

DATE: 23/11/2020

REQUEST FOR PORPOSAL: No. HCR/IRQER/2020/RFP-039
FOR
DESIGN, SUPPLY AND INSTALLATION OF 30KW HYBRID SOLAR PV
SYSTEM FOR BASIRMA PHCC in Erbil, IRAQ.

CLOSING DATE AND TIME: 23/12/2020 – 23:59 Hrs. Iraq Time.

INTRODUCTION TO UNHCR

The Office of the United Nations High Commissioner for Refugees was established on December 14, 1950 by the United Nations General Assembly. The agency is mandated to lead and co-ordinate international action to protect refugees and resolve refugee problems worldwide. Its primary purpose is to safeguard the rights and well-being of refugees. It also has a mandate to help stateless people.

In more than six decades, the agency has helped tens of millions of people restart their lives. Today, a staff of some 15,000 people in more than 128 countries continues to help about 70 million persons. To help and protect some of the world's most vulnerable people in so many places and types of environment, UNHCR must purchase goods and services worldwide. For further information on UNHCR, its mandate and operations please see www.unhcr.org.

1. REQUIREMENTS

The Office of the United Nations High Commissioner for Refugees (UNHCR), Erbil, invites qualified bidders, duly registered with the Government of Iraq to make a firm proposal for **Design, Supply and Installation of 30 KW Hybrid solar PV system for PHCC in Basirma Town Erbil-IRAQ.**

IMPORTANT: The requirement is detailed in the Scope of Work (SOW) & BOQs attached as (Annex-A).
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It is strongly recommended that this Request for Proposal (RFP) document and its annexes be read thoroughly. Failure to observe the procedures laid out therein may result in disqualification from the evaluation process.

Sub-Contracting: Please take careful note of Article-5 of the attached General Terms and Conditions (Annex E).

Note: this document is not to be construed in any way as an offer to contract with your firm.

2. BIDDING INFORMATION:

2.1 RFP Documents

The following annexes form integral part of this Request for Proposal (RFP):

Annex A: Scope of Work (SOW) & Bill of Quantities (BOQs);
Annex B: Technical Proposal Form;
Annex C: Financial Proposal Form;

- Annex D: Vendor Registration Form: You should complete, **fill and submit** with your technical proposal if you are not already registered vendor with UNHCR. If you are already registered with UNHCR, your vendor ID should be stated.
- Annex E: UNHCR General Conditions of Contracts for mixed Goods and Services (2018);
- Annex F: UN Supplier Code of Conduct.

Please note that submitting an offer is deemed as full acceptance of UNHCR's General Conditions for contracts and UN supplier code of conduct. [Signed copy of Annexes E, F & G are not required at this stage.]

ملاحظة:
تعتبر مشاركتكم في هذه المناقصة قبولاً تاماً للشروط العامة للمفوضية فيما يتعلق بالعقود وكذلك مدونة قواعد السلوك للموردين والمتعاقدين مع الأمم المتحدة. (لا يشترط أرفاق النسخة الموقعة من المرفقات أعلاه في هذه المرحلة)

2.2 Acknowledgment:

We would appreciate you informing us of the receipt of this RFP by return e-mail to sdeeq@unhcr.org as to:

- Your confirmation of receipt of this RFP
- Whether or not you will be submitting a bid
- Intension to attend the site visit.

2.3 Supplier Pre-bid Conference and Site Visit:

Interested companies are invited to attend a pre-bid conference and **must complete the** site visit for complete understanding of the Scope of Work prior to sending the formal bid to UNHCR. The pre-bid conference and site visit will be organized on the following dates:

Venue: Basirma PHCC in Basirma Town, Erbil-Iraq.

Date/Time: 06 December 2020 at 10:30 AM.

It is the responsibility of the participants to record their names on the attendance sheet during the site visit. Companies failing to register their record of site visit will see their proposal disqualified.

2.4 Requests for clarifications:

Bidders are required to submit any request for clarifications in respect of this RFP by e-mail to sdeeq@unhcr.org with copy to gondal@unhcr.org & anthonio@unhcr.org with the clear indication of the RFP reference in the subject line. **The deadline for receipt of questions is 08/12/2020 – 17:00 hours Iraqi Time.** Bidders are requested to keep all questions concise.

IMPORTANT: Please note that Bid Submissions are not to be sent to the above e-mail addresses.

UNHCR will compile the questions received and may, at its discretion, copy any reply to a particular question to all other invited bidders at once.

2.5 Your Proposal:

IMPORTANT: Cancellation of Solicitation: UNHCR reserves the right to cancel a Solicitation at any stage of the procurement process prior to final notice of award of a contract.

