

2200179375/AK

Annex C Financial Proposal

Provision of Technical Support to Small & Medium-sized Enterprises in the African, Caribbean and Pacific Group of States to develop and produce value added products from coconut, cocoa and kava.

The proposal should include the elements of the deliverables as per ToR reference

Ref	Description	Currency	Amount per unit	Unit	# Unit	Total
Deliverable 1	Report on laboratory analysis, morphological and physicochemical study of the raw products and samples from existing products developed by social enterprises			one time	1	
Deliverable 2	Eighteen (18) Prototypes and thirty six (36) gastronomic development semi-finished products (recipes) proposed for kitchen testing for the development of prototypes, using each of the products (cocoa, coconut, and kava) + At least twelve (12) gastronomic developments (recipes) developed from each of the products (cocoa, coconut and kava)			one time	1	
Deliverable 3	Report on liaison with chefs' network, including the feedback form, results, comparison with new trends, final analysis and recommendations. Feedback should include at least 10 chefs from Europe and 10 from ACP countries			one time	1	
Deliverable 4	Proposal and facilitation of five (5) promotional events activities where social enterprises can create linkages for commercial relationships with potential buyers. Video on the process of product development and outcomes, to be used by ITC and project partners to promote consumption and disseminate knowledge			one time	1	
Deliverable 5	Development of: five (5) presentations of the value added developed products to the local communities and stakeholders of the countries where social enterprises are based; two (2) workshops for local and international students on subjects related with the services, such as entrepreneurship, product development and applied research; at least three (3) meetings per country, for alignment and exchange with strategic local partners; three (3) training sessions per country on capacity building for replication of products and recipes dedicated to SMEs			one time	1	
Deliverable 6	Submission of an initial report one month after the contract has been signed, presenting the full fourteen (14) month work programme, coordination structures and working processes that will be set up and of Monthly progress reports.			one time	1	
TOTAL (VAT EXCLUDED)						

ITC is VAT exempt, therefore the rates shall be duty free.

ITC will not be responsible for any other costs associated with provision of deliverables, therefore all personnel, travel, allowances, hire, fees, licenses and any other related costs shall be all inclusive, i.e. be included in the above rates.

I confirm that the above rates are all inclusive.

Attached are the Company Financial Statements of the last 3 years.

Name of company:

Name of signatory:

Title:

Date:

Signature: