

RFP2021.01 – Clarification Nr. 2

No.	RFP Section reference	Question	Answer
1	3.2.2	What is the anticipated number of consultancy days?	<i>We count on bidders to propose appropriate level of effort that is deemed most efficient to carry out the assignment based on their expertise and capacity and to ensure timely submission of key deliverables as per the ToR.</i>
2	3.2.1	To what extent is direct market-shaping experience a required competency in the team (versus experience in evaluating market shaping initiatives)?	<i>The requirement is for members of the team to have a solid understanding of market shaping strategies and related challenges, especially in the disease areas in which Unitaid works.</i>
3	3.3.1	To what extent are country-level counterparts likely to be currently occupied by Covid-19 response, and is it anticipated that this could impact the review timeline?	<i>This is difficult to anticipate with any certainty, as the Covid-19 country context is constantly shifting. Unitaid understands that there may be limitations and challenges posed by the Covid-19 pandemic; we would look to the reviewers to manage and mitigate these to the best extent possible. The timeline for delivering the interim and final deliverables of the review is not flexible, as it is driven by broader Unitaid governance and strategy development processes.</i>
4	3.3.7	The ToR states that Unitaid will provide access to relevant stakeholders for the review, but also recommends that “It is preferred that firms have either a regional/local presence in the target countries or have access to local counterparts that can assist the Reviewers in understanding the local context and arranging interviews”. Please clarify to what extent Unitaid will be able to facilitate contacts with relevant country stakeholders including government counterparts, implementing partners, and civil society actors.	<p><i>Typically, Unitaid and the reviewers would work in tandem to finalize the stakeholder consultation list. Unitaid will propose stakeholders with whom we work on a regular basis and make introductions as needed; however, we would also look to the reviewers to complement this list to ensure a fair and inclusive consultation process.</i></p> <p><i>Having presence in countries or regions where Unitaid investments are implemented is important, not only in terms of logistics or access to country-level stakeholders but also for the additional knowledge and context that can help put Unitaid’s strategy and work in perspective.</i></p>
5	4.15.5	What is the prospective budget?	<i>As a standard practice, Unitaid does not publish budget for its RFPs. We expect bidders to propose appropriate level of effort that is deemed most efficient to carry out the assignment within the specified timeline.</i>

