

Mexico City, 13 January 2020.

**REQUEST FOR EXPRESSION OF INTEREST (EOI)
IN THE ACQUISITION OF AIRCRAFT OF THE MEXICAN GOVERNMENT**

Under the Specific Agreement signed between the Government of the United States of Mexico, through Banco Nacional de Obras y Servicios Públicos, S.N.C. Institución de Banca de Desarrollo (BANOBRA), and the United Nations Office for Project Services – UNOPS in 23rd April 2019, UNOPS invites people interested in buying one or more aircraft listed in Annex I, to register and submit his/her interest in accordance to this document.

This invitation will be valid since 14th January 2020 at 00:00 until 31st January 2020 at 23:59 Mexico City local time.

PROCEDURE:

- *Participants:*

This invitation is open to national and foreign individuals and companies interested in buying one or more aircraft of those listed in Annex I.

Note: This process is not open to Press.

- *Registration*

Only those interested in this process must register as users at www.unopsaeronavesmx.org and they must accept the site Terms and Conditions and the Affidavit of Confidentiality.

For registration purpose it is mandatory to access the above site, complete all the information required and to attach the following documents:

- Identity Card:
 - Individuals:
 - Copy of the valid identity card.
 - Copy of the proof of address (only for Mexicans)
 - Companies:
 - Articles of Incorporation, written certification or other documentary evidence to verify that it is legally incorporated;
 - Legal documents that evidence that the signatory of all the correspondence is an authorized representative of the buyer.
 - Copy of the valid identity card of the representative.

Registration could be also requested via email at the address EOI.mexico@unops.org.

Registration could be made since **14th January 2020** at 00:00 until **31st January 2020** at 23:59 Central Mexico time.

Upon meeting the requirements indicated on the portal, the interested party will be sent a registration confirmation email to the email address previously provided to grant the portal access credentials (username and password).

Electronic credentials will stay valid during all the process and will be necessary to participate in this process.

- *Event Calendar*

January 2020						
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	



Start of Registration and Expression of Interest



Aircraft visits



Period to Withdraw Expression of Interest



Process closure.

- *Access to information of the process*

Aircraft information will be available for those who have completed their registration as indicated above and after acceptance of the “Declaration of Confidentiality” in accordance to Annex II of this document.

- Aircraft catalogue
- List of documents of each aircraft
- Inspection report issued by the aeronautical authority of the Mexican Government

Important Note:

1. The final list of documents of each Aircraft may be complemented by the dependencies during the formal sale procedure.
2. The Inspection Report is issued by the Federal Civil Aviation Agency of the Ministry of Communications and Transportation, as an authority in the matter of the Mexican Government, it is a normative document different from that derived from a Physical and Structural Inspection.

- *Aircraft visits*

Registered participants could visit the aircrafts in the corresponding Base of Operation according to Annex I the day and at the time indicated in the appointment confirmation. For this purpose, the following requirements must be met:

- Ask for an appointment for the aircraft you are interested in by using the website from 14th January 2020 at 00:00 and **no later than 27th of January 2020 at 14:00 Central Mexico time**. Taken into account that the last day for visits is January 28th.
- Introduce all the information required in the website.
- Get an appointment letter by using the website. The letter will be personal and non-transferable.

- On the day of the visit, to enter the Base of Operation in which the Aircraft are located, the following must be fulfilled:
 - i. Show the personal identity card previously uploaded in the website, that proves nationality and age of majority.
 - ii. Up to 3 (three) companions per interested party may attend, who must present valid official identification that proves their nationality and age of majority.

During the visits UNOPS personnel will assist and give support to the visitors.

- *Expression of interest*

This stage will be available at the website from 14th January at 00:00 to **31st of January at 23:59 Central Mexico Time**.

Those interested in Express Interest must submit the required documentation in the website and attach a letter, addressed to UNOPS, signed by the previously registered person, stating the following:

- The intention of buying one or more aircraft and specifying which ones.
 - Final use of the aircraft
 - Affidavit of no conflict of interest in case of participating in this process.
- *Cancellation of the submitted Expression of Interest*

Expression of Interest could be withdrawn From 28 January 2020 at 00:00 to **31st of January at 23:59 Central Mexico Local Time**, using the withdraw option in the website. Expression of Interest that are not withdrawn will be **considered as Confirmed**.

OTHERS:

This Invitation to Express Interest is not an Invitation to Quote.

