

## Pre-bid Meeting Notes

### **Oxygen Therapy and Patient Monitoring Devices ITB/2021/28945**

Date: December 17, 2021

Time: 11:00 UTC

Participants: UNOPS: Ana Kistauri - medical devices procurement specialist, Buddhika Kodithuwakku - construction and infrastructure procurement specialist, David Griffin - Procurement specialist.

Bidders: Cherine Yassien (Ms.), Director, International Relations - Medtronic; M. Ratzau - Joh. Achelis & Söhne GmbH.

Meeting opened with a presentation (attached) followed by Q&A session:

Q: Can we bid for a few items instead of the entire 9?

A: Yes, bidders at their own discretion may bid for any item, combination of items or all the items.

Q: Are there more tenders in the pipeline?

A: Yes, in the following weeks UNOPS plans to issue more tenders for medical equipment.

Q: Who are UNOPS clients and how do they order?

A: UNOPS clients are partners such as UN organizations, governments, UNOPS country offices globally. At the time of purchase UNOPS' clients will compare the products offered in UNWebbuy plus and based on the best value for money determined by the clients, based on price, product characteristics, lead time, they will make the final selection of the products and the supplier. The order will be placed by UNOPS.

Q: Will UNOPS compare bid prices with the offers given to other clients such as other UN entities and WB?

A: The evaluation/award will be based on the bid price through the current process. However UNOPS may consider prices offered to other comparable clients during the establishment of reasonableness of cost, if necessary.