



# UNOPS eSourcing vendor guide

A guide for vendors to register on UNGM, and submit responses to UNOPS tenders in the UNOPS eSourcing system

Version: 1.4

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## 1. PURPOSE OF THIS GUIDE

In January 2016, the United Nations Office for Project Services ([UNOPS](#)) started progressively implementing an e-tendering system (**UNOPS eSourcing**) to conduct its tender processes. In order to access the full UNOPS tender details and submit a vendor response to a tender using the system, vendors need to be registered as a UNOPS vendor on the **United Nations Global Marketplace** ([UNGM](#)).

This guide provides vendors with instructions on how to register on UNGM and how to access and submit offers to UNOPS tenders in the UNOPS eSourcing system. In UNOPS eSourcing, vendors can view full tender details, express interest in tenders, inform UNOPS about their intention to submit a tender, request clarifications about tenders, submit responses to tenders, and respond to UNOPS evaluation clarifications.

UNOPS will periodically review and update this guide to reflect new system functionalities and user feedback.

### What is UNGM?

UNGM ([www.ungm.org](http://www.ungm.org)) is the common procurement portal of the United Nations system of organizations.

It brings together UN procurement staff and the vendor community. The United Nations represents a global market of over USD 17.7 billion annually for all types of products and services.

The UNGM acts as a self-service portal where potential suppliers can register with one or more of the 29 UN organizations using the UNGM as their vendor database and sourcing tool. These organizations account for over 99% of the total UN procurement spent. The UNGM therefore provides an excellent way to introduce your products and services to many UN organizations, countries and regions by completing only one registration form. UNGM also provides an overview of procurement notices, such as tenders, published by more than 40 UN organisations and other entities. There is no cost to register on UNGM or to view the procurement notices on the website. Also, additional information about procurement practices can be found on the UNGM website.

UNGM is the entry point for various UN agencies' e-procurement systems which are integrated with the UNGM website, such as the UNOPS eSourcing system.

### What is UNOPS eSourcing?

UNOPS eSourcing is an e-procurement system that facilitates the procurement processes conducted at UNOPS by handling on-line sourcing, solicitation, bid opening, evaluation and award. These functions are currently done offline, so the new eSourcing system will streamline how UNOPS and vendors interact, providing increased efficiency and governance to the procurement process.

UNOPS acknowledges the change this represents for vendors and appreciates their effort in using the system and providing valuable feedback.

Please note that this guide is for UNOPS-related procurement tenders carried out with the UNOPS eSourcing system, and does not cover other eTendering systems used by other UN Organizations. For help with tenders posted by other UN Organizations using other eTendering systems, please contact the specific Organization.

### What is new in version 1.4 of this guide?

The following changes have been made compared to version 1.3:

- Updated UNGM screenshots as per new system design.
- Updated the eSourcing screenshots as per new system design (layout, logo, colours)
- Adjusted section 6.1 as per new tender statuses and colour coding.
- Other minor changes and adjustments.

## 2. REGISTER ON THE UNGM PORTAL

In order to access the full UNOPS tender details and respond to a tender in the UNOPS eSourcing system, you must **first register as a UNOPS vendor on UNGM**.

Registration at **basic level** is sufficient, as UNOPS does not require level 1 and 2 registrations.

Please note that registration at UNGM is free of charge. In addition, UNGM enables vendors to keep informed of upcoming tender notices through a paid service called Tender Alert Service. By subscribing to the **Tender Alert Service**, vendors can receive relevant business opportunities directly by email.

### 2.1 Register

Go to [www.ungm.org](http://www.ungm.org)

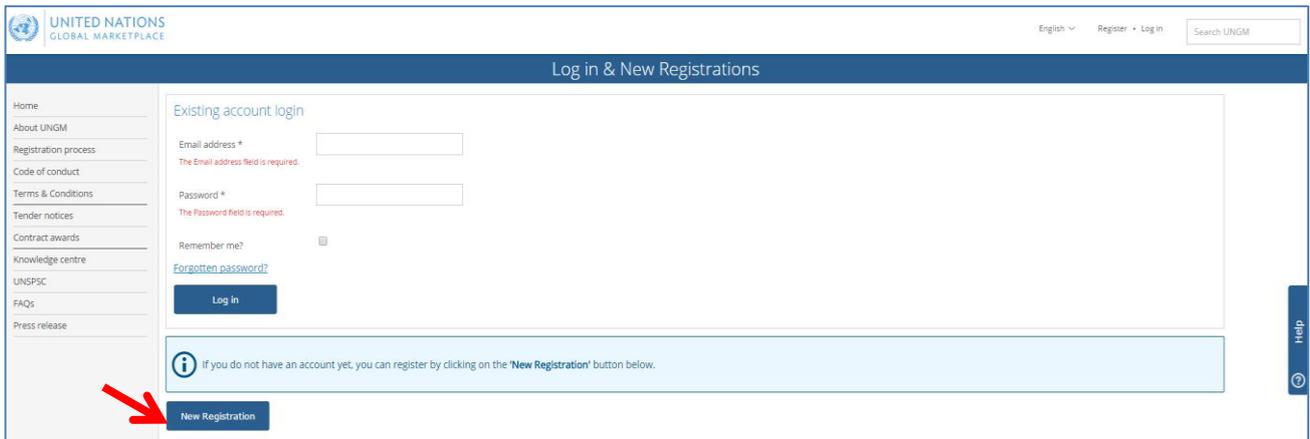
Click on the **Login and New Registrations** section.

The screenshot shows the UNGM portal homepage. At the top left is the United Nations Global Marketplace logo. To the right are links for 'English', 'Register', and 'Log in', along with a search bar labeled 'Search UNGM'. Below this is a blue banner that says 'Welcome to the UNGM'. The main content area consists of a 3x3 grid of tiles:

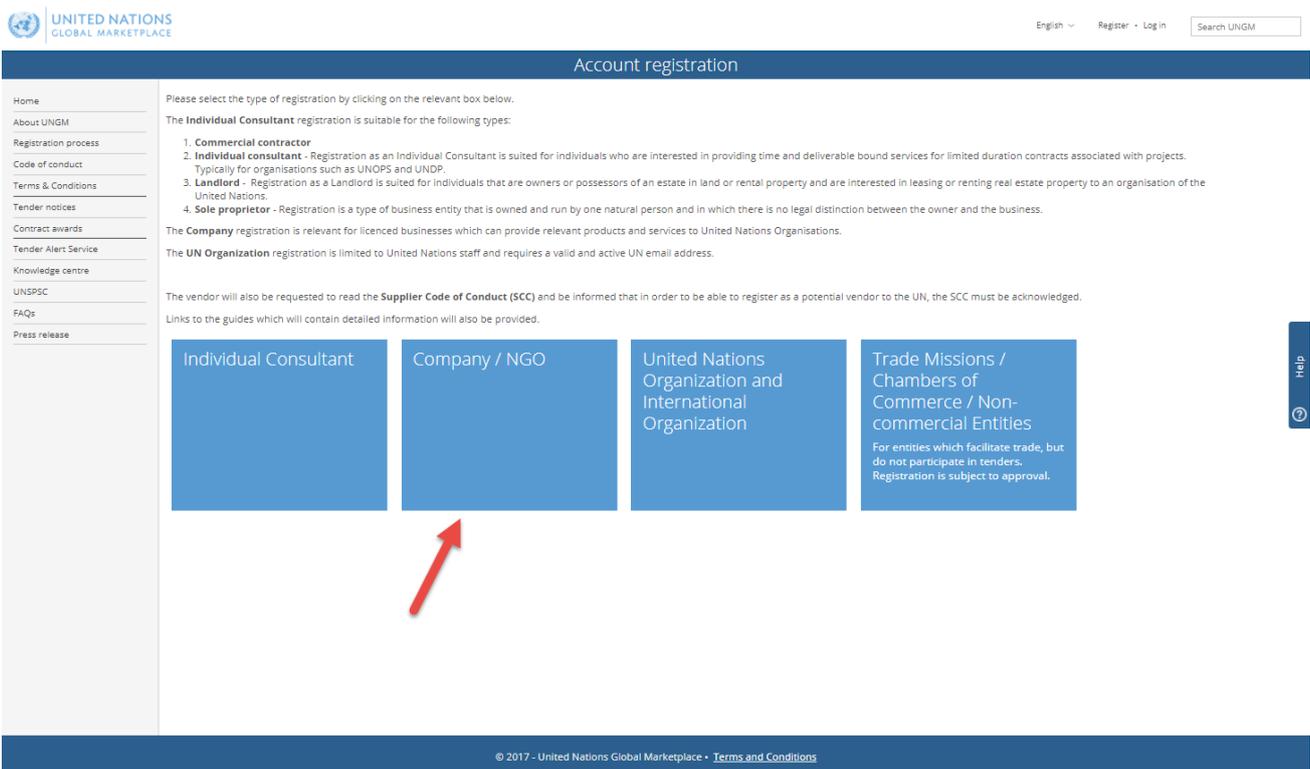
- Login and New Registrations**: A red arrow points to this tile, which shows a close-up of a document.
- Business Opportunities**: Shows a person holding a net in the water.
- Tender Alert Service**: Shows a construction site with a crane.
- UN Staff Area**: Shows the United Nations logo.
- Contract Awards**: Shows people looking at a board.
- Knowledge Centre**: Shows a group of people.
- About UNGM**: Shows a UN helicopter.
- Terms & Conditions**: Shows a person in a field.
- UNG M News & Alerts**: Shows a UN flag.

On the right side, there is a vertical 'Help' button. At the bottom, a blue footer contains the text: '© 2017 - United Nations Global Marketplace • [Terms and Conditions](#)'.

Click on **New Registration**.



Select the type of registration by clicking on the relevant box. If you represent a company, click on **Company/NGO**.



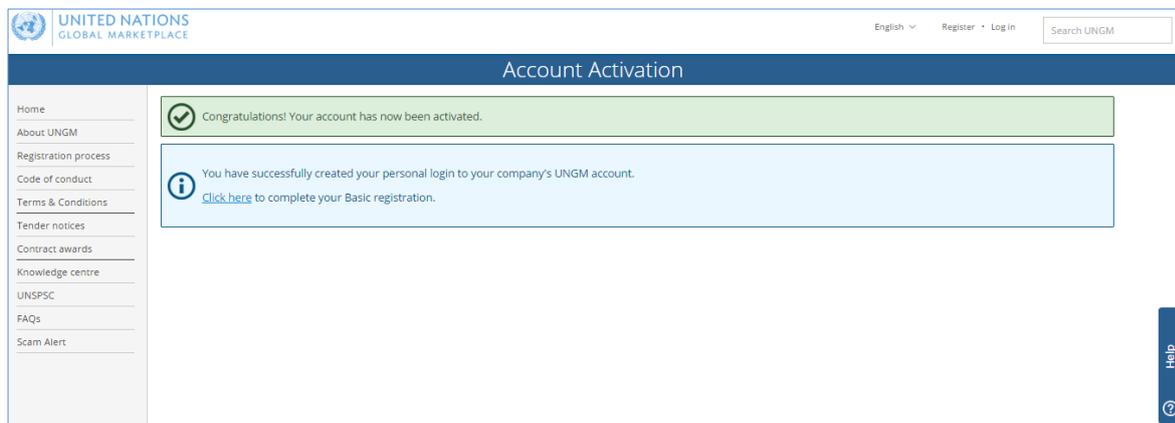
Enter the required information and tick the relevant box to acknowledge the UN Supplier Code of Conduct, and click on the **Send the activation link** button.



Once you click on **Send the activation link**, you will receive an **activation email** including your user name and UNGM number. Please note, however, that in order to respond to UNOPS tenders you must activate your account and complete your registration. If you have not received the activation email, you can resend it to yourself from your UNGM inbox. (If you do not see the activation email, check your Spam Inbox. UNGM-related emails are sent through the email address [no-reply@unops.org](mailto:no-reply@unops.org). We recommend that you add this email address to your address book, and/or contact your IT department to ask that emails sent from UNGM not be blocked by your organization's email server.)

## 2.2 Activate your UNGM account

Click on the link included in the **activation email**. You will then see the following **Account Activation** screen confirming you successfully created a UNGM account.



## 2.3 Complete your registration

In order to log in to your UNGM account, please click the **Log in** link at the top right-hand corner of the page. You will need your **username** which is the email address you registered with, and your **password**. If you do not remember your password, please click the **Forgotten password?** link.

From the **Registration** link in the left-hand menu you can complete your registration form. It only takes about 5-8 minutes to complete your **Basic** registration.

Please note that some tabs appear in red and others in green. The **red tabs** indicate that you must provide information.

Please enter the required information in the fields provided and click the **Save** button. The asterisk (\*) indicates information that is mandatory. Your registration will not be complete without this information.

Vendor Registration

Your vendor registration is not yet complete. Fill in all the required information in the below tabs to complete your registration.

0%

— All information completed — More information required in this tab \* denotes required field

General > Address > Registration type > Contacts > Declaration > Coding > **UN organizations** > What next

#### General company information

Company name \*

Trade name/DBA

Parent company

Company type \*

License number \*

Country/territory \*

Year established \*

Number of employees \*

Company Director First Name \*

Company Director Last Name \*

#### Company's Contact Information

Telephone country code \*

Telephone number \*

Fax country code

Fax number

Website

#### Company's Ownership Type

Company's Ownership \*  Not applicable  
 Privately-owned  
 Publicly-traded  
 Part of a business conglomerate

[Save](#)

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**Note: UNGM is available in 4 languages:** English, French, Spanish and Portuguese. The default language is English. If you want to change to another language, go the **Settings** by clicking on the icon in the top-right corner and select your preferred language.

In the **UN Organizations** tab please select **UNOPS**. You may also select other UN Organizations which match your company's profile. Please note that this guide is for UNOPS related procurement activities, and does not describe or support other UN Organizations. For help with procurement activities related to other UN Organizations, please contact the specific Organization.

Once the registration form is complete, the information will be automatically saved and processed.

## 2.4 Verify your UNOPS vendor registration status

In order to verify your UNOPS vendor registration status, go to the **Dashboard** link in the left-hand menu.

To access UNOPS tender details and respond to a tender, you need to have the status **Registered** as a UNOPS vendor on UNGM at the **Basic registration** level. The **Basic registration** level is sufficient to access UNOPS tender information.

If UNOPS does not appear in your list of UN organizations, please ensure you complete your registration and select UNOPS in the **UN Organizations** tab (see previous section in this guide).

If you need assistance to activate or complete your registration, please do not hesitate to contact the UNGM help desk by clicking the **Help** tab at the right-hand side of the screen (see red arrow above).

My Dashboard

- Home
- About UNGM
- Registration process
- Code of conduct
- Terms & Conditions
- Tender notices
- Contract awards
- Tender Alert Service
- Knowledge centre
- UNSPSC
- FAQs
- Video Guides
- Press release
- Vendor**
- > Dashboard
- Settings
- Registration
- Level 1
- Vendor documents
- My tenders
- My TAS
- Tips
- My Business Seminar

**!** **TIP:** Please ensure that your **company name** is exactly like it appears on your certificate of incorporation. You can edit it by using the 'Change Company Name'-button under the [General tab](#) of the registration.

### MY UNGM ACCOUNT

UNGM Number: .  
Last login: 17-Oct-2017 04:14:05  
Email:  
Preferred language: Spanish

> Manage my account settings

### NEED HELP?

Search UNGM

FAQs

Video guides

User manuals

### MY UNGM REGISTRATION - STATUS

1  
Account created

2  
Account activated

3  
Registration started

4  
Registration completed but not submitted

5  
Registration submitted

Right now

# 493

active tenders in UNGM

### Tender Alert Service - CONNECTING Vendors to Tenders

**Ready to do business ?**

Your UNGM registration is the first step. Now you need to actively seek and participate in tenders. With the Tender Alert Service you will receive an email with tenders matching your products and services.

[Show me more!](#)

> SUBSCRIBE NOW

### MY AGENCY SUBMISSIONS

Agency	Basic level	Level 1	Level 2
FAO	Registered 15-Mar-2017		
UN Secretariat	Registered 15-Mar-2017		
UNAIDS	Registered 15-Mar-2017		
UNDP	Registered 15-Mar-2017		
UNESCO	Registered 15-Mar-2017		
UNFPA	Registered 15-Mar-2017		
UNICEF	Registered 15-Mar-2017		
UNOPS	Registered 15-Mar-2017		

Help

### 3. SEARCH FOR A UNOPS TENDER NOTICE, EXPRESS INTEREST AND VIEW TENDER DETAILS

#### 3.1 Search for a UNOPS tender notice

UNOPS advertises both open competition and limited competition business opportunities through UNGM. For the purpose of this guide, tender means any of the following procurement methods: Request for Quotation (RFQ), Invitation to Bid (ITB), Request for Proposals (RFP), Request for Information (RFI), Request for Expressions of Interest (EOI), and Prequalification (PQ). (See the Glossary at the end of this guide for a definition of these procurement methods.)

Open competition refers to business opportunities accessible to all vendors. Vendors have to respond to these tenders either through traditional methods (hard-copy submission or email) or through the UNOPS eSourcing system as per instructions specified in the tender notice.

Limited competition refers to business opportunities accessible to select vendors through UNGM. The vendors selected may respond to these tenders only through the UNOPS eSourcing system.

##### 3.1.1 Open competition tenders

Go to [www.ungm.org](http://www.ungm.org)

From the UNGM **Home** page, click the **Business Opportunities** box. If you are already past the **Home** page, click the **Tender notices** link on the left hand menu.

The screenshot shows the UNOPS eSourcing system home page. At the top left is the United Nations Global Marketplace logo. To the right are links for 'English', 'Register', and 'Log in', along with a search bar labeled 'Search UNGM'. Below this is a dark blue banner that says 'Welcome to the UNGM'. The main area consists of a 3x3 grid of tiles with various images and text:
 

- Top-left: 'Login and New Registrations' with an image of a document.
- Top-middle: 'Business Opportunities' with an image of a person holding a net, highlighted by a red arrow.
- Top-right: 'Tender Alert Service' with an image of a construction site.
- Middle-left: 'UN Staff Area' with the UN logo.
- Middle-middle: 'Contract Awards' with an image of people at a table.
- Middle-right: 'Knowledge Centre' with an image of a group of people.
- Bottom-left: 'About UNGM' with an image of a UN helicopter.
- Bottom-middle: 'Terms & Conditions' with an image of a person in a field.
- Bottom-right: 'UNGM News & Alerts' with an image of a UN flag.

 On the right side of the grid is a vertical 'Help' button. At the bottom of the page is a dark blue footer with the text: '© 2017 - United Nations Global Marketplace • Terms and Conditions'.

UNITED NATIONS GLOBAL MARKETPLACE

English Register Log in Search UNGM

Search tender notices

Home  
About UNGM  
Registration process  
Code of conduct  
Terms & Conditions  
Tender notices  
Contract awards  
Tender Alert Service  
Knowledge centre  
UNSPSC  
FAQs  
Press release

Wish you had known about a tender earlier? Wish you had more time?  
We connect vendors to tenders. [Subscribe to the Tender Alert Service now.](#)

Show more criteria

Title  
Description  
Reference  
Published between: and 24-Oct-2017  
Deadline between: 24-Oct-2017 and  
Clear All

Displaying results 1 to 15 of 514

	Title	Deadline	Published	UN organization	Type of notice	Reference	Beneficiary country/territory
Express Interest	<a href="#">Provision of Personal Protective Clothing in Central Kalimantan, Indonesia</a>	01-Nov-2017 17:00 (GMT 7.00)	24-Oct-2017	UNOPS	Request for quotation	AR/THOH-IDN/2017/RFQ/009 (re-advertised)	Indonesia
Express Interest	<a href="#">Request for Quotation for supply and delivery of Snow Clearing Vehicles (UN/MO/G) Spare Parts to UNOPS - RAIP-IV project based in Mazar-e-Sharif province of Afghanistan</a>	29-Oct-2017 08:30 (GMT 0.00)	24-Oct-2017	UNOPS	Request for quotation	RFQ/2017/1376	Afghanistan
Express Interest	<a href="#">Request for Proposal - Development of a Methodology for the Identification and Training of Women Police Aspirants and Candidates</a>	08-Nov-2017 23:56 (GMT 3.00)	24-Oct-2017	UN-Women	Request for proposal	RFP/2017/WLPP/002	Tanzania, United Republic of
Express Interest	<a href="#">SDC/08-2017 Servicio de diseño, producción y entrega de materiales promocionales de ONU Mujeres.</a>	30-Oct-2017 23:58 (GMT -5.00)	24-Oct-2017	UN-Women	Request for quotation	Promocionales	Mexico
Express Interest	<a href="#">Individual or Institutional Consultant for Knowledge, Attitudes and Practice (KAP) Study on Children with Disabilities in Vanuatu - Re-advertised</a>	03-Nov-2017 17:00 (GMT -8.00)	24-Oct-2017	UNICEF	Request for proposal	2017-006 (1)	Vanuatu

Help

Click on the **UN organization** column title to list the business opportunities by UN organization. Then, scroll down to find the opportunities from UNOPS. Alternatively, click on the **Show more criteria** button and type **UNOPS** in the **UN Organization** field. UNGM will automatically show all the active tender notices issued by UNOPS. If you click on the title of a tender, UNGM will display information about the tender organized under these tabs: **General**, **Contacts**, **Links**, **Documents**, **UNSPSC** (codes applicable to tender), and **Revisions**.

The list of UNOPS tender notices will include both tenders that vendors have to respond to through traditional methods (hard-copy submission or email) or through the UNOPS eSourcing system.

Please remember to log in to UNGM and complete your registration process as a UNOPS vendor to be able to see the full details of the tender and respond to it.

### 3.1.2 Limited competition tenders

Go to [www.ungm.org](http://www.ungm.org) and **log in** with your user name and password.

Go to **My Tenders** on the left-hand menu.



If you have been invited to a limited competition tender, you will receive an email notification alerting you of this opportunity.

My Tenders

Home  
About UNGM  
Registration process  
Code of conduct  
Terms & Conditions  
Tender notices  
Contract awards  
Tender Alert Service  
Knowledge centre  
UNSPSC  
FAQs  
Video Guides  
Press release  
Vendor  
Dashboard  
Settings  
Registration  
Level 1  
Vendor documents  
My tenders  
UNOPS

Title  
Description  
Reference  
Published between: 24-Oct-2017 and 24-Oct-2017  
Deadline between: 24-Oct-2017 and

Clear All

Showing more criteria

Displaying results 1 to 5 of

	Title	Deadline	Published	UN organization	Type of notice	Reference	Beneficiary country/territory
<a href="#">View Documents</a>	<a href="#">Request for Quotation for the design, development and delivery of training on financial resources management</a>	31-Oct-2017 08:15 (GMT 0.00)	23-Oct-2017	UNOPS	Request for quotation	RFQ/2017/1365	Nepal
<a href="#">View Documents</a>	<a href="#">Invitation to Bid for the Supply and Delivery of Construction Equipment to Myanmar (Re-tendering for ITB/2017/1186)</a>	30-Oct-2017 08:30 (GMT 0.00)	18-Oct-2017	UNOPS	Invitation to bid	ITB/2017/1322	Myanmar
<a href="#">View Documents</a>	<a href="#">Supply of Anti-Retroviral Drugs</a>	30-Oct-2017 05:30 (GMT 0.00)	13-Oct-2017	UNOPS	Invitation to bid	ITB/2017/1191	Myanmar
<a href="#">View Documents</a>	<a href="#">Construction of an Electrical Generating Plant and Associated Works</a>	03-Nov-2017 18:00 (GMT 0.00)	12-Oct-2017	UNOPS	Invitation to bid	ITB/2017/1315	Haiti
<a href="#">View Documents</a>	<a href="#">Request for Proposal for the Provision of Event Management Consultancy Services</a>	02-Nov-2017 11:00 (GMT 0.00)	12-Oct-2017	UNOPS	Request for proposal	RFP/2017/1325	Multiple destinations

You will only see these green buttons if you are logged in to UNGM (with your user name and password), AND you are already a registered UNOPS vendor at UNGM.

### 3.2 Express interest in a tender

To the left of each UNOPS tender notice you will find a button displaying either **Express interest** if this is the first time you are viewing the notice, or **View documents**.

Search procurement notices

Home  
About UNGM  
Registration process  
Code of conduct  
Terms & Conditions  
Tender notices  
Contract awards  
Tender Alert Service  
Knowledge centre  
UNSPSC  
FAQs  
Video Guides  
Press release  
Vendor  
Dashboard  
Settings  
Registration  
Qualification level one  
Vendor documents  
My tenders  
Tender alert service  
Tips  
My Business Seminar

Wish you had known about a tender earlier? Wish you had more time?  
We connect vendors to tenders. [Subscribe to the Tender Alert Service now.](#)

Title  
Description  
Reference  
Published between: 25-Oct-2017 and 25-Oct-2017  
Deadline between: 25-Oct-2017 and

Clear All

UN Organization: UNOPS  
Beneficiary country/territory: Type a country/territory name  
UNSPSC Codes: Select UNSPSC

Type  
 Not set  
 Request for EOI  
 Request for proposal  
 Request for quotation  
 Invitation to bid  
 Request for pre-qualification  
 Request for information  
 Grant support-call for proposal  
 Pre-bid notice

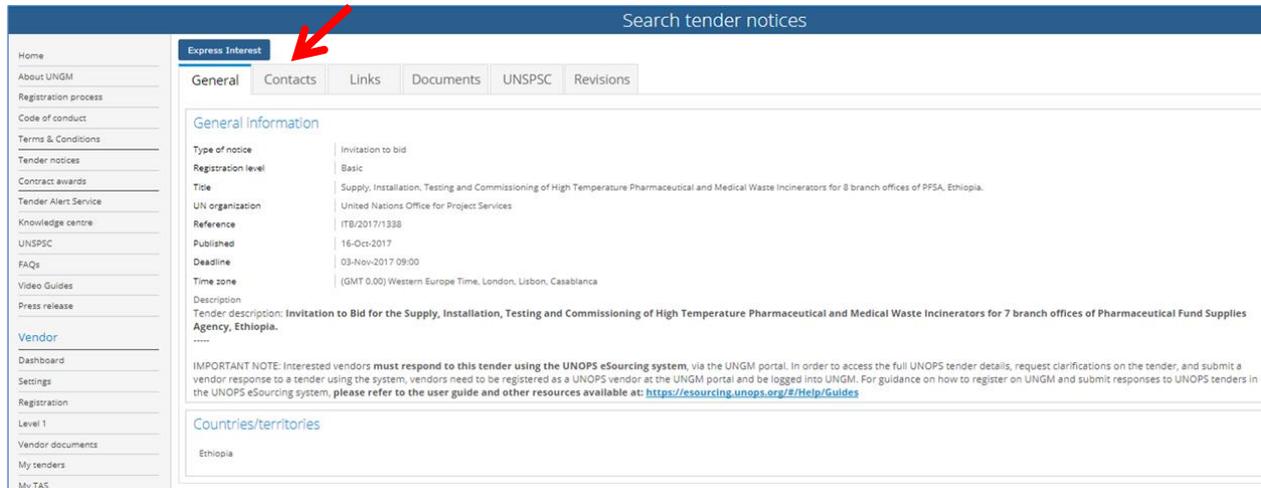
Hide advance criteria

Displaying results 1 to 15 of 67

	Title	Deadline	Published	UN organization	Type of the notice	Reference	Beneficiary country/territory
<a href="#">Express Interest</a>	<a href="#">Removal, Transportation and Disposal of Asbestos at NITA-MITC in Mombasa</a>	06-Nov-2017 10:00 (GMT 3.00)	25-Oct-2017	UNOPS	Request for quotation	RFQ-KEOH-2017-101	Kenya
<a href="#">View Documents</a>	<a href="#">RFQ for Vehicle Hire Services for UNICEF MNCH in Kericho County</a>	02-Nov-2017 09:00 (GMT 0.00)	25-Oct-2017	UNOPS	Request for quotation	RFQ/2017/1388	Kenya
<a href="#">Express Interest</a>	<a href="#">Acquisition de pièces de rechange pour maintenance et réparation de matériels roulants</a>	31-Oct-2017 13:59 (GMT -5.00)	24-Oct-2017	UNOPS	Request for quotation	RFQ/HTOC/20576/17-2014164(WD)	Haiti
<a href="#">Express Interest</a>	<a href="#">Adquisición e instalación - Mobiliario de oficina - Oficinas Administrativas Hub Humanitario Panamá</a>	07-Nov-2017 12:00 (GMT -5.00)	24-Oct-2017	UNOPS	Invitation to bid	ITB/PAN/79655/01-2017	Panama
<a href="#">Express Interest</a>	<a href="#">SUPERVISIÓN DE LA OBRA: CONSTRUCCION SOSTENIBLE DEL PUENTE SOBRE EL RIO WOHU A LA PUERTA MARINERA</a>	22-Nov-2017 11:00 (GMT 6.00)	24-Oct-2017	UNOPS	Request for proposal	RFP-CRPC-90413-2017-005	Costa Rica

Help

Click on the tender's **title** to display information about the tender. If you are interested in this tender click on the **Express Interest** button to notify UNOPS that you are interested in participating in this tender. After a few seconds, the text in the blue button will change to **View Documents** and the button will become green. Please note that for limited competition tenders there is no need to express interest, as you will only see the **View Documents** button.

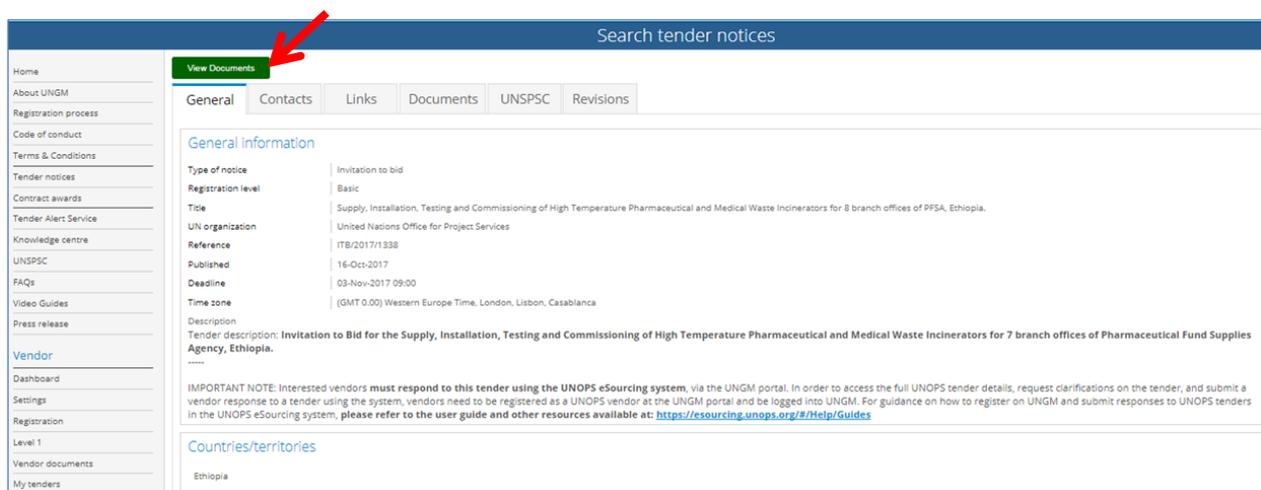


The screenshot shows the UNOPS eSourcing system interface. At the top, there is a search bar labeled "Search tender notices". Below it, a navigation menu includes "Express Interest" (highlighted with a red arrow), "General", "Contacts", "Links", "Documents", "UNSPSC", and "Revisions". The main content area displays "General information" for a tender, including details like "Type of notice", "Registration level", "Title", "UN organization", "Reference", "Published", "Deadline", and "Time zone". A description of the tender is provided, along with an important note for vendors and a link to the user guide. The "Countries/territories" section lists "Ethiopia".

**Note:** expressing interest in a tender is an important step. All vendors who have expressed interest in a tender will receive automatic notifications about the tender, such as when the deadline for submissions is approaching, or when clarifications or amendments to the tender have been added by UNOPS. Once you have expressed interest in a tender, that tender can be found by clicking **My tenders** in the left-hand menu.

### 3.3 View full tender details by logging into the UNOPS eSourcing system

Once you've clicked on **Express interest**, the button will now say **View documents**. Click on the green **View Documents** button for the tender. This will automatically transfer you from the UNGM portal to the UNOPS eSourcing system.



The screenshot shows the UNOPS eSourcing system interface after clicking "Express Interest". The "View Documents" button is now highlighted in green and pointed to by a red arrow. The rest of the interface, including the search bar, navigation menu, and tender details, remains the same as in the previous screenshot.

The following [UNOPS eSourcing](#) screen will appear. If this screen does not appear, please contact UNOPS Helpdesk at: [esourcing@unops.org](mailto:esourcing@unops.org)

**UNOPS | eSOURCING**

UNITED NATIONS  
GLOBAL MARKETPLACE

2017-10-31 12:08 UTC

## WELCOME

to the UNOPS eSourcing platform.

Please note that you must have created a UNGM account before accessing UNOPS eSourcing.

Login with your UNGM account

Email

Password

Login

[Need a UNGM account?](#)

**IMPORTANT NOTICE**  
The United Nations Office for Project Services (UNOPS) is aware that fraudulent procurement related documents, such as solicitation documents or purchase orders, are being distributed purporting to be from UNOPS. These documents contain representations of the UNOPS emblem, logo, initials and/or signatures from UNOPS officials. We are currently conducting investigations into these events.  
All authorised contact details in genuine UNOPS procurement documents will use an email address ending in @unops.org. At no stage will we charge a fee for tenders.  
In the event that you have any reason to suspect any activity purporting to be made on behalf UNOPS is not genuine, please contact [fraudhotline@unops.org](mailto:fraudhotline@unops.org).

UNOPS Headquarters, Marmorvej 51, PO Box 2695, 2100 Copenhagen, Denmark. Tel: +45 4533 7500

© UNOPS | [Terms of Use](#) | [Privacy Notice](#) | [Report Fraud](#)

Insert your email address and password and click on the **Log in** button. Note that the email address and password are the same of your UNGM account. UNOPS eSourcing system does not require a specific (different) account, it is the same as UNGM. All account aspects (emails, passwords, etc.) are managed directly in UNGM as per guidance in section 2 of this guide.

Please note that if you are responding to a tender from another UN organization, that tender will not be accessible through the UNOPS eSourcing system. This guide is for UNOPS related procurement tenders carried out with the UNOPS eSourcing system, and does not cover other eTendering systems used by other UN Organizations. For help with tenders posted by other UN Organizations using other eTendering systems, please contact the specific Organization.

### 3.4 Navigate the UNOPS eSourcing system

Once you have logged in, you will have access to the tender on the UNOPS eSourcing system. You will see a screen with the below information. Please see below a description of the key areas which you'll see in the screen.

Key points in navigating the UNOPS eSourcing system:

1	<b>Home</b>	List of all tenders that you have drafted and submitted. It shows a grid showing the tender reference, title, date published, deadline date, submission status and tender status.
2	<b>Notifications</b>	Access and search email notifications sent by the UNOPS eSourcing system to the vendor's email address(es). Notifications include when a vendor has been notified of an upcoming tender, when UNOPS posts a clarification or amendment on a tender the vendor has expressed interest in, when the tender deadline is approaching, when UNOPS requests a clarification during the evaluation process, etc.
3	<b>Help</b>	Access user guides, FAQs, helpdesk contact details and other support resources.
4	<b>Language</b>	Select language of the eSourcing system. Note that at the date of issuing this version of the guide, the system is available in English, Spanish and French.
5	<b>Email address</b>	Email address used to log into the UNOPS eSourcing system. This email address is as per the vendor's UNGM account. Note that a vendor can set up more than one email address in UNGM and can access UNGM and UNOPS eSourcing through each of those addresses included in the UNGM vendor profile. You can also <b>Log out</b> of eSourcing here by clicking the small arrow.
6	<b>Actual time in UTC</b>	Actual time in UTC terms. <b>UTC</b> refers to the Coordinated Universal Time which is a time standard commonly used across the world. <u>UNOPS uses UTC as the standard for all its tenders published through the eSourcing system</u> in order to avoid confusions regarding time zones and considering that our offices and vendors are based across the world.
7	<b>Tender reference</b>	UNOPS tender reference. It shows the tender type / year / ID number, for instance "RFP/2017/17875".

8	<b>Countdown timer</b>	Countdown timer showing how much time remains until the tender deadline.
9	<b>Tender title</b>	Title of the tender.
10	<b>Submission status</b>	Status of your submission showing either <b>Draft</b> (blue colour) or <b>Submitted</b> (green colour).
11	<b>Tender information</b>	<p>Access the tender details, arranged in the following tabs:</p> <ul style="list-style-type: none"> <li>• <b>General information:</b> general information about the tender, such as the solicitation method, type of requirement, description, deadline, deadline for clarifications, contact person, etc.</li> <li>• <b>Tender particulars:</b> more detailed information about the tender, such as: scope of the tender, eligibility, clarifications and pre-bid meeting information, validity period, type of contract to be awarded, etc.</li> <li>• <b>Evaluation criteria:</b> criteria how the tender will be evaluated on.</li> <li>• <b>Documents:</b> all attachments related to the tender. These can be downloaded individually, or all at the same time. The documents include both PDF documents and other documents in editable format (Word, Excel) for vendors to complete and submit with their response.</li> <li>• <b>Revisions:</b> responses to clarifications and amendments to the tender posted by UNOPS.</li> <li>• <b>Request a clarification:</b> where a vendor can request clarifications on the tender.</li> </ul>
12	<b>Vendor confirmation</b>	Where vendors can inform UNOPS of their intention to submit or not a vendor response to the tender.
13	<b>Vendor submission</b>	<p>Aspects that a vendor need to complete in order to be able to submit a response. It can include the following tabs (some of them might not display, depending on the specific tender):</p> <ul style="list-style-type: none"> <li>• <b>Lots:</b> if the solicitation tender provides for bidding by lots, a vendor can select here the lot(s) the vendor wants to bid for</li> <li>• <b>Questionnaires:</b> requested information by UNOPS in the form of on-line questionnaires</li> <li>• <b>Document checklist:</b> requested information by UNOPS by which vendors upload documents.</li> <li>• <b>Financial offer details:</b> requested price information by UNOPS (total financial offer, currency)</li> <li>• <b>Submit:</b> Where vendors can submit or withdraw their vendor response.</li> </ul>
14	<b>Evaluation clarifications</b>	Correspondence between UNOPS and the vendor at evaluation stage.

## 4. SUBMIT A VENDOR RESPONSE TO A UNOPS TENDER

### 4.1 Inform UNOPS about your intention to submit or not a tender response

UNOPS would like to know in advance of your intention to submit or not a vendor response to the tender as that is very useful information for our procurement process.

In order to do this, click on the **Vendor confirmation** tab.

Click on either of the two buttons displayed:

- **YES, we intend to submit a response** (green button)
- **NO, we do not intend to submit a response** (red button). If you select this option you will be requested to state a reason.

Please note that you can only click on YES or NO once. This is done only for information purposes and you will still be able to submit a vendor response even if you originally selected the NO option.

esourcingunops+1@gmail.com 2017-10-24 09:50 UTC

37 days 01 hours 09 minutes 34 seconds

Your submission for UNOPS Tender **RFP/2017/17875**

Provision of Explosive Threat Mitigation Training and Mentoring Services in support of UNMAS Mali

**Draft**  
Your submission is still in Draft status and you may continue to add or edit information. You can only submit a vendor submission if before the deadline.

🏠 | TENDER INFORMATION | **VENDOR CONFIRMATION** | VENDOR SUBMISSION | EVALUATION CLARIFICATIONS

Vendor confirmation

Please inform UNOPS of your intention to submit or not a vendor submission to this tender. If you select 'NO, we don't intend to submit a response' you will be requested to state a reason. You can only click on YES or NO once. This is done only for information purposes and you will still be able to submit a vendor submission even if you originally selected the NO option.

YES, we intend to submit a response NO, we do not intend to submit a response

### 4.2 Request a clarification on a tender

If you have questions about this tender, you can submit a request for clarification to UNOPS.

To submit a request for clarification of a tender, click the **Request a clarification** tab (under the **Tender information** tab) and then the **Request a clarification** button.

esourcingunops+1@gmail.com 2017-10-24 09:54 UTC

Your submission for UNOPS Tender **RFP/2017/17875**

37 days 01 hours 05 minutes 40 seconds

Provision of Explosive Threat Mitigation Training and Mentoring Services in support of UNMAS Mali

**Draft**  
Your submission is still in Draft status and you may continue to add or edit information. You can only submit a vendor submission if before the deadline.

Home | **TENDER INFORMATION** | VENDOR CONFIRMATION | VENDOR SUBMISSION | EVALUATION CLARIFICATIONS

GENERAL INFORMATION | TENDER PARTICULARS | EVALUATION CRITERIA | DOCUMENTS | REVISIONS | **REQUEST A CLARIFICATION**

Please note that any request for clarification that you submit here will only be visible to you and not any other vendor. Responses from UNOPS to this request for clarification will be posted by UNOPS in the Revisions tab, without identifying the vendor that requested it.

No data was found.

Request a clarification

Enter your question(s) and click the **Submit clarification request** button. The requests for clarification that you enter will only be visible to you and not any other vendor.

Please note that the system will only allow you to submit clarifications prior to the deadline for clarifications. This deadline can be found in the **General Information** tab.

### Request a clarification

**B I** [List icons] [Text icons]

In regards to the deliverables section of the Terms of Reference, please clarify what is the expected date for the selected contractor to complete deliverable #2 (detailed report)

Characters: 179/2000

Submit clarification request | Back

Once UNOPS responds to your request for clarification, it will be posted in the **Revisions** tab, under **Tender Information**. Any responses to clarification requests will be visible to all vendors but they will not identify the vendor that submitted such request to clarification.

Your submission for UNOPS Tender **RFP/2017/17875** 37 days 00 hours 55 minutes 42 seconds

Provision of Explosive Threat Mitigation Training and Mentoring Services in support of UNMAS Mali

**Draft**  
Your submission is still in Draft status and you may continue to add or edit information. You can only submit a vendor submission if before the deadline.

[TENDER INFORMATION](#) | [VENDOR CONFIRMATION](#) | [VENDOR SUBMISSION](#) | [EVALUATION CLARIFICATIONS](#)

[GENERAL INFORMATION](#) | [TENDER PARTICULARS](#) | [EVALUATION CRITERIA](#) | [DOCUMENTS](#) | **[REVISIONS](#)** | [REQUEST A CLARIFICATION](#)

Clarifications

Clarification	Date published
1) In regards to the deliverables section of the Terms of Reference, please clarify what is the expected date for the selected contractor to complete deliverable #2 (detailed report) The expected date to complete deliverable #2 (detailed report) is 15 December 2017.	2017-10-24



All vendors who have expressed interest in a tender will receive an automatic email notification each time UNOPS posts a response to a clarification, or an amendment to that tender.

### 4.3 Submit a response to a tender

To respond to a tender, complete the requirements under the following tabs (note that some of these three tabs might not display, depending on the specific tender):

- **Questionnaires:** requested information by UNOPS in the form of on-line questionnaires
- **Document checklist:** requested information by UNOPS by which vendors upload documents.
- **Financial offer details:** requested price information by UNOPS (total financial offer, currency)

These are all displayed under the **Vendor submission** tab.

Once all the required information has been uploaded, the display colour beside each tab will change colour, from Red (0/7), to Green (7/7).

Your submission for UNOPS Tender **RFP/2017/17875** 37 days 00 hours 52 minutes 30 seconds

Provision of Explosive Threat Mitigation Training and Mentoring Services in support of UNMAS Mali

**Draft**  
Your submission is still in Draft status and you may continue to add or edit information. You can only submit a vendor submission if before the deadline.

[TENDER INFORMATION](#) | [VENDOR CONFIRMATION](#) | **[VENDOR SUBMISSION](#)** | [EVALUATION CLARIFICATIONS](#)

QUESTIONNAIRES 0/7 | 
 DOCUMENT CHECKLIST 0/5 | 
 FINANCIAL OFFER DETAILS 0/1 | 
 SUBMIT ⚠

Bidder Information Form ⚠

Save

### 4.3.1 Questionnaires

As part of the tender process, UNOPS may require vendors to complete information in the form of on-line questionnaires.

Click on the **Questionnaires** tab to view the questions and enter your responses. When you have completed the questionnaire(s), click on the **Save** button at the bottom of the page. Note that questions marked with an asterisk (\*) are mandatory.

The screenshot displays the UNOPS eSourcing vendor portal interface. At the top, there are navigation tabs: TENDER INFORMATION, VENDOR CONFIRMATION, VENDOR SUBMISSION (highlighted in blue), and EVALUATION CLARIFICATIONS. Below these, there are sub-tabs: QUESTIONNAIRES (0/7, highlighted in orange), DOCUMENT CHECKLIST (0/5), FINANCIAL OFFER DETAILS (0/1), and SUBMIT (with a warning icon). The main content area is titled 'Bidder Information Form' and contains three questions:

1. Full legal name of Bidder \* (Short free text question, max 500 characters, 0/500 characters)
2. What year was your firm/organization established? \* (Enter your numeric answer to this question here)
3. Has your firm/organization been contracted previously by UNOPS? \* (Radio buttons for Yes and No)

### 4.3.2 Document checklist

As part of the tender process, UNOPS may require you to submit documents as part of your response. This could include documents such as your financial statements or specific forms. If there is a requirement to upload specific forms (e.g. Form E: Proposal Submission Form) you will be able to download editable versions of the forms in the **Documents** tab under **Tender Information**.

When you have completed the documents, click on the **Documents checklist** tab to upload your files to the eSourcing system. You can upload files either by clicking on the **Choose Files** button or by dragging them directly to the **Or drop files here** section. Note that you can upload more than one document against each document checklist if needed. The maximum allowed size for each document uploaded to eSourcing is 20 MB (twenty megabytes).

Before you upload a file against a document checklist, the document name heading will display as orange colour (if the document is mandatory) or blue colour (if it's optional). Once you have uploaded a file, the document name heading will change to green.

QUESTIONNAIRES 7/7 | DOCUMENT CHECKLIST 0/5 | FINANCIAL OFFER DETAILS 0/1 | SUBMIT ⚠

### Document checklist

Document name : Form D: Joint Venture Partner Information Form  
 Document category : Company profile  
 Document is : mandatory

Click below to upload a file or

Select a file to upload:  
 No file chosen

Or drop files here

Please note that if the tender is a Request for Proposals (RFP) there will not be a document checklist requesting financial/price information. In an RFP you may only submit financial/price information through the financial envelope section under the **Financial offer details** tab (see below section for more information).

### 4.3.3 Financial offer details

As part of the tender process, UNOPS may require you to complete the financial offer details of your offer.

Click on the **Financial offer details** tab and enter your details: total financial offer (mandatory field), currency (mandatory), and comments (optional).

When you are done, click the **Save** button at the bottom of the page.

QUESTIONNAIRES 7/7 | DOCUMENT CHECKLIST 5/5 | FINANCIAL OFFER DETAILS 0/1 | SUBMIT ⚠

### Financial offer details

Enter financial offer details ⚠

Total financial offer \*

Currency \*

Comments

Characters: 0/1000

Save

If the tender is a Request for Proposals (RFP) there will be a **Financial envelope documents** section. You can upload files either by clicking on the **Choose Files** button or by dragging them directly to the **Or drop files here** section.

The screenshot displays the 'Financial offer details' section of the UNOPS eSourcing vendor portal. At the top, there are navigation tabs: 'TENDER INFORMATION', 'VENDOR CONFIRMATION', 'VENDOR SUBMISSION' (highlighted in blue), and 'EVALUATION CLARIFICATIONS'. Below these are progress indicators for 'QUESTIONNAIRES' (7/7), 'DOCUMENT CHECKLIST' (5/5), 'FINANCIAL OFFER DETAILS' (0/1), and 'SUBMIT' (with a warning icon). The main heading is 'Financial offer details'. Underneath, there is a section titled 'Enter financial offer details' with a warning icon. This section contains a 'Total financial offer' input field, a 'Currency' dropdown menu, and a 'Comments' text area with a rich text editor toolbar. A 'Save' button is located below the comments area. The 'Financial envelope documents' section is highlighted with a red box. It shows document details: 'Document name : Form F: Financial Proposal Form', 'Document category : Other', and 'Document is : mandatory'. Below this, there are options to 'Click below to upload a file or Select previously uploaded document(s)'. A 'Choose File' button is present, and a red arrow points to the 'Or drop files here' area.

#### 4.3.4 Submit your vendor response

Verify that you have completed all the required information by checking that the boxes beside **Questionnaires**, **Documents checklist** and **Financial offer details** are green.

Then, click on the **Submit** tab. After that, click the **Submit** button to send your response to UNOPS.