No binding contract, including a process contract or other understanding or arrangement, will exist between the bidder and UNOPS and nothing in or in connection with this ITB shall give rise to any liability on the part of UNOPS.

All correspondence and notification in relation to this ITB shall be sent using the website.

CODE OF CONDUCT:

All participants are expected to embrace the principles of the [United Nations Supplier Code of Conduct](#), and to adhere to the principles of the [United Nations Global Compact](#), and requests that all participants observe the highest standard of ethics during the entire process.

All the information received will be treated as strictly confidential and will be used only for the purpose of this process.

Best regards,

Fernando Cotrim
Director, UNOPS México

ANNEX I

No.	Matricula	Cert. Aeronavegabilidad	Fecha de Vencimiento	Categoría	Modelo	No. Serie	Fabricante	Dependencia	Ubicación
1	XC-LOK	20 16 1179	23/11/20 18	AVION	GV-SP G550	5508	GULFSTREAM AEROSPACE CORPORATION	SEDENA	Aeropuerto Internacional de la Ciudad de México
2	XC-LOJ	20 16 1176	22/11/20 18	AVION	G-450	4333	GULFSTREAM AEROSPACE CORPORATION	SEDENA	Aeropuerto Internacional de la Ciudad de México
3	XC-FAM	SM-AM-00 14	15-jul-19	HELICOPTERO	EC225LP EUROCOPTER FRANCE	3003	EUROCOPTER FRANCE	SEMAR	Aeropuerto Internacional de la Ciudad de México
4	XC-EMP	SM-AM-00 13	15-jul-19	HELICOPTERO	EC225LP EUROCOPTER FRANCE	3002	EUROCOPTER FRANCE	SEMAR	Aeropuerto Internacional de la Ciudad de México
5	XC-PFM	20 190029	11/07/20 17	AVION	GIV-X (G-350)	40 16	GULFSTREAM AEROSPACE CORPORATION	Policia Federal	Aeropuerto Internacional de la Ciudad de México
6	XC-LOH	20 16 1177	22/11/20 18	AVION	GULFSTREAM G150	313	GULFSTREAM AEROSPACE LP	SEDENA	Aeropuerto Internacional de la Ciudad de México
7	XC-LOI	20 16 1174	22/11/20 18	AVION	G-150	314	GULFSTREAM AEROSPACE LP	SEDENA	Aeropuerto Internacional de la Ciudad de México
8	XC-HHO	20 164 374	12/12/20 19	HELICOPTERO	AW 109SP AGUSTA	22321	AGUSTA S.P.A.	CNA	Aeropuerto Internacional de la Ciudad de México
9	XC-LOB	20 16 1865	22/03/20 19	AVION	B300	FL-928	HAWKER BEEOLCRAFT CORPORATION	SEDENA	Aeropuerto Internacional de la Ciudad de México
10	XC-LKO	20 163316	22-ago-19	HELICOPTERO	EC225 LP	2684	EUROCOPTER FRANCE	Presidencia de la República	Aeropuerto Internacional de la Ciudad de México
11	XC-UHO	20 16 170 1	08-mar-19	HELICOPTERO	AS-332L1	2195	EUROCOPTER FRANCE	Presidencia de la República	Aeropuerto Internacional de la Ciudad de México
12	XC-UHV	20 1628 15	26-jun-19	HELICOPTERO	AS-332L1	2363	EUROCOPTER FRANCE	Presidencia de la República	Aeropuerto Internacional de la Ciudad de México
13	XC-UHP	Sin Certificado	NV	HELICOPTERO	AS332L	2084	EUROCOPTER FRANCE	Presidencia de la República	Aeropuerto Internacional de la Ciudad de México
14	XC-LJG	20 16274 9	19-jun-19	AVION	737-322	24361	THE BOEING COMPANY	Presidencia de la República	Aeropuerto Internacional de la Ciudad de México
15	XC-UJM	20 162524	30-m ay-19	AVION	757-225	22690	THE BOEING COMPANY	Presidencia de la República	Aeropuerto Internacional de la Ciudad de México
16	ANX-1206	Sin Certificado	MILITAR	AVION	Learjet 31A	191	BOMBARDIER	SEMAR	Aeropuerto Internacional de la Ciudad de México
17	ANX-1205	Sin Certificado	MILITAR	AVION	Learjet 31A	174	BOMBARDIER	SEMAR	Aeropuerto Internacional de la Ciudad de México
18	XC-LOW	20 14 1856	05/06/20 15	AVION	G-1159A	352	GULFSTREAM AEROSPACE CORPORATION	Policia Federal	Aeropuerto Internacional de la Ciudad de México
19	XC-SCT	Sin Certificado	NV	AVION	G-1159A	386	GULFSTREAM AEROSPACE CORPORATION	SCT	Aeropuerto Internacional de la Ciudad de México
20	XC-GPF	20 16 1846	21/03/20 19	AVION	182 SKYLANE	182-80906	CESSNA AIRCRAFT COMPANY	Policia Federal	Aeropuerto Internacional de la Ciudad de México
21	XC-PFT	20 162272	07/05/20 19	AVION	G-1159	175	GULFSTREAM AEROSPACE CORPORATION	Policia Federal	Aeropuerto Internacional de la Ciudad de México
22	XC-FIV	20 15654 6	15/06/20 17	AVION	CITATION 500	500-00 13	CESSNA AIRCRAFT COMPANY	SCT	Aeropuerto Internacional de la Ciudad de México
23	XC-LKV	20 180 334	19-feb-20	HELICOPTERO	EC225 LP	2712	EUROCOPTER FRANCE	Presidencia de la República	Base Aerea Militar Santa Lucia
24	XC-UHU	20 163936	01-nov-19	HELICOPTERO	AS-332L1	2346	EUROCOPTER FRANCE	Presidencia de la República	Base Aerea Militar Santa Lucia
25	3930	Sin Certificado	MILITAR	AVION	CITATION 680 SOVEREIGN	680-0284	CESSNA AIRCRAFT COMPANY	PEMEX	Base Aerea Militar Santa Lucia
26	3931	Sin Certificado	MILITAR	AVION	CITATION 501EII GTX33D	501-0141	CESSNA AIRCRAFT COMPANY	PEMEX	Base Aerea Militar Santa Lucia
27	XC-GOA	20 16354 9	20/09/20 19	AVION	T310R CESSNA	31092118	CESSNA AIRCRAFT COMPANY	CNA	Aeropuerto Internacional de Toluca
28	XC-FIZ	20 16254 4	31/05/20 19	AVION	414 CESSNA	4140255	CESSNA AIRCRAFT COMPANY	CNA	Aeropuerto Internacional de Toluca

