

Our reply in highlighted yellow to received queries:

- In the technical proposal, it is requested to share minimum of 10 different projects but in the Instruction to Proposers, section 1.9.3 it is mentioned that download links are not acceptable, can you advise how to share 10 videos because if we reduce the size a lot it will lose the quality and for the total of 10 videos the email size will exceed 25mb limit. Can we send links that can be watched through our Youtube channel and our website? **yes**

- Annex 1 in the TOR – Price Schedule, there isn't a mention of "Videographer". Could it be that "Director" will be considered the Videographer? **yes**

- In the financial proposal, In addition to Annex A (page 3) in TOR that should be filled, are we supposed to quote based on the different types of videos such as mentioned in the TOR (documentaries, animation films, short videos, digital content videos) per video or shall we refer to page 14 as is "Video Production Services" without getting into details? **please refer to the TOR**

- Some added lines in the table should be separated in different lines, ie: "transcript, text work, subtitling" - each is different and has a different rate. Can we separate each of these three in a different line in the table? **yes**

- Can we change the titles/add more lines? **don't change titles, you can add more lines as we need to compare your pricing on the specific lines we shared with other companies**

- If yes, shall we add everything we might need in the coming 3 years? Like Art direction? Casting? Location scouting?...etc.  
And in Post production, we need to be more specific, like Color grading? Sound mixing? Translation? Music?...etc.

**These "big production" you are referring to will require specific briefing to be quoted separately. No problem to add now but no need for all these details**

- How can we rate "additional equipment rental" if we don't know what equipment will be needed for the different projects coming along? Please advise. **Specify them please**

- By Secondary "external" services, do you mean commissioned work we might need? Services we don't provide in-house? Please elaborate. **yes**