**Note:** the system will not allow you to submit unless all required information has been completed or if it is past the deadline for submission, which is specified in the **General Information** tab under **Tender information**. If you have not completed all information and/or it is past the deadline you will not be able to see the **Submit** button.

Please therefore ensure you prepare your vendor response with sufficient time and care by progressively adding responses to the questionnaires and uploading documents against document checklists once they are ready. We suggest you allow plenty of time to complete all the information required. The system allows you to save your draft responses to questionnaires, document checklists and financial offer details. Once your response is complete and ready to send, you can click on **Submit**.

Your submission for UNOPS Tender **RFP/2017/17875** 37 days 00 hours 32 minutes 46 seconds

Provision of Explosive Threat Mitigation Training and Mentoring Services in support of UNMAS Mali

**Draft**  
Your submission is still in Draft status and you may continue to add or edit information. You can only submit a vendor submission if before the deadline.

[TENDER INFORMATION](#) | [VENDOR CONFIRMATION](#) | **[VENDOR SUBMISSION](#)** | [EVALUATION CLARIFICATIONS](#)

[QUESTIONNAIRES 7/7](#) | [DOCUMENT CHECKLIST 5/5](#) | [FINANCIAL OFFER DETAILS 1/1](#) | **SUBMIT**

Thank you for completing the information for your response to this tender. All required information has now been entered and you must now submit your submission using the button below in order for it to be considered.

**Submit**

Once you have clicked on **Submit**, your submission status will change from **Draft** (blue colour) to **Submitted** (green colour)



You will receive an automatic email notification once you have submitted your vendor response.

### 4.3.5 Submit a response for a tender with lots

If the solicitation tender specifies that the evaluation will be done per lot (this would be explained in the **Tender information** tab), the vendors will be able to make submissions per lot using the eSourcing functionality.

If the tender includes lots, go to the **Vendor submission** tab and then click on **Lots**. You will see a number of rows showing the lot number, description and a section called Vendor submission.

Under **Vendor submission**, the default setting will be “Bid” (green colour) for all lots.

Your submission for UNOPS Tender **ITB/2017/17877** 37 days 00 hours 26 minutes 32 seconds

Supply of laboratory and surgical products

**Draft**  
Your submission is still in Draft status and you may continue to add or edit information. You can only submit a vendor submission if before the deadline.

[TENDER INFORMATION](#) | [VENDOR CONFIRMATION](#) | **[VENDOR SUBMISSION](#)** | [EVALUATION CLARIFICATIONS](#)

**LOTS** | [QUESTIONNAIRES 0/5](#) | [DOCUMENT CHECKLIST 0/12](#) | [FINANCIAL OFFER DETAILS 0/2](#) | [SUBMIT ⚠](#)

This solicitation tender has multiple lots as identified in the list below. You can bid for one or more lots. If you are not bidding on all lots please select 'No bid' (red colour) in the column 'Vendor submission', using the slider button. Please note that if change your bid/no bid selection here, the information you have to provide in your submission will be adjusted accordingly.

Lot number	Description	Vendor submission
1	Laboratory products	<input type="button" value="bid"/>
2	Surgical products	<input type="button" value="bid"/>

If you are not interested in bidding for a specific lot, then move the slider button for that lot to the right until it shows “No bid” (red colour). This will automatically remove the information that you need to submit in your bid related to your bid i.e. it will adjust the **Questionnaires**, **Document checklist** and **Financial offer details** tabs.

The screenshot shows the 'VENDOR SUBMISSION' tab in the UNOPS eSourcing system. At the top, there are navigation tabs: TENDER INFORMATION, VENDOR CONFIRMATION, VENDOR SUBMISSION (active), and EVALUATION CLARIFICATIONS. Below these are sub-tabs: LOTS, QUESTIONNAIRES (0/5), DOCUMENT CHECKLIST (0/6), FINANCIAL OFFER DETAILS (0/1), and SUBMIT. A blue informational box states: "This solicitation tender has multiple lots as identified in the list below. You can bid for one or more lots. If you are not bidding on all lots please select 'No bid' (red colour) in the column 'Vendor submission', using the slider button. Please note that if change your bid/no bid selection here, the information you have to provide in your submission will be adjusted accordingly." Below this is a table with columns 'Lot number', 'Description', and 'Vendor submission'. The table contains two rows: Lot 1 (Laboratory products) with a 'bid' button, and Lot 2 (Surgical products) with a 'no bid' button. A red arrow points to the 'no bid' button.

Lot number	Description	Vendor submission
1	Laboratory products	bid
2	Surgical products	no bid

Once that you have decided which Lots to bid for, complete the required information under the **Vendor submission** tab and **submit** the vendor response using the instructions in section 4.3 of this guide. Please note that if you have selected more than one lot to bid for, you cannot submit the bid until you have completed all the mandatory information for all the lots you have selected to bid for.

#### 4.4 Submit an alternative offer to a tender

The system allows you to submit alternative offer(s) if so specified in the **Tender particulars** tab under **Tender information**. Note that alternative offer(s) can only be submitted before the deadline for submission specified in the **General information** tab under **Tender information**.

After you have submitted a response to a tender and your status is Submitted (green color), you can submit alternative offer(s) if so allowed for in that tender.

Go to the **home** tab  of the tender submission and click on the **Submit an alternative offer** button.

The screenshot shows the 'Submitted' status for a tender. At the top, it says "Your submission for UNOPS Tender RFP/2017/17882" with a countdown timer showing 36 days, 23 hours, 29 minutes, and 33 seconds. Below this is the tender title: "Provision of Explosive Threat Mitigation Training and Mentoring Services in support of UNMAS Mali". A green status bar indicates "Submitted" and "Your submission is in Submitted status and has been successfully received by UNOPS". Below the status bar is a navigation bar with tabs: TENDER INFORMATION, VENDOR CONFIRMATION, VENDOR SUBMISSION (active), and EVALUATION CLARIFICATIONS. A note states: "Please note that you must click the 'Submit' button under the Submit tab before the tender deadline in order for your submission to be received by UNOPS. Once done, your tender submission will display as 'Submitted' (green colour) in the status bar. If you have not submitted your vendor response the status bar will state 'Draft' (blue colour)." At the bottom, there is a blue button labeled "Submit an alternative offer" with a red arrow pointing to it.

A new **Draft** vendor submission will be created. Please complete the required information under the **Vendor submission** tab and **submit** the vendor response using the instructions in section 4.3 of this guide.

Your submission for UNOPS Tender **RFP/2017/17882** 36 days 23 hours 22 minutes 39 seconds

Provision of Explosive Threat Mitigation Training and Mentoring Services in support of UNMAS Mali

**Draft** Original submission #22138  
Your submission is still in Draft status and you may continue to add or edit information. You can only submit a vendor submission if before the deadline.

[TENDER INFORMATION](#) | [VENDOR CONFIRMATION](#) | **[VENDOR SUBMISSION](#)** | [EVALUATION CLARIFICATIONS](#)  
[ALTERNATIVE OFFERS](#)

[QUESTIONNAIRES 0/7](#) | [DOCUMENT CHECKLIST 0/5](#) | [FINANCIAL OFFER DETAILS 0/1](#) | [SUBMIT ⚠](#)

[Bidder Information Form](#) ⚠

[Save](#)

Once you have submitted the alternative offer, you will be able to view both your **Original submission** and the **Alternative offer(s)** submitted.

Your submission for UNOPS Tender **RFP/2017/17882** 36 days 23 hours 15 minutes 59 seconds

Provision of Explosive Threat Mitigation Training and Mentoring Services in support of UNMAS Mali

**Submitted** Original submission #22138  
Your submission is in Submitted status and has been successfully received by UNOPS

[TENDER INFORMATION](#) | [VENDOR CONFIRMATION](#) | **[VENDOR SUBMISSION](#)** | [EVALUATION CLARIFICATIONS](#)  
**[ALTERNATIVE OFFERS](#)**

Submission Id	Status	Created date
Submission #22139	Submitted	2017-10-24 11:32 UTC

[Submit an alternative offer](#)

## 4.5 View, edit and withdraw a vendor response to a tender

Once you have submitted a vendor response to a tender, you can perform the following actions: view, edit, and withdraw your response(s). Note that you can only edit and withdraw before the deadline for submission as specified in the **General information** tab under **Tender information**.

### 4.5.1 View and access your vendor responses

Once you have expressed interest in a tender in UNGM, you can access the tender details and your vendor response in two ways:

- Option 1 – through UNGM
- Option 2 – through the UNOPS eSourcing system directly

#### Option 1 – through UNGM

Go to [www.ungm.org](http://www.ungm.org) and log in with your UNGM user name and password.

Go to **My Tenders** on the left-hand menu and click on the **View documents** button next to the tender you want to access.

The screenshot shows the 'My Tenders' interface. On the left is a navigation menu with options like Home, About UNGM, Registration process, etc. The main area has a search filter and a table of tenders. The table has the following data:

	Title	Deadline	Published	UN organization	Type of notice	Reference	Beneficiary country/territory
<a href="#">View Documents</a>	<a href="#">Supply of laboratory and surgical products</a>	30-Nov-2017 11:00 (GMT 0.00)	24-Oct-2017	UNOPS	Invitation to bid	ITB/2017/17877	Mali
<a href="#">View Documents</a>	<a href="#">Provision of Explosive Threat Mitigation Training and Mentoring Services in support of UNMAS Mali</a>	30-Nov-2017 11:00 (GMT 0.00)	24-Oct-2017	UNOPS	Request for proposal	RFP/2017/17875	Mali
<a href="#">View Documents</a>	<a href="#">Laboratory and surgical consumables</a>	30-Nov-2017 11:00 (GMT 0.00)	23-Oct-2017	UNOPS	Invitation to bid	ITB/2017/17868	Denmark
<a href="#">View Documents</a>	<a href="#">Support test GMT+2</a>	10-Dec-2017 10:00 (GMT)	23-Oct-2017	UNTEST	Grant support-call	RFP/UNTEST/2017/00551	France

You will be automatically transferred from the UNGM portal to the tender in the UNOPS eSourcing system.

Note that if you are not logged in to the UNOPS eSourcing system you will be prompted to log in using your UNGM account details (email address and password). See section 3.3 of this guide for details.

Option 2 – through the UNOPS eSourcing system directly

Go to <https://esourcing.unops.org/> and log in using your UNGM account details.

Then click on the **Home** button.

The screenshot shows the 'MY TENDERS' dashboard. At the top right, there is a user profile section with the email 'esourcingunops+1@gmail.com' and the date '2017-10-25 08:30 UTC'. Below this are two boxes showing '39 Draft' and '130 Submitted' tenders. A table lists the following tenders:

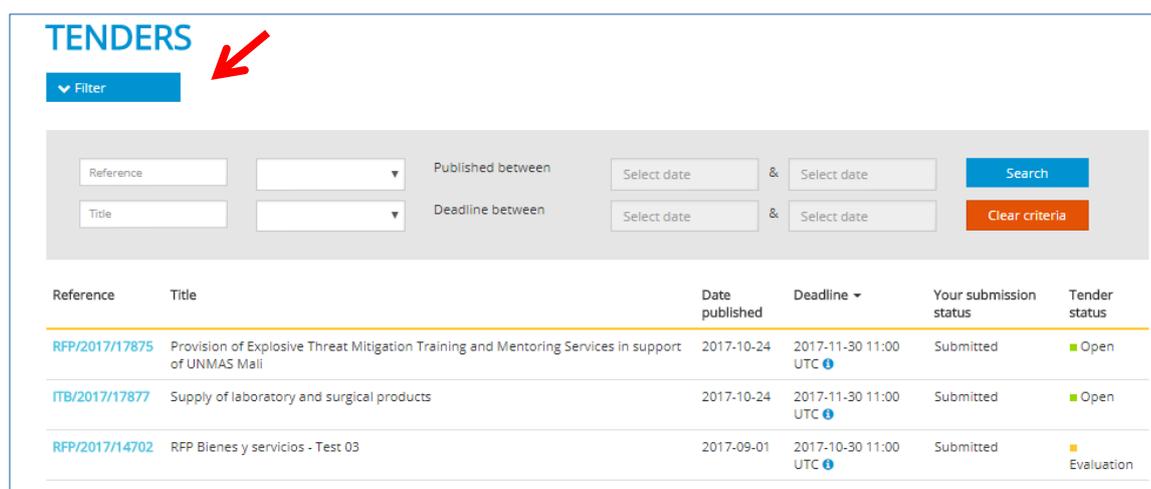
Reference	Title	Date published	Deadline	Your submission status	Tender status
<a href="#">RFP/2017/17882-0</a>	Provision of Explosive Threat Mitigation Training and Mentoring Services in support of UNMAS Mali	2017-10-24	2017-11-30 11:00 UTC	Submitted	Open
<a href="#">RFP/2017/17882-A1</a>	Provision of Explosive Threat Mitigation Training and Mentoring Services in support of UNMAS Mali	2017-10-24	2017-11-30 11:00 UTC	Submitted	Open
<a href="#">RFP/2017/17890</a>	Provisión de servicios de capacitación para la prevención y mitigación de riesgos ambientales	2017-10-24	2017-11-30 11:00 UTC	Draft	Open
<a href="#">RFP/2017/17892</a>	Provisión de servicios de capacitación para la prevención y mitigación de riesgos ambientales	2017-10-24	2017-11-30 11:00 UTC	Draft	Open
<a href="#">RFQ/2017/17893</a>	Provisión de servicios de capacitación para la prevención y mitigación de riesgos ambientales	2017-10-24	2017-11-30 11:00 UTC	Draft	Open
<a href="#">RFP/2017/14702</a>	RFP Bienes y servicios - Test 03	2017-09-01	2017-10-30 11:00 UTC	Submitted	Evaluation
<a href="#">RFP/2017/17875</a>	Provision of Explosive Threat Mitigation Training and Mentoring Services in support of UNMAS Mali	2017-10-24	2017-10-24 11:12 UTC	Submitted	Evaluation
<a href="#">ITB/2017/17877</a>	Supply of laboratory and surgical products	2017-10-24	2017-10-24 11:08 UTC	Submitted	Evaluation
<a href="#">ITB/2017/17868</a>	Laboratory and surgical consumables	2017-10-23	2017-10-23 14:03 UTC	Draft	Evaluation
<a href="#">ITB/2017/16831</a>	Laboratory and surgical consumables	2017-10-13	2017-10-16 11:47 UTC	Submitted	Finalized

This will display a list of all tenders that you have expressed interest in with the following information:

- **Reference:** tender reference. To access the tender you are interested in, click on the hyperlink showing the tender reference.
- **Title:** tender title
- **Date published:** date the tender was published by UNOPS
- **Deadline:** deadline to submit a vendor response to the tender, expressed in UTC terms
- **Your submission status.** There are two possible submission status:
  - Draft (blue colour): when you have not submitted yet a vendor response
  - Submitted (green colour): once you submit a vendor response
- **Tender status.** There are three possible tender status:
  - Open (green colour): when the deadline has not passed yet.
  - Evaluation (orange colour): when the deadline has passed and UNOPS is making an evaluation of the vendor submissions received. You cannot submit a vendor response once the tender status is on Evaluation.
  - Finalized (blue colour): when UNOPS has already finalized the evaluation and determined the results.
  - Cancelled (gray colour): when the tender has been cancelled by UNOPS.

You can also filter the results by clicking on the **Filtering criteria** section.

You can sort the tenders according to their reference, title, date published and deadline by clicking on the column heading.



The screenshot shows the 'TENDERS' interface. At the top left, there is a 'Filter' button with a dropdown arrow, highlighted by a red arrow. Below it is a search and filter section with input fields for 'Reference' and 'Title', and date pickers for 'Published between' and 'Deadline between'. There are 'Search' and 'Clear criteria' buttons. Below this is a table of tenders with columns: Reference, Title, Date published, Deadline, Your submission status, and Tender status.

Reference	Title	Date published	Deadline	Your submission status	Tender status
<a href="#">RFP/2017/17875</a>	Provision of Explosive Threat Mitigation Training and Mentoring Services in support of UNMAS Mali	2017-10-24	2017-11-30 11:00 UTC	Submitted	Open
<a href="#">ITB/2017/17877</a>	Supply of laboratory and surgical products	2017-10-24	2017-11-30 11:00 UTC	Submitted	Open
<a href="#">RFP/2017/14702</a>	RFP Bienes y servicios - Test 03	2017-09-01	2017-10-30 11:00 UTC	Submitted	Evaluation

#### 4.5.2 Edit a vendor response

You cannot edit a vendor response that has been submitted. In order to edit your response, you must first withdraw your submission (see next section of this guide). Once your submission is withdrawn, the status will change from **Submitted** (green colour) to **Draft** (blue colour), and you will be able to edit the content.

When you are finished editing your vendor response, remember to submit the response again (see instructions in section 4.3 of this guide). All vendor responses must be submitted before the deadline for submission, which is specified in the **General Information** tab under **Tender information**.



You will receive an automatic email notification every time you submit a vendor response.

### 4.5.3 Withdraw a vendor response

At any time before the submission deadline you may withdraw a response that you have already submitted. Select the **tender** you would like to withdraw your vendor response from. Then, go to the **Vendor submission** tab, then **Submit** tab and click **Withdraw submission**.

Your submission for UNOPS Tender **ITB/2017/17877** 37 days 00 hours 20 minutes 02 seconds

Supply of laboratory and surgical products

**Submitted**  
Your submission is in Submitted status and has been successfully received by UNOPS

🏠 | TENDER INFORMATION | VENDOR CONFIRMATION | **VENDOR SUBMISSION** | EVALUATION CLARIFICATIONS

LOTS | QUESTIONNAIRES **5/5** | DOCUMENT CHECKLIST **6/6** | FINANCIAL OFFER DETAILS **1/1** | **SUBMIT**

Thank you for submitting your response to this tender. Please note that you may withdraw your submission at any time before the tender deadline by clicking the button below. If you withdraw the submission you may continue to edit it and may resubmit at any time before the deadline.

**Withdraw submission**

The status will change from **Submitted** (green colour) to **Draft** (blue colour).

Your submission for UNOPS Tender **ITB/2017/17877** 37 days 00 hours 18 minutes 46 seconds

Supply of laboratory and surgical products

**Draft**  
Your submission is still in Draft status and you may continue to add or edit information. You can only submit a vendor submission if before the deadline.

🏠 | TENDER INFORMATION | VENDOR CONFIRMATION | **VENDOR SUBMISSION** | EVALUATION CLARIFICATIONS

LOTS | QUESTIONNAIRES **5/5** | DOCUMENT CHECKLIST **6/6** | FINANCIAL OFFER DETAILS **1/1** | **SUBMIT**

Thank you for completing the information for your response to this tender. All required information has now been entered and you must now submit your submission using the button below in order for it to be considered.

**Submit**

If you have submitted alternative response(s) to the tender, you may also withdraw them. You may also withdraw the original vendor response. Note that if the original response is withdrawn then all the alternative responses will be withdrawn.

## 5. RESPOND TO UNOPS EVALUATION CLARIFICATIONS

After you have submitted a submission to a tender, UNOPS may request a clarification of your submission. UNOPS issues any clarifications after the deadline for submission has passed, i.e. during the tender evaluation stage.



You will receive an automatic email notification if UNOPS requests an evaluation clarification from you. Please respond to any UNOPS requests for clarification in a promptly manner.

### 5.1 View evaluation clarifications

Access the tender through the direct link in the clarification email you received, or go to the **Evaluation clarifications** tab of the tender.

Your submission for UNOPS Tender **RFP/2017/17875** 36 days 23 hours 42 minutes 20 seconds

Provision of Explosive Threat Mitigation Training and Mentoring Services in support of UNMAS Mali

**Submitted**  
Your submission is in Submitted status and has been successfully received by UNOPS

🏠 | TENDER INFORMATION | VENDOR CONFIRMATION | VENDOR SUBMISSION | **EVALUATION CLARIFICATIONS**

UNOPS  
2017-10-24 11:16 UTC  
Please clarify the previous experience in Mali of the Task Manager proposed for the assignment as it is not clear in the CV included in your proposal.

- 

### 5.2 Respond to an evaluation clarification

In the **Evaluation clarifications** tab, click on the **Reply** button.

This will open a text box where you can type in your response. You can also upload documentation if requested by clicking the **Choose files** button. Click the **Submit** button when you are done.

🏠 | TENDER INFORMATION | VENDOR CONFIRMATION | VENDOR SUBMISSION | **EVALUATION CLARIFICATIONS**

UNOPS  
2017-10-24 11:16 UTC  
Please clarify the previous experience in Mali of the Task Manager proposed for the assignment as it is not clear in the CV included in your proposal.

**B I** [List] [Link] [Image] [Video] [Audio]

•  Comment cannot be blank.

Select a file to upload:  
 No file chosen

Or drop files here

## 6. CHECK TENDER STATUS AND RESULTS

### 6.1 Check tender status

If you would like to check the status of any of the eSourcing tenders that you expressed interest on, go to <https://esourcing.unops.org/> and log in using your UNGM account details and click on the **View my tender submissions** button. Or if you are already logged in, go to **My tenders**.

The **Tender status** will show in the right column of the table. There are three possible tender statuses:

- Open (green colour): when the deadline has not passed yet.
- Evaluation (orange colour): when the deadline has passed and UNOPS is making an evaluation of the vendor submissions received. You cannot submit a vendor response once the tender status is on **Evaluation**.
- Finalized (blue colour): when UNOPS has finalized the evaluation and determined the results. If there have been any contracts awarded as a result of this tender, the **Finalized** button will also have an hyperlink to the UNGM contract awards page (see section 6.2 for details).
- Cancelled (gray colour): when the tender has been cancelled by UNOPS.



If you submitted a vendor submission for a tender using eSourcing, you will receive an automatic email notification once UNOPS has finalized the tender evaluation. This email will inform you on the outcome: whether you have been short listed or not (in EOI and PQ tenders) or whether you have been awarded a contract or not (in solicitation tenders: RFQ, ITB, RFP). These automatic emails will also include the contact details of the UNOPS personnel responsible for the tender if you would like to seek further information. And in case there have been any contracts awarded as a result of this tender it will also provide a link to the UNGM contract awards page (see section 6.2 for details). If a tender has been cancelled and you have expressed interest, you will receive an automatic email notification.

### 6.2 Check contract awards

When UNOPS has finalized the evaluation of a tender using eSourcing and there have been any contract awards made resulting from the tender, it will publicly publish the main details on the **UNGM contract awards** page.

To access the page, go to <https://www.ungm.org/Public/ContractAward>.

Search the contract award you are looking for by either: title, description, reference, supplier, or award date. You can also search by additional criteria (UN Organization, country/area, or UNSPSC codes) if you click on the **Show more criteria** button.

Note: if you already know the eSourcing tender reference (e.g. RFP/2016/124) you can insert it in the Reference field of the UNGM contract awards page. The eSourcing reference is the same as the contract award reference to facilitate linkages amongst the two.

Once you have identified the contract award you are interested on, click on the hyperlink with the **title**. This will open a new screen showing the following information distributed in four tabs:

- **General**: shows general information about the contract award (title, UN Organization, reference, award date, contract value in USD, description) and the beneficiary countries the award relates to.
- **Supplier**: name of the awarded supplier. Note: in exceptional circumstances, UNOPS may decide to withhold the name of the supplier for security reasons.
- **Contacts**: contact details of UNOPS personnel in charge of the award.
- **UNSPSC**: category code(s) related to the award.

## 7. CONTACT AND RESOURCES

### 7.1 UNGM

For more general information please visit [www.ungm.org](http://www.ungm.org)

For further assistance on the UNGM vendor registration process:

- Use the **Help** functionality available on the site
- Check the Frequently Asked Questions (FAQ) section on the site

### 7.2 UNOPS eSourcing

For more general information about UNOPS please visit [www.unops.org](http://www.unops.org)

For general information about UNOPS procurement please visit <https://www.unops.org/english/Opportunities/suppliers/Pages/default.aspx>

For further assistance on the UNOPS eSourcing system:

- Use the **Help** functionality available on the top left corner of the site. You can also access it directly on this link: <https://esourcing.unops.org/#/Help/Guides>
- Check the **Guides**, **Videos** and Frequently Asked Questions (**FAQ**) included in the **Help** functionality



Contact the UNOPS Helpdesk at: [esourcing@unops.org](mailto:esourcing@unops.org). Please provide your UNGM user name, your UNGM Registration Number and the tender reference (e.g. RFP/2016/296).

## 8. GLOSSARY

This glossary defines the important terminology used in this document.

<b>EOI</b>	Request for Expression of Interest is a sourcing method by which an advertisement is made to identify suppliers that wish to participate in a future solicitation. Information provided by interested suppliers is assessed and suppliers are considered for inclusion on the short list of companies that are invited to submit detailed offers/proposals.
<b>ITB</b>	Invitation to Bid is a formal method of solicitation where prospective suppliers are requested to submit a bid for the provision of goods or services. Normally used when the requirements are clearly and completely specified. The evaluation methodology applied is lowest priced, substantially compliant offer.
<b>PQ</b>	Pre-qualification is a formal sourcing method to assess suppliers against pre-determined criteria included in the invitation for Pre-qualification. Only suppliers who meet established criteria are invited to submit detailed offers/proposals.
<b>RFI</b>	Request for Information is an instrument to conduct a market survey in order to obtain information that can be used to identify available or potential solutions for fulfilling identified needs.
<b>RFP</b>	Request for Proposal is a formal method of solicitation where prospective suppliers are requested to submit a proposal for the provision of goods, works or services, based on the specifications, statement of work, or terms of reference included in the solicitation documents. Normally used in cases where the requirements are complex, cannot be clearly or completely specified, and where detailed technical evaluations are to be performed, and/or where pricing or cost may not be the sole basis of award. RFPs are conducted through a “two-envelope” system, by which technical and financial proposals are submitted separately. The evaluation methodology applied is combined analysis of technical and financial proposals.
<b>RFQ</b>	Request for Quotation is an informal method of solicitation whereby suppliers are requested to submit a quotation for the provision of goods or services. Normally used for standard, off-the shelf items, where the value of the procurement falls below the established threshold for formal methods of solicitation. The evaluation methodology applied is lowest priced, most technically acceptable offer.
<b>Tender</b>	For the purpose of this guide, tender means any of the following procurement methods: Request for Quotation (RFQ), Invitation to Bid (ITB), Request for Proposals (RFP), Request for Information (RFI), Request for Expressions of Interest (EOI), and Prequalification (PQ)
<b>UNGM</b>	United Nations Global Marketplace is the common procurement portal of the United Nations system of organizations.
<b>UNOPS</b>	United Nations Office for Project Services is an operational arm of the United Nations supporting implementation of partners’ peacebuilding, humanitarian and development projects around the world.
<b>UNSPSC</b>	The United Nations Standard Products and Services Code (UNSPSC) is an open, global, multi-sector standard for classification of products and services to aid in procurement spend analysis and procurement optimization

## 9. KEY RECOMMENDATIONS FOR VENDORS USING UNOPS eSOURCING

Please see below our key recommendations for vendors in using the UNOPS eSourcing system.

1	<b>Register as a UNOPS vendor in UNGM</b>	This is important as you must be registered as a <b>UNOPS vendor</b> in UNGM in order to submit vendor responses to tenders carried out with the UNOPS eSourcing system. If you are already registered, please ensure that <b>UNOPS</b> is amongst the UN organizations in your UNGM profile. See <a href="#">section 2</a> of this guide for details.
2	<b>Express interest in a tender</b>	After <b>searching for tenders</b> that might interest you, remember to click on the <b>Express interest</b> button in UNGM. All vendors who have expressed interest in a tender will receive automatic notifications about the tender, such as when the deadline for submissions is approaching, or when clarifications or amendments to the tender have been added by UNOPS. See <a href="#">section 3.1</a> and <a href="#">section 3.2</a> for full details
3	<b>View tender details, especially the submission deadline</b>	Remember to review all the details of a tender before responding to it. If you want to submit a response to a tender, you must do so before the submission deadline. The <b>Deadline</b> is under the <b>General information</b> tab of the tender. See <a href="#">section 3.3</a> for full details.
4	<b>Inform UNOPS whether you intend to submit or not</b>	It is important for UNOPS to know in advance of your intention to submit or not a vendor response to the tender as that is very useful information for our procurement process. Please do this through the <b>Vendor confirmation</b> tab. See <a href="#">section 4.1</a> for full details.
5	<b>Request clarifications on a tender if you have questions</b>	If you have questions about a tender, you may request a clarification from UNOPS. You have to do this before the <b>Deadline for clarifications</b> which is under the <b>General information</b> tab of the tender. See <a href="#">section 4.2</a> for full details.
6	<b>Save your submission in draft and don't wait for the last minute</b>	You may progressively save information as you complete it (i.e. responding to online <b>Questionnaires</b> or uploading documents against the <b>Document checklist</b> ) and save your submission as <b>Draft</b> . Don't wait for the last minute to complete your submission as you cannot submit a vendor response after the <b>Deadline</b> has passed. Once you have completed all the information, click the <b>Submit</b> button. See <a href="#">section 4.3</a> for full details.
7	<b>Respond to all UNOPS evaluation clarifications in a promptly manner</b>	After the deadline for submission has passed, UNOPS may send you a request for clarification during the evaluation process. Please response to these <b>evaluation clarifications</b> in a promptly manner. See <a href="#">section 5</a> for full details.