ANEX II**DECLARATION OF CONFIDENTIALITY**

The undersigned, [representative of the company created in accordance with the laws of [country]] / individual (of nationality []) (hereinafter, the "Undersigned") confirmed and declared the following:

In relation to the sale process of the Mexican aircraft carried out by UNOPS in the framework of the Agreement between UNOPS and BANOBRAS signed on 23rd April 2019, I know that there is technical documentation and information related to the said aircraft of a confidential and/or private nature to which I will have access only after signing this declaration of confidentiality (Documentation and Information).

Based on this, I understand that the signing of this declaration is a sine qua non condition to have access to the repository where the Documentation and Information is located, which will serve as a reference to present the offer for the aforementioned process. In the same way, with the signing of this document, UNOPS undertakes to treat all the information contained in the offer with strict confidentiality.

Therefore, I agree to keep the Documentation and Information once known and any other information communicated on the sale process and / or the aircraft, however it has been received, under strict confidentiality, and not to disclose it to any third party without prior express consent in writing from UNOPS, including, without exhaustive character, that obtained in on-site visits to the aircraft.

In view of the foregoing, I agree to limit the dissemination of the Documentation and Information only to those employees, advisors, agents, external representatives or similar who need to know it and only the portion necessary to carry out the relevant activities related to the sale process. If the Documentation and Information were to be disclosed to the aforementioned individuals, I confirm that their commitment must be obtained in writing prior to said disclosure confirming compliance with this declaration.

Furthermore, I understand that no content of this document shall be construed as a concession or grant by UNOPS of any right to my person or represented, or as an association or joint venture agreement with UNOPS.

Any dispute, controversy or claim with UNOPS that arises or relates to this declaration or any breach thereof must be resolved in accordance with the Arbitration Rules of the United Nations Commission on International Trade Law (UNCITRAL) in force in that moment unless it is resolved through direct negotiations. The Undersigned and UNOPS will be bound by any arbitral award issued as a result of the arbitration as the final resolution of any controversy or claim.

Nothing in or related to this statement shall be considered an express or implied waiver of any of the privileges or immunities of the United Nations, including UNOPS.



First name:

Representing:

Position:

Date: