**Section II: Schedule of Requirements for Consultancy Services**

**eSourcing reference: RFQ/2021/18573**

**Request for Quotation (RFQ), Changemakers Collective – Consultancy Servicest for the RBM Partnership to End Malaria**

1. **Background**

The UNOPS Geneva Office, acting as the hosting agency of the RBM Partnership to End Malaria, is looking for a suitably qualified and experienced entity referred herein as ‘Agency’, to conduct support with concept development, partner outreach, Government Engagement and Program Management and Communication of the Changemakers Collective (hereinafter referred to as ‘Services’).

1. **Introduction to the RBM Partnership to End Malaria (RBM)**

The RBM Partnership to End Malaria is the global platform for coordinated action against malaria. It mobilizes for action and resources and forges consensus among partners. The RBM Partnership comprises more than 500 partners, including malaria endemic countries, their bilateral and multilateral development partners, the private sector, nongovernmental and community-based organizations, foundations, and research and academic institutions.

1. **Objectives and Expected Services**

The supplier will be responsible for the following objectives:

1. Concept development
2. Work with IHF, APLMA, RBM and the World Economic Forum teams to develop the working concept into a viable proposition to be shared with potential partners.
3. Develop communication & outreach materials to support outreach activities, including investment cases with objectives and expected outcomes
4. Partner Outreach
   1. Undertake stakeholder mapping to identify and segment potential partners for outreach, including affiliated World Economic Forum Members and select philanthropies.
   2. Organize individual meets and pitches with potential funders leading to active engagement with the Collective, including through funding, in-kind support, leveraging of corporate technologies and skills, and onboarding of new partners. IHF, APLMA, RBM to provide active support as required.
   3. Organize multi-partner roundtable for funder consultations, and alignment on the goals & programs of the Collective, as required.
5. Government Engagement
6. Organize individual meets and pitches with relevant bodies within the central & state governments in India leading to onboarding of government partners in the collective. These partners should endorse the aims of the collective and assure support for policy development, advocacy, program funding and implementation. IHF, APLMA, RBM to provide active support as required.
7. Organize multi-partner roundtables for partner consultations on the goals of the Collective.
8. Programme Management & Communication
9. Develop, coordinate and manage the individual activities leading to the announcement of the Collective.
10. Develop a long-term plan for the management of the Collective, including budget and management needs.
11. Develop, coordinate and manage activities following the announcement of the collaborative, leading to setting up of and handover to the management team of the Collective.
12. Develop and manage all internal & external communication activities related to the above two phases.
13. Provide weekly updates and get guidance from steering committee (IHF, APLMA, RBM, WEF)

The supplier will have the following information available:

* Access to documentation of IHF-funded innovations, which may be accelerated with the help of the Collective;
* Support for accessing key informants from IHF, APLMA, the World Economic Forum, and other relevant partners.

Please consider Annex 1 which contains additional background information.

1. **Minimum requirements for the Supplier/Organisation**
   * 8 years of experience in coordinating the development of similar initiatives and evidence of successful fundraising.
   * The bidder should be able to work within Central Europe Time zone
   * The bidder submits the proposed CV’s and which comply with the minimum requirements.
   * The bidder can provide the required services within the requested timeline. (Gantt Chart detailing all related activities, deliverables and timeline for the development of the services is required).
2. **Minimum requirements for the key personnel**

* Team leader (8 years of work experience);
* Business development specialist (5 years of experience):
* Analyst (2 years of work experience);
* No travel requirements
* All key personnel should be fluent in English
* All key personnel should preferably possess an Advanced University degree

1. **Expected Timing**

The expected timeframe for the work will be to complete by 30 April 2021.

1. **Deliverables and Outputs**

The Supplier will be responsible for the delivery of these expected outputs:

1. Inception Report: Elaborated version of the Changemakers Collective Concept Note
2. Investment Cases (3-5)
3. Stakeholder mapping
4. Engagement strategy and plans developed for at least three key corporate / philanthropic partners of the Collective.
5. Plan and budget for ongoing management of the Collective developed.
6. **Payment Schedule**

Fixed payments will be made upon submission and acceptance of each deliverable indicated in the Expected Activities and Outputs section. :

1. **Contract Modality**

This RFQ intends to establish a UNOPS Contract for Small Services with unit priced items only for services required by the RBM Partnership to End Malaria. The standard template of the Contract for Small Services is attached under documents.

1. **Working Relationship**

The contractor will be expected to work closely with a designated contact person within the RBM Partnership to End Malaria to communicate in detail of the services and specific requirements. They will hold regular teleconferences to discuss the process and content of developing the services.

1. **Sustainability considerations**

Vendors should be able to demonstrate overall commitment to gender, diversity and sustainability and state how they plan to integrate these measures in the execution of the contract for the outlined services.

**ANNEX 1**

**Concept Note: India Changemakers Collective**

**Executive summary:**

TheIndia Health Fund and APLMA in collaboration with the World Economic Forum will explore the launch of an *India Changemakers Collective* to accelerate innovations that address febrile diseases[[1]](#footnote-0), including Covid19 and malaria.

The Collective will support the achievement of three prominent Government priorities; the elimination of tuberculosis and malaria in 2025 and 2030 respectively; the strengthening of India’s pandemic response; and the dissemination of Indian-made innovations across the world.

**Background**

Covid19 represents a serious threat to communities already affected by other infectious diseases, such as TB and malaria. In recent surveys, at least three-quarters of countries have reported moderate, high or very high disruptions in delivery of TB services, while two-thirds of countries reported at least moderate disruptions to malaria service provision.

Ultimately, the knock-on impact of Covid19 in terms of incremental deaths from other diseases may outweigh the direct impact of the virus. Recent modelling studies have shown that deaths from TB and malaria could double in the coming years as a result of the Covid19 pandemic, wiping out decades of hard-fought gains.

This challenge is already seen in India with TB case notifications falling by over 50% during the period March-June 2020 compared with the same period in 2019.

Mitigating the impact on TB and malaria, while simultaneously addressing Covid19, will require new resources, innovations and public-private collaboration.

**The India Changemakers Collective**

At a time when every country – including India – has been caught insufficiently prepared for a pandemic like Covid19, and when progress on health and economic development is being pushed back by years, only a collective response – both by actors inside India working more closely together, and with relevant global actors – can India and the world both tackle the current pandemics and be better prepared for the future ones.

To mobilize new funding and to accelerate innovations for febrile disease management, the India Health Fund and APLMA / M2030, in collaboration with the World Economic Forum will create an India Changemakers Collective.

By gathering major philanthropies and business partners with a mission to address febrile diseases, the Collective will promote a *cohesive and coordinated response*; allow for *risk-sharing*; *drive innovations* through pilots; and *enable the scaling* of innovations through partnerships with major financiers and the Government of India.

The Collective will:

* Raise and pool funds to scale-up promising diagnostic tools and innovations that can detect, report and treat febrile disease, such as Covid19, tuberculosis and malaria;
* Leverage the pipeline of existing partner innovations to shorten the time to market;
* Partner with Indian NGOs and philanthropies for piloting identified innovations;
* Engage international partners such as UNITAID, FIND, the Global Fund and RBM to source a pipeline of potential innovative approaches, tools and technologies; and, promote, disseminate and mobilize long term-funding to support the scaling of such innovations.

**Proposed governance and implementation structure**

The Collective will be governed and funded by Indian and international philanthropies and businesses. The involvement of international organizations can help scale the activities & model of the Collective to other parts of the world. All activities will be aligned with the Government of India’s priorities.

*Simplified proposed structure*

Graphical user interface, application

Description automatically generated

**Initial focus**

The Collective will develop a plan of action, in which it outlines the main areas of innovations based on clear criteria:

* Potential for impact: The innovations will contribute to making a significant and sustained impact in India in the management of febrile diseases.
* Potential to scale: The investment has the potential to scale, e.g. because it addresses a problem shared by many countries; and/or it counts on significant support by other funders and countries;
* Innovative: The investment has the potential to lead to innovative solutions with better outcomes than currently available solutions or new or more cost-effective approaches.
* Sustainability: The investment leads to products or innovations that can be sustained by countries or other funders;
* Accessibility: Partners have promising innovations in the pipeline, which would benefit from additional funding and attention, and market access to the public and private health systems.

Based on an initial scoping, it appears that the following areas would be of particular relevance:

* Development & deployment at scale of new solutions for diagnosis, treatment, prevention, monitoring & surveillance of Covid19, TB, vector borne diseases
* Strengthening of fever triage to differentiate between Covid19 & malaria and diagnostics to differentiate between Covid19 & TB.

The areas of innovation, as well as governance and implementation mechanisms, will be further discussed and refined with relevant partners.

**Next Steps**

* Recruitment of consultancy firm to support
  + Concept development
  + Partner outreach
  + Government engagement
  + Program management and communication

1. Diseases whose symptoms cause fever. [↑](#footnote-ref-0)