Your proposal should be prepared in **English**. (All supporting document should also be in English)

Please submit your proposal using the Annexes provided. Proposals not conforming to the requested formats may be not taken into consideration.

2.6 Documents to be submitted with Technical proposal: please see technical offer form Annex-B.

IMPORTANT:

Inclusion of copies of your offer with any correspondence sent directly to the attention of the responsible buyer or any other UNHCR staff other than the submission e-mail address will result in disqualification of the offer. Please send your bid directly to the address provided in the “Submission of Bid” section 3) of this RFP.

Your Proposal shall comprise the following two sets of documents :

- a. Technical proposal
- b. Financial proposal

Submission of your technical and financial proposals is to be in separate emails .

2.6.1 Content of the Technical Proposal (60%)

IMPORTANT:

No pricing information should be included in the Technical proposal. Failure to comply will lead to disqualification. The technical proposal should contain all information required.

The technical component of your proposal should be concisely presented and structured as indicated in **Annex-B Technical offer form**, but not necessarily be limited to. **The below listed documents should be submitted with your proposal which are required to assess the legal status, capacity, prior experience etc. of your company. Companies not submitting them with their proposal may be contacted by UNHCR and given one more opportunity to submit them. Should these companies still not submit the missing documents, they will then be disqualified:**

- Submission of vendor registration form
- Submission of Registration Documents

IMPORTANT:

Failure to send the above requested information may result in disqualification of your proposal from further evaluation.

2.6.2 Content of The Financial Proposal (40%)

Your separate **Financial Proposal** must contain an overall offer in USD (all-inclusive price).

The Financial proposal is to be submitted as per the Financial proposal Form (Annex C). Bids that do not conform to this form may not be accepted.

UNHCR is exempt from all direct taxes and customs duties. With this regards, price has to be given without VAT.

You are requested to hold your proposal valid for **90 days** from the deadline for submission. UNHCR will make its best effort to award the contract within this period. The pricing model quoted in the Supplier's proposal will remain valid for the duration of the Contract. UNHCR's standard payment terms are within 30 days after satisfactory implementation and receipt of documents in order.

The cost of preparing a bid and of negotiating a contract, including any possible related travel, is not reimbursable nor can it be included as a direct cost of the assignment.

2.7 Bid Evaluation:

Each proposal from a supplier will be considered separately and independently. Bidders shall submit a complete proposal for each solicitation in which they wish to participate. References to previous or on-going

proposals will not be considered. Award of a previous contract with UNHCR will not be considered in itself as a preference or guarantee for the award of future solicitations on the same subject.

2.7.1 Supplier Registration:

The qualified suppliers will be added to the Vendor Database after investigation of suitability based on the submitted Vendor Registration Form and supporting documents. The investigation involves consideration of several factors such as:

- Financial standing (at least one year Bank Statement)
- Core business
- Track record
- Contract capacity

2.7.2 Technical and Financial Evaluation

For the award of this contract, UNHCR has established evaluation criteria which govern the selection of offers received. Evaluation is made on a technical and financial basis. The percentage assigned to each component is determined in advance as follows:

- Technical: 60%
- Financial: 40%

2.7.2.1 Technical Evaluation

The Technical proposals will be evaluated in 2 stages:

Stage 1: **Mandatory Pre-qualification**

#	Pre-condition	Evaluation Criteria
1	Site Visit: Did the vendor visit the site on the said date and time and signed his or her company's name on the attendance sheet?	Yes/No
3	The vendor must have company registration as an Electrical or Solar Energy Company.	Yes/No

The Bidders must meet the above mandatory pre-qualification criteria in order for their bids to be considered for further evaluation.

Stage 2: Technical Evaluation:

Maximum available scores are listed in the table below. Failure to achieve a minimum score of **35 points** out of the 60 points will result in technical non-compliance and elimination from the financial evaluation.

