | set | 1 |  |  |
| * Installation, commissioning and on-site training to operate the equipment for Instructor |  |  |
| * travel cost (vv), hotel, meals & local transport to venue for installation, commissioning and trainer(s) included |  |  |
| * Delivery (include insurance) costs to BBPLK Bekasi (DAP) |  |  |
| **Subtota**l | | | | |  |
| **Total** | | | | |  |

**LOT 6: Variable Refrigerant Volume Air Conditioning Unit**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **No** | **Demonstration Training Equipment** | **UOM** | **Qty** | **Unit Price**  **(IDR)** | **Total Price**  **(IDR)** |
| **Batch-1** | | | | | |
| **1** | Variable Refrigerant Volume Air Conditioning Unit  Equipment (Warranty 1 year spare parts and 3 year compressor) including; | set | 1 |  |  |
| * Installation, commissioning and on-site training to operate the equipment for Instructor |  |  |
| * travel cost (vv), hotel, meals & local transport to venue for installation, commissioning and trainer(s) included |  |  |
| * Delivery (include insurance) costs to BBPLK Bandung (DAP) |  |  |
| **Subtotal** | | | | |  |
| **2** | Variable Refrigerant Volume Air Conditioning Unit  Equipment (Warranty 1 year spare parts and 3 year compressor) including; | set | 1 |  |  |
| * Installation, commissioning and on-site training to operate the equipment for Instructor |  |  |
| * travel cost (vv), hotel, meals & local transport to venue for installation, commissioning and trainer(s) included |  |  |
| * Delivery (include insurance) costs to BLK Makassar (DAP) |  |  |
| **Subtotal** | | | | |  |
| **Tota**l | | | | |  |

**Compliance with Requirements**

|  |  |  |  |
| --- | --- | --- | --- |
|  | You Responses | | |
| Yes, we will comply | No, we cannot comply | If you cannot comply, pls. indicate counter - offer |
| Compliance to the required specification in ANNEX 1 |  |  |  |
| Delivery Lead Time (Max 3 months after PO issuance) |  |  | Click or tap here to enter text. |
| Validity of Quotation |  |  | Click or tap here to enter text. |
| Payment terms |  |  | Click or tap here to enter text. |
| Other requirements [pls. specify] |  |  | Click or tap here to enter text. |

|  |  |
| --- | --- |
| I, the undersigned, certify that I am duly authorized to sign this quotation and bind the company below in event that the quotation is accepted. | |
| *Exact name and address of company*  Company NameClick or tap here to enter text.  Address: Click or tap here to enter text.  Click or tap here to enter text.  Phone No.: Click or tap here to enter text.  Email Address: Click or tap here to enter text. | Authorized Signature:  Date: Click or tap here to enter text.  Name: Click or tap here to enter text.  Functional Title of Authorised  Signatory: Click or tap here to enter text.  Email Address: Click or tap here to enter text. |