## **Revised Appendix 4: Evaluation Criteria**

## **(Dated 7 September 2021)**

Note: The revision is highlighted in blue

**Table A4.1: Evaluation of Responsiveness and Eligibility Criteria**

|  |  |  |
| --- | --- | --- |
| **No.** | **Description** | **Pass**  **Yes/No** |
| 1 | **RESPONSIVE SOLAR PV LEASING (applicable ONLY for LOT 1, 3, 5, 7, 9, 11, 13, and 15):** Two (2) project references related to solar PV engineering (distributed generation in residential, commercial and industrial sites) and at least two (2) project references related to PV leasing business (the template for writing these references is included in **Appendix 3**). |  |
| 2 | **RESPONSIVE OTHER FINANCING OPTIONS RELATED TO SOLAR PV (applicable ONLY for LOT 2, 4, 6, 8, 10, 12, 14, and 16):** Two (2) project references related to solar PV engineering (distributed generation in residential, commercial and industrial sites) and at least two (2) project references related to PV other financial options (the template for writing these references is included in **Appendix 3).** |  |
| 3 | **DOCUMENTATION LEASING (applicable ONLY for LOT 1, 3, 5, 7, 9, 11, 13, and 15):** The service providers shall submit all documentation requested in Sub-Chapter 1.2, Table 2 and Table 4. |  |
| 4 | **DOCUMENTATION OTHER FINANCIAL OPTIONS (applicable ONLY for LOT 2, 4, 6, 8, 10, 12, 14, and 16):** The service providers shall submit all documentation requested in Sub-Chapter 1.2, Table 3 and Table 4. |  |
| 5 | **FINANCIAL SOUNDNESS:** Submit copies of audited financial statements (Balance Sheet; Income Statement; and Cash-Flow Statement) for the last two (2) years. |  |
| 6 | External resources available, i.e., network of suppliers, partnerships, and 3rd party alliances. |  |
| 7 | Company’s additional financial capability (other available working capital and/or credit line, but not mandatory if company financially strong). |  |
| 8 | Description of the service providers preferred insurance product providers, including contract references. |  |
| 9 | The service providers relationship with financial service providers and bank references. |  |
| 10 | **LICENCE:** License for the supply, installation and maintenance of PV Systems in the country of origin. Evidence of supporting document to be provided. Otherwise, appropriate business registration, including TAX/VAT, in addition to Certificates of Acceptance of previously completed project references should be provided. |  |
|  | **FINAL** | **Pass/ Fail** |

**Table A4.2: Evaluation of the Technical Proposal**

|  |  |  |
| --- | --- | --- |
| **No.** | **Description** | **Points** |
| 1 | **DELIVERY SCHEDULE:** The service providers must propose the shortest possible period for supply and installation as well as having the required authorized network in the country/ies that the service providers are proposing to supply the service. | **5** |
| 2 | **TECHNICAL COMPLIANCE 1:** Compliance with technical specifications | **10** |
| 3 | **TECHNICAL COMPLIANCE 2:** Compliance with technical schedules | **10** |
| 4 | **ENGINEERING:** The service providers must show their solar and electrical engineering resources and capabilities available in the company | **10** |
| 5 | **TECHNICAL STAFF:** Service providers are expected to have enough qualified technical staff to perform supply, installation and other related services as required under the contract. Service providers must include into their proposals resumes showing capacities, experience, years within the firm, years within the solar industry of the following minimum staff: |  |
| 5.1 | **MANAGER:** A qualified project manager (either in-house or external) and a site engineer, who must have at least a B.Sc. in electrical engineering, mechanical engineering, or any related specialty with a minimum experience of 3 years in similar projects. | **10** |
| 5.2 | **ENGINEER:** A civil engineer/advisor (either in-house or external) held responsible for managing all structural and civil works on-site with at least a B.Sc. in civil engineering. To be the authorized body to provide the civil certificate for any civil construction work and building integrity. | **10** |
| 5.3 | **INSTALLERS TEAM:** Qualified team of foremans and technicians with related experience of the project targets. | **10** |
| 6 | **SCENARIO-BASED REQUIREMENTS FOR EVALUATION PURPOSE (Appendix 9):** Quality of the draft design based on the provided information | **5** |
|  | **Total** | **70** |

**Table A4.3: Evaluation of the Financial Proposal**

|  |  |  |
| --- | --- | --- |
| **No.** | **Description** | **Points** |
| 1 | Price Proposal (Appendix 5: Price Schedules Fixed-Rate Cost for the LTA) | 30 |
| 2 | Price Proposal (Appendix 10: Scenario-Based Price Proposal) |
|  | **Total** | **30** |