Main criteria	Subcriteria	Points
General Qualification of the Service Provider	<u>Company profile submitted.</u> The submission should include all related registration documents, company structure, list of the permanent staff working in the company, company assets and a brief about the company activities and main clients. (6-Points).	6
	<ul style="list-style-type: none"> ○ Profile with complete documents submitted = 6 points ○ Satisfactory profile submitted with some documents missing = 4 points ○ Poor profile submitted with important documents missing = 2 points 	

	<ul style="list-style-type: none"> ○ <i>No profile submitted = 0 point</i> 	
Relevant Experience	<p><u>Proof of relevant experience</u></p> <ul style="list-style-type: none"> • List of POs, list of contract agreements, list of work order, etc., (Showing value, time completed, organization of firm for which completed, contact details of the organizations) awarded and served within the past 10 years. The actual copies of POs, contracts, work orders in the area of electricity or solar power should be attached as proof. (10-Points). <ul style="list-style-type: none"> ○ <i>10 and above POs or contracts or work orders or a mix of these = 10 points.</i> ○ <i>7 – 9 POs or contracts or work order or a mix of these = 7 points.</i> ○ <i>5 – 6 POs or contracts or work order or a mix of these = 5 points.</i> ○ <i>3– 4 PO or contracts or work order or a mix of these = 3 points</i> ○ <i>1 – 2 POs or contracts or work order or a mix of these = 1 points.</i> ○ <i>No POs, or contracts or work order or a mix of these = 0 point.</i> • Past experience in the provision of similar service to UN Agencies / Government / National / Multinational Agencies. (3-Points). <ul style="list-style-type: none"> ○ <i>4 or more Agencies = 3 points</i> ○ <i>2 to 3 Agencies = 2 points</i> ○ <i>1 Agency = 1 point</i> ○ <i>No Agency = 0 point</i> 	13
Quality of the materials & technical solutions offered	<ul style="list-style-type: none"> • <u>Specification of materials:</u> The contractor should submit a letter clearly confirming that all work will be implemented in accordance with the technical specifications stated in the BoQs, Provided sketches/drawings, schedule of the project and as approved by UNHCR's Technical Engineers. (5-Points). • <u>Property, plant, and equipment deployed (Leased or Owned):</u> The contractor should submit a list indicating the owned and leases items that have related to the project including Truck, pick-up, basket-crane, crane, excavator, concrete mixer...etc. (10-Points). <ul style="list-style-type: none"> ○ <i>Fully Submitted = 10 points</i> ○ <i>One equipment Missing = Loss of 1 Pointt for each equipment.</i> ○ <i>No equipment provided = 0 Point.</i> 	15
Project management, time plan/schedule, method and implementation strategy	<ul style="list-style-type: none"> • <u>Staffing structure</u> (The company organigram) clearly stating the administration, Commercial & Contracting, engineering, and Quality control departments, including designated staff name and job title (3-Points). • <u>Key Technical Staff list and CV attached</u>, stating educational qualifications and relevant training of the key personnel (5 Points) <ul style="list-style-type: none"> ○ <i>Project Manager (academic degree) = 2 points</i> ○ <i>Senior Electrical Engineer (M.Sc. level or equivalent,) = 1 point</i> ○ <i>Supervisor – Civil engineer (B.Sc. level or equivalent) = 1 point</i> ○ <i>Site Manager -civil engineering (B.Sc. level or equivalent.) = 1 point</i> • <u>Method and approach of implementation</u> (13 points) <ul style="list-style-type: none"> ○ <i>Understanding of scope of task = 2 points</i> ○ <i>General organization of the work = 2 points</i> ○ <i>Quality control = 2 points</i> 	26

	<ul style="list-style-type: none"> ○ Risk plan = 2 points ○ Environmental Impact Assessment Plan= 3 points ○ Operational Health and Safety Plan for the project = 2 points ● <u>Detailed work plan with Work schedule- Gantt chart (3 points).</u> ● <u>Reporting:</u> daily and weekly reports. The bidder should describe and submit a template of such reports (2 points). ○ Daily report = 1 point ○ Weekly report = 1 point 	
	Total of Points	60 points

3. Submission Of Bid:

The proposals must bear your official letterhead, clearly identifying your company.

SUBMISSION BY E-MAIL : IRQERTENDERS@UNHCR.ORG

*Both Financial and Technical Proposals must be submitted as **separate** e-mail. The e-mail Subject-line and file names must clearly bear the following reference:*

- 1. RFP-039 - Technical Proposal - Design, Supply and Installation of 30 KW Hybrid Solar PV system for Basirma PHCC.**
- 2. RFP-039 - Financial Proposal - Design, Supply and Installation of 30 KW Hybrid Solar PV system for Basirma PHCC.**

All attachments should be in PDF format. All documents in your proposal should be clearly labeled.

It is your responsibility to verify that all e-mails have been received before the deadline. You will receive an automated reply to confirm that emails were received by UNHCR.

Please be aware of the fact that the e-mail policy employed by UNHCR limits the size of each e-mail to a maximum of **20 MB** so it may be necessary to send more than one e-mail for the technical proposal. If you have more than 1 e-mail in the technical proposal, please number each e-mail appropriately (example: 1/3, 2/3 & 3/3).

IMPORTANT:

Any bid received after the deadline will be rejected. UNHCR may, at its discretion, extend the deadline for the submission of bids by notifying all prospective bidders simultaneously.

UNHCR will not be responsible for locating or securing any information that is not identified in the bid. Accordingly, to ensure that sufficient information is available, the bidder shall furnish, as part of the bid, any descriptive material such as extracts, descriptions, and other necessary information it deems necessary for a comprehensive understanding of its proposal by UNHCR.

IMPORTANT:

The Financial proposal will only be opened for evaluation if the supplier's technical proposal has passed the technical evaluation and has been considered by UNHCR as technically responsive.

Important Dates to Note for Bid Submission:

Tender available to vendors	23 November 2020
Site visit	06 December 2020 at 10:30 AM Local time
Last date for Queries	8 December 2020, 17:00 hrs Iraq Local Time
Closing date for submission of bids	23 December 2020 23:59 Hrs Iraq Local Time.

4. Bid Acceptance:

UNHCR reserves the right to accept the whole or part of your bid.

UNHCR may, at its discretion, increase or decrease the **proposed quantity** when awarding the contract and would not expect a significant variation of the rate submitted. Any such increase or decrease in the contract duration would be negotiated with the successful bidder as part of the finalization of the Purchase Orders for Goods.

UNHCR may, at its discretion, extend the **deadline for the submission of bids**, by notifying all prospective suppliers in writing. The extension of the deadline may accompany a modification of the solicitation documents prepared by UNHCR at its own initiative or in response to a clarification requested by a prospective supplier.

Please note that **UNHCR is not bound to select any of the firms submitting bids and does not bind itself in any way to select the firm offering the lowest price**. Furthermore, the contract will be awarded to the bid considered most responsive to the needs, as well as conforming to UNHCR's general principles, including economy, efficiency and best value for money.

5. SOME OF THE REASONS OF DISQUALIFICATION:

- Bidder fails to submit **only** the Financial proposal in a **separate** email as specified in the tender documents;
- Bids are received by email address other than that specified in the tender documents.
- Bids are received after the deadline for submission of bids stated in the tender documents;
- Bids are sent via the correct route after having submitted incorrectly;
- The Bidder's qualification or data are proven to be false and
- The Bidder commits a proven unfair or dishonest act in order to acquire rights for agreement award.

6. UN Global Compact and other factors:

UNHCR supports the UN Global Compact Initiative put forward on 31 January 1999 by UN Secretary-General Kofi Annan that would bring companies together with UN agencies, labor and civil society to support ten principles in the areas of the human rights, labor, environment and anti-corruption. We encourage our suppliers to sign up with the UN Global Compact Initiative at <https://www.unglobalcompact.org>.

7. Currency And Payment Terms For Purchase Orders:

Any Purchase Order (PO) issued as a result of this RFP will be made in USD. Payment will be made in accordance to the General Conditions for the Purchase of goods and Services in the currency in which the PO is issued. Payments shall only be initiated after confirmation of successful completion by UNHCR business owner.

8. Liquidated Damages:

Article 45 of (The UNHCR General Conditions of Contract for Civil Works (October 2000 version) shall be subject to the following agreement and clarification: in the event of delay in completion of the WORKS within stipulated completion period, the CONTRACTOR shall pay an amount equivalent to **0.05%** of the total Contract Price for each calendar day of delay for the uncompleted work that is delayed.

9. UNHCR General Conditions of Contracts for provision of mixed Goods and Services.

Please note that the General Conditions of Contracts (**Annex E**) will be strictly adhered to for the purpose of any future contract.

10. Zero Tolerance Policy:

Please note that UNHCR strictly follows zero tolerance policy and as such, advises its suppliers not to offer any gifts, favor, hospitality and commission etc. to UNHCR staff. Any supplier found to be offering gifts, favor, hospitality and commission etc. to UNHCR staff will be placed on United Nations sanctioned list and UNHCR will not do business with them anymore.

Chrysantus Yaw Anthonio

**Supply Officer
UNHCR, Erbil, Iraq.**

YOUR PROPOSAL should be submitted in line with THE following instructions (Failure to do so shall result in disqualification):

There should be two separate emails :

Technical folder (EmailA)

1. Technical Proposal Form
2. Company profile.
3. Registration documents.
4. List of POs, or Contracts, or Work Orders from previous experience
5. Staffing Structure
6. List of Property Plant and equipments
7. Detailed work plan / Gantt chart
8. Annex D (Vendor Registration Form) and its attachments:

Financial folder (Email B)

1. Annex C in the attached Financial Proposal Form.